

# HFMA Business of Health Care Practice Test (Sample)

## Study Guide



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**SAMPLE**

## **Questions**

- 1. Which category do liquidity ratios belong to in financial analysis?**
  - A. Profitability**
  - B. Market Ratios**
  - C. Capital Structure**
  - D. Financial Ratios**
- 2. What do dashboards in healthcare management primarily summarize?**
  - A. Historical financial results only**
  - B. Key performance indicators (KPIs)**
  - C. Employee productivity metrics**
  - D. Patient demographic information**
- 3. How is Medicare Part B funded?**
  - A. Through employer contributions only**
  - B. Through premiums paid by beneficiaries and federal tax revenues**
  - C. By state funding and grants**
  - D. Through donations from private organizations**
- 4. How many individuals were enrolled in Health Insurance Marketplaces in 2019?**
  - A. 10.0 million**
  - B. 11.4 million**
  - C. 12.5 million**
  - D. 15.0 million**
- 5. Which payment model allows patients to seek care outside of the provider group?**
  - A. Capitation model**
  - B. Health Maintenance Organization (HMO)**
  - C. Accountable Care Organization (ACO)**
  - D. Exclusive Provider Organization (EPO)**

- 6. What is a significant risk for an ACO if it does not generate enough income?**
- A. Financial losses**
  - B. Higher patient satisfaction**
  - C. Improved care coordination**
  - D. Enhanced community outreach**
- 7. What advantage do not-for-profit entities have when it comes to borrowing?**
- A. Tax-deductible donations**
  - B. Higher interest rates on loans**
  - C. Tax-exempt interest on bonds**
  - D. Unlimited borrowing capacity**
- 8. What process assigns indirect costs to services provided to patients or clients?**
- A. Cost Deferment**
  - B. Cost Allocation**
  - C. Cost Recovery**
  - D. Cost Management**
- 9. How often should a healthcare provider ideally experience inventory turnover?**
- A. 20-30 times a year**
  - B. 40-50 times a year**
  - C. 50-60 times a year**
  - D. 70-80 times a year**
- 10. What typically does not count as out-of-pocket payment for patients?**
- A. Copayments for medical services**
  - B. Coinsurance payments made per service**
  - C. Premium sharing by the patient**
  - D. Deductibles that must be met**

## **Answers**

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1. D
2. B
3. B
4. B
5. C
6. A
7. C
8. B
9. C
10. C

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## **Explanations**

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**1. Which category do liquidity ratios belong to in financial analysis?**

- A. Profitability**
- B. Market Ratios**
- C. Capital Structure**
- D. Financial Ratios**

Liquidity ratios are a subset of financial ratios that measure a company's ability to meet its short-term obligations using its most liquid assets. These ratios, which include measures like the current ratio and quick ratio, provide insights into a company's financial health, specifically its capacity to cover immediate liabilities without relying on the sale of long-term assets. By situating liquidity ratios within the broader category of financial ratios, one recognizes their role in comprehensive financial analysis. Financial ratios encompass various metrics that evaluate different aspects of a company's operations, including its profitability, stability, efficiency, liquidity, and overall financial condition. This classification allows stakeholders, such as investors and creditors, to assess the company's financial position more holistically. The other categories presented—profitability, market ratios, and capital structure—focus on different financial dimensions. Profitability ratios evaluate a company's ability to generate profit relative to its revenues, expenses, or equity. Market ratios provide insight into the company's performance regarding its stock price and market value relative to its earnings or book value. Capital structure ratios focus on the proportion of debt and equity financing a company uses. Therefore, liquidity ratios do not fit into these categories, confirming their place within financial ratios.

**2. What do dashboards in healthcare management primarily summarize?**

- A. Historical financial results only**
- B. Key performance indicators (KPIs)**
- C. Employee productivity metrics**
- D. Patient demographic information**

Dashboards in healthcare management are designed to provide a visual representation of key performance indicators (KPIs), which are critical metrics that help organizations assess their performance across various operational areas. These dashboards allow stakeholders to monitor significant variables, such as patient care quality, efficiency, financial performance, and strategic objectives in real time. KPIs often encompass a wide range of data points, enabling healthcare leaders to make informed decisions quickly. They can track operational efficiency, patient satisfaction, financial health, readmission rates, and more. The interactive nature of dashboards allows users to drill down for more detail or visualize trends over time, making them an essential tool for effective management and strategic planning in healthcare organizations. Other elements like historical financial results, employee productivity, or patient demographic information may be relevant to overall healthcare performance but do not encapsulate the comprehensive monitoring and assessment goals that KPIs provide, which is why the focus on KPIs in dashboards is crucial for effective healthcare management.

### 3. How is Medicare Part B funded?

- A. Through employer contributions only
- B. Through premiums paid by beneficiaries and federal tax revenues**
- C. By state funding and grants
- D. Through donations from private organizations

Medicare Part B is funded primarily through a combination of premiums paid by beneficiaries and federal tax revenues. This structure ensures that the program has a steady stream of funding to cover a wide range of outpatient services, including doctor visits, preventive care, and medical supplies. Beneficiaries enroll in Part B and pay a monthly premium, which is determined based on income. This premium contributes directly to the funding of the services provided under Part B. Additionally, the federal government allocates general tax revenues to support Part B, ensuring that even those who may not have the financial means to pay premiums can still access necessary healthcare services. In contrast, employer contributions are part of Medicare Part A funding, which primarily covers hospital insurance and is funded through payroll taxes. State funding and grants, as well as donations from private organizations, do not play a role in funding for Medicare Part B, making the understanding of its specific funding sources crucial for comprehensive knowledge of the Medicare program.

### 4. How many individuals were enrolled in Health Insurance Marketplaces in 2019?

- A. 10.0 million
- B. 11.4 million**
- C. 12.5 million
- D. 15.0 million

In 2019, approximately 11.4 million individuals were enrolled in Health Insurance Marketplaces. This figure reflects the participation in the Affordable Care Act's (ACA) insurance exchanges, which were designed to provide a platform for individuals and families to shop for and enroll in health insurance plans. The Marketplaces serve as a critical resource for those seeking coverage, especially for low- to moderate-income individuals who might qualify for subsidies to help reduce premium costs. The number 11.4 million indicates a stable consumer engagement with the Marketplaces, demonstrating their relevance in providing access to health insurance. This participation is a key metric for evaluating the success of the ACA and its goal of expanding health insurance coverage across the United States. While data from other sources may reflect broader estimates or conversations about health insurance trends, they do not align with the specific enrollment statistics reported for that year, which underscores the importance of accurate data in understanding the health insurance landscape.

**5. Which payment model allows patients to seek care outside of the provider group?**

- A. Capitation model**
- B. Health Maintenance Organization (HMO)**
- C. Accountable Care Organization (ACO)**
- D. Exclusive Provider Organization (EPO)**

The accountable care organization (ACO) model allows patients the flexibility to seek care outside of the provider group. ACOs are designed to enhance care coordination among providers, aiming to improve patient outcomes and reduce costs. Under this model, patients can access a wider network of services, including those outside the ACO, while still encouraging them to utilize in-network providers for enhanced care management. This flexibility is distinct from other models. For example, in a capitation model, providers are paid a set fee per patient regardless of the number of services provided, which can limit patient choice in specialty care. Similarly, health maintenance organizations (HMOs) typically require patients to use designated providers and obtain referrals for specialists, providing less flexibility for out-of-network care. Exclusive provider organizations (EPOs) also restrict patients to a network of providers for covered services, only allowing out-of-network care in emergencies. In contrast, the ACO approach aims to balance patient choice with coordinated care, empowering patients to seek necessary services while maintaining the overarching goal of quality improvement and cost reduction.

**6. What is a significant risk for an ACO if it does not generate enough income?**

- A. Financial losses**
- B. Higher patient satisfaction**
- C. Improved care coordination**
- D. Enhanced community outreach**

A significant risk for an Accountable Care Organization (ACO) that does not generate enough income is financial losses. ACOs operate on a model that emphasizes shared savings through effective management of healthcare resources and populations. If the revenue generated is insufficient to cover expenses, such as operational costs, care coordination initiatives, and patient services, the ACO may experience financial strain. This could hinder their ability to provide quality care, invest in necessary resources, or sustain operations in the long term. The other options, such as higher patient satisfaction, improved care coordination, and enhanced community outreach, represent positive outcomes that an ACO may strive to achieve, but they do not directly relate to the immediate financial viability of the organization. In fact, financial losses could compromise the ACO's ability to maintain these positive aspects of care delivery. Understanding the financial underpinnings is crucial for an ACO's sustainability and success in achieving its healthcare goals.

**7. What advantage do not-for-profit entities have when it comes to borrowing?**

- A. Tax-deductible donations**
- B. Higher interest rates on loans**
- C. Tax-exempt interest on bonds**
- D. Unlimited borrowing capacity**

Not-for-profit entities, particularly those in the healthcare sector, benefit from tax-exempt interest on bonds, which is a significant advantage when it comes to borrowing. This means that when these entities issue bonds to raise funds, the interest that investors earn on those bonds is exempt from federal taxes. This tax exemption makes the bonds more attractive to investors, allowing not-for-profits to issue bonds at lower interest rates compared to for-profit entities. Consequently, not-for-profits can access capital at a lower cost, enabling them to finance various projects, expansions, or improvements without incurring excessive debt service costs. The other options do not reflect the typical financial advantages associated with not-for-profit borrowing. For instance, while tax-deductible donations can provide crucial funding, they are not directly related to borrowing capacity or terms. Higher interest rates on loans is contrary to the generally lower rates that not-for-profits can access due to their tax-exempt status. Unlimited borrowing capacity is not a realistic portrayal, as borrowing capacity is generally limited by factors such as cash flow, financial health, and market conditions, rather than being unlimited. Thus, tax-exempt interest on bonds stands out as a critical advantage for not-for-profit entities regarding their borrowing capabilities.

**8. What process assigns indirect costs to services provided to patients or clients?**

- A. Cost Deferment**
- B. Cost Allocation**
- C. Cost Recovery**
- D. Cost Management**

The process that assigns indirect costs to services provided to patients or clients is known as cost allocation. This practice is critical in health care finance because it's essential to accurately reflect the true cost of delivering services. Indirect costs, which are not directly tied to a specific service (like administrative expenses, utilities, and facility costs), need to be distributed across various services to ensure that they are appropriately accounted for in overall budgeting and financial analysis. By allocating these costs, healthcare organizations can determine the actual cost of delivering care, enabling better pricing strategies, financial planning, and resource management. Accurate cost allocation also enhances decision-making regarding service offerings and efficiency improvements, which are fundamental aspects of sustaining a healthy financial performance in healthcare settings.

**9. How often should a healthcare provider ideally experience inventory turnover?**

- A. 20-30 times a year**
- B. 40-50 times a year**
- C. 50-60 times a year**
- D. 70-80 times a year**

The ideal frequency of inventory turnover for a healthcare provider is typically expected to fall in the range of 50-60 times a year. This rate indicates that the provider is efficiently managing their stock levels, ensuring that they regularly replenish supplies and reduce the risk of obsolescence. A turnover rate in this range suggests that the healthcare provider is effectively balancing supply and demand, minimizing carrying costs, and maintaining the availability of necessary medical supplies and equipment. High turnover is often a sign of efficient operations, where inventory is consistent with patient care needs without excess storage or waste. Moreover, a turnover rate around this level can indicate that the organization is properly analyzing and forecasting its inventory needs, leading to improved financial performance and better patient care outcomes. In healthcare, timely availability of supplies can be crucial for patient safety and operational efficiency, making this turnover rate particularly relevant.

**10. What typically does not count as out-of-pocket payment for patients?**

- A. Copayments for medical services**
- B. Coinsurance payments made per service**
- C. Premium sharing by the patient**
- D. Deductibles that must be met**

Premium sharing by the patient typically does not count as out-of-pocket payment in the same way that copayments, coinsurance, or deductibles do. Out-of-pocket expenses generally refer to costs that patients pay directly for their medical care, which includes services rendered. Copayments are fixed amounts that patients pay for specific services at the time of care, and coinsurance refers to a percentage of costs that patients are responsible for after meeting their deductible. Deductibles are the amounts patients must pay before their insurance coverage kicks in for certain services. All these costs directly relate to medical services rendered and are incurred as part of receiving healthcare. On the other hand, premium sharing involves contributions made by patients toward their health insurance premium, which is the cost of maintaining their health insurance coverage, rather than directly paying for specific medical services. Consequently, while premium sharing is a necessary expenditure for maintaining access to health care, it is not categorized in the same way as out-of-pocket expenses related to actual medical services or treatment, thereby distinguishing it from other options provided in the question.