

# Infor M3 Warehousing and Procurement Practice Test (Sample)

## Study Guide



**Everything you need from our exam experts!**

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# Introduction

Preparing for a certification exam can feel overwhelming, but with the right tools, it becomes an opportunity to build confidence, sharpen your skills, and move one step closer to your goals. At Examzify, we believe that effective exam preparation isn't just about memorization, it's about understanding the material, identifying knowledge gaps, and building the test-taking strategies that lead to success.

This guide was designed to help you do exactly that.

Whether you're preparing for a licensing exam, professional certification, or entry-level qualification, this book offers structured practice to reinforce key concepts. You'll find a wide range of multiple-choice questions, each followed by clear explanations to help you understand not just the right answer, but why it's correct.

The content in this guide is based on real-world exam objectives and aligned with the types of questions and topics commonly found on official tests. It's ideal for learners who want to:

- Practice answering questions under realistic conditions,
- Improve accuracy and speed,
- Review explanations to strengthen weak areas, and
- Approach the exam with greater confidence.

We recommend using this book not as a stand-alone study tool, but alongside other resources like flashcards, textbooks, or hands-on training. For best results, we recommend working through each question, reflecting on the explanation provided, and revisiting the topics that challenge you most.

**Remember:** successful test preparation isn't about getting every question right the first time, it's about learning from your mistakes and improving over time. Stay focused, trust the process, and know that every page you turn brings you closer to success.

Let's begin.

# How to Use This Guide

**This guide is designed to help you study more effectively and approach your exam with confidence. Whether you're reviewing for the first time or doing a final refresh, here's how to get the most out of your Examzify study guide:**

## **1. Start with a Diagnostic Review**

**Skim through the questions to get a sense of what you know and what you need to focus on. Your goal is to identify knowledge gaps early.**

## **2. Study in Short, Focused Sessions**

**Break your study time into manageable blocks (e.g. 30 - 45 minutes). Review a handful of questions, reflect on the explanations.**

## **3. Learn from the Explanations**

**After answering a question, always read the explanation, even if you got it right. It reinforces key points, corrects misunderstandings, and teaches subtle distinctions between similar answers.**

## **4. Track Your Progress**

**Use bookmarks or notes (if reading digitally) to mark difficult questions. Revisit these regularly and track improvements over time.**

## **5. Simulate the Real Exam**

**Once you're comfortable, try taking a full set of questions without pausing. Set a timer and simulate test-day conditions to build confidence and time management skills.**

## **6. Repeat and Review**

**Don't just study once, repetition builds retention. Re-attempt questions after a few days and revisit explanations to reinforce learning. Pair this guide with other Examzify tools like flashcards, and digital practice tests to strengthen your preparation across formats.**

**There's no single right way to study, but consistent, thoughtful effort always wins. Use this guide flexibly, adapt the tips above to fit your pace and learning style. You've got this!**

## Questions

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- 1. What program is used to manage the CO Delivery?**
  - A. CO Handling. Open (OIS100)**
  - B. CO Delivery. Open (OIS150)**
  - C. Customer Shipment. Open (OIS200)**
  - D. Delivery Schedule. Open (OIS250)**
  
- 2. What is defined by the demand time fence (DTF)?**
  - A. A historical record of demand**
  - B. The point in time where the forecast is no longer included in total demand calculations**
  - C. A fixed deadline for order submissions**
  - D. The time allocated for stock replenishment**
  
- 3. Which of the following is NOT typically included on the Customer Header in Infor M3?**
  - A. Contact persons**
  - B. Delivery methods**
  - C. Order status**
  - D. Customer's requested delivery date**
  
- 4. What does Supplier Relationship Management involve in Infor M3?**
  - A. Eliminating third-party suppliers**
  - B. Building relationships to optimize procurement**
  - C. Automating supplier payments**
  - D. Focusing solely on contracts**
  
- 5. What is the function of the Customer settings program?**
  - A. To enter a customer order type**
  - B. To configure dispatch policies**
  - C. To complete customer data in the customer master table**
  - D. To manage sales orders**

- 6. What are Shipment Notifications in Infor M3?**
- A. Internal alerts for warehouse staff only**
  - B. Alerts about shipment status and details**
  - C. Notifications for customer feedback**
  - D. Reports on shipment costs**
- 7. Which program needs to be run for changes in inspection lead time to take effect across all applicable items?**
- A. MMS175**
  - B. MMS987**
  - C. PPS345**
  - D. OIS014**
- 8. What defines an "Item Master" in Infor M3?**
- A. A comprehensive database containing details about all stock items.**
  - B. A tool for tracking supplier performance and metrics.**
  - C. A method for calculating shipping costs based on inventory.**
  - D. An interface for managing procurement approvals.**
- 9. Which program defines the Stock Zone?**
- A. Stock Zone. Open (MMS040)**
  - B. Warehouse. Open (MMS005)**
  - C. Location. Open (MMS010)**
  - D. Material Handling. Open (MMS020)**
- 10. How does Infor M3 handle discrepancies in currency values during transactions?**
- A. By using a fixed exchange rate**
  - B. Through manual review and approval**
  - C. By recalculating exchange rates in real-time**
  - D. By limiting transactions to known currency pairs**

## Answers

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1. B
2. B
3. C
4. B
5. C
6. B
7. B
8. A
9. A
10. C

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## **Explanations**

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## 1. What program is used to manage the CO Delivery?

- A. CO Handling. Open (OIS100)
- B. CO Delivery. Open (OIS150)**
- C. Customer Shipment. Open (OIS200)
- D. Delivery Schedule. Open (OIS250)

The program used to manage the CO Delivery is indeed identified as CO Delivery. Open (OIS150). This program is specifically designed for handling the delivery processes associated with customer orders in the Infor M3 system. It facilitates the management of the logistics involved in dispatching goods to customers, ensuring that delivery schedules are monitored and maintained effectively. OIS150 provides functionalities for managing the details of customer deliveries, allowing users to view and modify delivery information, process shipping documents, and track the status of deliveries. This is crucial in ensuring that customer orders are fulfilled accurately and on time, which enhances customer satisfaction and operational efficiency. In contrast, the other options do not specifically focus on the delivery aspect of customer orders. While CO Handling. Open (OIS100) deals with the handling of the customer order itself, including order entry and processing, it does not directly address delivery management. The Customer Shipment. Open (OIS200) relates to the logistics of customer shipments but serves a broader function beyond just deliveries, and Delivery Schedule. Open (OIS250) focuses on scheduling aspects rather than the actual management of deliveries. Therefore, OIS150 stands out as the dedicated program for managing CO Deliveries within Infor M3.

## 2. What is defined by the demand time fence (DTF)?

- A. A historical record of demand
- B. The point in time where the forecast is no longer included in total demand calculations**
- C. A fixed deadline for order submissions
- D. The time allocated for stock replenishment

The demand time fence (DTF) is a critical component within the context of inventory management and demand planning. It identifies a specific period where forecasts are no longer utilized in calculations of total demand for planning purposes. Beyond this point, actual confirmed customer orders take precedence over any projected demand. Thus, the DTF marks the transition from relying on forecasts to strictly adhering to tangible orders, which helps companies manage their inventory with greater accuracy and minimize the risk of stockouts or excess inventory. Understanding the DTF is essential for effective supply chain management because it allows businesses to make more informed and timely decisions based on confirmed demand rather than uncertain projections. This clear demarcation aids in creating robust production schedules and ensures that resources are allocated efficiently to meet actual customer needs.

**3. Which of the following is NOT typically included on the Customer Header in Infor M3?**

- A. Contact persons**
- B. Delivery methods**
- C. Order status**
- D. Customer's requested delivery date**

The customer header in Infor M3 serves as a primary section for managing customer-related data, encompassing vital aspects such as contact details, delivery preferences, and logistical requirements. Typically included in the customer header are contact persons, who are essential for establishing communication channels with clients and ensuring personalized service. Delivery methods are crucial for determining how products are sent to customers, thus playing a significant role in logistics planning. The customer's requested delivery date is also vital, as it helps manage expectations and optimize inventory and shipping operations. However, the order status does not generally belong to the customer header. Instead, it is typically associated with specific transactions or individual orders within the system, reflecting the current phase of a particular order in the fulfillment process. Therefore, it is logical that the order status would not be included in the overarching customer header, as it pertains more to transactional data rather than static customer information.

**4. What does Supplier Relationship Management involve in Infor M3?**

- A. Eliminating third-party suppliers**
- B. Building relationships to optimize procurement**
- C. Automating supplier payments**
- D. Focusing solely on contracts**

Supplier Relationship Management in Infor M3 focuses on building relationships to optimize procurement processes. This approach emphasizes the importance of collaboration and communication with suppliers to enhance overall supply chain efficiency and effectiveness. By fostering strong partnerships with suppliers, organizations can ensure that they receive quality goods and services, negotiate better prices, and align on long-term strategic goals. Optimizing procurement through strong supplier relationships can lead to several benefits, including improved forecasting and demand planning, enhanced innovation through collaborative efforts, and reduced risks associated with supply chain disruptions. Ultimately, a well-managed supplier relationship contributes to the organization's ability to respond swiftly to market changes and maintain a competitive edge. The other choices do not encapsulate the broader strategic nature of Supplier Relationship Management. Eliminating third-party suppliers may not necessarily contribute to optimizing procurement; instead, it could limit options and flexibility. Automating supplier payments is more of an operational task, which, while important, does not encompass the relationship-building aspect. Focusing solely on contracts neglects the ongoing engagement and development of suppliers, which are critical for long-term success.

## 5. What is the function of the Customer settings program?

- A. To enter a customer order type
- B. To configure dispatch policies
- C. To complete customer data in the customer master table**
- D. To manage sales orders

The purpose of the Customer settings program is primarily to complete customer data in the customer master table. This functionality is crucial as it ensures that all relevant and necessary information about a customer is recorded accurately in the system. A well-maintained customer master table allows for streamlined operations, facilitating easier order processing, invoicing, and communication with the customer. When customer data is complete, it can include critical details such as billing and shipping addresses, payment terms, contact information, and sales tax categorization. This comprehensive database assists businesses in managing their interactions and transactions with customers more effectively, leading to improved customer satisfaction and operational efficiency. While entering a customer order type, configuring dispatch policies, and managing sales orders are important tasks related to customer interaction, they do not directly pertain to the primary function of the Customer settings program, which is to store and manage customer specifics in a structured manner within the system.

## 6. What are Shipment Notifications in Infor M3?

- A. Internal alerts for warehouse staff only
- B. Alerts about shipment status and details**
- C. Notifications for customer feedback
- D. Reports on shipment costs

Shipment Notifications in Infor M3 are designed to provide alerts about shipment status and details. These notifications serve a vital role in the supply chain process by ensuring that all relevant parties are informed about the current status of shipments. This includes updates on when shipments are dispatched, in transit, or delivered, which helps in coordinating further actions in the logistics chain, such as inventory management and customer communication. The significance of shipment notifications lies in their ability to keep everyone in touch with real-time information. This helps streamline operations, reduces the likelihood of misunderstandings, and enhances overall efficiency. By having timely updates, companies can better manage their resources and make informed decisions based on the current state of their shipments. While internal alerts might benefit warehouse staff, customer feedback notifications pertain more to post-delivery assessments, and shipment cost reports are focused on financial aspects rather than current shipment activities. Therefore, the emphasis on alerts that detail shipment status clearly identifies why the chosen answer is the most appropriate.

**7. Which program needs to be run for changes in inspection lead time to take effect across all applicable items?**

- A. MMS175**
- B. MMS987**
- C. PPS345**
- D. OIS014**

To implement changes in inspection lead time across all applicable items in Infor M3, the correct program to run is MMS987. This program is specifically designed for updating and maintaining the settings related to lead times, including those for inspection processes. When changes are made to inspection lead time within the system, they need to be propagated to ensure all relevant items reflect the updated information. MMS987 facilitates this by updating the master data associated with those items efficiently. This ensures consistency and accuracy in inventory management and procurement processes. In contrast, the other programs listed serve different purposes. For instance, MMS175 is related to inventory and stock movements, PPS345 pertains to production planning and scheduling, and OIS014 handles order entry and management. Each of these programs addresses distinct functionalities within the Infor M3 framework and does not specifically manage inspection lead time settings, making them unsuitable for this particular task.

**8. What defines an "Item Master" in Infor M3?**

- A. A comprehensive database containing details about all stock items.**
- B. A tool for tracking supplier performance and metrics.**
- C. A method for calculating shipping costs based on inventory.**
- D. An interface for managing procurement approvals.**

An "Item Master" in Infor M3 refers to a comprehensive database that contains all essential details about stock items. This includes crucial information such as item descriptions, specifications, categorization, pricing, inventory levels, and other attributes necessary for maintaining and managing inventory effectively. The Item Master serves as a central repository where all relevant data about items is stored, facilitating efficient tracking, management, and reporting. Having a consolidated view of item data allows organizations to streamline their warehousing processes, improve inventory accuracy, and support procurement and sales functions. By utilizing the Item Master, businesses can ensure that all stakeholders have access to up-to-date information, thereby enhancing decision-making processes related to inventory management and procurement activities.

## 9. Which program defines the Stock Zone?

- A. Stock Zone. Open (MMS040)**
- B. Warehouse. Open (MMS005)**
- C. Location. Open (MMS010)**
- D. Material Handling. Open (MMS020)**

The program that defines the Stock Zone is indeed the Stock Zone. Open (MMS040). This program is specifically designed for managing and configuring stock zones within a warehouse. A stock zone is a defined area within a warehouse where specific items are stored, and it plays a critical role in inventory management, ensuring efficient organization and retrieval of materials. By utilizing the Stock Zone. Open program, users can establish parameters for different zones within their warehouse based on various factors such as item type, inventory turnover, or special handling requirements. This functionality enhances operational efficiency by allowing for better planning of storage space and optimizing the movement of goods within the warehouse. The other options relate to different aspects of warehousing systems. For instance, the Warehouse. Open program focuses on overall warehouse management, the Location. Open program deals with specific storage locations within the warehouse, and the Material Handling. Open program addresses the logistics of moving items within the warehouse. While these programs are essential to warehouse management, they do not specifically define the stock zones, which is the key function of the Stock Zone. Open program.

## 10. How does Infor M3 handle discrepancies in currency values during transactions?

- A. By using a fixed exchange rate**
- B. Through manual review and approval**
- C. By recalculating exchange rates in real-time**
- D. By limiting transactions to known currency pairs**

Infor M3 addresses discrepancies in currency values during transactions by recalculating exchange rates in real-time. This approach ensures that transactions reflect the most current exchange rates, thereby mitigating the risk of inaccuracies that could arise from fluctuations in currency values. Real-time recalculation allows for adjustments during the transaction process, which helps maintain financial accuracy and integrity, especially in a dynamic, global trading environment where currency values can change rapidly. This method provides a significant advantage by automating the currency conversion process and reducing dependencies on static rates that may not accurately represent the market conditions at the time of the transaction. Regular updates of exchange rates within the system allow it to adapt to changes seamlessly, ensuring that all parties involved in the transaction have a clear and accurate understanding of the costs and values in their respective currencies. The other options represent less effective or practical solutions. For example, using a fixed exchange rate would not account for market fluctuations, leading to potential discrepancies. Manual reviews and approvals introduce delays and human error into the process, while limiting transactions to known currency pairs could unnecessarily restrict business activities by excluding profitable opportunities in other currencies.

## Next Steps

**Congratulations on reaching the final section of this guide. You've taken a meaningful step toward passing your certification exam and advancing your career.**

**As you continue preparing, remember that consistent practice, review, and self-reflection are key to success. Make time to revisit difficult topics, simulate exam conditions, and track your progress along the way.**

**If you need help, have suggestions, or want to share feedback, we'd love to hear from you. Reach out to our team at [hello@examzify.com](mailto:hello@examzify.com).**

**Or visit your dedicated course page for more study tools and resources:**

**<https://inform3warehousingprocurement.examzify.com>**

**We wish you the very best on your exam journey. You've got this!**

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