

Texas Life Insurance Practice Exam (Sample)

Study Guide



Everything you need from our exam experts!

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SAMPLE

Questions

- 1. Which of the following individuals would NOT be eligible to set up contributions to a traditional IRA?**
 - A. Age 70, a teacher**
 - B. Age 72, a nurse**
 - C. Age 50, a doctor**
 - D. Age 65, a consultant**
- 2. Which type of annuity is best suited for providing guaranteed income after a waiting period?**
 - A. Immediate**
 - B. Life annuity**
 - C. Deferred**
 - D. Variable annuity**
- 3. Who is a beneficiary in a life insurance policy?**
 - A. The insured person who holds the policy**
 - B. The agent who sells the policy**
 - C. The person or entity designated to receive the policy's death benefit**
 - D. The company that issues the insurance policy**
- 4. What additional information does an investigative consumer report provide compared to a standard consumer report?**
 - A. Income levels of the consumer**
 - B. Medical history of the consumer**
 - C. Character, reputation, and habits of the consumer**
 - D. Credit score of the consumer**
- 5. If an insured receives a monthly summary showing a significantly lower cash value, what type of policy might this indicate?**
 - A. Whole life**
 - B. Term**
 - C. Variable**
 - D. Universal**

- 6. Which of the following is NOT considered a non-forfeiture option in life insurance policies?**
- A. Reduced paid-up insurance**
 - B. Extended term**
 - C. Automatic premium loans**
 - D. Cash surrender value**
- 7. If a life insurance policy has irrevocable beneficiary designation, what does it mean?**
- A. The beneficiary can only be changed with written permission of the beneficiary**
 - B. The policyholder can change the beneficiary at any time**
 - C. The beneficiary will receive cash surrender value**
 - D. The beneficiary designation can be made revocable without permission**
- 8. What is an equity-indexed life insurance policy primarily based upon?**
- A. The real estate market performance.**
 - B. The interest rate set by the insurer.**
 - C. The performance of an equity index.**
 - D. The credit ratings of the insurer.**
- 9. What does "mortality risk" refer to in life insurance?**
- A. The uncertainty regarding the insured's future health**
 - B. The risk of loss due to the insured's death**
 - C. The risk of a premium payment being missed**
 - D. The financial implications of policy lapses**
- 10. How may policyholders benefit from a "preferred risk underwriting class"?**
- A. By being reviewed annually for premium increases**
 - B. By receiving lower premium rates for better health**
 - C. By gaining automatic policy upgrades**
 - D. By having fewer coverage options available**

Answers

SAMPLE

- 1. B**
- 2. C**
- 3. C**
- 4. C**
- 5. C**
- 6. C**
- 7. A**
- 8. C**
- 9. B**
- 10. B**

SAMPLE

Explanations

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1. Which of the following individuals would NOT be eligible to set up contributions to a traditional IRA?

- A. Age 70, a teacher**
- B. Age 72, a nurse**
- C. Age 50, a doctor**
- D. Age 65, a consultant**

The individual who is 72 years old and a nurse would not be eligible to set up contributions to a traditional IRA due to age limitations that were established by the SECURE Act. Prior to this law, individuals were required to stop making contributions to a traditional IRA once they reached the age of 70½. However, the SECURE Act removed the age limit for contributions, allowing individuals to continue contributing regardless of their age as long as they have earned income. While the nurse is of an age where contribution limits are not applicable under the current regulations, it's important to note that eligibility to contribute to a traditional IRA also requires having earned income. In this case, if the nurse does have earned income, they could still consider other factors for IRA contributions. Conversely, those under the age limit who are eligible can contribute as long as they have relevant earned income. Understanding these age-based rules is crucial for individuals looking to maximize their retirement savings through IRAs: people under the age of 70 are generally eligible to contribute, while older individuals must meet the earned income requirement to continue contributing.

2. Which type of annuity is best suited for providing guaranteed income after a waiting period?

- A. Immediate**
- B. Life annuity**
- C. Deferred**
- D. Variable annuity**

The type of annuity that is best suited for providing guaranteed income after a waiting period is the deferred annuity. This form of annuity is designed to allow the accumulation of funds over time, typically with a delay before any payouts begin. During the accumulation phase, the invested money grows, either at a fixed interest rate or potentially through variable investments, depending on the specific structure of the annuity. Once the contract reaches the payout phase, which is the waiting period mentioned, the annuitant begins to receive regular disbursements, typically for a guaranteed period or for the remainder of their life. Deferred annuities are particularly appealing to individuals who want to plan for retirement as they provide time for investment growth, ultimately leading to a more substantial income stream during retirement. This distinguishes them from immediate annuities, which start payments almost immediately after investment, life annuities, which focus more on lifetime income without a defined waiting period, and variable annuities, which offer investment flexibility but also differ in terms of guaranteed income structure.

3. Who is a beneficiary in a life insurance policy?

- A. The insured person who holds the policy
- B. The agent who sells the policy
- C. The person or entity designated to receive the policy's death benefit**
- D. The company that issues the insurance policy

In the context of a life insurance policy, a beneficiary is specifically defined as the individual or entity designated to receive the death benefit in the event of the policyholder's passing. This is a crucial role within the life insurance framework, as the beneficiary is the person or organization that will receive the financial payout intended to help cover existing debts, funeral expenses, or provide income replacement for dependents left behind. The choice captures the essence of the relationship between the policyholder and the beneficiary, emphasizing the purpose of the life insurance policy, which is to provide financial support at a difficult time. Understanding the role of the beneficiary is fundamental for anyone involved in life insurance, as it dictates who will gain from the policy's intended benefits. In comparison, the other options do not fit this definition. The insured person is the individual whose life is covered by the insurance, while the agent is the intermediary who facilitates the sale of policies. The insurance company, on the other hand, is the entity responsible for underwriting the policy and paying out the benefits, rather than receiving them. Therefore, describing a beneficiary accurately as the recipient of the death benefit is vital for comprehending the workings of life insurance policies.

4. What additional information does an investigative consumer report provide compared to a standard consumer report?

- A. Income levels of the consumer
- B. Medical history of the consumer
- C. Character, reputation, and habits of the consumer**
- D. Credit score of the consumer

An investigative consumer report offers in-depth insights into a consumer's character, reputation, and habits, which go beyond the more straightforward and typically financial-focused data found in a standard consumer report. While a standard consumer report might include information such as credit scores, payment history, or public records related to financial behavior, the investigative report delves into aspects that assess the individual's personality and behaviors. This can include interviews with acquaintances, neighbors, or colleagues to gain a well-rounded view of the individual's overall character and lifestyle. In contrast, information like income levels, medical history, and credit scores focuses primarily on financial aspects or specific personal data, which are not the primary emphasis of investigative reports. Thus, the unique value of an investigative consumer report lies in its ability to provide a more comprehensive perspective on a person's character and social conduct, which can be critical for insurance underwriting and decision-making.

5. If an insured receives a monthly summary showing a significantly lower cash value, what type of policy might this indicate?

- A. Whole life**
- B. Term**
- C. Variable**
- D. Universal**

A significantly lower cash value in a monthly summary typically suggests that the policy in question is a variable life insurance policy. This type of policy features a cash value component that is directly tied to the performance of underlying investments, such as stocks and bonds. Because the investment returns can fluctuate widely based on market conditions, the cash value may decrease depending on the performance of those investments. Therefore, if an insured sees a lower cash value, it may indicate that market conditions have negatively affected the investment component of the policy. In contrast, other types of policies, such as whole life or universal life, generally have more stable cash values that are less susceptible to drastic fluctuations due to market performance. Term life insurance, on the other hand, does not accumulate cash value at all, so it would not be associated with variations in cash value. Thus, a reduced cash value consistently points toward a variable policy rather than the others.

6. Which of the following is NOT considered a non-forfeiture option in life insurance policies?

- A. Reduced paid-up insurance**
- B. Extended term**
- C. Automatic premium loans**
- D. Cash surrender value**

In life insurance policies, non-forfeiture options are designed to provide the policyholder with benefits even if they stop paying premiums. These options ensure that the value of the policy is not lost entirely upon cessation of payments. Reduced paid-up insurance allows a policyholder to stop paying premiums and still maintain a life insurance policy, albeit with a lower face value. Extended term insurance permits the policyholder to convert the cash value of the policy into a term insurance policy for a specific duration. Cash surrender value offers the insured the option to cancel the policy and receive the accumulated cash value as a lump sum payment. Automatic premium loans, however, are not classified as a non-forfeiture option. Instead, this option provides a mechanism for a policyholder to prevent a policy from lapsing by automatically using the cash value of the policy to cover a missed premium payment. While it helps maintain coverage, it does not allow the policyholder a choice in the disposition of the policy's value. Therefore, it is distinct from the traditional non-forfeiture options, which provide tangible benefits if the policy is terminated.

7. If a life insurance policy has irrevocable beneficiary designation, what does it mean?

- A. The beneficiary can only be changed with written permission of the beneficiary**
- B. The policyholder can change the beneficiary at any time**
- C. The beneficiary will receive cash surrender value**
- D. The beneficiary designation can be made revocable without permission**

An irrevocable beneficiary designation means that once the policyholder names a beneficiary, that choice cannot be changed without the beneficiary's consent. This provides a layer of security for the beneficiary, ensuring that they will receive the policy benefits in the event of the policyholder's death, unless they agree to a change. In this context, the irrevocable status prevents the policyholder from altering the beneficiary or making changes to the policy that would impact the beneficiary's rights without obtaining permission from the beneficiary. This is an important feature in estate planning, often used to protect the interests of a loved one or to ensure that specific financial intentions are met. Other options do not accurately reflect the nature of an irrevocable beneficiary designation. For instance, changing the beneficiary at any time or making the designation revocable without permission would contradict the very definition of "irrevocable." Additionally, regarding the option that suggests the beneficiary will receive cash surrender value, it does not apply to the irrevocable designation specifically, as cash surrender value pertains to the policy's cash value feature rather than the beneficiary status.

8. What is an equity-indexed life insurance policy primarily based upon?

- A. The real estate market performance.**
- B. The interest rate set by the insurer.**
- C. The performance of an equity index.**
- D. The credit ratings of the insurer.**

An equity-indexed life insurance policy is primarily based on the performance of an equity index. This type of policy is designed to provide the policyholder with the potential for cash value growth that is linked to a specific stock market index, such as the S&P 500. It combines features of traditional permanent life insurance with the growth potential associated with the stock market. What sets equity-indexed policies apart is the way they credit interest to the cash value. Rather than offering a fixed interest rate, these policies typically offer a return that reflects the performance of the chosen equity index, often with certain caps and participation rates that limit how much of the index's growth is credited to the policy. This gives policyholders the opportunity for growth based on market performance while still maintaining a level of protection and security that comes with insurance. This structure appeals to those seeking a balance between risk and security, as it allows for potential higher returns compared to traditional whole life policies, which generally offer guaranteed growth based on a fixed interest rate. The safety net is provided through the life insurance aspect, which ensures death benefit protection regardless of market fluctuations.

9. What does "mortality risk" refer to in life insurance?

- A. The uncertainty regarding the insured's future health**
- B. The risk of loss due to the insured's death**
- C. The risk of a premium payment being missed**
- D. The financial implications of policy lapses**

Mortality risk specifically pertains to the possibility of death occurring before an insured individual reaches the end of their policy term or life expectancy. In the context of life insurance, this risk directly influences the insurance company's financial obligations. Life insurance policies are designed to pay a death benefit upon the insured's demise, so a higher mortality risk indicates greater chances of this payment being necessary. Factors that contribute to mortality risk include age, health status, lifestyle choices, and potentially hereditary factors. Insurers calculate premiums based on these risks, evaluating the likelihood of death occurring within the policy period. Premiums are adjusted to mitigate the financial exposure caused by this mortality risk. The other choices touch on various aspects of insurance but do not accurately describe mortality risk. The uncertainty about health, missed premium payments, and financial implications of lapses are related concerns but fall under different risk categories within the broader field of insurance.

10. How may policyholders benefit from a "preferred risk underwriting class"?

- A. By being reviewed annually for premium increases**
- B. By receiving lower premium rates for better health**
- C. By gaining automatic policy upgrades**
- D. By having fewer coverage options available**

A "preferred risk underwriting class" is a category within life insurance underwriting that evaluates applicants based on their overall health and lifestyle attributes. Individuals who fall into this class typically demonstrate a lower risk of mortality compared to standard applicants, often due to their healthier lifestyle choices, such as not smoking, maintaining a regular exercise routine, and having no significant medical history. The primary benefit for policyholders in this class is receiving lower premium rates. Insurance companies use actuarial data to assess the likelihood of a claim being made, and those in the preferred risk class are deemed less likely to require benefits to be paid out. As a result, insurers reward these lower-risk policyholders with reduced premium costs, making life insurance more affordable for them. Conversely, other answer choices do not align with the benefits associated with a preferred risk underwriting class. Annual reviews for premium increases do not provide a direct benefit of being part of the preferred risk class, as lower premiums are a more distinct advantage. Automatic policy upgrades do not typically relate to the risk classification system; instead, upgrades are based on different factors such as changing policies or insurers. Lastly, having fewer coverage options would not be an advantage but rather a limitation, which contrasts with the aim of providing a favorable experience for those classified