

REGISTERED INSURANCE BROKERS OF ONTARIO (RIBO) LEVEL 2 PRACTICE EXAM (SAMPLE) STUDY GUIDE



SAMPLE STUDY GUIDE WITH LIMITED QUESTIONS

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THE FULL VERSION STUDY GUIDE

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Introduction

Preparing for a certification exam can feel overwhelming, but with the right tools, it becomes an opportunity to build confidence, sharpen your skills, and move one step closer to your goals. At Examzify, we believe that effective exam preparation isn't just about memorization, it's about understanding the material, identifying knowledge gaps, and building the test-taking strategies that lead to success.

This guide was designed to help you do exactly that.

Whether you're preparing for a licensing exam, professional certification, or entry-level qualification, this book offers structured practice to reinforce key concepts. You'll find a wide range of multiple-choice questions, each followed by clear explanations to help you understand not just the right answer, but why it's correct.

The content in this guide is based on real-world exam objectives and aligned with the types of questions and topics commonly found on official tests. It's ideal for learners who want to:

- Practice answering questions under realistic conditions,
- Improve accuracy and speed,
- Review explanations to strengthen weak areas, and
- Approach the exam with greater confidence.

We recommend using this book not as a stand-alone study tool, but alongside other resources like flashcards, textbooks, or hands-on training. For best results, we recommend working through each question, reflecting on the explanation provided, and revisiting the topics that challenge you most.

Remember: successful test preparation isn't about getting every question right the first time, it's about learning from your mistakes and improving over time. Stay focused, trust the process, and know that every page you turn brings you closer to success.

Let's begin.

How to Use This Guide

This guide is designed to help you study more effectively and approach your exam with confidence. Whether you're reviewing for the first time or doing a final refresh, here's how to get the most out of your Examzify study guide:

1. Start with a Diagnostic Review

Skim through the questions to get a sense of what you know and what you need to focus on. Your goal is to identify knowledge gaps early.

2. Study in Short, Focused Sessions

Break your study time into manageable blocks (e.g. 30 – 45 minutes). Review a handful of questions, reflect on the explanations.

3. Learn from the Explanations

After answering a question, always read the explanation, even if you got it right. It reinforces key points, corrects misunderstandings, and teaches subtle distinctions between similar answers.

4. Track Your Progress

Use bookmarks or notes (if reading digitally) to mark difficult questions. Revisit these regularly and track improvements over time.

5. Simulate the Real Exam

Once you're comfortable, try taking a full set of questions without pausing. Set a timer and simulate test-day conditions to build confidence and time management skills.

6. Repeat and Review

Don't just study once, repetition builds retention. Re-attempt questions after a few days and revisit explanations to reinforce learning. Pair this guide with other Examzify tools like flashcards, and digital practice tests to strengthen your preparation across formats.

There's no single right way to study, but consistent, thoughtful effort always wins. Use this guide flexibly, adapt the tips above to fit your pace and learning style. You've got this!

Questions

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1. What is the "claims adjustment process"?

- A. The method to sell insurance policies
- B. The procedure of reviewing, investigating, and settling insurance claims
- C. The analysis of premium rates for different policies
- D. The process of creating insurance policy documents

2. What is the primary purpose of a performance bond?

- A. To ensure materials are paid for
- B. To guarantee job completion
- C. To cover general liability
- D. To replace damaged property

3. Which scenario best illustrates the concept of moral hazard?

- A. A policyholder keeps their home insured while undergoing renovations
- B. A customer drives more recklessly after acquiring car insurance
- C. An insurer refuses to renew an auto policy after multiple claims
- D. A business shuts down temporarily and files for business interruption insurance

4. What is the purpose of OPCF 27?

- A. To protect against damage to a rented or borrowed vehicle
- B. To provide coverage for owned vehicles only
- C. To ensure repair costs are covered
- D. To compensate for lost income

5. What coverage protects tools and equipment while they are being moved between job sites?

- A. Tool Floater
- B. Transit form
- C. Builders Risk Insurance
- D. Installation Floater

- 6. What does "exclusions" refer to in an insurance policy?**
- A. Percentage of coverage provided
 - B. Specific situations or conditions that are not covered by the policy
 - C. Additional benefits included in the policy
 - D. Clients' responsibilities under the policy
- 7. How does an insurance broker typically earn their commissions?**
- A. Through client service fees
 - B. Through commissions from policies sold to clients
 - C. By charging hourly consultation rates
 - D. By selling investment products
- 8. What defines a "deductible" in insurance?**
- A. The maximum coverage limit of a policy
 - B. The amount the insurer pays after a claim
 - C. The amount the insured must pay out-of-pocket before the insurer pays a claim
 - D. The fee for processing a claim
- 9. What is the primary role of an insurance broker?**
- A. To provide legal advice regarding insurance policies
 - B. To act as an intermediary between clients and insurers to secure appropriate coverage
 - C. To manage claims on behalf of policyholders
 - D. To analyze and evaluate insurance market trends
- 10. What is meant by cash value in whole life insurance?**
- A. The amount available for life insurance payout
 - B. The savings component that grows over time
 - C. The cost of premiums paid over the life of the policy
 - D. The total coverage provided by the policy

Answers

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1. B
2. B
3. B
4. A
5. B
6. B
7. B
8. C
9. B
10. B

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Explanations

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1. What is the "claims adjustment process"?

- A. The method to sell insurance policies
- B. The procedure of reviewing, investigating, and settling insurance claims**
- C. The analysis of premium rates for different policies
- D. The process of creating insurance policy documents

The claims adjustment process refers specifically to the procedure where insurance claims are reviewed, investigated, and settled. This process is crucial in the insurance industry as it ensures that claims are handled fairly and efficiently, following the guidelines set forth by the insurance policy. During the claims adjustment process, insurance adjusters assess the validity of the claim, gather necessary evidence, and evaluate any damages or losses that have been reported. This thorough review allows for a fair assessment of what the policyholder is entitled to under the terms of their insurance policy. The process ultimately concludes with a settlement that aims to compensate the policyholder fairly, based on the findings of the investigation. Other options relate to different aspects of the insurance industry. Selling insurance policies pertains to marketing and sales strategies, while analyzing premium rates is focused on pricing and actuarial assessments. Creating policy documents involves the administrative process of drafting insurance policies, which is separate from handling claims after a loss has occurred. These distinctions highlight why the correct choice pertains specifically to how claims are managed after they have been submitted by policyholders.

2. What is the primary purpose of a performance bond?

- A. To ensure materials are paid for
- B. To guarantee job completion**
- C. To cover general liability
- D. To replace damaged property

The primary purpose of a performance bond is to guarantee job completion. A performance bond is a financial instrument used in various contracts, especially in construction and public works, to ensure that a contractor fulfills their contractual obligations. If the contractor fails to complete the job as per the agreed-upon terms, the performance bond allows the project owner to claim against the bond to cover the costs incurred in hiring another contractor to complete the work. This mechanism protects the project owner from financial loss and ensures that the project is completed as planned. In contrast, ensuring materials are paid for relates to surety bonds that provide a different type of financial security, while general liability coverage provides protection against claims of bodily injury or property damage. Replacing damaged property typically falls under property insurance, which does not relate to performance bonds.

3. Which scenario best illustrates the concept of moral hazard?

- A. A policyholder keeps their home insured while undergoing renovations
- B. A customer drives more recklessly after acquiring car insurance**
- C. An insurer refuses to renew an auto policy after multiple claims
- D. A business shuts down temporarily and files for business interruption insurance

Moral hazard occurs when the behavior of the insured party changes as a result of having insurance coverage, which can lead to riskier actions that they might not have taken if they were not insured. In the scenario where a customer drives more recklessly after acquiring car insurance, this illustrates moral hazard because the individual may feel a sense of security knowing that any potential damages or liabilities would be covered by their insurance. This change in behavior directly relates to the concept of moral hazard, as the insurance coverage has influenced the policyholder to engage in riskier driving behavior. The other scenarios do not align with the definition of moral hazard in the same way. In the case of the homeowner who keeps their home insured while undergoing renovations, they are taking a responsible action to ensure their property is protected during a potentially risky time but not necessarily changing their behavior in a negative way due to the insurance. The situation where an insurer refuses to renew an auto policy after multiple claims highlights poor risk management rather than a change in policyholder behavior. Finally, a business that shuts down temporarily to file for business interruption insurance is acting within their rights as an insured entity and not changing their risk behavior due to having insurance.

4. What is the purpose of OPCF 27?

- A. To protect against damage to a rented or borrowed vehicle**
- B. To provide coverage for owned vehicles only
- C. To ensure repair costs are covered
- D. To compensate for lost income

The purpose of OPCF 27, also known as the "Ontario Policy Change Form 27," is indeed to provide protection against damage to a rented or borrowed vehicle. This endorsement is specifically designed to extend the coverage of an existing auto insurance policy to cover vehicles that are not owned by the insured but are being used temporarily, such as rentals or borrowed vehicles. This ensures that if the insured is involved in an accident or if the rented or borrowed vehicle incurs damage, they have the appropriate coverage in place to address the costs associated with that damage. Using the OPCF 27 avoids any potential gaps in coverage when driving a vehicle that is not personally owned, providing peace of mind and financial protection for the insured while using a vehicle from another party.

5. What coverage protects tools and equipment while they are being moved between job sites?

- A. Tool Floater
- B. Transit form**
- C. Builders Risk Insurance
- D. Installation Floater

The coverage that specifically protects tools and equipment while they are being moved between job sites is known as a Tool Floater. This type of insurance is designed to cover tools and equipment used in various trades for loss or damage while being transported. In more detail, a Tool Floater provides coverage for mobile property, which is essential in the construction and contracting industries. It ensures that if tools are damaged or lost in transit—such as during transportation to a new job site—these items are insured. This type of policy is particularly valuable for contractors who frequently move equipment and tools, as it offers peace of mind and financial security. It's important to note that other types of coverage mentioned in the options focus on specific scenarios. For instance, the Transit form usually provides coverage for property being shipped but may not always include the broader range of protections offered by a Tool Floater. Builders Risk Insurance is typically aimed at covering structures under construction, and an Installation Floater caters to items being installed, rather than those simply being transported. Thus, in this context, the Tool Floater is the most appropriate coverage for tools and equipment in transit between job sites.

6. What does "exclusions" refer to in an insurance policy?

- A. Percentage of coverage provided
- B. Specific situations or conditions that are not covered by the policy**
- C. Additional benefits included in the policy
- D. Clients' responsibilities under the policy

In an insurance policy, "exclusions" specifically identify situations, circumstances, or types of damage that are not covered by the policy. This is important because it helps policyholders understand the limits of their coverage and what they cannot expect to receive benefits for in the event of a claim. By clearly outlining these exclusions, insurers protect themselves from claims associated with risks they do not intend to cover while informing clients of the areas of potential liability. This clarity helps in setting appropriate expectations for the insured regarding their protection under the policy, empowering them to make informed decisions regarding additional coverage or endorsements if they find that the exclusions are significant for their needs.

7. How does an insurance broker typically earn their commissions?

- A. Through client service fees
- B. Through commissions from policies sold to clients**
- C. By charging hourly consultation rates
- D. By selling investment products

An insurance broker typically earns their commissions through commissions from policies sold to clients. When a broker works with an insurance company to place coverage for a client, the insurance company pays the broker a percentage of the premium as a commission. This structure incentivizes brokers to find the best coverage options for their clients, as their compensation is tied to the policies they successfully place. This commission-based model is common in the insurance industry and allows brokers to provide their services without charging clients directly. It aligns the broker's interests with those of their clients, as a well-informed broker will strive to secure policies that meet the clients' needs while also maximizing their own earnings through successful placements. Other methods mentioned, like client service fees, hourly consultation rates, or selling investment products, do not represent the traditional and primary revenue model for insurance brokers in this context. The commission from insurance policies remains the standard and most prevalent method for brokers to earn income in their role.

8. What defines a "deductible" in insurance?

- A. The maximum coverage limit of a policy
- B. The amount the insurer pays after a claim
- C. The amount the insured must pay out-of-pocket before the insurer pays a claim**
- D. The fee for processing a claim

A deductible in insurance is specifically defined as the amount that the insured must pay out-of-pocket before the insurer will pay for any expenses related to a claim. This means that when a claim is made, the insured is responsible for covering costs up to the deductible amount, and only after this threshold is met does the insurer begin to cover the remaining costs as outlined in the policy. This concept is crucial in insurance as it helps to reduce the number of small claims made by policyholders, as individuals may think twice before filing claims for minor damages knowing they must cover the deductible first. It also serves to lower the premium cost since higher deductibles can typically result in lower insurance premiums. Understanding deductibles is essential for policyholders to make informed decisions about their coverage options and the financial responsibility they are willing to assume in the event of a claim.

9. What is the primary role of an insurance broker?

- A. To provide legal advice regarding insurance policies
- B. To act as an intermediary between clients and insurers to secure appropriate coverage**
- C. To manage claims on behalf of policyholders
- D. To analyze and evaluate insurance market trends

The primary role of an insurance broker is to act as an intermediary between clients and insurers to secure appropriate coverage. Brokers serve as advocates for their clients, helping them understand their insurance needs and finding the policy that best matches those needs from a variety of insurance providers. This role is crucial because brokers offer personalized service, assessing risks and making recommendations based on a thorough understanding of the market and the available options. In this capacity, brokers facilitate communication between the insured and insurers, ensuring that all necessary information is exchanged to obtain the best possible coverage at competitive rates. Their expertise allows clients to navigate the often complex insurance landscape more effectively, making informed decisions that ultimately protect them from potential losses. Although providing legal advice, managing claims, and analyzing market trends can be roles associated with the wider insurance field, they do not define the primary function of an insurance broker. Brokers do not typically give legal advice, which is the domain of licensed attorneys. While they may assist clients with claims, their primary focus is securing coverage rather than managing the claims process itself. Similarly, while understanding market trends is important, it serves more as a background skill rather than the main duty of a broker.

10. What is meant by cash value in whole life insurance?

- A. The amount available for life insurance payout
- B. The savings component that grows over time**
- C. The cost of premiums paid over the life of the policy
- D. The total coverage provided by the policy

In the context of whole life insurance, cash value refers to the savings component built into the policy, which accumulates over time. This feature is one of the defining characteristics of whole life insurance, setting it apart from term insurance, which does not have a cash value component. As premiums are paid, a portion of those payments contributes to the cash value, which grows at a predetermined rate. Additionally, the cash value can be borrowed against or withdrawn by the policyholder, providing them with a source of funds during their lifetime. The other options do not accurately describe the cash value. The life insurance payout pertains to the death benefit provided to beneficiaries upon the insured's passing, which is distinct from the cash value accumulated during the policy's life. The cost of premiums is related to the payments made by the policyholder to keep the insurance in force but does not reflect any savings or investment aspect. Lastly, the total coverage provided by the policy refers to the face amount of insurance that beneficiaries receive, separate from the cash value that the policyholder could access while alive.

Next Steps

Congratulations on reaching the final section of this guide. You've taken a meaningful step toward passing your certification exam and advancing your career.

As you continue preparing, remember that consistent practice, review, and self-reflection are key to success. Make time to revisit difficult topics, simulate exam conditions, and track your progress along the way.

If you need help, have suggestions, or want to share feedback, we'd love to hear from you. Reach out to our team at hello@examzify.com.

Or visit your dedicated course page for more study tools and resources:

<https://ribolelevel2.examzify.com>

We wish you the very best on your exam journey. You've got this!

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