

Virginia Life and Health Practice Exam (Sample)

Study Guide



Everything you need from our exam experts!

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SAMPLE

Questions

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- 1. In insurance, what are "accrued benefits"?**
 - A. Benefits that have been lost over time**
 - B. Benefits that have accumulated over time in a policy**
 - C. Benefits paid to new policyholders only**
 - D. Benefits dependent on the insurer's financial performance**
- 2. An insured pays \$1,200 annually for her life insurance premium and uses \$300 worth of accumulated dividends to reduce the next year's premium. What option does this describe?**
 - A. Flexible Premium**
 - B. Reduction of Premium**
 - C. Accumulation at Interest**
 - D. Cash Option**
- 3. What role do actuaries play in the insurance industry?**
 - A. They create marketing strategies for policies**
 - B. They assess risks and help calculate premiums**
 - C. They handle customer service inquiries**
 - D. They process insurance claims**
- 4. What is involved in "premium financing"?**
 - A. Paying premiums using policy dividends**
 - B. Borrowing funds to pay insurance premiums**
 - C. Donating to a group insurance fund**
 - D. Avoiding payment of premiums altogether**
- 5. What defines a pre-existing condition in health insurance?**
 - A. A health issue that arises after coverage begins**
 - B. A chronic illness covered by all plans**
 - C. A health issue existing prior to coverage initiation**
 - D. An acute condition treated within 30 days**

- 6. If a life insurance policy is described as "permanent," what does it mean?**
- A. The policy can be terminated without notice**
 - B. The coverage lasts a lifetime, given premiums are maintained**
 - C. The policy can only be used for a year**
 - D. The policy covers accidental deaths only**
- 7. When is a surrender charge typically applied?**
- A. When the policyholder sells the policy to another party**
 - B. When the policyholder withdraws cash value or cancels the policy within a specified period**
 - C. When the insurance company changes the policy terms**
 - D. When the policyholder reaches a certain age**
- 8. What does the essential health benefits requirement under the ACA entail?**
- A. Insurance companies must offer unlimited coverage for all diseases**
 - B. A mandatory set of healthcare service categories that must be covered by certain health plans**
 - C. A restriction on insurance premiums**
 - D. An exemption for individuals with pre-existing conditions**
- 9. After 20 years, who has the right to the cash values of a Whole Life Insurance policy?**
- A. The original purchaser of the policy**
 - B. The policyowner**
 - C. The beneficiary named in the policy**
 - D. The insurance company**
- 10. What is the definition of "moral hazard" in insurance?**
- A. The reduced risk of loss when an individual takes fewer risks**
 - B. The increased risk of loss when an insured individual takes greater risks**
 - C. The prevention of loss through better management**
 - D. An insurance policy that covers all types of risks**

Answers

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1. B
2. B
3. B
4. B
5. C
6. B
7. B
8. B
9. B
10. B

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Explanations

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1. In insurance, what are "accrued benefits"?

- A. Benefits that have been lost over time**
- B. Benefits that have accumulated over time in a policy**
- C. Benefits paid to new policyholders only**
- D. Benefits dependent on the insurer's financial performance**

Accrued benefits refer to benefits that have built up or accumulated over time within a policy. This concept often relates to various types of insurance policies, including life and health insurance, where certain benefits may grow as premiums are paid, or as time passes according to the terms of the policy. For instance, in life insurance, this can refer to the cash value that accumulates in a whole life policy after a certain period. These accumulated benefits represent a value to the policyholder and are often accessible either as a part of a payout when a claim is made, or as cash surrender value if the policyholder decides to terminate the policy. Understanding how accrued benefits work is fundamental for policyholders to maximize their insurance coverage over time and to make informed decisions regarding their policies.

2. An insured pays \$1,200 annually for her life insurance premium and uses \$300 worth of accumulated dividends to reduce the next year's premium. What option does this describe?

- A. Flexible Premium**
- B. Reduction of Premium**
- C. Accumulation at Interest**
- D. Cash Option**

The scenario describes the "Reduction of Premium" option, which is a method used by policyholders to lower their upcoming premium payments by using dividends earned from their life insurance policy. In this case, the insured has earned \$300 in dividends and chooses to apply that amount directly to decrease her premium from \$1,200 to \$900 for the next year. This option is significant as it illustrates one of the benefits of participating whole life insurance policies, where policyholders can receive dividends based on the insurer's financial performance. By opting for the reduction of premium, the insured can effectively manage her cash flow while maintaining her coverage, making it a practical choice for many policyholders. Other options do not accurately represent this situation. For instance, the flexible premium option involves varying premium payments rather than applying dividends towards premium reduction. Accumulation at interest refers to the way dividends may earn interest if they are left within the policy rather than directly reducing future premiums. The cash option typically involves the policyholder taking their dividends in cash rather than applying them to premiums. Therefore, the choice of reduction of premium clearly aligns with the use of accumulated dividends to lower future premium obligations.

3. What role do actuaries play in the insurance industry?

- A. They create marketing strategies for policies
- B. They assess risks and help calculate premiums**
- C. They handle customer service inquiries
- D. They process insurance claims

Actuaries play a crucial role in the insurance industry primarily by assessing risks and helping to calculate premiums. Their expertise in mathematics, statistics, and financial theory allows them to evaluate the likelihood of events occurring, such as death, illness, or property damage. This risk assessment is essential for developing accurate pricing models for insurance policies. By analyzing past data and trends, actuaries can predict future claims and set premiums that are both competitive in the market and sufficient to cover those anticipated claims. This function not only ensures the financial stability of the insurance company but also protects policyholders by maintaining the integrity of the insurance product. Their work ultimately contributes to the overall sustainability of the insurance system, enabling insurers to take on risk and provide assurance to policyholders.

4. What is involved in "premium financing"?

- A. Paying premiums using policy dividends
- B. Borrowing funds to pay insurance premiums**
- C. Donating to a group insurance fund
- D. Avoiding payment of premiums altogether

Premium financing refers to the practice of borrowing funds specifically to pay for insurance premiums. This can be particularly beneficial for policyholders who may not have sufficient liquid assets to cover the costs upfront but want to maintain coverage. By obtaining a loan, the insured can secure the necessary funds, allowing them to keep their policy in force without immediate financial strain. This method can also be advantageous when the individual anticipates future cash flow that will enable them to repay the loan, or if they expect the policy's cash value or benefits to outweigh the costs of borrowing. It is commonly leveraged in business or estate planning situations where large premiums are involved, making premium financing a strategic financial tool for managing insurance expenses.

5. What defines a pre-existing condition in health insurance?

- A. A health issue that arises after coverage begins**
- B. A chronic illness covered by all plans**
- C. A health issue existing prior to coverage initiation**
- D. An acute condition treated within 30 days**

A pre-existing condition in health insurance refers to a health issue that exists prior to the initiation of coverage. This concept is important in the underwriting process, where insurers assess an applicant's health history to determine eligibility, coverage options, and premium rates. In many health insurance plans, pre-existing conditions may lead to exclusions or limitations on coverage, highlighting the need for prospective policyholders to understand how these conditions can affect their insurance. The presence of a pre-existing condition is significant as it can influence the insurer's risk assessment and ultimately the terms of the policy or the costs associated with it. Other options, such as a health issue arising after coverage begins or a chronic illness universally covered by all plans, do not accurately capture the definition of a pre-existing condition. Similarly, an acute condition treated within a short time frame is not specific enough to define a pre-existing condition, as it does not account for the condition's status before coverage commencement.

6. If a life insurance policy is described as "permanent," what does it mean?

- A. The policy can be terminated without notice**
- B. The coverage lasts a lifetime, given premiums are maintained**
- C. The policy can only be used for a year**
- D. The policy covers accidental deaths only**

When a life insurance policy is described as "permanent," it signifies that the coverage is designed to last for the entire lifetime of the insured, as long as the required premiums are consistently paid. This type of policy differs from term life insurance, which provides coverage for a specified period (usually ranging from one to thirty years) and does not build cash value. Permanent policies often include a cash value component that accumulates over time, providing an additional financial resource for the policyholder during their lifetime. The commitment to providing lifelong coverage is a distinctive characteristic of permanent life insurance, ensuring that beneficiaries will receive the death benefit regardless of when the insured passes away, assuming the policy is kept in force through proper premium payments. This understanding clarifies that options referring to termination without notice, limited one-year duration, or coverage for only accidental deaths do not align with the essence of what makes a policy "permanent."

7. When is a surrender charge typically applied?

- A. When the policyholder sells the policy to another party
- B. When the policyholder withdraws cash value or cancels the policy within a specified period**
- C. When the insurance company changes the policy terms
- D. When the policyholder reaches a certain age

A surrender charge is typically applied when the policyholder withdraws cash value or cancels the policy within a specified period. This charge is a penalty imposed by the insurer primarily to discourage early withdrawals or cancellations. It serves to cover the costs associated with underwriting and maintaining the policy, which the insurer has incurred. In many life insurance policies, especially whole life or universal life policies, there is often a surrender period during which this charge is applicable. After this period expires, the policyholder usually can access their cash value or cancel the policy without incurring any penalties. This is important for the insurer to recover some of the expenses involved in issuing the policy, thus making it a common practice in the industry. The other situations listed do not typically involve surrender charges. Selling the policy to another party involves a different process known as a policy transfer or assignment, which does not incur surrender fees. Changes to policy terms by the insurance company pertain to modifications in coverage, premiums, or conditions, but surrender charges are not relevant in that context. Finally, there is no direct correlation between surrender charges and the policyholder reaching a certain age; age does not dictate the application of these charges. Therefore, the correct understanding revolves around withdrawals or cancellations within a specified timeframe.

8. What does the essential health benefits requirement under the ACA entail?

- A. Insurance companies must offer unlimited coverage for all diseases
- B. A mandatory set of healthcare service categories that must be covered by certain health plans**
- C. A restriction on insurance premiums
- D. An exemption for individuals with pre-existing conditions

The essential health benefits requirement under the Affordable Care Act (ACA) mandates that certain health plans cover a specified set of healthcare service categories. This standard ensures that individuals have access to comprehensive healthcare services that address a wide range of needs. Specifically, these categories include essential items such as emergency services, hospitalization, maternity and newborn care, mental health and substance use disorder services, and more. This requirement was established to provide a baseline of coverage that supports overall public health and financial protection against high healthcare costs. The inclusion of these mandated benefits is crucial for ensuring that people have access to necessary healthcare services without facing excessive out-of-pocket expenses. The other options do not accurately represent the essential health benefits requirement: for instance, while some plans may have limitations on coverage, the ACA does not require insurance companies to offer unlimited coverage, nor does it impose restrictions on premium amounts specifically. Additionally, while the ACA does include provisions for individuals with pre-existing conditions, these provisions are separate from the essential health benefits requirement.

9. After 20 years, who has the right to the cash values of a Whole Life Insurance policy?

- A. The original purchaser of the policy**
- B. The policyowner**
- C. The beneficiary named in the policy**
- D. The insurance company**

In the context of a Whole Life Insurance policy, the policyowner is the individual who holds the rights associated with the policy, including the right to access and control the cash values that may accumulate over time. The cash value of a Whole Life Insurance policy grows at a guaranteed rate and can be accessed by the policyowner through loans or withdrawals, thus providing a source of savings over the life of the policy. While the original purchaser of the policy could be the policyowner, this is not always the case; the ownership of the policy can be transferred. Therefore, the correct answer focuses on the status of ownership rather than the original purchaser. The beneficiary named in the policy is entitled to the insurance death benefit upon the policyowner's death, but does not have rights to the cash value during the policyowner's lifetime. The insurance company does not possess rights to cash values once they are accumulated; its role is to maintain the policy and fulfill claims according to the policy terms. Thus, the policyowner, regardless of whether they were the original purchaser or someone else to whom the ownership has been transferred, retains the rights to the cash values after 20 years.

10. What is the definition of "moral hazard" in insurance?

- A. The reduced risk of loss when an individual takes fewer risks**
- B. The increased risk of loss when an insured individual takes greater risks**
- C. The prevention of loss through better management**
- D. An insurance policy that covers all types of risks**

Moral hazard refers to the increase in risk that occurs when an individual is shielded from the consequences of their actions by having insurance coverage. When someone knows that they have protection against financial loss, they may be more inclined to engage in riskier behavior, as the potential negative outcomes are mitigated by their insurance. This can result in a situation where insured individuals might take greater risks than they would if they were fully responsible for the consequences of their actions. In the context of insurance, moral hazard is a significant concern for insurers, as it can lead to higher claims and financial losses. Insurers often implement various strategies to mitigate this risk, such as deductibles and coverage limits, which encourage policyholders to act more cautiously. The other options may relate to concepts within risk management or insurance but do not define moral hazard accurately. The idea of reducing risk by taking fewer risks pertains to risk avoidance rather than moral hazard, while prevention of loss through management relates to loss control. An insurance policy that covers all types of risks does not define moral hazard and instead describes the scope of coverage.