

Ontario Mortgage Agent Practice Exam (Sample)

Study Guide



Everything you need from our exam experts!

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SAMPLE

Questions

- 1. When does a foreclosure enable the lender to obtain title to a defaulted property?**
 - A. Before the loan is approved**
 - B. When the property appreciates in value**
 - C. After foreclosure sale clears the debt.**
 - D. This policy will compensate the lender for losses incurred in a mortgage transaction**
- 2. What is an injunction in legal terms?**
 - A. A promise made by one party to another to do something**
 - B. An event outside of the control of the parties to a contract making the contract impossible to perform**
 - C. A court order that prohibits a party from doing something or acting in a certain manner**
 - D. The offeror and offeree in a contract**
- 3. Name two common types of mortgage default insurance providers in Canada.**
 - A. Canada Mortgage and Housing Corporation (CMHC) and Genworth Canada**
 - B. Royal Bank of Canada and Toronto-Dominion Bank**
 - C. Scotiabank and CIBC**
 - D. Home Trust and Canada Guaranty**
- 4. What is a contract?**
 - A. A legally enforceable agreement made between two or more parties**
 - B. A court order that prohibits a party from doing something or acting in a certain manner**
 - C. An event outside of the control of the parties to a contract making the contract impossible to perform**
 - D. The promise to accept the offer in an agreement**
- 5. What does a dominant tenement receive in property rights?**
 - A. An easement**
 - B. Shared ownership with multiple parties**
 - C. Exclusive hold on property development**
 - D. Benefit from an easement**

- 6. What is a "second mortgage"?**
- A. A mortgage that is prioritized before the primary mortgage**
 - B. A subordinate mortgage secured against a property with a primary mortgage**
 - C. An unsecured loan used for home improvements**
 - D. A type of refinancing for existing mortgage holders**
- 7. What is the purpose of the Financial Services Regulatory Authority (FSRA) in Ontario?**
- A. To manage government funding for financial institutions**
 - B. To regulate mortgage brokerages, lenders, and administrators**
 - C. To provide financial education to consumers**
 - D. To facilitate home buying for low-income families**
- 8. When would a Gift Letter be required for a mortgage application?**
- A. A) When funds are from a Borrower's savings account**
 - B. B) When funds are from a joint account with a spouse**
 - C. C) If funds are from an inheritance**
 - D. D) If funds are given by a family member for the down payment**
- 9. How should the cost of borrowing be expressed in a borrower disclosure form?**
- A. As a monthly installment amount**
 - B. As a total amount due at closing**
 - C. As an annual percentage rate**
 - D. As a flat fee**
- 10. What step follows delivering a Notice of Sale in the power of sale process?**
- A. The lender takes immediate possession of the property**
 - B. The lender files a statement of defence**
 - C. The borrower obtains a redemption period**
 - D. The borrower has an opportunity to pay the arrears plus costs**

Answers

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- 1. C**
- 2. C**
- 3. A**
- 4. A**
- 5. D**
- 6. B**
- 7. B**
- 8. D**
- 9. C**
- 10. D**

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Explanations

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1. When does a foreclosure enable the lender to obtain title to a defaulted property?

- A. Before the loan is approved**
- B. When the property appreciates in value**
- C. After foreclosure sale clears the debt.**
- D. This policy will compensate the lender for losses incurred in a mortgage transaction**

The process of foreclosure allows a lender to reclaim ownership of a property when a borrower defaults on their mortgage payments. Once the foreclosure process is complete and the property is sold at a foreclosure sale, the proceeds from that sale are used to pay off any remaining debt associated with the mortgage. If the sale clears the outstanding debt, the lender can then gain title to the property. Essentially, this means the lender takes ownership of the property after the legal proceedings and sale process are concluded. It is crucial because this automatic transfer of ownership upon a successful sale allows the lender to recover their investment and mitigate losses incurred from the defaulting borrower. The other options do not relate to the foreclosure process in a way that triggers the lender's right to obtain title. For instance, title cannot be acquired before a loan is approved, the appreciation of property value does not facilitate title transfer after a default, and compensation policies would not directly relate to a lender gaining title following a foreclosure procedure.

2. What is an injunction in legal terms?

- A. A promise made by one party to another to do something**
- B. An event outside of the control of the parties to a contract making the contract impossible to perform**
- C. A court order that prohibits a party from doing something or acting in a certain manner**
- D. The offeror and offeree in a contract**

An injunction is a type of court order that prohibits an individual from taking a specific action or behaving in a certain way. Option A is incorrect because it refers to a promise made between parties, rather than a court order. Option B is incorrect because it describes a situation that would make a contract impossible to perform, rather than an injunction. Option D is incorrect because it refers to the parties involved in a contract, rather than a legal term. Only option C accurately describes what an injunction is in legal terms.

3. Name two common types of mortgage default insurance providers in Canada.

- A. Canada Mortgage and Housing Corporation (CMHC) and Genworth Canada**
- B. Royal Bank of Canada and Toronto-Dominion Bank**
- C. Scotiabank and CIBC**
- D. Home Trust and Canada Guaranty**

The correct answer highlights two prominent providers of mortgage default insurance in Canada: Canada Mortgage and Housing Corporation (CMHC) and Genworth Canada. CMHC is a well-established public corporation that plays a crucial role in the Canadian housing market by providing mortgage insurance that protects lenders against default. This insurance is typically required for homeowners who are making a down payment of less than 20% of the home's value. The purpose of this coverage is to allow more Canadians to access housing by enabling lenders to finance a higher proportion of the property value, thereby reducing the risk to those lenders. Genworth Canada, on the other hand, is a private provider of mortgage default insurance. It also offers similar protections for lenders while providing borrowers with the opportunity to secure mortgages with lower down payments. As one of the key players in this sector, Genworth Canada complements CMHC's offerings but operates independently in the private insurance market. The other choices presented in the question include banks and financial institutions which are primarily lenders and do not provide mortgage default insurance. While they may be involved in financing mortgages, they are not providers of the specific insurance that protects lenders in case of borrower default. This distinction is critical in understanding the role of mortgage default insurance in enabling homeownership and supporting the

4. What is a contract?

- A. A legally enforceable agreement made between two or more parties**
- B. A court order that prohibits a party from doing something or acting in a certain manner**
- C. An event outside of the control of the parties to a contract making the contract impossible to perform**
- D. The promise to accept the offer in an agreement**

A contract is a legally enforceable agreement made between two or more parties. This means that all parties involved are bound by the terms of the agreement and can be held accountable if they do not fulfill their obligations. Option B, a court order, is incorrect because a contract is not a court order but rather an agreement voluntarily entered into by the parties. Option C, an event outside of the control of the parties, is incorrect because while unforeseen circumstances may affect the performance of a contract, the contract itself is not considered impossible to perform. Option D, the promise to accept the offer, is incorrect because a contract is not just a promise, but a legally binding agreement that encompasses all of its terms and conditions.

5. What does a dominant tenement receive in property rights?

- A. An easement**
- B. Shared ownership with multiple parties**
- C. Exclusive hold on property development**
- D. Benefit from an easement**

A dominant tenement refers to a property that has the right to use an easement over an adjacent property, called a servient tenement. This means that the dominant tenement receives a benefit from the easement, such as allowing them access to a road or utility lines on the servient tenement. Therefore, options A, C, and B are incorrect as they do not accurately reflect what a dominant tenement receives in property rights.

6. What is a "second mortgage"?

- A. A mortgage that is prioritized before the primary mortgage**
- B. A subordinate mortgage secured against a property with a primary mortgage**
- C. An unsecured loan used for home improvements**
- D. A type of refinancing for existing mortgage holders**

A "second mortgage" refers to a form of borrowing that is secured against a property that already has a primary mortgage. This financial tool allows property owners to tap into their home equity without having to refinance their first mortgage. Since the second mortgage is subordinate to the first mortgage, in cases of default or foreclosure, the primary lender must be paid off before anything goes to the second mortgage lender. By utilizing this arrangement, homeowners can access funds for various purposes such as home improvements, debt consolidation, or covering unexpected expenses, all while still maintaining their existing first mortgage terms. This transaction is an essential aspect of home financing, and understanding its position in relation to the primary mortgage is crucial for comprehending overall mortgage structures and options available to borrowers.

7. What is the purpose of the Financial Services Regulatory Authority (FSRA) in Ontario?

- A. To manage government funding for financial institutions**
- B. To regulate mortgage brokerages, lenders, and administrators**
- C. To provide financial education to consumers**
- D. To facilitate home buying for low-income families**

The purpose of the Financial Services Regulatory Authority (FSRA) in Ontario is to regulate mortgage brokerages, lenders, and administrators. FSRA's primary role is to ensure a fair, safe, and innovative financial services market in Ontario, which includes overseeing the conduct of various financial entities within the province, including those involved in mortgage lending. This regulatory oversight is vital to protect consumers and ensure that mortgage transactions adhere to the necessary legal and ethical standards. By focusing on the regulation of mortgage brokerages and lenders, FSRA is able to enforce compliance with applicable laws, manage risks in the financial system, and promote transparency and trust in financial services. This helps to enhance consumer confidence and ensures that financial institutions operate in a responsible manner. While other options may touch on important areas related to financial services, they do not capture the specific regulatory mandate of the FSRA.

8. When would a Gift Letter be required for a mortgage application?

- A. A) When funds are from a Borrower's savings account
- B. B) When funds are from a joint account with a spouse
- C. C) If funds are from an inheritance

D. D) If funds are given by a family member for the down payment

A Gift Letter would be required for a mortgage application when the funds for the down payment are given by a family member. This is because lenders want to ensure that the down payment is not a loan and that the borrower is not taking on additional debt.

Option A is incorrect because using funds from a borrower's savings account would not require a Gift Letter. This is because the borrower is using their own funds. Option B is incorrect because using funds from a joint account with a spouse would not require a Gift Letter. This is because the spouse is considered to be an equal owner of the funds and the lender can easily verify their contribution. Option C is incorrect because using funds from an inheritance would not require a Gift Letter. This is because the funds are considered a windfall and do not need to be repaid. Therefore, the most correct answer is D, as it is the only option that accurately describes when a Gift Letter would be required for a mortgage application.

9. How should the cost of borrowing be expressed in a borrower disclosure form?

- A. As a monthly installment amount
- B. As a total amount due at closing
- C. As an annual percentage rate**
- D. As a flat fee

The cost of borrowing should be expressed as an annual percentage rate in a borrower disclosure form. This is because the annual percentage rate (APR) includes not only the interest rate, but also any other fees and charges associated with the loan. Expressing the cost as a monthly installment amount (option A) or a total amount due at closing (option B) may not give an accurate representation of the true cost of borrowing. Option D, expressing the cost as a flat fee, also does not take into account any interest or additional fees. Therefore, the best and most comprehensive way to express the cost of borrowing in a borrower disclosure form is by using the annual percentage rate.

10. What step follows delivering a Notice of Sale in the power of sale process?

- A. The lender takes immediate possession of the property**
- B. The lender files a statement of defence**
- C. The borrower obtains a redemption period**
- D. The borrower has an opportunity to pay the arrears plus costs**

After delivering a Notice of Sale in the power of sale process, the next step is for the borrower to have an opportunity to pay the arrears plus any applicable costs. This means the borrower has a chance to catch up on missed payments and potentially prevent the property from being sold at a foreclosure auction. Options A, B, and C are incorrect because they do not describe the immediate next step in this process. Option A, about the lender taking possession of the property, occurs after the foreclosure sale if the property is not redeemed by the borrower. Option B, regarding the lender filing a statement of defense, is not a step in the power of sale process. Option C, pertaining to the borrower obtaining a redemption period, may happen later in the process if the borrower takes legal action or applies for a postponement of the foreclosure sale.