

P&G PEAK ASSESSMENT PRACTICE TEST (SAMPLE)

STUDY GUIDE



Prepare with structure. Pass with confidence



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Table of Contents

Copyright	1
Table of Contents	2
Introduction	3
How to Use This Guide	4
Questions	5
Answers	8
Explanations	10
Next Steps	15

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Introduction

Preparing for a certification exam can feel overwhelming, but with the right tools, it becomes an opportunity to build confidence, sharpen your skills, and move one step closer to your goals. At Examzify, we believe that effective exam preparation isn't just about memorization, it's about understanding the material, identifying knowledge gaps, and building the test-taking strategies that lead to success.

This guide was designed to help you do exactly that.

Whether you're preparing for a licensing exam, professional certification, or entry-level qualification, this book offers structured practice to reinforce key concepts. You'll find a wide range of multiple-choice questions, each followed by clear explanations to help you understand not just the right answer, but why it's correct.

The content in this guide is based on real-world exam objectives and aligned with the types of questions and topics commonly found on official tests. It's ideal for learners who want to:

- Practice answering questions under realistic conditions,
- Improve accuracy and speed,
- Review explanations to strengthen weak areas, and
- Approach the exam with greater confidence.

We recommend using this book not as a stand-alone study tool, but alongside other resources like flashcards, textbooks, or hands-on training. For best results, we recommend working through each question, reflecting on the explanation provided, and revisiting the topics that challenge you most.

Remember: successful test preparation isn't about getting every question right the first time, it's about learning from your mistakes and improving over time. Stay focused, trust the process, and know that every page you turn brings you closer to success.

Let's begin.

How to Use This Guide

This guide is designed to help you study more effectively and approach your exam with confidence. Whether you're reviewing for the first time or doing a final refresh, here's how to get the most out of your Examzify study guide:

1. Start with a Diagnostic Review

Skim through the questions to get a sense of what you know and what you need to focus on. Your goal is to identify knowledge gaps early.

2. Study in Short, Focused Sessions

Break your study time into manageable blocks (e.g. 30 – 45 minutes). Review a handful of questions, reflect on the explanations.

3. Learn from the Explanations

After answering a question, always read the explanation, even if you got it right. It reinforces key points, corrects misunderstandings, and teaches subtle distinctions between similar answers.

4. Track Your Progress

Use bookmarks or notes (if reading digitally) to mark difficult questions. Revisit these regularly and track improvements over time.

5. Simulate the Real Exam

Once you're comfortable, try taking a full set of questions without pausing. Set a timer and simulate test-day conditions to build confidence and time management skills.

6. Repeat and Review

Don't just study once, repetition builds retention. Re-attempt questions after a few days and revisit explanations to reinforce learning. Pair this guide with other Examzify tools like flashcards, and digital practice tests to strengthen your preparation across formats.

There's no single right way to study, but consistent, thoughtful effort always wins. Use this guide flexibly, adapt the tips above to fit your pace and learning style. You've got this!

Questions

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1. Region revenues are North 120000; South 95000; East 85000; West 100000. What is the combined revenue of the North and West regions?
 - A. 220000
 - B. 215000
 - C. 225000
 - D. 210000
2. With a price elasticity of demand -1.5, a 5% decrease in price leads to a 7.5% increase in quantity demanded. What is the approximate impact on total revenue?
 - A. Revenue decreases
 - B. Revenue remains higher
 - C. Revenue remains unchanged
 - D. Revenue increases
3. In the past, how frequently have others asked for your advice because of your expertise?
 - A. About As Often As They Asked Others
 - B. Not Quite As Often As They Asked Others
 - C. More Often Than They Asked Others
 - D. Much Less Often Than They Asked Others
4. To what extent do you agree with the statement: "Misjudge situations."
 - A. Very Accurate
 - B. Accurate
 - C. Inaccurate
 - D. Very Inaccurate
5. To what extent have you accepted changes in work processes or activities?
 - A. Great Extent
 - B. Moderate Extent
 - C. Large Extent
 - D. Slight Extent

6. What is the most plausible conclusion about implementing flexible working options for staff?
- A. They have no effect.
 - B. They improve morale and reduce turnover without lowering output.
 - C. They reduce output.
 - D. They increase turnover.
7. Rate this statement: When unexpected problems occur, I don't handle them very well.
- A. Very Accurate
 - B. Inaccurate
 - C. Very Inaccurate
 - D. Accurate
8. Which region has the smallest revenue?
- A. North
 - B. South
 - C. East
 - D. West
9. The sequence 1, 4, 7, 10, 13, 16, what is the next term?
- A. 19
 - B. 16
 - C. 18
 - D. 22
10. Three orders have values: 45, 60, 75. What is the average order value?
- A. 60
 - B. 50
 - C. 75
 - D. 65

Answers

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1. A
2. D
3. C
4. D
5. C
6. B
7. B
8. C
9. A
10. A

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Explanations

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1. Region revenues are North 120000; South 95000; East 85000; West 100000. What is the combined revenue of the North and West regions?

A. 220000

B. 215000

C. 225000

D. 210000

To find combined revenue, add the two regional amounts together. North contributes 120,000 and West contributes 100,000, so $120,000 + 100,000 = 220,000$. This is the total revenue from those two regions. The other numbers would come from different sums (for example, North plus South would be 215,000, North plus East would be 205,000), but for just North and West the correct total is 220,000.

2. With a price elasticity of demand -1.5, a 5% decrease in price leads to a 7.5% increase in quantity demanded. What is the approximate impact on total revenue?

A. Revenue decreases

B. Revenue remains higher

C. Revenue remains unchanged

D. Revenue increases

When price elasticity of demand is considered, the effect of a price change on total revenue depends on whether demand is elastic (in absolute value greater than 1) or inelastic. With an elastic demand of -1.5, a price drop creates a proportionally larger increase in quantity demanded. Specifically, a 5% price decrease yields a 7.5% rise in quantity demanded (because 1.5 times the percentage change in price). Total revenue changes roughly by the sum of the percentage changes in price and quantity: -5% from the lower price plus +7.5% from the higher quantity, giving about a +2.5% change in revenue. If you calculate the exact effect, TR after the change is $0.95 \times 1.075 = 1.02125$ times the original revenue, i.e., about a 2.1% increase. Since the question asks for the approximate impact, the revenue increases.

3. In the past, how frequently have others asked for your advice because of your expertise?

A. About As Often As They Asked Others

B. Not Quite As Often As They Asked Others

C. More Often Than They Asked Others

D. Much Less Often Than They Asked Others

The main idea here is comparing how often people seek your advice because of your expertise to how often they seek advice from others. The best match says you've been asked more often than others, which directly shows a higher demand for your input. This reflects that your expertise stands out and others turn to you more frequently than to your peers. Think about the other options as different ways the frequency could relate to others: about the same as others would mean no difference in how often you're approached; not quite as often suggests you're approached only a little less; much less means a big drop in how often you're consulted. They don't capture the sense that you're the go-to person more often than the rest.

4. To what extent do you agree with the statement: "Misjudge situations."

- A. Very Accurate
- B. Accurate
- C. Inaccurate
- D. Very Inaccurate**

This item is asking about how often you misread or misinterpret what's going on around you. The strongest choice signals that you do not misjudge situations; choosing very inaccurate means you strongly disagree with the idea that you misjudge, i.e., you believe your judgments are typically correct. In contexts like assessments of judgment and decision-making, people aim to convey reliable situational understanding, so indicating you rarely misjudge fits with presenting yourself as perceptive, attentive to details, and careful about conclusions. If you felt you sometimes or often misjudge things, you would choose the other options, but the most favorable and consistent stance here is that misjudging is not what you do.

5. To what extent have you accepted changes in work processes or activities?

- A. Great Extent
- B. Moderate Extent
- C. Large Extent**
- D. Slight Extent

You're being asked to judge how readily you embrace changes in the way work is done. A large extent means you've broadly adopted the new processes across many tasks and teams, adjusted routines quickly, and can operate under the new way with little resistance. This level shows strong adaptability and ongoing engagement with change, which is precisely what this question aims to capture. A slight extent would indicate minimal adoption, moderate extent suggests some acceptance with noticeable hesitation, and great extent would imply an even broader or stronger embrace than large extent. So, large extent is the best fit for describing a high, widespread adoption of changes.

6. What is the most plausible conclusion about implementing flexible working options for staff?

- A. They have no effect.
- B. They improve morale and reduce turnover without lowering output.**
- C. They reduce output.
- D. They increase turnover.

Flexible work options tap into autonomy and better work–life balance, which tends to boost how staff feel about their jobs. When people have control over where and when they work, morale generally improves and turnover drops because workers feel valued and less squeezed by rigid schedules. Importantly, this doesn't have to come at the expense of results—productivity can stay the same or even rise when employees are more focused, less burned out, and able to schedule peak performance times. The key is pairing flexibility with clear goals, good communication, and the right tools, so output remains steady while engagement grows. That's why the most plausible conclusion is that flexible working improves morale and reduces turnover without lowering output.

7. Rate this statement: When unexpected problems occur, I don't handle them very well.

- A. Very Accurate
- B. Inaccurate**
- C. Very Inaccurate
- D. Accurate

Handling unexpected problems well comes from staying calm, quickly assessing the situation, and taking purposeful action rather than panicking. If you typically pause to gather facts, identify priorities, improvise as needed, and communicate with others to resolve issues, then the statement describing you as not handling them well isn't accurate. So the best choice is the one that marks this as not true for you. The other options imply either you consistently struggle a lot, or you claim to handle things extremely well, which isn't your everyday self-assessment. In practice, resilient responses show up as a steady, adaptive approach: assess, plan, adjust, and act.

8. Which region has the smallest revenue?

- A. North
- B. South
- C. East**
- D. West

Compare the revenue figures for all regions and pick the lowest value. East has the smallest revenue because its figure is lower than North, South, and West in the given data. The other regions show higher numbers, so they aren't the smallest. If you're unsure, double-check you're looking at the same period and units, and a quick scan of the numbers or bars will confirm East is the lowest.

9. The sequence 1, 4, 7, 10, 13, 16, what is the next term?

- A. 19**
- B. 16
- C. 18
- D. 22

Each term grows by the same amount, 3, so this is an arithmetic sequence with a common difference of 3. Starting at 1 and adding 3 each time gives 1, 4, 7, 10, 13, 16, and the next step adds 3 again, yielding 19. Options like 16 would repeat or violate the pattern, 18 would require an increase of 2, and 22 would require an increase of 6, none of which match the consistent +3 rule.

10. Three orders have values: 45, 60, 75. What is the average order value?

A. 60

B. 50

C. 75

D. 65

The main idea is calculating the arithmetic mean of the given values. Add them up: $45 + 60 + 75 = 180$. There are three orders, so divide 180 by 3 to get 60. Therefore, the average order value is 60. This reflects the typical amount spent per order. The other options would come from misinterpreting the data (for example, choosing the largest value as the average or using a different total sum), but the correct method is sum divided by count, which gives 60.

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Next Steps

Congratulations on reaching the final section of this guide. You've taken a meaningful step toward passing your certification exam and advancing your career.

As you continue preparing, remember that consistent practice, review, and self-reflection are key to success. Make time to revisit difficult topics, simulate exam conditions, and track your progress along the way.

If you need help, have suggestions, or want to share feedback, we'd love to hear from you. Reach out to our team at hello@examzify.com.

Or visit your dedicated course page for more study tools and resources:

<https://pandgpeakassessment.examzify.com>

We wish you the very best on your exam journey. You've got this!

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