

# Future Business Leader Achievements (FBLA) Economics Practice Exam (Sample)

## Study Guide



**Everything you need from our exam experts!**

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**SAMPLE**

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# Introduction

Preparing for a certification exam can feel overwhelming, but with the right tools, it becomes an opportunity to build confidence, sharpen your skills, and move one step closer to your goals. At Examzify, we believe that effective exam preparation isn't just about memorization, it's about understanding the material, identifying knowledge gaps, and building the test-taking strategies that lead to success.

This guide was designed to help you do exactly that.

Whether you're preparing for a licensing exam, professional certification, or entry-level qualification, this book offers structured practice to reinforce key concepts. You'll find a wide range of multiple-choice questions, each followed by clear explanations to help you understand not just the right answer, but why it's correct.

The content in this guide is based on real-world exam objectives and aligned with the types of questions and topics commonly found on official tests. It's ideal for learners who want to:

- Practice answering questions under realistic conditions,
- Improve accuracy and speed,
- Review explanations to strengthen weak areas, and
- Approach the exam with greater confidence.

We recommend using this book not as a stand-alone study tool, but alongside other resources like flashcards, textbooks, or hands-on training. For best results, we recommend working through each question, reflecting on the explanation provided, and revisiting the topics that challenge you most.

**Remember:** successful test preparation isn't about getting every question right the first time, it's about learning from your mistakes and improving over time. Stay focused, trust the process, and know that every page you turn brings you closer to success.

Let's begin.

# How to Use This Guide

**This guide is designed to help you study more effectively and approach your exam with confidence. Whether you're reviewing for the first time or doing a final refresh, here's how to get the most out of your Examzify study guide:**

## **1. Start with a Diagnostic Review**

**Skim through the questions to get a sense of what you know and what you need to focus on. Your goal is to identify knowledge gaps early.**

## **2. Study in Short, Focused Sessions**

**Break your study time into manageable blocks (e.g. 30 - 45 minutes). Review a handful of questions, reflect on the explanations.**

## **3. Learn from the Explanations**

**After answering a question, always read the explanation, even if you got it right. It reinforces key points, corrects misunderstandings, and teaches subtle distinctions between similar answers.**

## **4. Track Your Progress**

**Use bookmarks or notes (if reading digitally) to mark difficult questions. Revisit these regularly and track improvements over time.**

## **5. Simulate the Real Exam**

**Once you're comfortable, try taking a full set of questions without pausing. Set a timer and simulate test-day conditions to build confidence and time management skills.**

## **6. Repeat and Review**

**Don't just study once, repetition builds retention. Re-attempt questions after a few days and revisit explanations to reinforce learning. Pair this guide with other Examzify tools like flashcards, and digital practice tests to strengthen your preparation across formats.**

**There's no single right way to study, but consistent, thoughtful effort always wins. Use this guide flexibly, adapt the tips above to fit your pace and learning style. You've got this!**

## Questions

- 1. In a market economy, what primarily determines prices?**
  - A. Government regulations**
  - B. Consumer preferences**
  - C. Supply and demand**
  - D. Historical trends**
- 2. What happens to a firm that consistently earns zero economic profits?**
  - A. Sustain in business if supported by investors**
  - B. Cannot remain in business**
  - C. Exhibit stable growth**
  - D. Experience loss of market share**
- 3. What can be a consequence of trade barriers?**
  - A. Increased competition among domestic producers**
  - B. Lower prices for consumers**
  - C. Reduced availability of foreign goods**
  - D. Higher employment rates**
- 4. What motivates firms to enter or exit competitive industries?**
  - A. Government regulations**
  - B. Level of profits**
  - C. Market research**
  - D. Consumer preferences**
- 5. Which of the following is a common type of trade barrier?**
  - A. Import quota**
  - B. Consumer tax**
  - C. Distribution agreement**
  - D. Sales incentive**
- 6. What does the term "stagflation" refer to?**
  - A. High production levels and low inflation**
  - B. Rising inflation and unemployment with stagnant growth**
  - C. Lower unemployment rates and economic growth**
  - D. High economic growth with low employment**

- 7. What is the primary purpose of monetary policy?**
- A. To increase government spending on social programs**
  - B. To control the money supply and interest rates to achieve macroeconomic goals**
  - C. To regulate trade deficits and surpluses**
  - D. To influence international economic agreements**
- 8. Explain "supply shock."**
- A. An expected increase in demand for goods**
  - B. An unexpected event causing a sudden decrease in supply**
  - C. A general rise in market prices**
  - D. A series of price increases due to inflation**
- 9. What does the "labor force participation rate" measure?**
- A. The total population of a country**
  - B. The percentage of working-age population in the labor force**
  - C. The number of unemployed individuals in a population**
  - D. The total number of job openings in an economy**
- 10. Gains from trade can be achieved through which advantages?**
- A. Only absolute advantage**
  - B. Only comparative advantage**
  - C. Both comparative and absolute advantage**
  - D. No advantages**



## **Answers**

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1. C
2. A
3. C
4. B
5. A
6. B
7. B
8. B
9. B
10. C

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## **Explanations**

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**1. In a market economy, what primarily determines prices?**

- A. Government regulations**
- B. Consumer preferences**
- C. Supply and demand**
- D. Historical trends**

In a market economy, prices are primarily determined by the forces of supply and demand. This fundamental economic principle states that the price of a good or service is established at the point where the quantity supplied by producers meets the quantity demanded by consumers. When demand for a product increases and supply remains constant, prices tend to rise as consumers are willing to pay more. Conversely, if supply exceeds demand, prices generally fall as sellers compete to attract buyers. Understanding supply and demand dynamics is crucial because they reflect consumer behavior and production capacity. If consumers suddenly desire more of a product, they may bid up prices, prompting producers to manufacture more to meet this new demand. Likewise, shifts in production costs or technology can influence supply, impacting market prices accordingly. This is a clear representation of how a market-based economy operates without central planning, where individual buyers and sellers make decisions that inherently shape market conditions leading to price determination.

**2. What happens to a firm that consistently earns zero economic profits?**

- A. Sustain in business if supported by investors**
- B. Cannot remain in business**
- C. Exhibit stable growth**
- D. Experience loss of market share**

When a firm consistently earns zero economic profits, it occurs at a point where total revenue equals total costs, including opportunity costs. This situation is often referred to as a break-even point. The firm can remain in business if it has sufficient financial backing from investors or other sources that allow it to continue its operations despite not generating a profit. Investors may support the firm during a phase when it's establishing its market presence, recovering from losses, or when it has a long-term strategy that justifies temporary lack of economic profit. Consistent zero economic profit indicates that while the firm is not making excess profits, it is also not incurring any losses, which means it can sustain its operations. The stability provided by investor support can enable the firm to ride through short-term fluctuations in the market or reposition itself for future growth, thus justifying its continued existence in the long run.

### 3. What can be a consequence of trade barriers?

- A. Increased competition among domestic producers
- B. Lower prices for consumers
- C. Reduced availability of foreign goods**
- D. Higher employment rates

Trade barriers, such as tariffs, quotas, and import restrictions, are implemented by governments to protect domestic industries from foreign competition. One key consequence of these barriers is the reduced availability of foreign goods in the domestic market. When trade barriers are in place, it becomes more difficult for foreign producers to sell their products in the local market, which can lead to fewer options for consumers. This limited availability can result in a lack of diverse products, and consumers may not have access to certain goods that they might otherwise find beneficial or desirable. For instance, if a country imposes heavy tariffs on imported automobiles, consumers may find it difficult to purchase models from foreign manufacturers, leading to fewer choices and potentially higher prices for the limited domestic options available. Overall, the primary effect of trade barriers is the restriction they place on the flow of international goods, thus reducing the availability of these products for consumers in the domestic market.

### 4. What motivates firms to enter or exit competitive industries?

- A. Government regulations
- B. Level of profits**
- C. Market research
- D. Consumer preferences

Firms are primarily motivated to enter or exit competitive industries based on the level of profits they anticipate or currently experience. When firms observe high profit margins in a particular industry, this signals an opportunity for new entrants to invest resources and share in those profits. Conversely, if existing firms find that profits are diminishing or becoming negative, this can lead them to exit the market in search of better opportunities elsewhere. The dynamics of profitability drive critical decision-making in the business environment. Firms constantly evaluate their financial performance relative to industry benchmarks; hence, the potential for profit forms a fundamental aspect of firm behavior in competitive markets. While government regulations, market research, and consumer preferences do influence business decisions, they primarily act as secondary factors or considerations once the basic premise of profit potential is established. In essence, the quest for profit remains the central motivator for firms navigating entry and exit strategies within competitive industries.

**5. Which of the following is a common type of trade barrier?**

- A. Import quota**
- B. Consumer tax**
- C. Distribution agreement**
- D. Sales incentive**

An import quota is a common type of trade barrier that restricts the quantity of a particular good that can be imported into a country during a specific time period. By limiting the availability of foreign goods, import quotas aim to protect domestic industries from foreign competition and can help nurture local markets. This form of trade barrier directly impacts supply, potentially raising prices for consumers as the selection of imported products is diminished. Implementing import quotas can also lead to diplomatic tensions and retaliatory measures from trading partners who are affected by such restrictions. The other options, while they relate to trade and economic activity, do not constitute traditional trade barriers. A consumer tax is generally a fiscal policy tool rather than a direct restriction on trade, and it applies universally to goods sold within a country. A distribution agreement typically refers to the arrangement between a supplier and distributor for the sale of goods, which does not inherently act as a barrier to trade. Sales incentives, aimed at encouraging purchases or boosting sales, influence market behavior but do not impede the free flow of goods across borders. These distinctions underscore why an import quota stands out as a clear example of a trade barrier.

**6. What does the term "stagflation" refer to?**

- A. High production levels and low inflation**
- B. Rising inflation and unemployment with stagnant growth**
- C. Lower unemployment rates and economic growth**
- D. High economic growth with low employment**

The term "stagflation" refers to an economic situation characterized by rising inflation and unemployment combined with stagnant economic growth. This phenomenon is particularly problematic because it contradicts the traditional economic theory which suggests that inflation and unemployment have an inverse relationship; typically, when unemployment is low, inflation tends to rise, and vice versa. During stagflation, an economy experiences both persistent inflation and high unemployment rates, alongside a lack of growth, making it difficult for policymakers to address these issues through standard economic techniques. Central banks might raise interest rates to combat inflation, but this could further increase unemployment, while stimulating the economy to reduce unemployment might exacerbate inflationary pressures. Thus, option B accurately captures the essence of stagflation, highlighting its unique and challenging combination of economic conditions.

## 7. What is the primary purpose of monetary policy?

- A. To increase government spending on social programs
- B. To control the money supply and interest rates to achieve macroeconomic goals**
- C. To regulate trade deficits and surpluses
- D. To influence international economic agreements

The primary purpose of monetary policy is to control the money supply and interest rates to achieve macroeconomic goals such as price stability, full employment, and sustainable economic growth. Central banks, like the Federal Reserve in the United States, implement monetary policy through tools such as open market operations, discount rates, and reserve requirements. By adjusting the money supply, central banks can influence interest rates, which in turn affects borrowing, spending, and investment in the economy. For example, lowering interest rates can encourage borrowing and spending, helping to stimulate economic growth during a recession. Conversely, increasing interest rates can help curb inflation by making borrowing more expensive, thereby reducing spending. This management of the money supply and interest rates is essential for maintaining economic stability and influencing overall economic performance. The other options focus on various aspects of economic policy but do not capture the core objective of monetary policy itself. Increasing government spending on social programs pertains more to fiscal policy rather than monetary policy. Regulating trade deficits and surpluses involves trade and tariff policies which are outside the scope of monetary policy. Influencing international economic agreements relates to diplomacy and trade relations, again not the central focus of monetary policy.

## 8. Explain "supply shock."

- A. An expected increase in demand for goods
- B. An unexpected event causing a sudden decrease in supply**
- C. A general rise in market prices
- D. A series of price increases due to inflation

A supply shock refers to a sudden and unexpected event that disrupts the supply of goods in the market, leading to a significant decrease in the availability of those goods. This can happen due to various factors such as natural disasters, sudden geopolitical events, or the outbreak of disease affecting production facilities. When supply is suddenly reduced while demand remains the same, it typically leads to higher prices and can create shortages in the market as consumers compete for limited products. Understanding this concept is crucial for analyzing economic conditions and responding to market changes. For example, a sudden oil supply shock, due to geopolitical tensions, can lead to a spike in gas prices, affecting transportation and the costs of goods broadly across the economy. This contrasts with the other options, which either relate to demand factors or inflationary trends rather than the sudden impact on supply.

## 9. What does the "labor force participation rate" measure?

- A. The total population of a country
- B. The percentage of working-age population in the labor force**
- C. The number of unemployed individuals in a population
- D. The total number of job openings in an economy

The labor force participation rate is a key economic indicator that measures the percentage of the working-age population that is actively participating in the labor force. This encompasses individuals who are employed as well as those who are unemployed but actively seeking work. It provides insight into the engagement of the working-age population in the economy and reflects the overall health of the labor market. A high labor force participation rate typically indicates that a large proportion of the working-age population is either in employment or actively looking for jobs, suggesting a robust economic environment. Conversely, a low participation rate might signal economic distress, such as high unemployment or individuals opting out of the workforce for various reasons, such as discouragement from job searching or pursuing education. The other options do not capture the essence of what the labor force participation rate represents. The total population of a country includes individuals not eligible to work, such as children and retirees, thus it is not relevant to this measurement. The number of unemployed individuals only considers the unemployed part of the labor force, while the total number of job openings pertains to employment opportunities available but does not reflect participation in the workforce. Thus, measuring the percentage of the working-age population in the labor force accurately conveys the economic engagement level of that demographic.

## 10. Gains from trade can be achieved through which advantages?

- A. Only absolute advantage
- B. Only comparative advantage
- C. Both comparative and absolute advantage**
- D. No advantages

Gains from trade are fundamentally derived from the concept of specialization and the advantages that different parties can leverage in trading scenarios. When individuals, firms, or countries focus on what they can produce most efficiently, they can trade with others to obtain goods or services that they cannot produce as efficiently themselves. Both absolute advantage and comparative advantage contribute to gains from trade. Absolute advantage refers to the ability of an entity to produce more of a good or service with the same amount of resources compared to others. Although this means that the entity is more efficient overall, it does not capture the benefits of trade as completely. Comparative advantage, on the other hand, refers to the capacity to produce a good or service at a lower opportunity cost than others. This concept is crucial for trade because it explains how even if one party holds an absolute advantage in producing all goods, they can still benefit from trading with another party that specializes in the good where they have a comparative advantage. Thus, gains from trade can be realized when both absolute and comparative advantages are present, allowing entities to focus on producing goods where they are most efficient and trading for those where they have less efficiency. This leads to a more optimal allocation of resources and overall increased production and consumption efficiency.



## Next Steps

**Congratulations on reaching the final section of this guide. You've taken a meaningful step toward passing your certification exam and advancing your career.**

**As you continue preparing, remember that consistent practice, review, and self-reflection are key to success. Make time to revisit difficult topics, simulate exam conditions, and track your progress along the way.**

**If you need help, have suggestions, or want to share feedback, we'd love to hear from you. Reach out to our team at [hello@examzify.com](mailto:hello@examzify.com).**

**Or visit your dedicated course page for more study tools and resources:**

**<https://fbia-economics.examzify.com>**

**We wish you the very best on your exam journey. You've got this!**