# JLAB Decision Making Practice Test (Sample)

**Study Guide** 



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### **Questions**



- 1. What problems may people who bully face later in life?
  - A. Having successful careers and maintaining friendships
  - B. Using alcohol and drugs, getting into fights, and dropping out of school
  - C. Becoming public speakers and community leaders
  - D. Finding it easier to form positive relationships
- 2. Which strategy is least effective for managing anger?
  - A. Using relaxation techniques
  - B. Changing your thinking
  - C. Using aggression towards others
  - D. Better communication with others
- 3. What is the definition of 'retaliate'?
  - A. To forgive someone after harm
  - B. To seek revenge by doing something bad
  - C. To take no action after being wronged
  - D. To apologize for past wrongdoings
- 4. Why is expressing emotions in a healthy way important?
  - A. It helps to avoid confrontation
  - B. It prevents any emotional response
  - C. It enhances overall mental health
  - D. It leads to conflict with others
- 5. After gaining control over anger, one should aim to resolve conflict in a:
  - A. Violent way
  - B. Non-violent way
  - C. Passive way
  - D. Confrontational way

- 6. Which situation exemplifies a data conflict?
  - A. A disagreement about policy changes
  - B. You thought a meeting started at 2pm but it actually starts at 1pm.
  - C. A difference in values regarding social issues
  - D. Two groups wanting to use the same resources
- 7. What does brainstorming in negotiation typically involve?
  - A. Generating a variety of ideas without judgment.
  - B. Focusing on only one solution that works.
  - C. Limiting conversation to a few key points.
  - D. Prioritizing immediate results over comprehensive solutions.
- 8. What is stereotyping?
  - A. A method of social bonding
  - B. A way to categorize individuals positively or negatively
  - C. An exercise in critical thinking
  - D. A strategy for effective communication
- 9. What is a good strategy if you are being bullied?
  - A. Ignore the situation completely
  - B. Record or write down details of the bullying
  - C. Tell everyone at school
  - D. Engage in self-blame
- 10. What are two significant effects of bullying on victims?
  - A. Increased confidence and improved social skills
  - B. Teen suicide and doubled likelihood of bringing a weapon to school
  - C. Better academic performance and strong friendships
  - D. Greater participation in extracurricular activities

### **Answers**



- 1. B 2. C 3. B 4. C 5. B 6. B 7. A 8. B 9. B 10. B



### **Explanations**



#### 1. What problems may people who bully face later in life?

- A. Having successful careers and maintaining friendships
- B. Using alcohol and drugs, getting into fights, and dropping out of school
- C. Becoming public speakers and community leaders
- D. Finding it easier to form positive relationships

People who engage in bullying behaviors often face a range of negative consequences later in life, which aligns with the choice of experiencing issues such as using alcohol and drugs, getting into fights, and dropping out of school. Research has shown that bullying can lead to various difficulties in emotional regulation, increased likelihood of engaging in risky behaviors, and a higher chance of facing academic challenges. As individuals who bully may struggle with interpersonal relationships and have difficulty managing their emotions, they might resort to substances as a coping mechanism or find themselves involved in violent confrontations. Additionally, their history of bullying can create a pattern of conflict and instability in their personal and professional lives, which can hinder their educational attainment and career progression. This presents a stark contrast to the other choices, which suggest positive outcomes such as successful careers or forming healthy relationships, outcomes that are generally not associated with a background of bullying behavior.

#### 2. Which strategy is least effective for managing anger?

- A. Using relaxation techniques
- B. Changing your thinking
- C. Using aggression towards others
- D. Better communication with others

Using aggression towards others is the least effective strategy for managing anger. When an individual resorts to aggression, it often exacerbates the situation rather than resolving it. Aggressive behavior can harm relationships and lead to further conflict, making it difficult to reach a constructive resolution. Instead of addressing the underlying issue, aggression creates a cycle of negativity that can escalate tensions between individuals. In contrast, strategies such as using relaxation techniques, changing your thinking, and better communication with others promote understanding and provide healthier outlets for emotions. Relaxation techniques can help calm the mind and body, changing your thinking encourages constructive reframing of anger, and effective communication fosters dialogue and resolution. These approaches contribute to managing anger in a more productive and constructive manner.

#### 3. What is the definition of 'retaliate'?

- A. To forgive someone after harm
- B. To seek revenge by doing something bad
- C. To take no action after being wronged
- D. To apologize for past wrongdoings

The definition of 'retaliate' refers to the act of seeking revenge or responding to a perceived wrong by inflicting harm or doing something negative in return. This concept is grounded in the idea that a person who feels they have been wronged may take action to address that wrong by enacting a form of punishment or reprisal against the offender. In the context of the other choices, forgiving someone after harm is the opposite of retaliation, as it involves letting go of grievances rather than responding with negativity. Taking no action after being wronged also suggests a passive response, which does not align with the active nature of retaliation. Finally, apologizing for past wrongdoings indicates a willingness to take responsibility and mend relationships, rather than seeking revenge or retaliation. These distinctions clarify why the correct answer encompasses the proactive aspect of responding to harm with a counteraction, thus highlighting the nature of retaliation itself.

#### 4. Why is expressing emotions in a healthy way important?

- A. It helps to avoid confrontation
- B. It prevents any emotional response
- C. It enhances overall mental health
- D. It leads to conflict with others

Expressing emotions in a healthy way is important because it enhances overall mental health. When individuals communicate their feelings effectively, they create opportunities for constructive dialogues and better understanding in their relationships. Healthy emotional expression contributes to a range of benefits, including reduced stress levels, lower anxiety, and improved mood. It allows individuals to process their feelings rather than bottling them up, which can lead to emotional distress or outbursts in unhealthy ways. Moreover, healthy emotional expression can foster empathy and connection with others, promoting supportive relationships and a greater sense of community. By being open about their emotions, individuals also set the stage for receiving support from others, which further bolsters mental well-being. It leads to greater self-awareness and helps individuals manage their feelings more effectively, contributing to a stable and resilient mindset.

## 5. After gaining control over anger, one should aim to resolve conflict in a:

- A. Violent way
- **B.** Non-violent way
- C. Passive way
- D. Confrontational way

Resolving conflict in a non-violent way is essential as it promotes understanding, cooperation, and sustainable solutions. Approaching conflicts without violence fosters an environment where all parties feel safe and are more likely to express their thoughts and feelings openly. This method encourages constructive dialogue and problem-solving rather than escalating tensions or causing harm. In addition, a non-violent approach often leads to more respectful communication, enabling individuals to focus on the issues at hand instead of letting emotions take over. It also helps maintain relationships, as parties work towards a compromise that considers everyone's needs and perspectives. In contrast, options like violent, passive, or confrontational methods can lead to further misunderstandings, resentment, or even lasting damage to relationships. Violent resolutions can result in physical and emotional harm, passive approaches may lead to unresolved issues and pent-up frustration, while confrontational tactics can escalate conflict and hinder productive communication. A non-violent approach stands out as the most effective for achieving long-term conflict resolution.

#### 6. Which situation exemplifies a data conflict?

- A. A disagreement about policy changes
- B. You thought a meeting started at 2pm but it actually starts at 1pm.
- C. A difference in values regarding social issues
- D. Two groups wanting to use the same resources

In this context, a data conflict arises when individuals or groups have inconsistent factual information that leads to misunderstandings or mistakes. The situation where you thought a meeting started at 2pm but it actually starts at 1pm exemplifies this type of conflict because it directly involves a discrepancy in facts—specifically, the scheduled time of the meeting. This misunderstanding can lead to missed opportunities for participation, communication issues, or logistical challenges. In contrast, other options represent different kinds of conflicts. A disagreement about policy changes highlights a difference in opinions or perspectives rather than a data conflict. A difference in values regarding social issues reflects more deep-seated beliefs and principles, which also indicates conflicts rooted in ideology rather than fact. Lastly, the scenario of two groups wanting to use the same resources describes a conflict of interest, where the competition for limited resources may lead to tension, but it does not involve conflicting data. Thus, the situation about the meeting time demonstrates a clear instance of a data conflict.

#### 7. What does brainstorming in negotiation typically involve?

- A. Generating a variety of ideas without judgment.
- B. Focusing on only one solution that works.
- C. Limiting conversation to a few key points.
- D. Prioritizing immediate results over comprehensive solutions.

Brainstorming in negotiation is a creative process that emphasizes the generation of a wide array of ideas and potential solutions without immediate evaluation or judgment. This approach encourages participants to think freely and contribute their thoughts, fostering an open and collaborative environment. By allowing for the exploration of numerous possibilities, brainstorming aims to build a comprehensive understanding of the issues at hand and often leads to innovative solutions that might not emerge in more restricted discussions. Generating a variety of ideas enables negotiators to expand their options and identify mutually beneficial outcomes, which is crucial for effective negotiation. The absence of judgment during this phase prevents the suppression of ideas and promotes participant engagement, making it easier to reach a consensus later in the negotiation process. In contrast, focusing on only one solution would limit the scope of discussion and potentially miss out on better alternatives. Limiting conversation to just a few key points stifles creativity and hinders collaboration, while prioritizing immediate results can lead to unsustainable agreements that do not address underlying interests or needs. Thus, the key aspect of brainstorming in negotiation is its emphasis on open idea generation, making the approach represented by the answer highly effective in this context.

#### 8. What is stereotyping?

- A. A method of social bonding
- B. A way to categorize individuals positively or negatively
- C. An exercise in critical thinking
- D. A strategy for effective communication

Stereotyping refers to the process of categorizing individuals based on perceived characteristics, which can include traits, behaviors, or roles associated with a particular group. This categorization can lead to generalizations that frame individuals in a positive or negative light, depending on the stereotype. For example, if a stereotype suggests that a certain group is skilled in a specific area, individuals from that group might be positively stereotyped, while other traits may lead to negative assumptions. The correct understanding of stereotyping as a categorization process highlights its fundamental nature in social interactions and perceptions. While it may seem simplistic, this process can significantly influence behaviors and attitudes toward individuals without considering their unique qualities, which can result in both advantageous and detrimental outcomes. Stereotyping can simplify social understanding but also perpetuate biases and misunderstandings. The other options do not accurately capture the essence of what stereotyping entails. For instance, while social bonding and effective communication are crucial aspects of human interaction, they do not encompass the defining traits of stereotyping. Similarly, critical thinking involves analysis and evaluation, which contrasts with the generalizations inherent in stereotypes. Therefore, identifying stereotyping specifically as a method of categorization is essential to understanding its implications in social dynamics.

#### 9. What is a good strategy if you are being bullied?

- A. Ignore the situation completely
- B. Record or write down details of the bullying
- C. Tell everyone at school
- D. Engage in self-blame

Choosing to record or write down details of the bullying is a strong strategy because it establishes a documented account of the incidents. This documentation can be vital for multiple reasons: it helps to provide specific evidence of the bullying behavior, which can support any reports made to school officials or authorities. Additionally, keeping track of the occurrences can help the victim better understand the patterns and frequency of the bullying, enabling them to address the situation more effectively. This method also empowers the individual, as it turns the emotional experience into actionable information. When someone has a record of events, they are more likely to feel confident when communicating their experiences to trusted adults or peers, enhancing their chances of receiving the support they need. In contrast to other options, this approach promotes proactive engagement with the situation rather than avoidance or self-criticism.

#### 10. What are two significant effects of bullying on victims?

- A. Increased confidence and improved social skills
- B. Teen suicide and doubled likelihood of bringing a weapon to school
- C. Better academic performance and strong friendships
- D. Greater participation in extracurricular activities

The correct choice highlights two severe and well-documented consequences of bullying: an increased risk of suicide among teens and a heightened likelihood of carrying a weapon to school. These effects reflect the intense psychological distress that victims of bullying often experience. Research indicates that victims of bullying may suffer from depression, anxiety, and low self-esteem, all of which can contribute to thoughts of self-harm or suicide. Additionally, the experiences of victimization can lead some individuals to feel unsafe and insecure, potentially resulting in a defensive response, such as bringing weapons to school. This connection underscores the serious nature of bullying and its potential to escalate into dire situations. The other options present positive outcomes, which are generally not associated with the experience of being bullied. Victims typically do not see increased confidence or improved social skills; rather, they may withdraw from social interactions and develop negative self-perceptions. Similarly, better academic performance and strong friendships are not common outcomes for those who are bullied, nor is there an expectation for greater participation in extracurricular activities, as victims often withdraw from such engagements due to their experiences.