

Rhode Island Real Estate Sales License Practice Exam (Sample)

Study Guide



Everything you need from our exam experts!

This is a sample study guide. To access the full version with hundreds of questions,

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Table of Contents

Copyright	1
Table of Contents	2
Introduction	3
How to Use This Guide	4
Questions	6
Answers	9
Explanations	11
Next Steps	17

Introduction

Preparing for a certification exam can feel overwhelming, but with the right tools, it becomes an opportunity to build confidence, sharpen your skills, and move one step closer to your goals. At Examzify, we believe that effective exam preparation isn't just about memorization, it's about understanding the material, identifying knowledge gaps, and building the test-taking strategies that lead to success.

This guide was designed to help you do exactly that.

Whether you're preparing for a licensing exam, professional certification, or entry-level qualification, this book offers structured practice to reinforce key concepts. You'll find a wide range of multiple-choice questions, each followed by clear explanations to help you understand not just the right answer, but why it's correct.

The content in this guide is based on real-world exam objectives and aligned with the types of questions and topics commonly found on official tests. It's ideal for learners who want to:

- Practice answering questions under realistic conditions,
- Improve accuracy and speed,
- Review explanations to strengthen weak areas, and
- Approach the exam with greater confidence.

We recommend using this book not as a stand-alone study tool, but alongside other resources like flashcards, textbooks, or hands-on training. For best results, we recommend working through each question, reflecting on the explanation provided, and revisiting the topics that challenge you most.

Remember: successful test preparation isn't about getting every question right the first time, it's about learning from your mistakes and improving over time. Stay focused, trust the process, and know that every page you turn brings you closer to success.

Let's begin.

How to Use This Guide

This guide is designed to help you study more effectively and approach your exam with confidence. Whether you're reviewing for the first time or doing a final refresh, here's how to get the most out of your Examzify study guide:

1. Start with a Diagnostic Review

Skim through the questions to get a sense of what you know and what you need to focus on. Don't worry about getting everything right, your goal is to identify knowledge gaps early.

2. Study in Short, Focused Sessions

Break your study time into manageable blocks (e.g. 30 - 45 minutes). Review a handful of questions, reflect on the explanations, and take breaks to retain information better.

3. Learn from the Explanations

After answering a question, always read the explanation, even if you got it right. It reinforces key points, corrects misunderstandings, and teaches subtle distinctions between similar answers.

4. Track Your Progress

Use bookmarks or notes (if reading digitally) to mark difficult questions. Revisit these regularly and track improvements over time.

5. Simulate the Real Exam

Once you're comfortable, try taking a full set of questions without pausing. Set a timer and simulate test-day conditions to build confidence and time management skills.

6. Repeat and Review

Don't just study once, repetition builds retention. Re-attempt questions after a few days and revisit explanations to reinforce learning.

7. Use Other Tools

Pair this guide with other Examzify tools like flashcards, and digital practice tests to strengthen your preparation across formats.

There's no single right way to study, but consistent, thoughtful effort always wins. Use this guide flexibly — adapt the tips above to fit your pace and learning style. You've got this!

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Questions

- 1. What does actual notice refer to in real estate?**
 - A. The information that is openly available to the public**
 - B. The absence of knowledge regarding property rights**
 - C. The awareness a person has about a specific fact**
 - D. The knowledge acquired through legal documentation**
- 2. Which of the following is a characteristic of R-1 zoning?**
 - A. Commercial property use**
 - B. Single-family residences**
 - C. Multi-family apartments**
 - D. Industrial development**
- 3. What term describes the individual who borrows money to purchase property?**
 - A. Mortgagor**
 - B. Mortgagee**
 - C. Usurer**
 - D. Investor**
- 4. What aspect of real property does "control" pertain to within the Bundle of Legal Rights?**
 - A. The ability to enjoy the property**
 - B. The authority to regulate usage of the property**
 - C. The status of legal ownership**
 - D. The power to transfer ownership**
- 5. What happens to an exclusive agency listing commission if the seller sells directly?**
 - A. The seller pays half of the commission**
 - B. The seller pays no commission**
 - C. The seller pays a reduced commission**
 - D. The commission is still owed**

- 6. What does informed consent as a dual facilitator not require?**
- A. Referral to another company if consent is refused**
 - B. Disclosure of all personal client information**
 - C. Written agreements from all parties**
 - D. A fee structure detailing commission changes**
- 7. What financial action does a wraparound loan allow borrowers to take?**
- A. Reduce overall debt payments**
 - B. Obtain funds despite existing loans**
 - C. Convert loans into equity**
 - D. Pay off the original loan**
- 8. Which factor does NOT influence the supply of real estate?**
- A. Government controls**
 - B. Labor force availability**
 - C. Pricing**
 - D. Construction and material costs**
- 9. What does UFFI stand for?**
- A. Urea-Fiberglass Foam Insulation**
 - B. Urea-Formaldehyde Foam Insulation**
 - C. Universal Form Insulation**
 - D. Universal Foam Finishing Insulation**
- 10. What is the primary survey line that runs from East to West called?**
- A. Principal Meridian**
 - B. Base line**
 - C. Latitude line**
 - D. Longitude line**

Answers

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1. C
2. B
3. A
4. B
5. B
6. A
7. B
8. C
9. B
10. B

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Explanations

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1. What does actual notice refer to in real estate?

- A. The information that is openly available to the public
- B. The absence of knowledge regarding property rights
- C. The awareness a person has about a specific fact**
- D. The knowledge acquired through legal documentation

Actual notice in real estate refers to the awareness that a person has about a specific fact. This means that someone is fully informed about a particular situation or condition regarding a property, which can impact their rights or obligations related to it. Actual notice is important in real estate transactions because it ensures that all parties involved are aware of any relevant facts, such as existing liens, easements, or other interests in the property. When a person has actual notice, it implies they have obtained knowledge in such a way that it cannot be ignored or dismissed. This could come from direct observation or from explicit communication about the fact in question. For example, if a buyer knows about a neighboring property's easement, that knowledge influences their decisions and understanding of their own property rights. The other options describe different contexts but do not accurately capture the principle of actual notice. Openly available information pertains to constructive notice, which is about what is publicly recorded and accessible. The absence of knowledge regarding property rights is not a valid concept in this context, and knowledge acquired through legal documentation may refer more to formal notice rather than actual, firsthand awareness of specific facts.

2. Which of the following is a characteristic of R-1 zoning?

- A. Commercial property use
- B. Single-family residences**
- C. Multi-family apartments
- D. Industrial development

R-1 zoning is primarily designated for single-family residential use. This means that properties within an R-1 zone are intended to accommodate only individual homes, promoting a suburban or low-density neighborhood atmosphere. This type of zoning helps maintain the character of residential areas by restricting property use to single-family dwellings, which are generally seen as desirable in many communities. While commercial properties, multi-family apartments, and industrial developments are important types of land use in urban planning, they fall under different zoning classifications. R-1 zoning serves specific purposes aimed at providing quiet, family-oriented neighborhoods without the complexities and density associated with commercial or multi-family living. By designating areas for single-family residences, local governments can better regulate aspects like noise, traffic, and overall community character, making R-1 zoning a crucial element in residential planning.

3. What term describes the individual who borrows money to purchase property?

- A. Mortgagor**
- B. Mortgagee**
- C. Usurer**
- D. Investor**

The term that describes the individual who borrows money to purchase property is "mortgagor." In a mortgage transaction, the mortgagor is the borrower — typically a homebuyer who needs financing to acquire the property. The mortgagor agrees to repay the loan amount to the lender, who is referred to as the mortgagee. This relationship and terminology are fundamental in real estate transactions, as it establishes the roles of the parties involved in the mortgage agreement. Understanding who the mortgagor is provides clarity on the responsibilities associated with the loan and property ownership. The other terms have specific meanings that do not relate to the borrower. The mortgagee is the lender offering the mortgage loan, while a usurer refers to someone who lends money at unreasonably high rates of interest, which is generally not lawful. An investor, while potentially involved in real estate, does not specifically refer to the borrower in a mortgage situation.

4. What aspect of real property does "control" pertain to within the Bundle of Legal Rights?

- A. The ability to enjoy the property**
- B. The authority to regulate usage of the property**
- C. The status of legal ownership**
- D. The power to transfer ownership**

In the context of the Bundle of Legal Rights, "control" specifically refers to the authority to regulate the usage of the property. This aspect encompasses the right of the property owner to determine how their property can be used, whether it involves making improvements, renting, or even changing zoning considerations. Control empowers the owner to make decisions regarding the property's function and purpose, ultimately influencing its value and potential uses. The other aspects mentioned in the choices—enjoyment of the property, status of legal ownership, and power to transfer ownership—are also vital rights included in the Bundle of Legal Rights, but they do not directly relate to the concept of control. Enjoyment pertains to the owner's right to use the property without interference, legal ownership signifies the formal recognition of property rights, and transferring ownership involves the ability to sell or convey interest in the property. Control, as the correct choice highlights, encapsulates the power to dictate how the property is used and managed, which is a critical component of real property rights.

5. What happens to an exclusive agency listing commission if the seller sells directly?

- A. The seller pays half of the commission**
- B. The seller pays no commission**
- C. The seller pays a reduced commission**
- D. The commission is still owed**

In an exclusive agency listing agreement, the seller retains the right to sell the property on their own without paying a commission to the listing agent if they find a buyer. This is a key characteristic of an exclusive agency agreement, distinguishing it from an exclusive right-to-sell agreement, where the agent is guaranteed a commission regardless of who finds the buyer. Therefore, if the seller successfully sells the property directly, they are not obligated to pay any commission to the agent. This structure is intended to provide sellers more flexibility while still utilizing the agent's services to market their property.

6. What does informed consent as a dual facilitator not require?

- A. Referral to another company if consent is refused**
- B. Disclosure of all personal client information**
- C. Written agreements from all parties**
- D. A fee structure detailing commission changes**

Informed consent as a dual facilitator emphasizes the importance of obtaining consent from all parties involved in a real estate transaction when acting as a dual agent. This concept ensures that clients understand and agree to the roles and responsibilities being undertaken, enabling a transparent relationship. The correct answer highlights that if consent is refused, it does not necessitate a referral to another company. Instead, a dual facilitator must respect the clients' decisions without implying that they must or should seek an alternative representation unless it aligns with the ethical obligations of agency. On the other hand, disclosure of all personal client information is important in establishing trust and transparency, as clients must be aware of what information will be shared and with whom. Written agreements from all parties are also a critical component of informed consent, as they outline the specifics of the agency relationship, including the responsibilities of the facilitator and the consents granted. Additionally, having a fee structure that details any commission changes is essential for clarity regarding payment, potential conflicts of interest, and overall transparency in the transaction. Informed consent prioritizes the autonomy and rights of the clients, ensuring they are fully informed and agree to the facilitator's role, while also maintaining the integrity of the agency relationship.

7. What financial action does a wraparound loan allow borrowers to take?

- A. Reduce overall debt payments**
- B. Obtain funds despite existing loans**
- C. Convert loans into equity**
- D. Pay off the original loan**

A wraparound loan is a type of financing that allows borrowers to secure additional funding by "wrapping" a new loan around an existing one. This approach enables the borrower to obtain a new loan that includes the amount of the existing loan, allowing them access to funds without having to pay off the original loan first. It can be particularly beneficial for those who may not qualify for traditional financing or may want to avoid the complexities of refinancing an existing mortgage. This financial mechanism is particularly useful in scenarios where the original loan may have favorable terms that the borrower would prefer to maintain while still accessing additional capital. It means the borrower can manage both loans under a single payment structure, effectively leveraging existing debt for new financial opportunities.

8. Which factor does NOT influence the supply of real estate?

- A. Government controls**
- B. Labor force availability**
- C. Pricing**
- D. Construction and material costs**

The supply of real estate is influenced by various factors, and while pricing is critical in determining the demand for properties, it does not directly affect the supply side in the same manner as other options listed. Government controls can significantly influence the availability and development of real estate by imposing zoning laws, building codes, and regulations that either facilitate or restrict construction. The availability of the labor force is also essential, as the real estate industry relies on skilled workers to complete construction projects. Similarly, construction and material costs are fundamental in determining whether developers will proceed with projects; higher costs can limit supply as developers may choose not to build if they cannot achieve profitable pricing. In contrast, pricing primarily reflects the interactions between supply and demand rather than serving as a direct influencer of supply itself. Therefore, it is not a standalone factor affecting the overall supply of real estate.

9. What does UFFI stand for?

- A. Urea-Fiberglass Foam Insulation
- B. Urea-Formaldehyde Foam Insulation**
- C. Universal Form Insulation
- D. Universal Foam Finishing Insulation

UFFI stands for Urea-Formaldehyde Foam Insulation. This type of insulation was used primarily in residential buildings during the 1970s and early 1980s. Due to its chemical composition, UFFI is made from urea and formaldehyde, which can release formaldehyde gas into the indoor environment if not properly contained. This has raised health concerns and led to regulations regarding its use. Recognizing UFFI is important for real estate professionals, particularly when dealing with homes constructed during the periods when it was commonly used. Understanding the implications, such as potential health risks and the need for proper remediation measures, is crucial for ensuring the safety and well-being of clients and the general public. The other options do not accurately represent the full name of UFFI, thus helping to clarify its specific identity in the context of building materials and insulation.

10. What is the primary survey line that runs from East to West called?

- A. Principal Meridian
- B. Base line**
- C. Latitude line
- D. Longitude line

The primary survey line that runs from East to West is known as a base line. A base line serves as a fundamental reference line for land surveyors, playing a crucial role in the rectangular survey system, also known as the Public Land Survey System (PLSS). This system divides land into townships and sections, making it easier to locate and describe parcels of land. When working with the rectangular survey system, the base line functions in conjunction with principal meridians, which are the primary survey lines running from North to South. While latitude lines also run parallel to the equator and are utilized for mapping, they are not specific to the land survey system framework and do not serve the same purpose as a base line. Longitude lines, on the other hand, run from pole to pole and are similarly distinct from the context of surveying land use in the United States. Understanding the role of the base line is essential for comprehending how land is organized and described in a systematic manner.

Next Steps

Congratulations on reaching the final section of this guide. You've taken a meaningful step toward passing your certification exam and advancing your career.

As you continue preparing, remember that consistent practice, review, and self-reflection are key to success. Make time to revisit difficult topics, simulate exam conditions, and track your progress along the way.

If you need help, have suggestions, or want to share feedback, we'd love to hear from you. Reach out to our team at hello@examzify.com.

Or visit your dedicated course page for more study tools and resources:

<https://rionalestatesales.examzify.com>

We wish you the very best on your exam journey. You've got this!