# Virginia Insurance Marketplace Practice Exam (Sample)

**Study Guide** 



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### **Questions**



- 1. Who qualifies to act as a certified application counselor (CAC)?
  - A. Only licensed insurance agents
  - B. Individuals who have completed formal training and assist consumers without pay
  - C. Any volunteers in the community
  - D. Full-time employees of insurance companies
- 2. What type of plans must cover essential health benefits?
  - A. Only employer-sponsored plans
  - B. All plans under the Affordable Care Act
  - C. Medicaid plans exclusively
  - D. Only plans sold through private insurers
- 3. Does Section 1557 of the ACA prohibit discrimination based on sex?
  - A. Yes
  - B. No
- 4. What typically characterizes the waiting period for coverage under a new health plan?
  - A. No benefits available for pre-existing conditions
  - B. Immediate coverage upon plan selection
  - C. Unconditional benefits regardless of prior coverage
  - D. A grace period for payment before coverage begins
- 5. What criteria must a health insurance plan satisfy to be classified as a Marketplace plan?
  - A. It may deny coverage based on pre-existing conditions
  - B. Must cover essential health benefits and limit out-of-pocket costs
  - C. It does not need to cover preventive services
  - D. Must offer the lowest premiums available

- 6. What does "coinsurance" refer to in health insurance?
  - A. A flat rate paid for every medical service
  - B. The percentage of expenses paid after the deductible
  - C. The total amount due for a medical procedure
  - D. A fee for entering a healthcare facility
- 7. What do the term "metal tiers" in health insurance refer to?
  - A. Different types of insurance companies
  - B. Levels of coverage and the percentage of costs covered by the insurance plan
  - C. Tax brackets for insurance policies
  - D. Limits on allowable charges for services
- 8. Can a child's Medicaid or FAMIS coverage be reduced or ended during a continuous coverage period?
  - A. Yes, for any reason
  - B. No, it can only end under certain exceptions
  - C. Only if they reach a certain age
  - D. It can be changed if the parent requests it
- 9. What information is necessary to determine eligibility for premium tax credits?
  - A. Household income, size, and health coverage status
  - B. Age, employment status, and credit score
  - C. Medical history, geographic location, and smoking status
  - D. Employment type and annual expenses
- 10. Which of the following best describes the difference between HMO and PPO plans?
  - A. HMO plans have higher monthly premiums
  - B. PPO plans require referrals for specialist visits
  - C. HMO plans limit choices to network providers
  - D. PPO plans cover out-of-network services fully

#### **Answers**



- 1. B 2. B 3. A 4. A 5. B 6. B 7. B 8. B
- 9. A 10. C



### **Explanations**



## 1. Who qualifies to act as a certified application counselor (CAC)?

- A. Only licensed insurance agents
- B. Individuals who have completed formal training and assist consumers without pay
- C. Any volunteers in the community
- D. Full-time employees of insurance companies

Individuals who qualify to act as certified application counselors (CAC) are those who have completed specific formal training and assist consumers in navigating health insurance options without compensation. This role is essential for helping consumers understand their insurance choices under the Affordable Care Act and providing assistance during the application process. The training equips CACs with the necessary knowledge about various insurance products, eligibility criteria, and the enrollment process, making them valuable resources for individuals seeking health coverage. Because they assist consumers without pay, they can maintain an impartial stance and focus on helping clients find the best insurance options that suit their needs, rather than promoting specific products. In contrast, licensed insurance agents typically work for commissions and may guide clients based on their business interests, which distinguishes them from CACs. Volunteers may assist, but only those who have undergone formal training and are certified can officially engage as CACs. Employees of insurance companies usually promote their own products, which does not align with the objective of a CAC, which is to provide unbiased assistance to consumers.

#### 2. What type of plans must cover essential health benefits?

- A. Only employer-sponsored plans
- B. All plans under the Affordable Care Act
- C. Medicaid plans exclusively
- D. Only plans sold through private insurers

The requirement that plans must cover essential health benefits is a fundamental aspect of the Affordable Care Act (ACA). According to the ACA, all individual and small group health insurance plans offered in the Marketplace must cover a set of essential health benefits. This includes ten categories such as emergency services, hospitalization, maternity and newborn care, mental health services, and prescription drugs, among others. This mandate ensures that consumers have access to comprehensive coverage that meets their basic health care needs. The intention behind this requirement is to improve health outcomes and protect consumers from inadequate insurance that could lead to substantial out-of-pocket expenses in times of medical need. Employer-sponsored plans, while they may voluntarily include these essential health benefits, are not universally required to do so unless they are classified under small group plans. Medicaid plans are designed to provide coverage for low-income individuals, and while they often include many essential health benefits, the specifics can vary by state. Plans sold through private insurers may also not cover essential benefits if they don't comply with ACA regulations. Thus, selecting the statement that all plans under the Affordable Care Act must cover essential health benefits accurately reflects the law's intent and requirements.

### 3. Does Section 1557 of the ACA prohibit discrimination based on sex?

A. Yes

B. No

Section 1557 of the Affordable Care Act (ACA) is a significant provision that specifically addresses discrimination in health programs and activities. It extends civil rights protections to individuals and explicitly prohibits discrimination based on several factors, including race, color, national origin, sex, age, and disability. This means that within any health program or activity that receives federal funding or is administered by federal entities, discrimination based on sex is indeed prohibited. The inclusion of sex discrimination within this context is particularly noteworthy as it includes protections against discrimination based on gender identity and sexual orientation. This broad interpretation aims to ensure equal access to healthcare services and promotes fairness in the treatment of all individuals without regard to their sex. As a result, the correct answer is that Section 1557 does prohibit discrimination based on sex.

- 4. What typically characterizes the waiting period for coverage under a new health plan?
  - A. No benefits available for pre-existing conditions
  - B. Immediate coverage upon plan selection
  - C. Unconditional benefits regardless of prior coverage
  - D. A grace period for payment before coverage begins

The correct answer highlights a common characteristic of waiting periods in health insurance coverage, particularly regarding pre-existing conditions. Typically, health plans impose a waiting period during which no benefits are payable for specific pre-existing health issues. This means that if an individual has a health condition that existed before the start of the new health plan, they will not receive coverage for that condition until the waiting period is over. This practice is often employed by insurers to manage risk and costs associated with high medical expenses that can arise from existing health issues. Other choices do not accurately represent typical waiting period policies. Immediate coverage upon plan selection implies that there would be no waiting time for any benefits, which is not standard practice in health insurance regarding pre-existing conditions. Unconditional benefits regardless of prior coverage would suggest that previously existing conditions would be covered from the beginning, which usually contradicts standard health plan provisions that often specify waiting times. Lastly, a grace period for payment before coverage begins pertains to policy payments rather than the waiting period for benefits; this does not necessarily affect the timing of when coverage for certain conditions kicks in. Therefore, the focus on pre-existing conditions in the correct answer accurately reflects key regulations that govern health insurance coverage.

- 5. What criteria must a health insurance plan satisfy to be classified as a Marketplace plan?
  - A. It may deny coverage based on pre-existing conditions
  - B. Must cover essential health benefits and limit out-of-pocket costs
  - C. It does not need to cover preventive services
  - D. Must offer the lowest premiums available

For a health insurance plan to be classified as a Marketplace plan, it is essential that it covers essential health benefits and limits out-of-pocket costs. This classification is fundamental to ensure that individuals purchasing insurance through the Marketplace receive comprehensive coverage that meets their health care needs. Essential health benefits include a range of services such as emergency services, hospitalization, outpatient care, maternity and newborn care, mental health services, and prescription drugs, among others. By mandating these benefits, policymakers aim to provide a baseline level of care that protects consumers from inadequate coverage. Moreover, limiting out-of-pocket costs is a key feature of Marketplace plans. This limitation helps ensure that individuals do not face overwhelming healthcare expenses, thereby promoting better access to necessary medical services. Without these features, a plan would fail to meet the standards set forth for Marketplace offerings, potentially leaving consumers vulnerable to significant healthcare costs. The other options do not align with the classification criteria for Marketplace plans. For example, denying coverage based on pre-existing conditions is prohibited in Marketplace plans, and preventive services are required to be covered without cost-sharing. Additionally, a plan doesn't have to offer the lowest premiums to be classified as a Marketplace plan. The focus is on comprehensive coverage rather than just cost.

- 6. What does "coinsurance" refer to in health insurance?
  - A. A flat rate paid for every medical service
  - B. The percentage of expenses paid after the deductible
  - C. The total amount due for a medical procedure
  - D. A fee for entering a healthcare facility

Coinsurance in health insurance refers to the percentage of costs you share with your insurer after you've met your deductible. For instance, if you have a plan with a 20% coinsurance requirement, once you've paid your deductible, you would be responsible for 20% of the remaining costs of your healthcare services, while your insurance covers the remaining 80%. This concept is essential in understanding how much you are expected to pay out-of-pocket for medical services, as it directly affects your financial responsibility for your healthcare. The ability to share costs in this manner helps both the insurer and the insured manage healthcare expenses more effectively.

- 7. What do the term "metal tiers" in health insurance refer to?
  - A. Different types of insurance companies
  - B. Levels of coverage and the percentage of costs covered by the insurance plan
  - C. Tax brackets for insurance policies
  - D. Limits on allowable charges for services

The term "metal tiers" in health insurance refers specifically to levels of coverage that indicate the percentage of total healthcare costs that an insurance plan will cover. These tiers are typically categorized as Bronze, Silver, Gold, and Platinum, each representing different levels of cost-sharing between the insurer and the insured. For instance, a Bronze plan typically covers about 60% of healthcare costs, leaving the insured to pay 40% out-of-pocket, while a Platinum plan generally covers about 90% of costs. This tiered system helps consumers understand their potential financial responsibilities and choose plans that best fit their healthcare needs and budget. Each tier not only provides a clear understanding of coverage but also reflects a trade-off between monthly premiums and out-of-pocket expenses. This framework is crucial in the context of the Affordable Care Act, as it creates transparency and assists consumers in making informed choices about their health insurance options. The other choices do not accurately describe the concept of metal tiers; they pertain to different aspects of insurance or healthcare financing.

- 8. Can a child's Medicaid or FAMIS coverage be reduced or ended during a continuous coverage period?
  - A. Yes, for any reason
  - B. No, it can only end under certain exceptions
  - C. Only if they reach a certain age
  - D. It can be changed if the parent requests it

The assertion that a child's Medicaid or FAMIS coverage can only end under certain exceptions during a continuous coverage period is accurate. Continuous coverage periods are designed to provide stability and ensure that eligible children maintain access to necessary healthcare services without interruption. In the context of Medicaid and FAMIS, coverage can typically continue until specific criteria are met, such as changes in family income, household composition, or a child's eligibility status. This approach mitigates the risk of disruptions in healthcare access, which could occur if coverage were to be terminated arbitrarily or without clear justification. Furthermore, any change in coverage would require adherence to established guidelines and procedures to ensure that the child's needs are continually met and that families are adequately informed. The exceptions that could potentially lead to coverage being reduced or ended are clearly defined, reflecting a commitment to providing consistent care while also managing resources responsibly. This structure supports families facing financial or situational changes while still prioritizing children's health needs in the community.

- 9. What information is necessary to determine eligibility for premium tax credits?
  - A. Household income, size, and health coverage status
  - B. Age, employment status, and credit score
  - C. Medical history, geographic location, and smoking status
  - D. Employment type and annual expenses

To determine eligibility for premium tax credits, it is essential to consider household income, size, and health coverage status. Household income is crucial as premium tax credits are designed to assist individuals and families whose incomes fall within a specified range, typically between 100% and 400% of the federal poverty level. The size of the household also plays a vital role since the poverty level is adjusted based on the number of people living in the household; therefore, a larger household may have a higher income threshold to qualify for the same assistance. Health coverage status is another key factor because premium tax credits are available to those who do not have access to affordable health insurance through their employer or other means. This ensures that the credits are directed towards individuals and families truly in need of financial assistance for their health coverage. In contrast, the other options include criteria that do not directly correlate with the qualification process for premium tax credits. Age, employment status, credit score, medical history, geographic location, smoking status, employment type, and annual expenses, while important in other contexts, do not effectively capture the primary determinants of eligibility for these specific tax credits. Understanding household income, size, and health coverage status is foundational for anyone looking to navigate the Virginia Insurance Marketplace effectively

- 10. Which of the following best describes the difference between HMO and PPO plans?
  - A. HMO plans have higher monthly premiums
  - B. PPO plans require referrals for specialist visits
  - C. HMO plans limit choices to network providers
  - D. PPO plans cover out-of-network services fully

The distinction highlighted by the correct response is that HMO (Health Maintenance Organization) plans typically limit their covered services to a network of doctors and hospitals. This means that if a member is enrolled in an HMO, they must seek care from healthcare providers who are part of that specific network, except in emergency situations. This structure is designed to manage costs and coordinate care more effectively within their established network. In contrast, PPO (Preferred Provider Organization) plans, on the other hand, provide greater flexibility by allowing members to see any healthcare provider, whether they are in-network or out-of-network. However, while visiting out-of-network providers, members may face higher out-of-pocket costs compared to using in-network services. Thus, HMO plans are characterized by their restriction to network providers, which is an essential aspect of how they operate. The context of the other options underscores the differences further. The mention of higher premiums with HMO plans is inaccurate, as they usually have lower premiums but may require more stringent adherence to network utilization. Referrals for specialists are typical in HMO plans, rather than PPOs, which often allow direct access to specialists without referrals. Finally, while PPO plans provide out-of-network options, they do not cover these services fully,