# Retirement Savings Practice Test (Sample)

**Study Guide** 



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### **Questions**



- 1. Which investment in an IRA is permissible regarding coins?
  - A. Gold bullion bars
  - B. American Eagle gold coins
  - C. All foreign coins
  - D. Only any collectible coins
- 2. What is inflation protection in retirement planning?
  - A. Investing in commodities only
  - B. Increasing the amount of retirement savings each year
  - C. Strategies to maintain purchasing power against inflation
  - D. Using fixed-income investments exclusively
- 3. How does employer profit sharing work in a pension plan?
  - A. Employers contribute a fixed percentage annually
  - B. Employers contribute based on company profits, enhancing retirement benefits
  - C. Employers match employee contributions dollar for dollar
  - D. Employers only contribute if targets are met
- 4. What is a major risk of having a poorly diversified investment portfolio for retirement?
  - A. Inflation will completely erode savings
  - B. Higher potential for loss due to lack of risk mitigation
  - C. Guaranteed income is not affected
  - D. Reduction in contribution opportunities
- 5. Why might the contributions to a pension plan increase due to inflation?
  - A. It raises the plan's liabilities
  - B. It aligns benefits with tax laws
  - C. It reduces investment returns
  - D. It decreases employee participation

- 6. Which retirement plan would best suit ABC Company, which aims to attract employees and make contributions with company stock?
  - A. 401(k) plan
  - B. Stock bonus plan
  - C. Money purchase pension plan
  - D. Defined contribution plan
- 7. Why might unexpected expenses be particularly concerning for retirees?
  - A. Retirees usually have more income than working individuals
  - B. Retirees may not have the ability to increase their income
  - C. Retirement funds are generally tax-free
  - D. Retirees often have higher credit scores
- 8. Which statement is correct regarding employer deductions under qualified plans?
  - A. Employers may deduct contributions only for employees aged 60 and over.
  - B. Employer limits vary based on type of retirement plan.
  - C. All employer contributions must match employee contributions dollar for dollar.
  - D. Employer deductions need no reporting if under \$1,000.
- 9. What is the primary purpose of an employer-sponsored retirement plan?
  - A. To limit employee contributions
  - B. To provide a savings vehicle for retirement with potential tax advantages
  - C. To ensure employees do not spend their salary
  - D. To increase company earnings
- 10. What is the characteristic of an individual account in a money purchase pension plan?
  - A. Retirement benefits are guaranteed.
  - B. Each participant bears the investment risk.
  - C. Contributions are based solely on employee performance.

#### **Answers**



- 1. B 2. C
- 3. B

- 3. B 4. B 5. A 6. B 7. B 8. B 9. B 10. B



### **Explanations**



## 1. Which investment in an IRA is permissible regarding coins?

- A. Gold bullion bars
- **B.** American Eagle gold coins
- C. All foreign coins
- D. Only any collectible coins

Investing in an Individual Retirement Account (IRA) is subject to specific regulations regarding the types of assets that can be included. The correct answer, American Eagle gold coins, is permissible because these coins are considered "gold bullion" that meets the criteria set by the IRS for precious metals in retirement accounts. Specifically, the American Eagle coins are minted by the U.S. government and are recognized for their purity and value, making them suitable for investment in a self-directed IRA. In contrast, gold bullion bars are not permissible because, while they may have intrinsic value, they do not meet the specific requirements regarding the types of coins or bullion that an IRA can hold. Additionally, not all foreign coins can be added to an IRA; only certain coins that meet the purity and grading standards are allowed. Lastly, collectible coins are generally not permitted in IRAs due to their speculative nature and potential value fluctuations; the IRS restricts IRA investments to more standardized forms of bullion and government-issued coins.

#### 2. What is inflation protection in retirement planning?

- A. Investing in commodities only
- B. Increasing the amount of retirement savings each year
- C. Strategies to maintain purchasing power against inflation
- D. Using fixed-income investments exclusively

Inflation protection in retirement planning refers to strategies designed to ensure that retirees can maintain their purchasing power over time, despite the rising cost of living due to inflation. This is crucial because, as prices for goods and services increase, the value of fixed incomes—like pensions or certain types of savings—can diminish, effectively reducing what retirees can afford to buy. By focusing on strategies that address inflation, such as investing in assets that typically outpace inflation (like stocks, real estate, or inflation-linked bonds), retirees can better safeguard their financial well-being throughout retirement. These strategies are vital for ensuring that the money saved and invested can keep up with or exceed inflation rates, allowing retirees to enjoy a secure lifestyle even as expenses rise. While other options may touch on aspects of a financial strategy, they do not encompass the broader, more effective approach needed to counteract inflation's impact on purchasing power.

- 3. How does employer profit sharing work in a pension plan?
  - A. Employers contribute a fixed percentage annually
  - B. Employers contribute based on company profits, enhancing retirement benefits
  - C. Employers match employee contributions dollar for dollar
  - D. Employers only contribute if targets are met

Employer profit sharing in a pension plan operates by tying the contributions made by the employer to the overall profitability of the company. This means that contributions can vary each year based on how well the company performs financially. When a company enjoys good profits, it can allocate a portion of those profits into the pension plan, enhancing the retirement benefits for employees. This method aligns the interests of the employees with the company's financial success, as higher profits can lead to richer retirement benefits. It also provides flexibility for the employer, allowing them to manage their contributions based on their financial standing, which can be particularly beneficial in fluctuating economic conditions. This approach also encourages employees to participate in the company's success, creating a sense of shared ownership and motivation.

- 4. What is a major risk of having a poorly diversified investment portfolio for retirement?
  - A. Inflation will completely erode savings
  - B. Higher potential for loss due to lack of risk mitigation
  - C. Guaranteed income is not affected
  - D. Reduction in contribution opportunities

A poorly diversified investment portfolio for retirement presents a higher potential for loss due to lack of risk mitigation. When investments are concentrated in a limited number of assets or asset classes, they become susceptible to significant volatility. If one of those assets performs poorly or faces market downturns, the overall value of the portfolio can plummet sharply. Diversification minimizes the impact of any single investment's poor performance on the overall portfolio. By spreading investments across various asset types—such as stocks, bonds, and real estate—a retiree can protect themselves against unexpected market fluctuations since different assets often perform differently under various economic conditions. This concept of risk mitigation is central to sound investment strategies. Properly diversified portfolios can cushion against catastrophic losses and provide a more stable growth trajectory over time, making "B" the most accurate and relevant answer regarding the risks of poorly diversified investments.

- 5. Why might the contributions to a pension plan increase due to inflation?
  - A. It raises the plan's liabilities
  - B. It aligns benefits with tax laws
  - C. It reduces investment returns
  - D. It decreases employee participation

The rationale behind contributions to a pension plan increasing due to inflation primarily relates to the plan's liabilities. As inflation rises, the cost of living increases, which affects the amount of money that beneficiaries will need in retirement to maintain their standard of living. Pension plans are structured to provide defined benefits based on factors such as salary and years of service, and these benefits must be adjusted for inflation to ensure that retirees do not lose purchasing power over time. Consequently, if the plan's obligations (liabilities) increase due to inflation, employers may need to contribute more to the fund to meet these higher future obligations. The other choices relate to different aspects of pension plans that do not directly influence the increases in contributions due to inflation. For instance, aligning benefits with tax laws might involve compliance with regulatory frameworks but does not inherently require an increase in contributions. Similarly, the impact of inflation on investment returns can vary and does not necessarily compel an increase in pension contributions. Lastly, while inflation might affect employee participation in a given plan, this influence does not directly result in increased contributions from employers. Thus, the most direct cause of increased contributions due to inflation is indeed the heightened liabilities that arise as benefit amounts must adjust for changing economic conditions.

- 6. Which retirement plan would best suit ABC Company, which aims to attract employees and make contributions with company stock?
  - A. 401(k) plan
  - B. Stock bonus plan
  - C. Money purchase pension plan
  - D. Defined contribution plan

The stock bonus plan is particularly well-suited for ABC Company, as it directly aligns with the company's goal of attracting employees while making contributions in the form of company stock. This type of plan allows employers to make contributions to employee retirement accounts using company stock, which can increase employee buy-in and loyalty, as they have a direct stake in the company's performance. By offering a stock bonus plan, ABC Company can motivate employees by providing them with an equity interest in the company, potentially leading to enhanced performance and retention. It directly incentivizes employees to contribute to the company's success, as their retirement benefits are tied to the company's stock performance. While a 401(k) plan is a very flexible and popular retirement savings option, it typically allows contributions in cash rather than stock. A money purchase pension plan involves fixed contributions made by an employer but does not inherently involve stock. Similarly, a defined contribution plan could include options for various types of contributions, but without the specific focus on company stock that a stock bonus plan offers, it may not serve the company's objective as directly.

- 7. Why might unexpected expenses be particularly concerning for retirees?
  - A. Retirees usually have more income than working individuals
  - B. Retirees may not have the ability to increase their income
  - C. Retirement funds are generally tax-free
  - D. Retirees often have higher credit scores

Unexpected expenses can be particularly concerning for retirees primarily because they may not have the ability to increase their income. Unlike working individuals who can take on additional shifts, seek promotions, or switch jobs to improve their financial situation, retirees typically rely on fixed sources of income such as pensions, Social Security, or withdrawals from retirement savings. This fixed income means that any unexpected expenses—like medical bills, home repairs, or other emergencies—can significantly impact their financial stability, as they lack the ability to augment their income in response to these financial shocks. Furthermore, retirees often have a finite amount of savings, and large unforeseen expenses could deplete their retirement funds more quickly than anticipated, leading to financial distress over time. This inability to adapt their income in response to rising costs or emergencies makes financial planning and budgeting crucial for those in retirement.

- 8. Which statement is correct regarding employer deductions under qualified plans?
  - A. Employers may deduct contributions only for employees aged 60 and over.
  - B. Employer limits vary based on type of retirement plan.
  - C. All employer contributions must match employee contributions dollar for dollar.
  - D. Employer deductions need no reporting if under \$1,000.

The statement regarding employer deductions under qualified plans that is accurate highlights that employer contribution limits do vary based on the type of retirement plan being utilized. For example, the contribution limits for a 401(k) plan might differ from those for a profit-sharing plan or a defined benefit plan. Each type of retirement plan has specific rules established by the IRS regarding how much an employer can deduct and contribute, which is influenced by factors such as plan design, maximum contribution limits, and the financial status of the business. Understanding this distinction is crucial for employers in effectively managing their retirement plan contributions while ensuring compliance with tax regulations. Combining different types of retirement plans can also result in differing deductible amounts, emphasizing the importance of recognizing these variations in plan structures.

## 9. What is the primary purpose of an employer-sponsored retirement plan?

- A. To limit employee contributions
- B. To provide a savings vehicle for retirement with potential tax advantages
- C. To ensure employees do not spend their salary
- D. To increase company earnings

The primary purpose of an employer-sponsored retirement plan is to provide a savings vehicle for retirement with potential tax advantages. These plans, such as a 401(k) or a pension plan, are designed to encourage employees to save for their retirement while enjoying tax benefits. Contributions to these plans can often be made on a pre-tax basis, meaning the money is deducted from an employee's paycheck before taxes are applied, which reduces their taxable income for the year. Additionally, the earnings on investments within the plan grow tax-deferred until withdrawal, allowing for potentially greater accumulation of savings over time. This focus on retirement savings is crucial because it helps employees plan for their financial future, providing them with a more secure retirement. The other options do not encompass the primary goal of these plans; limiting contributions does not promote saving, ensuring employees do not spend their salary overlooks financial needs, and increasing company earnings is not a direct benefit to employees but rather to the business itself. Therefore, the correct answer captures the essential role of employer-sponsored retirement plans in fostering long-term savings for employees.

# 10. What is the characteristic of an individual account in a money purchase pension plan?

- A. Retirement benefits are guaranteed.
- B. Each participant bears the investment risk.
- C. Contributions are based solely on employee performance.

In a money purchase pension plan, the defining characteristic of an individual account is that each participant bears the investment risk. This means that the contributions made by both the employer and the employee are allocated to individual accounts based on a predetermined formula, typically a set percentage of the employee's salary. The funds in these accounts are then invested, and the ultimate retirement benefit that the employee receives depends on the performance of those investments. If the investments perform well, the account balance grows, resulting in a larger retirement benefit. Conversely, if the investments do not perform well, the account balance may be lower than anticipated, which directly impacts the retirement benefits received. This contrasts with defined benefit plans, where employers assume the investment risk and guarantee a specific retirement benefit regardless of investment performance. In a money purchase pension plan, the individual account structure ensures that participants are directly affected by their investment choices and market conditions.