# Insurance Commission Traditional Life Practice Exam (Sample)

**Study Guide** 



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### **Questions**



- 1. In which type of insurance model does the policyholder have a vested interest in company profits?
  - A. Stock model
  - **B.** Fraternal model
  - C. Mutual model
  - D. Non-profit model
- 2. What is an advantage of purchasing a continuous-premium whole life policy?
  - A. More insurance protection for the same annual premium outlay
  - B. Lower overall cost compared to term insurance
  - C. Higher potential cash value accumulation
  - D. Guaranteed income for retirement
- 3. What does the waiver of premiums benefit offer?
  - A. Automatic renewal of the policy
  - B. Exemption from paying premiums in case of disability
  - C. An increased face amount upon death
  - D. Coverage for a longer term period
- 4. What feature allows the insured to access funds from their policy?
  - A. Loan against policy
  - **B.** Withdrawal option
  - C. Cash value
  - D. Policy surrender
- 5. What typically characterizes an endowment policy?
  - A. Protection without accumulated value
  - B. Proceeds paid at specified ages or upon death
  - C. Variable premiums based on age
  - D. Exclusively for temporary coverage

- 6. How does a limited payment whole life policy differ from a continuous premium policy?
  - A. It requires premiums to be paid for a shorter period
  - B. It provides a lower death benefit
  - C. It offers no cash surrender value
  - D. It has a higher cost of premiums
- 7. What is an important benefit of choosing a premium loan repayment option?
  - A. Lower overall premiums
  - B. Access to immediate cash value
  - C. Ability to preserve death benefits
  - D. Guaranteed repayment without interest
- 8. What is one of the main advantages of a mutual insurance company?
  - A. Fewer regulations than stock companies
  - B. Potential for dividends to policyholders
  - C. Higher growth rates in cash values
  - D. Lower premiums due to non-profit status
- 9. What is one of the requirements for reinstating a lapsed life insurance policy?
  - A. Completion of a new application
  - **B.** Payment of overdue premiums
  - C. Submission of a medical report
  - D. Transfer of policy ownership
- 10. Which action is required to make an assignment of a life insurance policy valid?
  - A. A written notice to the beneficiary
  - B. A notarized agreement
  - C. A formal written document submitted to the insurer
  - D. A verbal agreement between parties

### **Answers**



- 1. C 2. A 3. B 4. C 5. B 6. A 7. C 8. B 9. B 10. C



### **Explanations**



- 1. In which type of insurance model does the policyholder have a vested interest in company profits?
  - A. Stock model
  - **B.** Fraternal model
  - C. Mutual model
  - D. Non-profit model

In a mutual insurance model, the policyholders are also the owners of the company. This unique structure allows policyholders to have a vested interest in the company's profits because any profits generated by the mutual insurer are typically distributed back to them in the form of dividends or reduced premiums. This model emphasizes the idea that the policyholders collectively benefit from the financial success of the company, aligning their interests with the performance of the insurer. In contrast, a stock insurance model is owned by shareholders who may not be policyholders, meaning profits are primarily distributed to stockholders rather than to the individuals holding policies. The fraternal model, while it does involve a community aspect among members, does not generally provide the same level of profit-sharing as mutual insurance. Lastly, a non-profit model serves a specific purpose and does not distribute profits in the same way as a mutual structure. Thus, it is the mutual model that distinctly allows policyholders to share in the profits, setting it apart in how it aligns their interests with those of the company.

- 2. What is an advantage of purchasing a continuous-premium whole life policy?
  - A. More insurance protection for the same annual premium outlay
  - B. Lower overall cost compared to term insurance
  - C. Higher potential cash value accumulation
  - D. Guaranteed income for retirement

Purchasing a continuous-premium whole life policy offers the advantage of providing more insurance protection for the same annual premium outlay. This type of policy ensures that the insured has a death benefit that remains in effect for their entire life as long as premiums are paid, unlike temporary forms of insurance, which may only provide coverage for a specific term. Whole life insurance is designed to accumulate cash value over time, in addition to offering a guaranteed death benefit. The continuous premium payment structure contributes to the long-term value of the policy. By consistently paying into the policy, the policyholder not only secures lifelong insurance protection but also benefits from the accumulative effects of cash value growth over time. This comprehensive coverage aspect, paired with the perpetual support of the insurance benefit, makes whole life insurance particularly appealing for individuals seeking lifelong commitment without the worry of losing protection as they age.

#### 3. What does the waiver of premiums benefit offer?

- A. Automatic renewal of the policy
- B. Exemption from paying premiums in case of disability
- C. An increased face amount upon death
- D. Coverage for a longer term period

The waiver of premiums benefit is designed to provide policyholders with relief from their financial obligations in the event of a qualifying disability. When this benefit is included in a life insurance policy, it allows the insured individual to stop making premium payments if they become disabled and are unable to work. This means that the life insurance coverage remains in effect even though the premiums are not being paid during the period of disability. This feature is particularly important for individuals who rely on their income to pay for essential expenses, including insurance premiums, as it helps ensure they do not lose their life insurance coverage when they may need it the most. This benefit can thus be a crucial financial safety net for policyholders who encounter unforeseen circumstances affecting their ability to earn income.

## 4. What feature allows the insured to access funds from their policy?

- A. Loan against policy
- **B.** Withdrawal option
- C. Cash value
- D. Policy surrender

The feature that allows the insured to access funds from their policy is the cash value. In a whole life or universal life insurance policy, a portion of the premiums paid goes toward building a cash value that accumulates over time. This cash value can be accessed by the policyholder through various means, such as loans or withdrawals. By having cash value within the policy, the insured has the flexibility to access funds for emergencies, opportunities, or other financial needs without having to surrender the policy outright. The cash value can grow on a tax-deferred basis, which adds to its attractiveness as a financial resource. Therefore, understanding how cash value works in life insurance is essential for policyholders looking to utilize their policy as a financial tool.

#### 5. What typically characterizes an endowment policy?

- A. Protection without accumulated value
- B. Proceeds paid at specified ages or upon death
- C. Variable premiums based on age
- D. Exclusively for temporary coverage

An endowment policy is characterized by the payment of proceeds either at specified ages or upon the death of the insured before reaching those ages. This type of policy combines life insurance with a savings element, where the policyholder is guaranteed to receive a benefit after a set term or at death, whichever occurs first. Because endowment policies have a defined maturity date, they reward the policyholder if they live to that age, making them suitable for goals such as funding education or retirement. The combination of both life coverage and an investment component is what distinguishes endowment policies from other types of insurance policies, such as term life insurance, which only provides a death benefit without accumulating any cash value. This structure allows policyholders to have a clear understanding of when they will receive benefits and for what reasons, making it appealing for long-term financial planning.

## 6. How does a limited payment whole life policy differ from a continuous premium policy?

- A. It requires premiums to be paid for a shorter period
- B. It provides a lower death benefit
- C. It offers no cash surrender value
- D. It has a higher cost of premiums

A limited payment whole life policy is designed so that the policyholder pays premiums for a specified period, after which the policy is considered fully paid up. This means that the policyholder will only need to make premium payments for a limited duration, yet the death benefit remains in effect for the insured's entire life. In contrast, a continuous premium policy requires the policyholder to pay premiums throughout their lifetime to keep the policy active. This difference underscores the varying payment structures of these two types of whole life policies. With a limited payment policy, the burden of premium payments is reduced to a finite period, which can be appealing to individuals who prefer to have their policy paid off more quickly. The other choices relate to aspects of whole life policies but do not accurately highlight the primary distinction in the payment structure. For instance, limited payment whole life policies do not inherently provide a lower death benefit compared to continuous premium policies, nor do they lack cash surrender value; in fact, both types typically accumulate cash value over time. Lastly, while the cost of premiums can vary by specific policy features and terms, a limited payment policy often has a higher per-payment cost because it collects the necessary funds for the same death benefit over a shorter payment period, not necessarily a higher overall

## 7. What is an important benefit of choosing a premium loan repayment option?

- A. Lower overall premiums
- B. Access to immediate cash value
- C. Ability to preserve death benefits
- D. Guaranteed repayment without interest

Choosing a premium loan repayment option allows policyholders to preserve their death benefits. This is particularly important because taking a loan against a life insurance policy can reduce the overall death benefit that the beneficiaries receive if the loan is not repaid. By opting for a premium loan repayment strategy, individuals are ensuring that their death benefit remains intact, thereby providing maximum financial protection for their loved ones in the event of their passing. The focus on preserving death benefits is crucial for policyholders who wish to maintain the financial security promised by their life insurance policy, making it a top consideration for those looking to manage their policies effectively. While other options might offer cash value access or lower premiums in different contexts, the primary advantage of the premium loan repayment option emphasizes maintaining the integrity of the death benefit, which is the fundamental purpose of life insurance.

- 8. What is one of the main advantages of a mutual insurance company?
  - A. Fewer regulations than stock companies
  - B. Potential for dividends to policyholders
  - C. Higher growth rates in cash values
  - D. Lower premiums due to non-profit status

One of the main advantages of a mutual insurance company is the potential for dividends to policyholders. In a mutual insurance company, the policyholders are considered the owners of the company. As such, when the company performs well financially, any surplus profits can be distributed back to the policyholders in the form of dividends. This aligns the interests of the company and its policyholders, as a successful mutual company seeks to benefit its owners directly through these dividend distributions. Additionally, this characteristic can enhance the appeal of the insurance product, as policyholders may appreciate the possibility of receiving a return on their investment in the form of dividends, especially in profitable years. This feature is significant because it distinguishes mutual insurance companies from stock companies, where profits are distributed to shareholders rather than policyholders.

- 9. What is one of the requirements for reinstating a lapsed life insurance policy?
  - A. Completion of a new application
  - **B. Payment of overdue premiums**
  - C. Submission of a medical report
  - D. Transfer of policy ownership

One of the primary requirements for reinstating a lapsed life insurance policy is the payment of overdue premiums. When a policy lapses, it typically means that the policyholder has not made the necessary premium payments for a certain period. To restore the policy to active status, the policyholder must pay any premiums that were missed during the lapse. This ensures that the insurance coverage can be reinstated, and it demonstrates the policyholder's commitment to maintaining their insurance protection. This requirement is critical because without the payment, the insurance company is not compensated for the risk it assumes by providing coverage. Additionally, the terms for reinstatement may vary among insurers, but making up the overdue payments is a common and essential step in the process. Other factors, such as a medical report or a new application, may be part of the reinstatement process under certain circumstances, but the immediate and necessary action is to address the overdue premiums.

- 10. Which action is required to make an assignment of a life insurance policy valid?
  - A. A written notice to the beneficiary
  - B. A notarized agreement
  - C. A formal written document submitted to the insurer
  - D. A verbal agreement between parties

To make an assignment of a life insurance policy valid, it is essential to have a formal written document submitted to the insurer. This requirement ensures that the insurance company is officially informed of the assignment, which can involve the transfer of rights and benefits of the policy from one party to another, such as transferring ownership or designating a new beneficiary. The insurer needs to update its records and confirm the legitimacy of the new arrangement to operate effectively under the terms of the policy. In contrast to informal agreements or notifications that do not provide a clear and documented notice to the insurance company, a formal written document guarantees that all parties understand their rights and obligations. This process protects the interests of all involved parties and prevents potential disputes regarding the ownership and benefits of the policy.