

# Georgia Personal Lines Agent Practice Exam (Sample)

## Study Guide



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## **Questions**

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- 1. What is included in the Declarations section of an insurance contract?**
  - A. The perils covered by the policy**
  - B. The conditions for filing a claim**
  - C. The limits of coverage and identity of the insured**
  - D. The definitions of important terms**
- 2. What is the term for an extra fee charged by an agent that constitutes unfair discrimination?**
  - A. Service Charge**
  - B. Premium Adjustment**
  - C. Excessive Charges**
  - D. Administrative Fee**
- 3. What is the maximum amount covered under the liability section of an auto insurance policy with limits of 15/30/5 for all injuries per accident?**
  - A. \$5,000**
  - B. \$15,000**
  - C. \$30,000**
  - D. \$50,000**
- 4. An insurance company with capital divided into shares is known as what type of company?**
  - A. A Mutual Company**
  - B. A Foreign Company**
  - C. A Stock Company**
  - D. A Domestic Company**
- 5. Which term describes the company's entitlement to recover for the costs of a loss incurred?**
  - A. Indemnity**
  - B. Salvage**
  - C. Deductible**
  - D. Arbitration**

- 6. What is the primary concern of Coverage E in homeowner policies?**
- A. Property Coverage**
  - B. Personal Liability**
  - C. Medical Payments**
  - D. Loss of Use**
- 7. What is the term for indirect losses that occur as a consequence of a direct loss?**
- A. Direct Loss**
  - B. Consequential Loss**
  - C. Imputed Loss**
  - D. Supplemental Loss**
- 8. What is the minimum notice period that the Commissioner must give before a hearing?**
- A. 5 Days**
  - B. 10 Days**
  - C. 15 Days**
  - D. 30 Days**
- 9. Which of the following covers an insured vehicle as a driver, passenger, and pedestrian?**
- A. Collision coverage**
  - B. Liability coverage**
  - C. Medical payments coverage**
  - D. Comprehensive coverage**
- 10. Which term refers to a situation where there is only a possibility of loss?**
- A. Uninsurable risk**
  - B. Insurable risk**
  - C. Proximate cause**
  - D. Adjuster**

## **Answers**

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1. C
2. C
3. C
4. C
5. B
6. B
7. B
8. B
9. C
10. B

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## **Explanations**

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**1. What is included in the Declarations section of an insurance contract?**

- A. The perils covered by the policy**
- B. The conditions for filing a claim**
- C. The limits of coverage and identity of the insured**
- D. The definitions of important terms**

The Declarations section of an insurance contract serves as a summary of the key details pertaining to the policy. This section typically includes important information such as the identity of the insured individuals and entities, the specific limits of coverage that are provided under the policy, and the effective date of the insurance. By clearly outlining who is covered and the extent of that coverage, the Declarations section helps policyholders understand what they can expect from their insurance. It acts as a reference point for understanding the terms of the insurance contract and is critical for both the insurer and the insured in determining the scope of protection offered. Other options, while related to the overall contents of the insurance policy, do not specifically belong to the Declarations section. For instance, perils covered would be found in the coverage section of the policy, conditions for filing a claim would typically be located in the conditions section, and definitions of terms are often included in a separate definitions section of the policy. This distinction helps clarify the specific role that the Declarations section plays in the structure of an insurance policy.

**2. What is the term for an extra fee charged by an agent that constitutes unfair discrimination?**

- A. Service Charge**
- B. Premium Adjustment**
- C. Excessive Charges**
- D. Administrative Fee**

The term for an extra fee charged by an agent that constitutes unfair discrimination is referred to as "Excessive Charges." This term indicates charges imposed that go beyond what is reasonable or justified based on the service provided, potentially creating a disparity among clients based on arbitrary or discriminatory criteria. Such actions can violate regulations surrounding fairness and equity in insurance practices, as they can lead to unequal treatment among policyholders. In contrast, other terms like "Service Charge" or "Administrative Fee" may refer to legitimate fees associated with specific services or administrative tasks necessary in handling a policy without suggesting any unfair treatment. Similarly, "Premium Adjustment" typically relates to the standard processes of recalibrating insurance premiums based on risk assessment rather than being linked to discriminatory practices. Therefore, "Excessive Charges" distinctly identifies actions that could be considered as unfair discrimination in the context of insurance agency fees.

**3. What is the maximum amount covered under the liability section of an auto insurance policy with limits of 15/30/5 for all injuries per accident?**

- A. \$5,000**
- B. \$15,000**
- C. \$30,000**
- D. \$50,000**

The correct answer, which indicates that the maximum amount covered under the liability section of an auto insurance policy with limits of 15/30/5 for all injuries per accident is \$30,000, reflects the structure of liability limits in auto insurance. In a liability policy with the limit format of 15/30/5, the numbers represent the following: - The first number (15) signifies the maximum amount payable for bodily injury per person injured in an accident. In this case, that figure is \$15,000. - The second number (30) denotes the maximum amount payable for all bodily injuries occurring in a single accident, which totals \$30,000. - The third number (5) represents the maximum for property damage per accident, amounting to \$5,000. Thus, when considering the maximum amount covered for all injuries in a single accident, the correct interpretation leads to the \$30,000 limit, which aligns with the second number in the series. This indicates the total payout available for all individuals injured in that incident.

**4. An insurance company with capital divided into shares is known as what type of company?**

- A. A Mutual Company**
- B. A Foreign Company**
- C. A Stock Company**
- D. A Domestic Company**

A company is referred to as a "Stock Company" when it has its capital divided into shares, which can be bought and sold by shareholders. In this structure, the ownership and profits of the company are distributed among those who hold its stock. Shareholders typically elect a board of directors to manage the company's operations, and they receive dividends based on the company's profitability. This structure contrasts with a mutual company, where the policyholders are the owners, and profits are often returned to them through dividends or reduced premiums. The terms "Foreign Company" and "Domestic Company" refer to the location of the company's incorporation relative to where it operates; they do not indicate whether the company is organized as a stock or mutual entity. Therefore, while they describe the jurisdictional aspects of an insurance company, they do not pertain to the fundamental structure of its ownership. Additionally, a mutual company does not have capital divided into shares as it is owned by the policyholders rather than stockholders.

**5. Which term describes the company's entitlement to recover for the costs of a loss incurred?**

- A. Indemnity**
- B. Salvage**
- C. Deductible**
- D. Arbitration**

The term that accurately describes a company's entitlement to recover for the costs of a loss incurred is "salvage." Salvage refers to the rights that an insurer has to claim any remaining value of damaged property after a loss has occurred. This allows the insurer to minimize its financial losses by selling or recovering any usable parts from the damaged property. In contrast, the concept of indemnity involves compensating the insured for a covered loss up to the limit of the policy, but it does not specifically address the insurer's right to recoup costs. The deductible is the amount that the insured must pay out of pocket before the insurance coverage kicks in; while arbitration refers to a method of resolving disputes between parties, it does not pertain to recovery after a loss. Understanding these distinctions helps clarify the role of salvage in the insurance process, reinforcing the significance of an insurer's right to recover costs from a loss.

**6. What is the primary concern of Coverage E in homeowner policies?**

- A. Property Coverage**
- B. Personal Liability**
- C. Medical Payments**
- D. Loss of Use**

Coverage E in homeowner policies is primarily concerned with personal liability. This coverage protects homeowners against legal claims made by others for bodily injury or property damage that occurs on their property or as a result of their actions. If someone is injured or their property is damaged due to the homeowner's negligence, Coverage E provides financial protection against the costs associated with legal defense and any settlements or judgments. Understanding the nuances of this coverage is essential for homeowners, as it addresses the potential financial burdens that can arise from various unforeseen incidents, such as a guest slipping and falling on the property. It ensures that the homeowner can manage their liability exposure, which can be significant depending on the circumstances. While other options like property coverage, medical payments, and loss of use are important components of a homeowner's policy, they serve different purposes. Property coverage deals with damage to the dwelling and personal belongings, medical payments provide limited coverage for injuries to guests regardless of fault, and loss of use compensates for additional living expenses when a home is uninhabitable due to a covered loss. However, the primary focus of Coverage E remains personal liability, addressing the critical need for financial protection in legal matters.

**7. What is the term for indirect losses that occur as a consequence of a direct loss?**

**A. Direct Loss**

**B. Consequential Loss**

**C. Imputed Loss**

**D. Supplemental Loss**

The term for indirect losses that occur as a consequence of a direct loss is known as "Consequential Loss." This concept is crucial in insurance and risk management because it refers to the financial impact that arises from a direct loss event. For example, if a business experiences a fire (a direct loss), the costs that result from the business being unable to operate—such as loss of revenue, increased expenses, or costs incurred to restore operations—are considered consequential losses. Understanding this distinction is essential for insurance policies, as coverage for indirect losses may differ from that for direct losses. Policies often specify how consequential losses are addressed, ensuring that individuals and businesses can plan for the financial impact that follows a direct loss incident. This helps policyholders grasp the broader financial repercussions of risks and the importance of comprehensive insurance coverage that includes these potential losses. In contrast, terms like "Direct Loss," "Imputed Loss," and "Supplemental Loss" may not accurately capture the nature of indirect financial impacts linked to a direct loss, emphasizing the significance of recognizing and understanding consequential loss in risk assessment and insurance planning.

**8. What is the minimum notice period that the Commissioner must give before a hearing?**

**A. 5 Days**

**B. 10 Days**

**C. 15 Days**

**D. 30 Days**

The minimum notice period that the Commissioner must provide before a hearing is ten days. This requirement is established to ensure that all involved parties have adequate time to prepare for the hearing, allowing for fair representation and the opportunity to gather necessary evidence or witnesses. The ten-day notice is a balance between promptness in handling matters and giving adequate time for preparations, thereby maintaining the integrity and fairness of the process. This timeframe enables both sides to present their cases effectively, contributing to an orderly and just procedure.

**9. Which of the following covers an insured vehicle as a driver, passenger, and pedestrian?**

- A. Collision coverage**
- B. Liability coverage**
- C. Medical payments coverage**
- D. Comprehensive coverage**

The correct answer is medical payments coverage, as it specifically addresses medical expenses for the insured and their passengers, regardless of who is at fault during an accident. This type of coverage is designed to cover medical bills resulting from vehicle-related incidents, ensuring that drivers, passengers, and even pedestrians who are injured in an accident involving the insured vehicle receive necessary medical attention. Medical payments coverage is distinct in its application to various roles that individuals can play during a vehicle-related incident. It is not limited to just the driver or passengers but extends to others who might be involved in the accident, such as pedestrians. This broad applicability makes it a crucial coverage for enhancing the overall protection of individuals in accident scenarios. In contrast, collision coverage primarily focuses on damage to the insured's vehicle in the event of a collision, but it does not provide medical coverage for individuals. Liability coverage protects the insured against claims made by others for bodily injury or property damage they have caused, but it does not cover the insured's own medical expenses. Comprehensive coverage protects against damages to the insured vehicle from non-collision-related incidents, such as theft or natural disasters, but again does not address medical costs.

**10. Which term refers to a situation where there is only a possibility of loss?**

- A. Uninsurable risk**
- B. Insurable risk**
- C. Proximate cause**
- D. Adjuster**

The term that describes a situation where there is only a possibility of loss is "insurable risk." An insurable risk refers to a scenario that meets specific criteria allowing it to be covered by insurance. These criteria typically include uncertainty of loss, potential for loss to be measurable, and the chance that the loss occurs must be considerable enough that it can be pooled to spread the risk among many insured parties. In this context, the possibility of loss is essential for defining an insurable risk because it reflects an inherent uncertainty that insurance companies can manage through underwriting processes and premium calculations. Insurable risks are characterized by factors like being random and not catastrophic, ensuring that they can be feasibly covered. The other terms mentioned do not fit this definition. An uninsurable risk represents situations that insurance companies will not cover due to their high likelihood of loss or excessive nature. Proximate cause relates to establishing a direct cause-effect relationship in loss claims, while an adjuster is a professional who evaluates and determines the amount to be paid on a claim. None of these accurately capture the essence of merely having a possibility of loss like insurable risk does.