

INDUSTRY AND DEVELOPMENT VOCABULARY PRACTICE TEST (SAMPLE) STUDY GUIDE



SAMPLE STUDY GUIDE WITH LIMITED QUESTIONS

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Introduction

Preparing for a certification exam can feel overwhelming, but with the right tools, it becomes an opportunity to build confidence, sharpen your skills, and move one step closer to your goals. At Examzify, we believe that effective exam preparation isn't just about memorization, it's about understanding the material, identifying knowledge gaps, and building the test-taking strategies that lead to success.

This guide was designed to help you do exactly that.

Whether you're preparing for a licensing exam, professional certification, or entry-level qualification, this book offers structured practice to reinforce key concepts. You'll find a wide range of multiple-choice questions, each followed by clear explanations to help you understand not just the right answer, but why it's correct.

The content in this guide is based on real-world exam objectives and aligned with the types of questions and topics commonly found on official tests. It's ideal for learners who want to:

- Practice answering questions under realistic conditions,
- Improve accuracy and speed,
- Review explanations to strengthen weak areas, and
- Approach the exam with greater confidence.

We recommend using this book not as a stand-alone study tool, but alongside other resources like flashcards, textbooks, or hands-on training. For best results, we recommend working through each question, reflecting on the explanation provided, and revisiting the topics that challenge you most.

Remember: successful test preparation isn't about getting every question right the first time, it's about learning from your mistakes and improving over time. Stay focused, trust the process, and know that every page you turn brings you closer to success.

Let's begin.

How to Use This Guide

This guide is designed to help you study more effectively and approach your exam with confidence. Whether you're reviewing for the first time or doing a final refresh, here's how to get the most out of your Examzify study guide:

1. Start with a Diagnostic Review

Skim through the questions to get a sense of what you know and what you need to focus on. Your goal is to identify knowledge gaps early.

2. Study in Short, Focused Sessions

Break your study time into manageable blocks (e.g. 30 – 45 minutes). Review a handful of questions, reflect on the explanations.

3. Learn from the Explanations

After answering a question, always read the explanation, even if you got it right. It reinforces key points, corrects misunderstandings, and teaches subtle distinctions between similar answers.

4. Track Your Progress

Use bookmarks or notes (if reading digitally) to mark difficult questions. Revisit these regularly and track improvements over time.

5. Simulate the Real Exam

Once you're comfortable, try taking a full set of questions without pausing. Set a timer and simulate test-day conditions to build confidence and time management skills.

6. Repeat and Review

Don't just study once, repetition builds retention. Re-attempt questions after a few days and revisit explanations to reinforce learning. Pair this guide with other Examzify tools like flashcards, and digital practice tests to strengthen your preparation across formats.

There's no single right way to study, but consistent, thoughtful effort always wins. Use this guide flexibly, adapt the tips above to fit your pace and learning style. You've got this!

Questions

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- 1. What is the term for a location where transfer is possible from one mode of transportation to another?**
 - A. Hub
 - B. Intermodal Transit Point
 - C. Break-of-bulk Point
 - D. Port

- 2. Which term describes the legal economy that governments tax and monitor?**
 - A. Informal Economy
 - B. Shadow Economy
 - C. Formal Economy
 - D. Taxable Economy

- 3. What is technology transfer in development?**
 - A. A policy tool to adjust exchange rates.
 - B. The movement of knowledge and innovations from advanced to developing economies to boost productivity and catch up.
 - C. The transfer of cash aid from rich to poor countries.
 - D. The practice of outsourcing manufacturing to nearby regions.

- 4. Which indicator, constructed by the United Nations, combines income, literacy, education, and life expectancy to measure development?**
 - A. Maquiladoras
 - B. Human Development Index (HDI)
 - C. EPZs
 - D. Neoliberal Policies

- 5. What is foreign exchange rate risk and how can firms hedge it?**
 - A. FX risk arises from currency value changes affecting costs or revenues; hedges include forward contracts, options, and natural hedging
 - B. FX risk is the risk of inflation in the domestic economy
 - C. FX risk is about interest rate differentials
 - D. FX risk refers to credit risk in international trade

- 6. In Foreign Direct Investment, what is the typical threshold that indicates control or significant influence?**
- A. 0%
 - B. 10% or more.
 - C. 100% ownership.
 - D. Any non-zero stake.
- 7. What does the infrastructure gap refer to in developing economies?**
- A. The total cost of building new infrastructure projects in a given year.
 - B. The shortfall between the needed physical infrastructure and what is currently available to support growth.
 - C. A surplus of infrastructure in urban centers that is unused.
 - D. The difference in infrastructure funding between countries.
- 8. Which statement best describes depreciation and its impact on financial statements?**
- A. Depreciation increases cash flow in the period it is recorded.
 - B. Depreciation has no effect on profits or taxes.
 - C. Depreciation is the systematic allocation of a fixed asset's cost over its useful life, affecting profits and tax deductions.
 - D. Depreciation is a cash expense that reduces cash on hand.
- 9. What does environmental sustainability mean for industry?**
- A. The practice of removing pollution entirely in any scenario
 - B. Minimizing environmental impact through reduced emissions, resource efficiency, responsible waste management, and long-term viability.
 - C. The process of increasing production without regard to environmental costs
 - D. The commitment to sustainable growth through unlimited resource extraction
- 10. What is depreciation in accounting and why is it important for capital-heavy industries?**
- A. The process of recording a one-time loss when an asset becomes obsolete.
 - B. A method of valuing inventory by latest cost.
 - C. The systematic allocation of a fixed asset's cost over its useful life.
 - D. A non-cash accounting entry that has no impact on profits.

Answers

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1. C
2. C
3. B
4. B
5. A
6. B
7. B
8. C
9. B
10. C

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Explanations

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1. What is the term for a location where transfer is possible from one mode of transportation to another?

- A. Hub
- B. Intermodal Transit Point
- C. Break-of-bulk Point**
- D. Port

The main idea here is the place where goods switch from one mode of transport to another. The term break-of-bulk point captures this transfer, especially when cargo is moved from a larger unit or different form into something suitable for the next leg—such as unloading from a ship and loading onto trucks or trains. It highlights the moment of handover and the change in how the cargo is carried, which is exactly what happens at these transfer locations. For example, at a seaport, goods arrive by sea and are then distributed onto road or rail networks—the point where that change occurs is a break-of-bulk event. A port is simply a facility for ships, a hub is a central connection node, and an intermodal transit point is a general term for transfers between modes but doesn't inherently emphasize the breaking of bulk, which is the distinctive idea this term conveys.

2. Which term describes the legal economy that governments tax and monitor?

- A. Informal Economy
- B. Shadow Economy
- C. Formal Economy**
- D. Taxable Economy

The main idea here is the part of the economy that is officially registered, regulated, and overseen by the government. The formal economy includes businesses and workers who pay taxes, follow reporting requirements, and are counted in official statistics. That's why it's described as the legal economy that governments tax and monitor. The informal economy refers to activities outside official records, often untaxed; the shadow economy covers similar hidden or illicit activity but isn't the standard label for the taxed, regulated portion; "taxable economy" isn't a common formal term. So the formal economy best fits as the legally taxed and monitored segment.

3. What is technology transfer in development?

- A. A policy tool to adjust exchange rates.
- B. The movement of knowledge and innovations from advanced to developing economies to boost productivity and catch up.**
- C. The transfer of cash aid from rich to poor countries.
- D. The practice of outsourcing manufacturing to nearby regions.

Technology transfer in development involves moving knowledge, skills, and innovations from more advanced economies to developing ones to boost productivity and help them catch up. This captures the idea of sharing practical know-how—like technical know-how, processes, and adaptable technologies—so that developing countries can adopt and improve them locally, training workers and upgrading industries. Through licensing, technical assistance, joint ventures, and collaboration, countries can close gaps in skills and capabilities and accelerate growth. The other options describe monetary policy, direct cash aid, or relocating production, none of which center on exchanging technology or know-how.

4. Which indicator, constructed by the United Nations, combines income, literacy, education, and life expectancy to measure development?

- A. Maquiladoras
- B. Human Development Index (HDI)**
- C. EPZs
- D. Neoliberal Policies

The main idea being tested is a single, widely used measure that combines multiple dimensions of development into one score. The indicator is the Human Development Index. It was designed by the United Nations Development Programme to go beyond income alone and reflect a broader picture of well-being. It does this by including health, education, and standard of living. Health is shown through life expectancy at birth, which captures the overall health environment and longevity of a population. Education is represented by the education component, typically using mean years of schooling and expected years of schooling, which together indicate the level of knowledge and skills in a country. Standard of living is captured by income, usually measured by gross national income per person, adjusted for purchasing power differences. Putting these together creates a single score that helps compare development levels across countries in a more nuanced way than GDP alone. Other options refer to economic zones or policy approaches rather than a development index. Maquiladoras and EPZs are types of manufacturing zones and trade policies, while neoliberal policies describe a broad approach to economic reform, not a composite measure of development.

5. What is foreign exchange rate risk and how can firms hedge it?

- A. FX risk arises from currency value changes affecting costs or revenues; hedges include forward contracts, options, and natural hedging**
- B. FX risk is the risk of inflation in the domestic economy
- C. FX risk is about interest rate differentials
- D. FX risk refers to credit risk in international trade

Foreign exchange rate risk is the risk that changes in currency values will alter the home value of a firm's foreign-currency cash flows, making costs in other currencies or revenues earned abroad worth more or less when converted back. Firms hedge this risk to stabilize earnings and cash flows and to improve planning. Mechanisms include forward contracts, which lock in a future exchange rate so you know exactly how much home-currency you'll get or pay; options, which give the right but not the obligation to exchange at a set rate, providing protection while still allowing benefit from favorable moves; and natural hedging, which reduces exposure by aligning sources of revenue and costs in the same currency or by matching financing and operations to offset fluctuations. The other statements describe different concepts: inflation risk is about price level changes in the domestic economy, not currency movement; interest rate differentials influence exchange rates but don't define FX risk by themselves; and credit risk in international trade concerns the possibility that a counterparty fails to pay, not the risk from fluctuating exchange rates.

6. In Foreign Direct Investment, what is the typical threshold that indicates control or significant influence?

- A. 0%
- B. 10% or more.**
- C. 100% ownership.
- D. Any non-zero stake.

In foreign direct investment, ownership levels signal how much influence an investor can have over a company's decisions. A stake of about 10% or more is commonly enough to confer significant influence because it often allows the investor to participate in governance: board representation, a say in major financial and operating policies, and leverage over key strategic choices. This level sits between tiny, easily ignorable holdings and full control, capturing the reality that even a minority share can shape outcomes when it comes to voting power and rights attached to the shares. Full control, by contrast, typically requires majority ownership or other arrangements that grant decisive decision-making authority. A zero stake means no influence. So the 10% threshold is a practical, widely used indicator of meaningful influence in many FDI contexts.

7. What does the infrastructure gap refer to in developing economies?

- A. The total cost of building new infrastructure projects in a given year.
- B. The shortfall between the needed physical infrastructure and what is currently available to support growth.**
- C. A surplus of infrastructure in urban centers that is unused.
- D. The difference in infrastructure funding between countries.

The infrastructure gap is the difference between the level of physical infrastructure a country needs to support projected growth and the level that actually exists. In developing economies, rapid population growth and urbanization raise demand for reliable energy, transport, water, sanitation, and digital networks. When the existing infrastructure stock and quality can't meet that rising demand, the resulting shortfall is the gap that needs to be addressed through investment and reforms. This concept focuses on adequacy and the scale of unmet needs to sustain growth, not on annual costs or ownership tricks, and not on how funding compares across countries. That's why this option fits best: it captures the shortfall between what is needed to support growth and what is currently available. The other ideas describe different things: a cost of projects in a year, a surplus of unused infrastructure, or differences in funding levels between countries, none of which measure the shortfall relative to growth needs.

8. Which statement best describes depreciation and its impact on financial statements?

- A. Depreciation increases cash flow in the period it is recorded.
- B. Depreciation has no effect on profits or taxes.
- C. Depreciation is the systematic allocation of a fixed asset's cost over its useful life, affecting profits and tax deductions.**
- D. Depreciation is a cash expense that reduces cash on hand.

Depreciation is the systematic allocation of a fixed asset's cost over its useful life. It is a non-cash expense, so it reduces reported profits on the income statement without a cash outlay in the period it's recorded. At the same time, depreciation lowers taxable income, providing a tax deduction that reduces cash taxes payable. So, it affects both profits and taxes, while not being a cash expense itself. This combination is why the statement that describes depreciation as the systematic allocation of a fixed asset's cost over its useful life, affecting profits and tax deductions, is the best fit. The idea that it increases cash flow directly in the period, or that it has no effect on profits or taxes, or that it is a cash expense, does not align with how depreciation works in accrual accounting and tax reporting.

9. What does environmental sustainability mean for industry?

- A. The practice of removing pollution entirely in any scenario
- B. Minimizing environmental impact through reduced emissions, resource efficiency, responsible waste management, and long-term viability.**
- C. The process of increasing production without regard to environmental costs
- D. The commitment to sustainable growth through unlimited resource extraction

Environmental sustainability in industry means aligning production with the planet's limits by reducing harm, using resources more efficiently, and ensuring operations can endure over time. The best answer captures this by emphasizing lowering emissions, improving energy and material efficiency, responsible waste management, and long-term viability rather than short-term gains. In practice, this includes adopting cleaner energy, designing products for reuse, recycling, minimizing waste, and practicing water stewardship with a lifecycle mindset. Other ideas suggest complete pollution elimination in every scenario, growth without regard to costs, or unlimited extraction of finite resources, none of which fit the sustainable approach.

10. What is depreciation in accounting and why is it important for capital-heavy industries?

- A. The process of recording a one-time loss when an asset becomes obsolete.
- B. A method of valuing inventory by latest cost.
- C. The systematic allocation of a fixed asset's cost over its useful life.**
- D. A non-cash accounting entry that has no impact on profits.

Depreciation is the systematic allocation of a fixed asset's cost over its useful life. It recognizes that assets wear out, age, or become less valuable as they are used, and it spreads the expense across the periods that benefit from the asset's use. This keeps costs tied to the revenues those assets help generate, rather than charging the entire purchase price in one year. For capital-heavy industries, depreciation matters a lot because they invest in large, expensive machinery, plants, and equipment. It helps reflect how much of an asset's value is consumed each year on the income statement, while the asset's book value on the balance sheet declines over time. It also provides a non-cash deduction that lowers taxable income, improving cash flow even though the initial cash outlay occurred at purchase. Different methods—such as straight-line for even spreading, accelerated methods that take more expense earlier, or units-of-production tied to actual usage—let you match the expense more closely to how the asset performs. The other statements aren't accurate: depreciation isn't a one-time loss from obsolescence, it isn't a method for valuing inventory, and while it is non-cash, it does impact profits by reducing reported income.

Next Steps

Congratulations on reaching the final section of this guide. You've taken a meaningful step toward passing your certification exam and advancing your career.

As you continue preparing, remember that consistent practice, review, and self-reflection are key to success. Make time to revisit difficult topics, simulate exam conditions, and track your progress along the way.

If you need help, have suggestions, or want to share feedback, we'd love to hear from you. Reach out to our team at hello@examzify.com.

Or visit your dedicated course page for more study tools and resources:

<https://industrydevelopmentvocab.examzify.com>

We wish you the very best on your exam journey. You've got this!

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