# Mortgage Loan Officer National Practice Exam (Sample)

**Study Guide** 



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### **Questions**



- 1. What is the key difference between an assumable mortgage and a non-assumable mortgage?
  - A. An assumable mortgage can be transferred, while a non-assumable cannot
  - B. An assumable mortgage is always cheaper than a non-assumable mortgage
  - C. An assumable mortgage requires no credit check, while a non-assumable does
  - D. There is no difference, both terms mean the same
- 2. Which of the following is a characteristic of an interest-only mortgage?
  - A. The borrower pays off both principal and interest from the start
  - B. The borrower only pays interest for a set period
  - C. The lender does not require repayment
  - D. The loan is granted without any credit check
- 3. What role does a mortgage broker play in the loan process?
  - A. They originate the loan directly
  - B. They act as an intermediary between borrowers and lenders
  - C. They manage loan servicing for the lender
  - D. They perform property appraisals
- 4. What is the role of the Loan Originator Compensation Rule?
  - A. To regulate how mortgages are marketed
  - B. To limit how loan officers are compensated
  - C. To determine if a borrower qualifies for a loan
  - D. To protect lenders from default risk
- 5. Prescribed fire is an effective method for applying natural processes and reducing wildfire risk. Is this true or false?
  - A. True
  - **B.** False
  - C. It depends on the region
  - D. Only under certain conditions

- 6. What is typically included in a borrower's total monthly mortgage payment?
  - A. Principal, interest, taxes, and homeowner's insurance
  - B. Only the monthly interest payment
  - C. Principal and equity build-up only
  - D. Utilities and maintenance costs
- 7. Define "assumption" concerning a mortgage loan.
  - A. The ability to refinance a loan at a lower interest rate
  - B. The transfer of a mortgage obligation to another borrower
  - C. A process of discharging a mortgage
  - D. A clause allowing prepayment without penalty
- 8. What percentage of loan applications typically qualifies for a VA loan?
  - A. 50%
  - **B. 25%**
  - C. 75%
  - D. 100%
- 9. What does NMLS stand for in the mortgage industry?
  - A. National Mortgage Licensing System
  - **B. Nationwide Multistate Licensing System**
  - C. National Mortgage Loan Security
  - D. Nationwide Management of Loan Services
- 10. Are chips produced in the sawmilling process typically sold to paper mills to make pulp?
  - A. True
  - **B.** False
  - C. Only in large quantities
  - D. Only for specific types of lumber

### **Answers**



- 1. A 2. B

- 2. B 3. B 4. B 5. A 6. A 7. B 8. C 9. B 10. A



### **Explanations**



- 1. What is the key difference between an assumable mortgage and a non-assumable mortgage?
  - A. An assumable mortgage can be transferred, while a non-assumable cannot
  - B. An assumable mortgage is always cheaper than a non-assumable mortgage
  - C. An assumable mortgage requires no credit check, while a non-assumable does
  - D. There is no difference, both terms mean the same

The key difference between an assumable mortgage and a non-assumable mortgage lies in the ability to transfer the mortgage from the original borrower to a new borrower. An assumable mortgage allows the buyer to take over the seller's existing mortgage along with its rates and terms, which can make it an attractive option in certain market conditions, especially if the original loan has a lower interest rate than the current market rates. This transferability means that the lender's approval is necessary, but the underlying debt remains the same, benefiting both the seller and the buyer during the transaction. In contrast, a non-assumable mortgage does not allow this kind of transfer. When a home with a non-assumable mortgage is sold, the mortgage must be paid off at closing, meaning the new buyer cannot take over the existing terms of the loan. This distinction is significant for buyers who may want to step into a more favorable loan arrangement established by the original homeowner, making assumable mortgages potentially more advantageous in fluctuating interest rate environments.

- 2. Which of the following is a characteristic of an interest-only mortgage?
  - A. The borrower pays off both principal and interest from the start
  - B. The borrower only pays interest for a set period
  - C. The lender does not require repayment
  - D. The loan is granted without any credit check

An interest-only mortgage allows the borrower to pay only the interest portion of the loan for a predetermined period, which typically lasts anywhere from 5 to 10 years. During this time, the principal balance of the loan remains unchanged. This structure can provide lower initial monthly payments, making it attractive for borrowers who may anticipate increasing income or those who plan to sell or refinance before the interest-only period ends. Choosing to only pay interest means that the borrower is not reducing the principal debt during this set period, which is a key defining feature of this type of mortgage. Eventually, the borrower will have to begin paying off the principal, often leading to significantly higher payments once the interest-only period concludes. Understanding this characteristic is important for both the borrower and the lender since it affects the overall cost and repayment strategy of the mortgage over time.

#### 3. What role does a mortgage broker play in the loan process?

- A. They originate the loan directly
- B. They act as an intermediary between borrowers and lenders
- C. They manage loan servicing for the lender
- D. They perform property appraisals

The role of a mortgage broker in the loan process is primarily as an intermediary between borrowers and lenders. They facilitate communication and negotiations, helping borrowers find the most suitable mortgage options available from various lending institutions. By assessing the needs and financial situations of borrowers, mortgage brokers can match them with lenders that offer appropriate loan products based on those needs. Mortgage brokers typically have access to a wide range of loan programs and can provide insight into the terms, interest rates, and conditions offered by different lenders. Their expertise and connections within the mortgage market allow borrowers to benefit from a more streamlined and informed loan application process. In contrast, originating the loan directly is typically the role of lenders or lending institutions, not brokers. Managing loan servicing involves the administration of loans after they have been originated, which is also not the function of a mortgage broker. Additionally, performing property appraisals is a specialized task that requires trained professionals such as appraisers, distinct from the duties of a mortgage broker. Thus, being an intermediary between borrowers and lenders accurately captures the essential function of a mortgage broker in the loan process.

## 4. What is the role of the Loan Originator Compensation Rule?

- A. To regulate how mortgages are marketed
- B. To limit how loan officers are compensated
- C. To determine if a borrower qualifies for a loan
- D. To protect lenders from default risk

The Loan Originator Compensation Rule primarily serves to establish clear guidelines on how loan officers can be compensated for their services related to mortgage loans. One of the fundamental goals of this regulation is to ensure that loan officers are compensated fairly and do not engage in practices that could lead to conflicts of interest or unfair treatment of borrowers. Under this rule, lenders are prohibited from paying loan originators more based on the terms of the loan, which could create incentives for loan officers to steer borrowers into loans that may not be in their best interest, simply to increase their own commissions. This compensation structure is designed to promote transparency and protect consumers by ensuring that the primary focus of loan officers is to serve the needs of their clients rather than their financial gain. In contrast, other options do not accurately reflect the purpose of the Loan Originator Compensation Rule. For instance, the rule does not govern marketing practices, assess borrower qualifications, or directly mitigate lenders' exposure to default risk. Instead, it specifically addresses the compensation aspects of loan origination, thereby promoting more ethical lending practices.

- 5. Prescribed fire is an effective method for applying natural processes and reducing wildfire risk. Is this true or false?
  - A. True
  - **B.** False
  - C. It depends on the region
  - D. Only under certain conditions

Prescribed fire, also known as controlled burning, is an intentional fire set under specific environmental conditions to manage ecosystems and reduce the risk of larger wildfires. This method mimics natural fire regimes that many ecosystems have adapted to over thousands of years. When conducted correctly, prescribed fire serves multiple ecological purposes, such as reducing the build-up of combustible materials like dead leaves, brush, and other vegetation, which can serve as fuel for more dangerous wildfires. Additionally, it promotes the growth of certain plants and helps maintain the health of the ecosystem. Practitioners assess weather, humidity, wind speed, and other factors to ensure that the fire behaves predictably and does not escape control. Therefore, the assertion that prescribed fire is an effective method for applying natural processes and reducing wildfire risk is true, as it utilizes natural fire processes in a controlled manner to enhance forest health and reduce the likelihood of uncontrolled wildfires.

- 6. What is typically included in a borrower's total monthly mortgage payment?
  - A. Principal, interest, taxes, and homeowner's insurance
  - B. Only the monthly interest payment
  - C. Principal and equity build-up only
  - D. Utilities and maintenance costs

The total monthly mortgage payment generally encompasses principal, interest, taxes, and homeowner's insurance. This total is crucial for borrowers to understand as it represents the entire financial commitment they must manage each month. Principal refers to the original amount borrowed that the homeowner is repaying over time. Interest is the cost of borrowing that principal, which accumulates over the life of the loan. Taxes often include property taxes, which are typically collected by lenders and placed in an escrow account to be paid to local tax authorities on behalf of the homeowner. Homeowner's insurance protects the property from various risks and is also commonly included in the monthly payment, as lenders require borrowers to maintain coverage to protect their investment. While options like utilities and maintenance costs may be ongoing expenses for a homeowner, they are not typically factored into the monthly mortgage payment. Focusing on what constitutes the total monthly mortgage payment helps borrowers budget effectively and manage their finances.

- 7. Define "assumption" concerning a mortgage loan.
  - A. The ability to refinance a loan at a lower interest rate
  - B. The transfer of a mortgage obligation to another borrower
  - C. A process of discharging a mortgage
  - D. A clause allowing prepayment without penalty

"Assumption" concerning a mortgage loan refers to the transfer of the mortgage obligation from one borrower to another. When a mortgage is assumed, the new borrower takes over the responsibility for repaying the loan under the same terms originally established. This can be beneficial for both the buyer and the seller, as the buyer may inherit a lower interest rate compared to the current market rates, while the seller can transfer their existing mortgage without needing to pay it off completely. This concept is particularly relevant in real estate transactions where buyers want to take over an existing loan rather than secure new financing. Understanding assumption is crucial for mortgage professionals as it can impact the structuring of deals and the advising of clients on potential financial benefits. It's also important to note that not all loans are assumable; whether an assumption is allowed often depends on the loan terms and the lender's policies.

# 8. What percentage of loan applications typically qualifies for a VA loan?

- A. 50%
- B. 25%
- C. 75%
- D. 100%

The percentage of loan applications that typically qualifies for a VA loan is around 75%. This high percentage reflects the program's benefits targeted towards veterans, active-duty service members, and eligible surviving spouses. The VA loan program is designed to facilitate home ownership among those who have served in the military, offering favorable terms such as no down payment and no private mortgage insurance (PMI) requirement. This aspect of the VA loan makes it particularly appealing and accessible for qualified borrowers, contributing to the higher qualification rate. It is important to note that various factors, including credit history, debt-to-income ratios, and the ability to meet residual income requirements, still play a critical role in determining individual eligibility within this broader statistic.

#### 9. What does NMLS stand for in the mortgage industry?

- A. National Mortgage Licensing System
- **B.** Nationwide Multistate Licensing System
- C. National Mortgage Loan Security
- D. Nationwide Management of Loan Services

The term NMLS stands for Nationwide Multistate Licensing System. This system is essential in the mortgage industry as it serves as a platform that facilitates the licensing and registration of mortgage loan originators across multiple states. The NMLS allows for a streamlined process where state regulators can manage and maintain records of licensed mortgage professionals. This is crucial for ensuring compliance with various state and federal laws, as it provides a centralized database where stakeholders can access important information such as individual licensing status, disciplinary actions, and the overall integrity of the mortgage industry workforce. The other options, while they may contain similar terminology, do not accurately reflect the comprehensive role and functionality of the NMLS in ensuring that mortgage professionals are properly licensed and can operate across state lines. The emphasis on the term "multistate" in the correct answer highlights the NMLS's capability to standardize the licensing process across different jurisdictions, fostering an organized and reliable regulatory environment in the mortgage industry.

# 10. Are chips produced in the sawmilling process typically sold to paper mills to make pulp?

- A. True
- **B.** False
- C. Only in large quantities
- D. Only for specific types of lumber

Chips produced in the sawmilling process are indeed typically sold to paper mills to make pulp. When lumber is processed in a sawmill, various byproducts are generated, including wood chips. These chips are a valuable resource for the paper manufacturing industry, as they can be processed into pulp, which is a primary material used to create paper products. The use of wood chips in pulp production is a well-established practice, as it allows for the efficient utilization of raw materials that might otherwise be wasted. This relationship between sawmills and paper mills highlights the interconnectivity of different segments within the forestry and manufacturing industries, where byproducts are transformed into essential resources for other production processes. The proper understanding of these processes is critical for anyone involved in mortgage lending, as having insight into related industries can enhance economic assessments and property valuation considerations in lending practices.