

# OMVIC Practice Test (Sample)

## Study Guide



**Everything you need from our exam experts!**

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# Introduction

Preparing for a certification exam can feel overwhelming, but with the right tools, it becomes an opportunity to build confidence, sharpen your skills, and move one step closer to your goals. At Examzify, we believe that effective exam preparation isn't just about memorization, it's about understanding the material, identifying knowledge gaps, and building the test-taking strategies that lead to success.

This guide was designed to help you do exactly that.

Whether you're preparing for a licensing exam, professional certification, or entry-level qualification, this book offers structured practice to reinforce key concepts. You'll find a wide range of multiple-choice questions, each followed by clear explanations to help you understand not just the right answer, but why it's correct.

The content in this guide is based on real-world exam objectives and aligned with the types of questions and topics commonly found on official tests. It's ideal for learners who want to:

- Practice answering questions under realistic conditions,
- Improve accuracy and speed,
- Review explanations to strengthen weak areas, and
- Approach the exam with greater confidence.

We recommend using this book not as a stand-alone study tool, but alongside other resources like flashcards, textbooks, or hands-on training. For best results, we recommend working through each question, reflecting on the explanation provided, and revisiting the topics that challenge you most.

**Remember:** successful test preparation isn't about getting every question right the first time, it's about learning from your mistakes and improving over time. Stay focused, trust the process, and know that every page you turn brings you closer to success.

Let's begin.

# How to Use This Guide

**This guide is designed to help you study more effectively and approach your exam with confidence. Whether you're reviewing for the first time or doing a final refresh, here's how to get the most out of your Examzify study guide:**

## **1. Start with a Diagnostic Review**

**Skim through the questions to get a sense of what you know and what you need to focus on. Your goal is to identify knowledge gaps early.**

## **2. Study in Short, Focused Sessions**

**Break your study time into manageable blocks (e.g. 30 - 45 minutes). Review a handful of questions, reflect on the explanations.**

## **3. Learn from the Explanations**

**After answering a question, always read the explanation, even if you got it right. It reinforces key points, corrects misunderstandings, and teaches subtle distinctions between similar answers.**

## **4. Track Your Progress**

**Use bookmarks or notes (if reading digitally) to mark difficult questions. Revisit these regularly and track improvements over time.**

## **5. Simulate the Real Exam**

**Once you're comfortable, try taking a full set of questions without pausing. Set a timer and simulate test-day conditions to build confidence and time management skills.**

## **6. Repeat and Review**

**Don't just study once, repetition builds retention. Re-attempt questions after a few days and revisit explanations to reinforce learning. Pair this guide with other Examzify tools like flashcards, and digital practice tests to strengthen your preparation across formats.**

**There's no single right way to study, but consistent, thoughtful effort always wins. Use this guide flexibly, adapt the tips above to fit your pace and learning style. You've got this!**

## Questions

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- 1. What record does the Highway Traffic Act require dealers to keep for every vehicle sold?**
  - A. a. Garage register**
  - B. b. Dealer license**
  - C. c. OMVIC record**
  - D. d. Sales record**
  
- 2. What is NOT a requirement for becoming registered as a dealer according to the MVDA?**
  - A. Being at least 18 years old**
  - B. Passing the Automotive Certification Course**
  - C. Having a physical dealership location in Ontario**
  - D. Not being in default of retail sales tax**
  
- 3. What is the term used for vehicles that can never be adequately repaired for on-road use in Ontario?**
  - A. Salvage**
  - B. Rebuilt**
  - C. Irreparable**
  - D. None**
  
- 4. Which action is an example of “best practices” in the vehicle dealership context?**
  - A. Keeping all information about vehicles confidential**
  - B. Providing complete and accurate vehicle histories**
  - C. Focusing solely on closing sales quick**
  - D. Encouraging customers to rush their decisions**
  
- 5. What is the penalty for operating as an unlicensed dealer in Ontario?**
  - A. Warning from OMVIC only**
  - B. No penalty at all**
  - C. Fines and potential legal action**
  - D. Loss of dealership building**

- 6. What is the maximum penalty for an individual person convicted under the CPA?**
- A. A max of two years less a day in jail and/or a fine of up to 25,000**
  - B. A max of two years less a day in jail and/or a fine of up to 60,000**
  - C. A max of two years less a day in jail and/or a fine of up to 50,000**
  - D. A max of two years less a day in jail and/or a fine of up to 30,000**
- 7. What constitutes a breach of the respect category in the Code of Ethics Regulations?**
- A. Not offering the best deal possible**
  - B. Using offensive symbols in advertisements or interactions**
  - C. Selling vehicles without a warranty**
  - D. Closing the dealership on holidays**
- 8. What information is required in advertisements that contain pricing?**
- A. Only the base price of the vehicle**
  - B. Delivery and other fees associated with the vehicle sale**
  - C. Discounts available for trade-ins**
  - D. Financing options available**
- 9. The consequences a dealer or salesperson can face if they don't follow the Code of Ethics include:**
- A. a. Having their registration revoked**
  - B. b. Having their registration or renewal refused**
  - C. c. Facing a disciplinary hearing**
  - D. d. All of the above**
- 10. What penalties (other than a fine) can the Discipline Committee order?**
- A. The discipline committee can order: dealer or salesperson must take more educational courses**
  - B. Pay for educational courses for their sales staff**
  - C. Pay for the cost of the hearing**
  - D. All of the above**

## Answers

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1. A
2. C
3. C
4. B
5. C
6. C
7. B
8. B
9. D
10. D

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## **Explanations**

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**1. What record does the Highway Traffic Act require dealers to keep for every vehicle sold?**

- A. a. Garage register**
- B. b. Dealer license**
- C. c. OMVIC record**
- D. d. Sales record**

The correct answer is that the Highway Traffic Act requires dealers to keep a garage register for every vehicle sold. A garage register is an official record that documents specific details about the vehicle transactions, including the vehicle's identifying information, dates of sale, and the identities of the buyers. This record is crucial for ensuring compliance with various regulations and for maintaining transparent business practices. The garage register serves multiple purposes: it helps dealers track their inventory, provides necessary information in the event of disputes, and supports the overall accountability of vehicle sales. This requirement underscores the importance of meticulous record-keeping in the automotive industry, aiding both the dealers and regulatory bodies in monitoring sales activities. Other choices, while potentially relevant in different contexts, do not fulfill the specific record-keeping requirement stipulated by the Highway Traffic Act. For instance, a dealer license pertains to the legal authorization for a dealership to operate, while OMVIC records might encompass broader regulatory compliance aspects. A sales record, although significant for internal documentation, does not specifically meet the criteria of a garage register as defined by the Act.

**2. What is NOT a requirement for becoming registered as a dealer according to the MVDA?**

- A. Being at least 18 years old**
- B. Passing the Automotive Certification Course**
- C. Having a physical dealership location in Ontario**
- D. Not being in default of retail sales tax**

To become registered as a dealer under the Motor Vehicle Dealers Act (MVDA), individuals must adhere to various criteria, yet having a physical dealership location in Ontario is not an absolute requirement. The emphasis on registration focuses on the individual's qualifications, ethical standing, and ability to conduct business rather than enforcing a specific physical presence. Other requirements, such as being at least 18 years old, passing the Automotive Certification Course, and not being in default of retail sales tax, are designed to ensure that dealers have the necessary legal capacity, knowledge, and financial responsibility to operate within the automotive sales sector. Therefore, the need for a physical dealership location is not essential for dealer registration, making it the correct choice for the question.

**3. What is the term used for vehicles that can never be adequately repaired for on-road use in Ontario?**

- A. Salvage**
- B. Rebuilt**
- C. Irreparable**
- D. None**

"Irreparable" means beyond fixing or unable to be repaired. "Salvage" means rescuing protected property from damage. Since we are talking about vehicles in Ontario that can't be fixed, "Salvage" does not accurately describe the question. "Rebuilt" means to restore an object to its original state; however, the question asks for vehicles that cannot be repaired for on-road use, meaning they cannot be restored. "None" is not a correct term for this question as we are looking for a specific term used in Ontario. Therefore, "Irreparable" is the correct term to describe vehicles that can never be adequately repaired for on-road use in Ontario.

**4. Which action is an example of "best practices" in the vehicle dealership context?**

- A. Keeping all information about vehicles confidential**
- B. Providing complete and accurate vehicle histories**
- C. Focusing solely on closing sales quick**
- D. Encouraging customers to rush their decisions**

Providing complete and accurate vehicle histories exemplifies "best practices" in the vehicle dealership context because it prioritizes transparency and integrity in the sales process. By offering potential buyers comprehensive information about a vehicle's past, including any accidents, previous ownership, and maintenance records, dealerships foster trust with their customers. This practice not only helps customers make informed decisions but also enhances the dealership's reputation for honesty and reliability. Over time, this can lead to repeat business and referrals, as satisfied customers are more likely to recommend a dealership that values their needs and provides thorough information. Adhering to such best practices ultimately contributes to a positive buying experience and supports ethical standards within the industry.

**5. What is the penalty for operating as an unlicensed dealer in Ontario?**

- A. Warning from OMVIC only**
- B. No penalty at all**
- C. Fines and potential legal action**
- D. Loss of dealership building**

Operating as an unlicensed dealer in Ontario carries serious consequences, primarily in the form of fines and the potential for legal action. This reflects the importance the Ontario Motor Vehicle Industry Council (OMVIC) places on regulating the automotive sales industry to protect consumers and ensure fair practices. The imposition of fines serves as a deterrent against unauthorized business operations, which can compromise consumer trust and safety. In addition to financial penalties, unlicensed dealers may also face legal ramifications, such as cease and desist orders and other legal actions to enforce compliance with the law. This underlined the necessity of being properly licensed to engage in vehicle sales in Ontario, fostering a safe and reputable marketplace for all participants. Other options may suggest lesser consequences or imply a lack of penalties, which would undermine the regulatory framework established to maintain industry standards and protect consumers from malpractices.

**6. What is the maximum penalty for an individual person convicted under the CPA?**

- A. A max of two years less a day in jail and/or a fine of up to 25,000**
- B. A max of two years less a day in jail and/or a fine of up to 60,000**
- C. A max of two years less a day in jail and/or a fine of up to 50,000**
- D. A max of two years less a day in jail and/or a fine of up to 30,000**

The Correct answer is C A max of two years less a day in jail and/or a fine of up to 50,000. This is the maximum penalty for an individual person convicted under the CPA. Options A, B, and D all have incorrect fine amounts. Option A has a fine of up to 25,000 which is lower than the maximum penalty. Similarly, option B has a fine of up to 60,000 and option D has a fine of up to 30,000, both of which are higher than the maximum penalty. Therefore, the correct answer is C because it has the correct fine amount of up to 50,000, in addition to the maximum jail time of two years less a day.

**7. What constitutes a breach of the respect category in the Code of Ethics Regulations?**

- A. Not offering the best deal possible**
- B. Using offensive symbols in advertisements or interactions**
- C. Selling vehicles without a warranty**
- D. Closing the dealership on holidays**

A breach of respect in the Code of Ethics Regulations would involve using offensive symbols in advertisements or interactions. This means that options A, C, and D are incorrect because they do not pertain to the concept of respecting others. Not offering the best deal possible may violate other ethical codes, such as fairness or honesty, but it does not necessarily fall under the category of respect. Selling vehicles without a warranty could be considered unethical in terms of consumer protection, but it is not directly related to showing respect. Closing the dealership on holidays may also be perceived as disrespectful to customers, but it would not necessarily violate the Code of Ethics Regulations unless there was a specific provision against it. Therefore, option B is the only choice that accurately reflects a potential breach of respect in the Code of Ethics Regulations.

**8. What information is required in advertisements that contain pricing?**

- A. Only the base price of the vehicle**
- B. Delivery and other fees associated with the vehicle sale**
- C. Discounts available for trade-ins**
- D. Financing options available**

When advertisements for vehicles include pricing, it is essential to disclose the total cost that the consumer will likely incur. This means including delivery fees and any additional costs that are part of the transaction. Transparency in pricing helps consumers make informed decisions and prevents misleading advertising practices. When the base price is stated without delivery and other associated fees, consumers might be misled into believing they can purchase the vehicle for a lower price than what they will eventually pay. Therefore, including these fees ensures that the advertisement reflects the true cost of the vehicle, promoting honesty and integrity in marketing practices. While discounts for trade-ins and financing options may be relevant information, they do not constitute the necessary disclosure of total pricing that must be included in advertisements. Such terms can vary widely depending on individual circumstances and should not obscure the standard pricing information.

**9. The consequences a dealer or salesperson can face if they don't follow the Code of Ethics include:**

- A. a. Having their registration revoked**
- B. b. Having their registration or renewal refused**
- C. c. Facing a disciplinary hearing**
- D. d. All of the above**

The correct answer is D because all of the other options can be a consequence of not following the Code of Ethics. Options A and B mention having their registration revoked or renewal refused, which are both potential consequences of not following the Code of Ethics. Option C mentions facing a disciplinary hearing, which is another possible consequence that can result from not adhering to the Code of Ethics. Therefore, option D includes all of the other possible consequences.

**10. What penalties (other than a fine) can the Discipline Committee order?**

- A. The discipline committee can order: dealer or salesperson must take more educational courses**
- B. Pay for educational courses for their sales staff**
- C. Pay for the cost of the hearing**
- D. All of the above**

The Discipline Committee has the authority to order a range of penalties, including but not limited to the options listed in A, B, and C. These options are not exclusive and the Committee may also order other penalties as deemed appropriate based on the specific circumstances of the case. Therefore, the statement "All of the above" best reflects the comprehensive range of penalties that the Committee can order.

## Next Steps

**Congratulations on reaching the final section of this guide. You've taken a meaningful step toward passing your certification exam and advancing your career.**

**As you continue preparing, remember that consistent practice, review, and self-reflection are key to success. Make time to revisit difficult topics, simulate exam conditions, and track your progress along the way.**

**If you need help, have suggestions, or want to share feedback, we'd love to hear from you. Reach out to our team at [hello@examzify.com](mailto:hello@examzify.com).**

**Or visit your dedicated course page for more study tools and resources:**

**<https://omvic.examzify.com>**

**We wish you the very best on your exam journey. You've got this!**

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