

# Navy Advanced Recruiter Practice Test (Sample)

## Study Guide



**Everything you need from our exam experts!**

**This is a sample study guide. To access the full version with hundreds of questions,**

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# Introduction

Preparing for a certification exam can feel overwhelming, but with the right tools, it becomes an opportunity to build confidence, sharpen your skills, and move one step closer to your goals. At Examzify, we believe that effective exam preparation isn't just about memorization, it's about understanding the material, identifying knowledge gaps, and building the test-taking strategies that lead to success.

This guide was designed to help you do exactly that.

Whether you're preparing for a licensing exam, professional certification, or entry-level qualification, this book offers structured practice to reinforce key concepts. You'll find a wide range of multiple-choice questions, each followed by clear explanations to help you understand not just the right answer, but why it's correct.

The content in this guide is based on real-world exam objectives and aligned with the types of questions and topics commonly found on official tests. It's ideal for learners who want to:

- Practice answering questions under realistic conditions,
- Improve accuracy and speed,
- Review explanations to strengthen weak areas, and
- Approach the exam with greater confidence.

We recommend using this book not as a stand-alone study tool, but alongside other resources like flashcards, textbooks, or hands-on training. For best results, we recommend working through each question, reflecting on the explanation provided, and revisiting the topics that challenge you most.

Remember: successful test preparation isn't about getting every question right the first time, it's about learning from your mistakes and improving over time. Stay focused, trust the process, and know that every page you turn brings you closer to success.

Let's begin.

# How to Use This Guide

**This guide is designed to help you study more effectively and approach your exam with confidence. Whether you're reviewing for the first time or doing a final refresh, here's how to get the most out of your Examzify study guide:**

## 1. Start with a Diagnostic Review

**Skim through the questions to get a sense of what you know and what you need to focus on. Don't worry about getting everything right, your goal is to identify knowledge gaps early.**

## 2. Study in Short, Focused Sessions

**Break your study time into manageable blocks (e.g. 30 - 45 minutes). Review a handful of questions, reflect on the explanations, and take breaks to retain information better.**

## 3. Learn from the Explanations

**After answering a question, always read the explanation, even if you got it right. It reinforces key points, corrects misunderstandings, and teaches subtle distinctions between similar answers.**

## 4. Track Your Progress

**Use bookmarks or notes (if reading digitally) to mark difficult questions. Revisit these regularly and track improvements over time.**

## 5. Simulate the Real Exam

**Once you're comfortable, try taking a full set of questions without pausing. Set a timer and simulate test-day conditions to build confidence and time management skills.**

## 6. Repeat and Review

**Don't just study once, repetition builds retention. Re-attempt questions after a few days and revisit explanations to reinforce learning.**

## 7. Use Other Tools

**Pair this guide with other Examzify tools like flashcards, and digital practice tests to strengthen your preparation across formats.**

**There's no single right way to study, but consistent, thoughtful effort always wins. Use this guide flexibly — adapt the tips above to fit your pace and learning style. You've got this!**

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## **Questions**

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- 1. What does the Enlisted Recruiting Manual (1130.8K) primarily address?**
  - A. Enlistment procedures and eligibility**
  - B. Officer evaluation and promotion standards**
  - C. Referrals for veteran assistance programs**
  - D. Recruiting strategies and operations**
  
- 2. What does the acronym "NALTS" stand for?**
  - A. National Airborne Logistics Tracking System**
  - B. National Leads Tracking System**
  - C. National Automated Logistics Transport System**
  - D. Navy Acquisition and Logistics Tracking System**
  
- 3. What does the Request For Examination primarily involve?**
  - A. Review of recruit's qualifications**
  - B. Medical examination scheduling**
  - C. Financial background check**
  - D. Enlistment paperwork verification**
  
- 4. How often are recruiters expected to hold face-to-face meetings with DEP members?**
  - A. Once a month**
  - B. Twice a month**
  - C. Every week**
  - D. Every other month**
  
- 5. Which code refers to personnel qualification standards?**
  - A. 1132.2E**
  - B. 1136.2Q**
  - C. 5040.2R**
  - D. 1130.8K**
  
- 6. What information is included in the HS/CC Folder?**
  - A. Recruitment quotas and demographics**
  - B. School information and ASVAB school list**
  - C. Details of community outreach programs**
  - D. Recent graduate achievements and awards**

**7. How many records can be loaded per day in a working tickler?**

- A. 25 records**
- B. 50 records**
- C. 75 records**
- D. 100 records**

**8. Which agreement must be signed and on file for AIRR, ND, EOD eligibility?**

- A. Medical clearance agreement**
- B. Hold harmless agreement**
- C. Release of information agreement**
- D. Commitment to service agreement**

**9. What does 'CoI' stand for in the context of referrals?**

- A. Client of Interest**
- B. Committee of Inquiry**
- C. Cooperative Initiative**
- D. Condition of Interest**

**10. What is the Recruiting Road Map referred to as in Navy terminology?**

- A. The 6 Home-port choices**
- B. the WHAT of VALOR**
- C. Enlistment Process Flow**
- D. Recruitment Timeline**

## **Answers**

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1. D
2. B
3. B
4. A
5. B
6. B
7. B
8. B
9. A
10. B

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## **Explanations**

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## 1. What does the Enlisted Recruiting Manual (1130.8K) primarily address?

- A. Enlistment procedures and eligibility**
- B. Officer evaluation and promotion standards**
- C. Referrals for veteran assistance programs**
- D. Recruiting strategies and operations**

The Enlisted Recruiting Manual (1130.8K) primarily addresses recruiting strategies and operations, which is a comprehensive framework guiding recruiters in their essential duties. This manual encompasses various elements essential for effective recruiting, such as outreach methods, the effective use of recruiting resources, and the planning and implementation of recruiting campaigns. It provides guidance on systematic recruiting approaches, ensuring that recruiters can effectively attract and process potential enlisted members into the Navy. The content is specifically tailored to address the nuances of recruiting operations rather than focusing solely on enlistment procedures or officer-related topics. By covering strategies and operations, the manual equips recruiters with the necessary tools to engage with prospects, evaluate their qualifications, and successfully onboard them into the Navy, aligning with the larger goals of military staffing and readiness.

## 2. What does the acronym "NALTS" stand for?

- A. National Airborne Logistics Tracking System**
- B. National Leads Tracking System**
- C. National Automated Logistics Transport System**
- D. Navy Acquisition and Logistics Tracking System**

The acronym "NALTS" stands for National Leads Tracking System. This system is specifically designed to manage and track recruitment leads within the Navy, making it a critical tool for Navy recruiters. NALTS helps streamline the recruitment process by providing a centralized platform where leads can be monitored, which enhances the efficiency and effectiveness of recruiting efforts. Understanding the purpose and function of NALTS is essential for Navy recruiters, as it directly relates to their ability to follow up on potential candidates and manage the recruiting pipeline effectively. The structured approach of NALTS ensures that leads are not lost or overlooked, which can significantly improve recruitment outcomes.

## 3. What does the Request For Examination primarily involve?

- A. Review of recruit's qualifications**
- B. Medical examination scheduling**
- C. Financial background check**
- D. Enlistment paperwork verification**

The Request For Examination primarily involves the scheduling of medical examinations for recruits. This process is critical because a thorough medical examination ensures that the recruits meet the physical and health standards required for service in the Navy. This examination assesses various health aspects, including fitness for duty and any medical conditions that might preclude enlistment. By focusing on the medical aspect, the Request For Examination facilitates the evaluation of the recruit's readiness to not only enter the Navy but to serve effectively and safely in the military environment. Proper scheduling and execution of these examinations are essential in maintaining the Navy's operational readiness and ensuring that all personnel are fit for service.

**4. How often are recruiters expected to hold face-to-face meetings with DEP members?**

- A. Once a month**
- B. Twice a month**
- C. Every week**
- D. Every other month**

Recruiters are expected to hold face-to-face meetings with Delayed Entry Program (DEP) members on a monthly basis to ensure ongoing engagement and support for the recruits. Regular meetings are essential for maintaining communication, addressing concerns, and keeping DEP members motivated as they prepare for their eventual enlistment in the Navy. By meeting once a month, recruiters can effectively monitor the recruits' progress, provide necessary guidance, and reinforce commitment to their upcoming service. This frequency strikes a balance between availability and providing recruits with sufficient independence as they prepare for their transition into active duty.

**5. Which code refers to personnel qualification standards?**

- A. 1132.2E**
- B. 1136.2Q**
- C. 5040.2R**
- D. 1130.8K**

The correct answer is the code that pertains specifically to personnel qualification standards. Personnel qualification standards (PQS) are vital in the Navy as they provide a structured framework for training and assessing the competencies required for specific jobs or responsibilities on board naval vessels or within Navy commands. The chosen code reflects a comprehensive directive regarding the qualification and training processes to ensure that personnel are effectively prepared to meet operational demands. This code likely includes guidance on the development, implementation, and assessment of qualifications needed for naval personnel, ensuring they are adequately trained for their specific roles. In contrast, the other codes might refer to different regulations or policies within the Navy that do not directly address personnel qualification standards. Each code serves specialized functions but does not encapsulate the detailed standards and training requirements defined in the correct choice. Understanding the specifics of PQS is essential for both effective training and ensuring mission readiness within the Navy.

## 6. What information is included in the HS/CC Folder?

- A. Recruitment quotas and demographics
- B. School information and ASVAB school list**
- C. Details of community outreach programs
- D. Recent graduate achievements and awards

The HS/CC Folder, which stands for High School/Community College Folder, primarily serves as a resource for recruiters to manage and reference key data about educational institutions. It includes school information and an ASVAB (Armed Services Vocational Aptitude Battery) school list. This information is vital for recruiters as it helps them identify potential recruitment opportunities within specific high schools and community colleges, enabling them to target efforts effectively. The inclusion of the ASVAB school list is particularly important because it helps recruiters understand which schools have students eligible for the test, ultimately facilitating outreach to those institutions. Recruiters can use this data to plan visits, set informational sessions, and coordinate with school officials to maximize recruitment efforts to students who are likely candidates for enlistment in the Navy. While recruitment quotas, demographics, community outreach program details, and achievements of recent graduates may be relevant to the overall recruiting strategy, they are not the primary focus of the HS/CC Folder. Instead, that folder is geared toward direct references pertaining to educational environments and tests that are integral to the recruitment process.

## 7. How many records can be loaded per day in a working tickler?

- A. 25 records
- B. 50 records**
- C. 75 records
- D. 100 records

The number of records that can be loaded per day in a working tickler is determined by the efficiency and capacity guidelines set for data management within the Navy recruiting system. A limit of 50 records per day ensures a manageable workload while maintaining high data quality standards. This capacity allows recruiters to effectively track and manage their responsibilities without becoming overwhelmed. It supports optimal workflow and ensures that all records can be accurately processed and followed up on within the designated time frame, promoting better overall recruitment efficiency. The other options do not align with the established guidelines, as they either exceed the recommended capacity or fall below what is needed for effective operation.

**8. Which agreement must be signed and on file for AIRR, ND, EOD eligibility?**

- A. Medical clearance agreement**
- B. Hold harmless agreement**
- C. Release of information agreement**
- D. Commitment to service agreement**

The hold harmless agreement is a critical document required for eligibility in certain specialized roles such as Aircrew Rescue Personnel (AIRR), Naval Divers (ND), and Explosive Ordnance Disposal (EOD). This agreement essentially ensures that the individual acknowledges the inherent risks associated with these high-stakes positions and agrees not to hold the Navy liable for any injuries or damages that may occur as a result of participation in these demanding activities. Signing this agreement is a necessary step in ensuring that potential candidates are fully aware of and accept the responsibilities and risks involved in their selected career paths. It serves to protect both the individual and the Navy, facilitating a clear understanding of the expectations and obligations tied to the specialized training and operational duties these roles entail. In contrast, documents such as medical clearance agreements and release of information agreements serve different purposes, primarily focused on health verification and privacy respectively, while commitment to service agreements pertain more generally to the enlistment and service obligations rather than the specific requirements for AIRR, ND, or EOD eligibility.

**9. What does 'CoI' stand for in the context of referrals?**

- A. Client of Interest**
- B. Committee of Inquiry**
- C. Cooperative Initiative**
- D. Condition of Interest**

In the context of referrals, 'CoI' stands for "Client of Interest." This term is utilized in various fields, including recruitment and sales, to identify individuals or organizations that are significant or priority contacts for potential business or engagement opportunities. Recognizing a Client of Interest is crucial for effective outreach and relationship-building, as it allows recruiters or sales personnel to focus their efforts on those potential clients who are most likely to convert or provide valuable interactions. Identifying these clients guides strategic decision-making and prioritization in the recruitment process. The other terms, while they may have relevance in other contexts, do not fit the specific meaning ascribed to 'CoI' in the realm of referrals.

**10. What is the Recruiting Road Map referred to as in Navy terminology?**

- A. The 6 Home-port choices**
- B. the WHAT of VALOR**
- C. Enlistment Process Flow**
- D. Recruitment Timeline**

The Recruiting Road Map is referred to as "the WHAT of VALOR" in Navy terminology. This phrase encapsulates the structured approach used by Navy recruiters to guide prospects through the enlistment process. The term "WHAT" signifies the specific steps and actions involved in recruitment, while "VALOR" emphasizes the honor and courage associated with joining the Navy. This terminology not only conveys the procedural aspects of recruitment but also reflects the core values and mission of the Navy, creating a connection between the recruitment journey and the ideals that service members uphold. The other options do not embody the same comprehensive concept as "the WHAT of VALOR." For example, terms like "Enlistment Process Flow" and "Recruitment Timeline" are too focused on logistical aspects, lacking the motivational and value-driven context that the chosen answer provides.

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# Next Steps

**Congratulations on reaching the final section of this guide. You've taken a meaningful step toward passing your certification exam and advancing your career.**

**As you continue preparing, remember that consistent practice, review, and self-reflection are key to success. Make time to revisit difficult topics, simulate exam conditions, and track your progress along the way.**

**If you need help, have suggestions, or want to share feedback, we'd love to hear from you. Reach out to our team at [hello@examzify.com](mailto:hello@examzify.com).**

**Or visit your dedicated course page for more study tools and resources:**

**<https://navyadvrecruiter.examzify.com>**

**We wish you the very best on your exam journey. You've got this!**

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