

# Montana Health Insurance Practice Exam (Sample)

## Study Guide



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**SAMPLE**

## **Questions**

- 1. How can employers effectively reduce health plan costs?**
  - A. By minimizing employee coverage options**
  - B. By implementing a Flexible Spending Account**
  - C. By coupling a Health Reimbursement Account with a High Deductible Health Plan**
  - D. By eliminating health plans altogether**
- 2. What is the continuing education requirement for producers licensed in life insurance every 2 years?**
  - A. 12 credit hours**
  - B. 24 credit hours**
  - C. 36 credit hours**
  - D. 48 credit hours**
- 3. What is a typical benefit period for long-term care insurance policies?**
  - A. 1 year**
  - B. 3 years**
  - C. 5 years**
  - D. Lifetime**
- 4. How soon after reinstatement of a health insurance policy does coverage for a loss typically begin?**
  - A. 5 days**
  - B. 10 days**
  - C. 15 days**
  - D. 30 days**
- 5. Who is responsible for premium payments under a key person disability income policy?**
  - A. The employee**
  - B. The business**
  - C. The state**
  - D. The insurer**

- 6. What is the main purpose of long-term care insurance?**
- A. To cover hospital stays only**
  - B. To pay for extended nursing home or home care services**
  - C. To provide emergency medical coverage**
  - D. To supplement retirement income**
- 7. Which plan provides employees with the option to use both HMO and non-HMO doctors?**
- A. Exclusive Provider Organization (EPO)**
  - B. Point of Service (POS)**
  - C. Health Maintenance Organization (HMO)**
  - D. Preferred Provider Organization (PPO)**
- 8. If an insured under a Preferred Provider Organization (PPO) plan chooses a physician who is not a PPO provider, what will occur?**
- A. The PPO will pay full benefits**
  - B. The PPO will cover none of the costs**
  - C. The PPO will pay reduced benefits**
  - D. The insured will be fully responsible for costs**
- 9. If a health policy lapses due to nonpayment of premium, within how many days can it be automatically reinstated once the outstanding premium is paid?**
- A. 30 days**
  - B. 45 days**
  - C. 60 days**
  - D. 90 days**
- 10. What is the primary role of a gatekeeper in a health maintenance organization (HMO)?**
- A. Oversee financial decisions**
  - B. Control access to specialty care**
  - C. Handle administrative tasks**
  - D. Manage claims processing**

## **Answers**

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1. C
2. B
3. D
4. B
5. B
6. B
7. B
8. C
9. B
10. B

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## **Explanations**

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## **1. How can employers effectively reduce health plan costs?**

- A. By minimizing employee coverage options**
- B. By implementing a Flexible Spending Account**
- C. By coupling a Health Reimbursement Account with a High Deductible Health Plan**
- D. By eliminating health plans altogether**

Coupling a Health Reimbursement Account (HRA) with a High Deductible Health Plan (HDHP) can effectively reduce health plan costs for employers by encouraging employees to become more engaged in their healthcare spending. An HRA allows employers to reimburse employees for qualified medical expenses, while an HDHP typically has lower premiums but higher deductibles. This combination can lower the overall cost of providing health benefits, as the employer can control costs through the HDHP's lower premium expenses, while still providing employees with funds to cover out-of-pocket costs via the HRA. Moreover, this arrangement often leads employees to make more informed healthcare decisions. When employees have a financial stake in their medical expenses, they may become more conscious of their spending, potentially choosing less expensive treatments or services. This behavioral shift contributes to overall cost reductions for both employees and employers. Maximizing the benefits of these accounts also encourages employees to be proactive about their health, ultimately leading to improved health outcomes and reduced costs associated with preventable conditions. Thus, combining an HRA with an HDHP is a strategic approach many employers consider to manage and reduce health plan costs effectively.

## **2. What is the continuing education requirement for producers licensed in life insurance every 2 years?**

- A. 12 credit hours**
- B. 24 credit hours**
- C. 36 credit hours**
- D. 48 credit hours**

Producers licensed in life insurance are required to complete 24 credit hours of continuing education every two years. This requirement is in place to ensure that insurance professionals stay updated on industry changes, regulatory updates, and best practices. Continuing education helps maintain a high level of competency within the field, ensuring that producers can provide accurate and effective service to their clients. While the other options present different credit hour requirements, they do not align with the specific regulations set forth for life insurance producers in Montana. Understanding and adhering to the 24 credit hour requirement is crucial for maintaining licensure and ensuring compliance with state regulations.

**3. What is a typical benefit period for long-term care insurance policies?**

- A. 1 year
- B. 3 years
- C. 5 years
- D. Lifetime**

Long-term care insurance policies are designed to help cover the costs of care services for individuals who may need assistance due to chronic illness, disability, or other conditions. A typical benefit period for these policies can vary widely, but many offer coverage that lasts a lifetime. This is particularly important because individuals requiring long-term care often face extended periods of need, which can far exceed the durations provided by shorter benefit periods. Choosing a lifetime benefit ensures that the policyholder is protected for as long as necessary, alleviating the financial burden of potentially significant long-term care costs. While some policies do offer specific term lengths, such as those with coverage for 1 year, 3 years, or 5 years, these shorter periods may not provide sufficient support for individuals who require prolonged care. The option for lifetime support is crucial for comprehensive long-term care planning, making it the standard choice for many individuals seeking security and peace of mind regarding their future health care needs.

**4. How soon after reinstatement of a health insurance policy does coverage for a loss typically begin?**

- A. 5 days
- B. 10 days**
- C. 15 days
- D. 30 days

When a health insurance policy is reinstated, coverage for a loss typically begins after a grace period defined by the insurer's policies. In many states and under most health insurance regulations, upon reinstatement, coverage may commence after a specific waiting period. In this context, a common standard is that coverage begins 10 days after the reinstatement date, allowing the policyholder time to ensure their premiums are up to date and providing a brief grace period to cover any unforeseen issues. This aligns with standard practices in the insurance industry, which often use this timeframe as a balance between protecting the insurer's interests while also providing the insured the coverage they need. It's important for policyholders to be aware of these timelines so they can effectively manage their health insurance coverage and understand when they are officially protected again.

**5. Who is responsible for premium payments under a key person disability income policy?**

- A. The employee**
- B. The business**
- C. The state**
- D. The insurer**

In a key person disability income policy, the business is responsible for premium payments. This type of insurance is designed to protect a business from financial losses associated with the temporary or permanent disability of a key employee who significantly contributes to the organization's success. When a key employee becomes disabled, the policy provides income to the business, allowing it to cover expenses, hire a replacement, or maintain operations during the employee's absence. As the policy is meant to safeguard the business's interests, it is logical for the business to bear the financial responsibility associated with obtaining coverage. This arrangement helps ensure that the company can continue to operate smoothly despite potential disruptions caused by the loss of a key individual.

**6. What is the main purpose of long-term care insurance?**

- A. To cover hospital stays only**
- B. To pay for extended nursing home or home care services**
- C. To provide emergency medical coverage**
- D. To supplement retirement income**

Long-term care insurance is primarily designed to cover extended nursing home or home care services. This type of insurance is important because most health insurance plans, including Medicare, typically provide limited benefits for such care, especially for long durations. Following a chronic illness, disability, or age-related conditions, individuals may require assistance with daily activities such as bathing, dressing, eating, or managing medications. Long-term care insurance helps to finance these often costly services, ensuring that individuals can receive the necessary care without depleting their savings or burdening their family financially. The distinction of long-term care insurance from other types of insurance is significant; it specifically targets care beyond what is typically classified as acute care or short-term rehabilitation. Other options, such as covering only hospital stays or providing emergency medical coverage, do not address the ongoing care needs that long-term care insurance is specifically structured to manage. Similarly, while supplemental retirement income is an important financial aspect of aging, it does not align with the primary goal of facilitating direct care services.

**7. Which plan provides employees with the option to use both HMO and non-HMO doctors?**

- A. Exclusive Provider Organization (EPO)**
- B. Point of Service (POS)**
- C. Health Maintenance Organization (HMO)**
- D. Preferred Provider Organization (PPO)**

The Point of Service (POS) plan is designed to offer employees the flexibility to use both HMO and non-HMO doctors. This means that enrollees can choose to receive care from a primary care physician within the plan's network (typically associated with HMO options) and refer to specialists within that network, which usually requires prior approval. However, unlike a traditional HMO, a POS plan allows members the choice to go outside the network and see non-HMO providers, albeit at a higher cost sharing. This hybrid nature of the POS plan is appealing because it combines the structured care of an HMO, characterized by lower out-of-pocket costs and coordinated care, with the freedom to access a broader range of providers for members who prefer or need that flexibility in their healthcare choices. Thus, the POS plan stands out as it accommodates both in-network and out-of-network providers, aligning with the needs of employees who may want more choices about their healthcare options while managing costs.

**8. If an insured under a Preferred Provider Organization (PPO) plan chooses a physician who is not a PPO provider, what will occur?**

- A. The PPO will pay full benefits**
- B. The PPO will cover none of the costs**
- C. The PPO will pay reduced benefits**
- D. The insured will be fully responsible for costs**

When an insured individual under a Preferred Provider Organization (PPO) plan chooses a physician who is not part of the PPO network, the arrangement typically results in the PPO covering reduced benefits for that service. This design encourages members to utilize in-network providers, who have contracted rates with the insurance company. By doing so, the insurer is able to manage costs effectively while also offering the insured a wider array of choices. Choosing an out-of-network provider often leads to higher out-of-pocket expenses for the insured compared to using in-network providers. The PPO will still provide some level of coverage, ensuring that the insured is not entirely left without any financial support for care received, but this will be at a lower benefit level. The other options do not accurately reflect how PPO plans generally operate. For example, the PPO covering full benefits would not motivate members to use cost-saving in-network providers. Similarly, covering none of the costs would impose an undue burden on members who need care. Lastly, placing the entire financial responsibility on the insured would typically not be the case, as most PPOs still offer some level of coverage for out-of-network services. Thus, the choice of reduced benefits aligns best with the operational structure of PPO plans.

**9. If a health policy lapses due to nonpayment of premium, within how many days can it be automatically reinstated once the outstanding premium is paid?**

**A. 30 days**

**B. 45 days**

**C. 60 days**

**D. 90 days**

In Montana, if a health insurance policy lapses due to nonpayment of premium, it can typically be automatically reinstated within a specific timeframe upon payment of the overdue premium. The correct duration for reinstatement is 45 days. This timeframe gives policyholders a reasonable opportunity to recover their policy without needing to reapply or undergo further underwriting processes, facilitating the continuation of their healthcare coverage. Insurance policies are designed to offer grace periods to account for various situations that may cause a delay in payment, thus providing some level of protection to the policyholder. This reinstatement principle also underscores the importance of communication between the insurer and the policyholder, ensuring that individuals stay informed about their policy statuses and any necessary actions needed to maintain coverage.

**10. What is the primary role of a gatekeeper in a health maintenance organization (HMO)?**

**A. Oversee financial decisions**

**B. Control access to specialty care**

**C. Handle administrative tasks**

**D. Manage claims processing**

In a health maintenance organization (HMO), the primary role of a gatekeeper is to control access to specialty care. The gatekeeper, typically a primary care physician, is responsible for coordinating patient care and ensuring that patients receive necessary referrals to specialists when required. This system is designed to manage patient care efficiently and ensure that services are medically appropriate and necessary, helping to prevent unnecessary tests, procedures, or treatments. By controlling access to specialty care, the gatekeeper helps maintain the overall health costs of the HMO while ensuring that patients receive appropriate and timely medical attention. This model requires patients to consult their primary care physician first before seeing a specialist, which encourages ongoing management of their health conditions and can lead to better outcomes. The other roles mentioned, such as overseeing financial decisions, handling administrative tasks, or managing claims processing, are important functions within an HMO but do not directly pertain to the gatekeeping responsibilities that focus on patient access and care coordination.