

University of Central Florida (UCF) ECO2023 Principles of Microeconomics Final Practice Exam (Sample)

Study Guide



Everything you need from our exam experts!

This is a sample study guide. To access the full version with hundreds of questions,

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Introduction

Preparing for a certification exam can feel overwhelming, but with the right tools, it becomes an opportunity to build confidence, sharpen your skills, and move one step closer to your goals. At Examzify, we believe that effective exam preparation isn't just about memorization, it's about understanding the material, identifying knowledge gaps, and building the test-taking strategies that lead to success.

This guide was designed to help you do exactly that.

Whether you're preparing for a licensing exam, professional certification, or entry-level qualification, this book offers structured practice to reinforce key concepts. You'll find a wide range of multiple-choice questions, each followed by clear explanations to help you understand not just the right answer, but why it's correct.

The content in this guide is based on real-world exam objectives and aligned with the types of questions and topics commonly found on official tests. It's ideal for learners who want to:

- Practice answering questions under realistic conditions,
- Improve accuracy and speed,
- Review explanations to strengthen weak areas, and
- Approach the exam with greater confidence.

We recommend using this book not as a stand-alone study tool, but alongside other resources like flashcards, textbooks, or hands-on training. For best results, we recommend working through each question, reflecting on the explanation provided, and revisiting the topics that challenge you most.

Remember: successful test preparation isn't about getting every question right the first time, it's about learning from your mistakes and improving over time. Stay focused, trust the process, and know that every page you turn brings you closer to success.

Let's begin.

How to Use This Guide

This guide is designed to help you study more effectively and approach your exam with confidence. Whether you're reviewing for the first time or doing a final refresh, here's how to get the most out of your Examzify study guide:

1. Start with a Diagnostic Review

Skim through the questions to get a sense of what you know and what you need to focus on. Don't worry about getting everything right, your goal is to identify knowledge gaps early.

2. Study in Short, Focused Sessions

Break your study time into manageable blocks (e.g. 30 - 45 minutes). Review a handful of questions, reflect on the explanations, and take breaks to retain information better.

3. Learn from the Explanations

After answering a question, always read the explanation, even if you got it right. It reinforces key points, corrects misunderstandings, and teaches subtle distinctions between similar answers.

4. Track Your Progress

Use bookmarks or notes (if reading digitally) to mark difficult questions. Revisit these regularly and track improvements over time.

5. Simulate the Real Exam

Once you're comfortable, try taking a full set of questions without pausing. Set a timer and simulate test-day conditions to build confidence and time management skills.

6. Repeat and Review

Don't just study once, repetition builds retention. Re-attempt questions after a few days and revisit explanations to reinforce learning.

7. Use Other Tools

Pair this guide with other Examzify tools like flashcards, and digital practice tests to strengthen your preparation across formats.

There's no single right way to study, but consistent, thoughtful effort always wins. Use this guide flexibly — adapt the tips above to fit your pace and learning style. You've got this!

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Questions

- 1. For a small farm, what would be considered a fixed cost?**
 - A. Labor wages paid weekly**
 - B. Costs incurred from seeds**
 - C. Loan payments on machinery**
 - D. Pesticide expenses**
- 2. What is one effect of a technological improvement in a production process?**
 - A. It will increase total variable costs**
 - B. It reduces the amount of output possible with a fixed input**
 - C. A given amount of outputs may be produced with fewer inputs**
 - D. It leaves average total costs unchanged**
- 3. If a 4 percent increase in the price of good X causes a 12 percent increase in the quantity demanded of good Y, what does that imply?**
 - A. Goods X and Y are complements**
 - B. The cross-price elasticity of demand is negative**
 - C. Goods X and Y are substitutes**
 - D. The cross-price elasticity of demand is zero**
- 4. Which of the following best describes a club good?**
 - A. It is non-excludable and rival.**
 - B. It is excludable and non-rival.**
 - C. It is non-excludable and non-rival.**
 - D. It is excludable and rival.**
- 5. If a firm generates \$13,000 in revenue at a price of \$5 per unit and \$11,000 at \$6 per unit, what can be inferred?**
 - A. The demand for the good is inelastic.**
 - B. The demand for the good is elastic.**
 - C. The good has a fixed demand regardless of price.**
 - D. The demand is perfectly elastic.**

- 6. In the context of demand, what does it mean for a good to have a vertical demand curve?**
- A. Demand is perfectly elastic**
 - B. Demand is unit elastic**
 - C. Consumers are completely insensitive to price changes**
 - D. Demand increases as price rises**
- 7. A good is considered to be non-rival in consumption if:**
- A. Its quantity available decreases as more people use it.**
 - B. One individual's consumption of the good does not affect the amount available for others to consume.**
 - C. People must compete for limited quantities of the good.**
 - D. It can only be used by one person at a time.**
- 8. The law of demand indicates that as the price of a good decreases, what happens?**
- A. Quantity demanded decreases**
 - B. Quantity supplied increases**
 - C. Quantity demanded increases**
 - D. Demand decreases**
- 9. If household annual income rises and the quantity of a good demanded declines as a result, what can be inferred about the good?**
- A. The good is a normal good**
 - B. The good is inferior**
 - C. The good has an elastic demand**
 - D. The good is a luxury item**
- 10. If the demand for a good increases while supply decreases, which of the following outcomes is likely?**
- A. Price will fall while quantity rises**
 - B. Price will remain unchanged while quantity fluctuates**
 - C. Price will rise and quantity may be affected variably**
 - D. Price will drop regardless of quantity**

Answers

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1. C
2. C
3. C
4. B
5. B
6. C
7. B
8. C
9. B
10. C

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Explanations

1. For a small farm, what would be considered a fixed cost?

- A. Labor wages paid weekly**
- B. Costs incurred from seeds**
- C. Loan payments on machinery**
- D. Pesticide expenses**

In the context of a small farm, fixed costs are expenses that do not vary with the level of production or output in the short run. These costs remain constant regardless of how much is produced. Loan payments on machinery exemplify a fixed cost because they are predictable and must be paid regardless of whether the farm produces a large or small quantity of goods. This obligation persists over the duration of the loan agreement, making it a commitment that does not fluctuate with production levels. On the other hand, labor wages, costs incurred from seeds, and pesticide expenses can vary depending on the amount of output the farm decides to produce. For instance, if the farm produces more crops, it may need to hire more labor, purchase additional seeds, or use more pesticides, resulting in variable costs. Therefore, among the options provided, loan payments on machinery best represent a fixed cost due to their consistent nature regardless of the farm's production decisions.

2. What is one effect of a technological improvement in a production process?

- A. It will increase total variable costs**
- B. It reduces the amount of output possible with a fixed input**
- C. A given amount of outputs may be produced with fewer inputs**
- D. It leaves average total costs unchanged**

A technological improvement in a production process typically enhances efficiency, allowing producers to create more output with the same amount of inputs or the same output with fewer inputs. This is because technological advancements often lead to better methods of production, utilization of resources, and overall productivity. When a firm can produce a given level of output with fewer inputs due to improved technology, it not only lowers production costs but may also enable the firm to allocate resources more effectively, investing in other areas of the business or improving the quality of its products. This aspect of reducing input requirements while maintaining or enhancing output reflects the fundamental purpose and value of technological advancements in production. In contrast, an increase in total variable costs would typically arise from increased production or input utilization, and not necessarily from improvements in production technology. A reduction in the amount of output possible with a fixed input contradicts the very essence of technological improvements, which tend to boost efficiency rather than diminish potential output. Finally, average total costs are generally expected to decrease with improvements in technology due to efficiency gains, rather than remaining unchanged. Hence, the correct choice highlights the positive impact that technological advancements can have on production efficiency.

3. If a 4 percent increase in the price of good X causes a 12 percent increase in the quantity demanded of good Y, what does that imply?

- A. Goods X and Y are complements
- B. The cross-price elasticity of demand is negative
- C. Goods X and Y are substitutes**
- D. The cross-price elasticity of demand is zero

The relationship between goods X and Y, illustrated by the statistics given, indicates that as the price of good X increases, the quantity demanded for good Y also rises significantly. This behavior is characteristic of substitute goods—items that can replace each other in consumption. When the price of one substitute rises, consumers tend to buy more of the other substitute as it becomes relatively more attractive. In this scenario, the percentage increase in quantity demanded for good Y (12 percent) is in the same direction as the price increase of good X (4 percent), which establishes a direct relationship between the two goods. The cross-price elasticity of demand, which measures the responsiveness of the quantity demanded of one good to a change in the price of another good, is positive in this case. Specifically, since it is calculated as the percentage change in quantity demanded of good Y divided by the percentage change in price of good X, it yields a positive value, further confirming that the goods are substitutes. Therefore, determining the relationship through this positive cross-price elasticity clearly shows that goods X and Y are substitutes.

4. Which of the following best describes a club good?

- A. It is non-excludable and rival.
- B. It is excludable and non-rival.**
- C. It is non-excludable and non-rival.
- D. It is excludable and rival.

A club good is characterized as being excludable and non-rival. This means that access to a club good can be restricted to certain individuals, making it possible for providers to exclude those who do not pay for or contribute to the good. However, once a person has access to it, their consumption does not diminish the availability of the good to others. For instance, a subscription-based service or a gym can be considered a club good. Only those who pay or subscribe can use the service, which is the excludable aspect. However, if a member uses the service, it does not prevent other members from also enjoying it at the same time—demonstrating the non-rival characteristic. In contrast, the other types of goods mentioned in the options illustrate different consumption traits. Public goods are typically non-excludable and non-rival, while private goods are both excludable and rival. Understanding these distinctions is crucial in microeconomics, as it helps in analyzing market behaviors and public policy implications related to resource allocation and consumption.

5. If a firm generates \$13,000 in revenue at a price of \$5 per unit and \$11,000 at \$6 per unit, what can be inferred?
- A. The demand for the good is inelastic.
 - B. The demand for the good is elastic.**
 - C. The good has a fixed demand regardless of price.
 - D. The demand is perfectly elastic.

The conclusion that the demand for the good is elastic is based on the responsiveness of quantity demanded to changes in price, as indicated by the changes in revenue. In this scenario, when the price of the product increased from \$5 to \$6, the revenue generated decreased from \$13,000 to \$11,000. Typically, if a firm raises its price and revenue simultaneously increases, it indicates that the demand for the good is inelastic. Conversely, if a price increase leads to a decrease in total revenue, it suggests that consumers are quite sensitive to price changes, which characterizes elastic demand. In this case, since the price increase from \$5 to \$6 resulted in a decrease in total revenue, it indicates that the percentage change in quantity demanded was greater than the percentage change in price. This responsiveness indicates an elastic demand, demonstrating that consumers are willing to buy significantly less of the good as the price rises. Therefore, it is correct to conclude that the demand for the good is elastic, as the change in revenue reflects a significant sensitivity of consumers to the price increase.

6. In the context of demand, what does it mean for a good to have a vertical demand curve?
- A. Demand is perfectly elastic
 - B. Demand is unit elastic
 - C. Consumers are completely insensitive to price changes**
 - D. Demand increases as price rises

When a good has a vertical demand curve, this indicates that consumers are completely insensitive to price changes for that good. This phenomenon happens typically in situations where the good is a necessity and there are no close substitutes available. As such, no matter how much the price increases or decreases, the quantity demanded remains constant. This occurs because consumers are willing to buy the same amount of the good regardless of price fluctuations, reflecting an absolute necessity in their purchases. Goods that often exhibit vertical demand curves include life-saving medications or basic necessities like water in an emergency situation. An understanding of this concept is crucial, as it differentiates between varying degrees of elasticity in demand; a vertical demand curve represents an extreme case of inelastic demand where price does not influence consumer behavior at all.

7. A good is considered to be non-rival in consumption if:

- A. Its quantity available decreases as more people use it.**
- B. One individual's consumption of the good does not affect the amount available for others to consume.**
- C. People must compete for limited quantities of the good.**
- D. It can only be used by one person at a time.**

A good is classified as non-rival in consumption when one person's consumption does not diminish the ability of others to consume the same good. This means that multiple individuals can use or benefit from the good simultaneously without reducing its availability for others. For example, consider public goods like air or national defense; one person's use of these resources does not prevent another person from using them as well. Since non-rival goods can be consumed freely by many without affecting others' consumption, this characteristic is fundamental in understanding concepts related to market efficiency and public service provision. In contrast, goods that are rival in consumption create competition among users because when one person consumes the good, there is less of it available for someone else. Understanding this distinction is crucial for analyzing how different types of goods can be managed and allocated in an economy.

8. The law of demand indicates that as the price of a good decreases, what happens?

- A. Quantity demanded decreases**
- B. Quantity supplied increases**
- C. Quantity demanded increases**
- D. Demand decreases**

The law of demand states that, all else being equal, there is an inverse relationship between the price of a good and the quantity demanded. Specifically, when the price of a good decreases, consumers tend to buy more of that good, leading to an increase in the quantity demanded. This behavior can be attributed to the fact that lower prices make goods more affordable and attractive to consumers, thus encouraging them to purchase larger quantities. In this context, it is important to understand that this principle only applies to the quantity demanded rather than a shift in the overall demand curve. When the price decreases, the movement along the demand curve corresponds to an increase in the quantity that consumers are willing and able to purchase. Other options do not accurately describe this relationship: - A decline in quantity demanded is inconsistent with the law of demand because it directly contradicts the observed behavior when prices fall. - While a decrease in price might encourage suppliers to respond by increasing the quantity supplied, that pertains to the law of supply rather than demand. - Lastly, a decrease in demand would imply that the entire demand curve shifts leftward due to factors unrelated to price changes, which misinterprets the specific scenario where only the price changes.

9. If household annual income rises and the quantity of a good demanded declines as a result, what can be inferred about the good?

- A. The good is a normal good**
- B. The good is inferior**
- C. The good has an elastic demand**
- D. The good is a luxury item**

When household annual income rises and there is a decline in the quantity of a good demanded, this indicates that the good in question is classified as an inferior good. Inferior goods have a unique relationship with consumer income: as people earn more, they tend to purchase less of these goods because they opt for higher-quality alternatives that better match their increased purchasing power. This phenomenon occurs because inferior goods are typically seen as low-cost substitutes for more desirable products. A common example is public transportation; as individuals' incomes increase, they may invest in personal vehicles instead of relying on buses or trains, leading to a decrease in the demand for public transit options. In contrast, normal goods would see an increase in demand as income rises, and luxury items tend to be a subset of normal goods that are purchased more frequently as income increases. Elasticity of demand pertains to how sensitive the quantity demanded is to price changes, which is not directly related to changes in consumer income. Therefore, the correct conclusion drawn from this situation is that the good in question is indeed an inferior good.

10. If the demand for a good increases while supply decreases, which of the following outcomes is likely?

- A. Price will fall while quantity rises**
- B. Price will remain unchanged while quantity fluctuates**
- C. Price will rise and quantity may be affected variably**
- D. Price will drop regardless of quantity**

When demand for a good increases, it indicates that consumers are willing and able to purchase more of that good at each price level. Simultaneously, if supply decreases, it means producers are supplying less of the good, possibly due to higher production costs or other constraints. In this scenario, the simultaneous increase in demand and decrease in supply creates two opposing pressures on the market. The increase in demand tends to push prices higher, as consumers are competing for a limited quantity of the good. Conversely, the decrease in supply also exerts upward pressure on prices because there are fewer goods available to meet the heightened demand. While both factors contribute to an increase in price, the effect on quantity is less clear. The quantity sold may rise or fall depending on the relative magnitudes of the shifts in demand and supply. If the increase in demand is significantly stronger than the decrease in supply, the quantity sold may rise. However, if the decrease in supply is substantial, it could offset the potential increase in quantity from demand, leading to a decline. Therefore, the outcome for quantity is uncertain—it could either rise or decrease based on how these factors interact. This explanation aligns with the selected outcome, which indicates that while price is likely to rise due to the combined

Next Steps

Congratulations on reaching the final section of this guide. You've taken a meaningful step toward passing your certification exam and advancing your career.

As you continue preparing, remember that consistent practice, review, and self-reflection are key to success. Make time to revisit difficult topics, simulate exam conditions, and track your progress along the way.

If you need help, have suggestions, or want to share feedback, we'd love to hear from you. Reach out to our team at hello@examzify.com.

Or visit your dedicated course page for more study tools and resources:

<https://ucf-eco2023-final.examzify.com>

We wish you the very best on your exam journey. You've got this!