# Financial Planning I (FP I) Practice Exam (Sample)

**Study Guide** 



Everything you need from our exam experts!

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### **Questions**



- 1. Until what age can a client's RRIF legally remain open?
  - A. Until age 69
  - B. Until age 80
  - C. Until age 90
  - D. There is no maximum age
- 2. What is Scott's unused TFSA contribution room given his circumstances and changes?
  - A. \$16,000
  - B. \$18,500
  - C. \$21,000
  - D. \$24,500
- 3. What does the time value of money concept imply?
  - A. A dollar today is worth more than a dollar in the future
  - B. Future money has less value than present money
  - C. Investments should be made only with future earnings
  - D. The value of all money is constant over time
- 4. Which statement best describes an efficient financial plan?
  - A. A plan that delivers the desired results.
  - B. A plan that uses a balanced approach to selecting investments.
  - C. A plan that generates optimal results for the least amount of money.
  - D. A plan that incurs the highest rates of return for the least amount of risk.
- 5. What is Social Security and how does it impact retirement planning?
  - A. A government program providing housing assistance
  - B. A program for child education funding
  - C. A government program providing financial assistance during retirement or disability
  - D. A program for funding personal investments

- 6. For tax purposes, how are spousal support payments treated?
  - A. They are deductible by the payer.
  - B. They are considered taxable income for the recipient.
  - C. They allow for an automatic refund on taxes paid.
  - D. They have no effect on taxable income.
- 7. Which factor is NOT considered when developing an investment strategy?
  - A. Market outlook
  - B. Personal risk tolerance
  - C. Investment goals
  - D. Social security eligibility
- 8. Which statements about the evolution of the role of financial advisors are correct?
  - A. I only.
  - B. I and III only.
  - C. II and III only.
  - D. I and II only.
- 9. What is one major purpose of establishing an estate plan?
  - A. To reduce the amount of income tax paid
  - B. To dictate the distribution of assets after death
  - C. To set up a business plan
  - D. To establish a savings account
- 10. Which statement regarding the traits or values of financial advisors is correct?
  - A. Professionalism is displayed by being competent and knowledgeable.
  - B. Diligence is displayed by being honest with clients.
  - C. Objectivity requires respecting clients' privacy.
  - D. Confidentiality requires the advisor to make impartial recommendations.

### **Answers**



- 1. D 2. C 3. A 4. C 5. C 6. A 7. D 8. B 9. B 10. A



### **Explanations**



#### 1. Until what age can a client's RRIF legally remain open?

- A. Until age 69
- B. Until age 80
- C. Until age 90
- D. There is no maximum age

A Registered Retirement Income Fund (RRIF) allows individuals to withdraw funds from their registered retirement savings as a source of income during retirement. The key aspect of RRIFs is that there is no legally mandated maximum age at which the account must be closed. This flexibility allows clients to maintain their RRIFs for as long as they wish, as long as they adhere to the withdrawal requirements set out by the Canada Revenue Agency (CRA). While there are specific age thresholds that influence when individuals must convert their Registered Retirement Savings Plans (RRSPs) into RRIFs—typically by the end of the year in which they turn 71—this does not apply to the closure of a RRIF. Individuals can continue to receive income from their RRIF indefinitely. Therefore, the idea that there is a maximum age for keeping a RRIF open is incorrect. This option reflects a fundamental understanding of retirement income planning and the regulations governing RRIFs, which emphasizes the importance of financial flexibility in managing retirement savings.

## 2. What is Scott's unused TFSA contribution room given his circumstances and changes?

- A. \$16,000
- B. \$18,500
- C. \$21,000
- D. \$24,500

To determine Scott's unused Tax-Free Savings Account (TFSA) contribution room, it's essential to understand how the contribution limit works and Scott's specific circumstances. First, the TFSA contribution room accumulates each year and is not dependent on whether the individual has contributed in the past. The annual contribution limit for TFSAs commonly changes, and for 2023, this limit is set at \$6,500. If Scott has never contributed to his TFSA since its introduction in 2009, he would accumulate contribution room for each year up to 2023. This includes the maximum contribution limits from each previous year added to the current year's limit. Here's the annual limit structure: -2009-2012: \$5,000 each year (total \$20,000) - 2013-2014: \$5,500 each year (total \$11,000) - 2015: \$10,000 (total \$10,000) - 2016-2018: \$5,500 each year (total \$16,500) - 2019-2022: \$6,000 each year (total \$24,000) - 2023: \$6,500 Adding these

#### 3. What does the time value of money concept imply?

- A. A dollar today is worth more than a dollar in the future
- B. Future money has less value than present money
- C. Investments should be made only with future earnings
- D. The value of all money is constant over time

The time value of money concept recognizes that a dollar available today holds more value than a dollar received in the future. This principle is grounded in the idea that money today can earn interest or generate investment returns over time, thus increasing its value. When you have a dollar today, you can invest it, and through interest or capital gains, it can grow. Conversely, a dollar received in the future forgoes the opportunity to earn that interest or investment return during the intervening period. This opportunity cost is a critical element of the time value of money, which is essential in financial planning, as it underscores the importance of making timely investments and considering the implications of inflation and risk over time. The other options do not accurately represent the concept. While it is true that future money is often seen as less valuable due to potential diminishes from inflation and the time factor, this is a different perspective on the implications rather than the core concept itself. The notion that investments should only be made with future earnings is too narrow and doesn't capture the broader implications of the time value of money, and stating that the value of all money is constant over time contradicts the very principle that time affects money's value.

#### 4. Which statement best describes an efficient financial plan?

- A. A plan that delivers the desired results.
- B. A plan that uses a balanced approach to selecting investments.
- C. A plan that generates optimal results for the least amount of money.
- D. A plan that incurs the highest rates of return for the least amount of risk.

An efficient financial plan is characterized by its ability to generate optimal results for the least amount of money, aligning resources effectively to achieve financial goals. This definition underscores the importance of cost-effectiveness in financial planning, ensuring that every dollar spent contributes meaningfully to the desired outcomes. In the context of financial planning, efficiency also involves maximizing returns while managing costs, which means that the financial plan should not only focus on high returns but also on minimizing unnecessary expenses. By aiming for optimal results at a lower cost, such a plan can enhance overall wealth-building and financial stability over time. While other choices touch on important elements of financial planning—such as delivering desired results, balancing investments, and managing risk—none encapsulate the core efficiency criterion of maximizing outcomes relative to the costs incurred as effectively as option C does.

## 5. What is Social Security and how does it impact retirement planning?

- A. A government program providing housing assistance
- B. A program for child education funding
- C. A government program providing financial assistance during retirement or disability
- D. A program for funding personal investments

Social Security is a government program designed to provide financial assistance to individuals during retirement or in the case of disability. Specifically, it administers benefits to retirees, disabled individuals, and survivors of deceased workers, helping to ensure a basic level of income and support for those who may not have sufficient means to support themselves after leaving the workforce. In the context of retirement planning, Social Security plays a crucial role as one of the primary sources of income for many retirees. Understanding the benefits offered by Social Security, including the amount one can receive based on their work history and contributions, is vital for effective retirement planning. It allows individuals to estimate their post-retirement income, helping them make informed decisions regarding savings, investment strategies, and lifestyle adjustments required to maintain their desired standard of living in retirement. The other options do not accurately describe the purpose or function of Social Security, as they focus on unrelated areas such as housing assistance and education funding. Thus, the accurate characterization of Social Security as a program providing financial assistance during retirement or disability directly addresses its impact on retirement planning.

## 6. For tax purposes, how are spousal support payments treated?

- A. They are deductible by the payer.
- B. They are considered taxable income for the recipient.
- C. They allow for an automatic refund on taxes paid.
- D. They have no effect on taxable income.

When considering the treatment of spousal support payments for tax purposes, it is important to understand the implications for both the payer and the recipient. Spousal support payments, also known as alimony, are generally deductible by the payer, which means that the individual who is making the payments can reduce their taxable income by the amount they pay in support. This deductibility benefit provides an incentive for the payer to fulfill their support obligations, as it effectively lowers their overall tax burden. Moreover, the recipient of these spousal support payments typically must report them as taxable income. This means that while the payer can deduct the amount from their taxes, the recipient will need to include the payment in their income calculation when filing taxes. The other options imply various meanings that do not align with the current federal tax treatment of spousal support payments. While spousal support does not provide an automatic tax refund or have no effect on taxable income, the key fact remains that the payer can claim a deduction, which is pivotal in understanding the financial implications of spousal support arrangements.

## 7. Which factor is NOT considered when developing an investment strategy?

- A. Market outlook
- B. Personal risk tolerance
- C. Investment goals
- D. Social security eligibility

When developing an investment strategy, factors such as market outlook, personal risk tolerance, and investment goals are crucial as they directly impact an investor's approach and decision-making process. Market outlook helps an investor understand the broader economic conditions and potential future performance of various asset classes, guiding the selection of investments that align with anticipated market movements. Personal risk tolerance indicates how much volatility an investor can handle emotionally and financially, which is essential in selecting investment products and determining the appropriate asset allocation. Investment goals define the financial objectives an investor seeks to achieve, such as saving for retirement, buying a home, or funding education, thus shaping the investment strategy itself. On the other hand, social security eligibility, while important for overall financial planning, does not play a direct role in the formulation of an investment strategy. It pertains more to retirement planning and cash flow considerations rather than the specific choices and allocations made within an investment portfolio. Therefore, it is not a factor that is typically considered when developing an investment strategy.

## 8. Which statements about the evolution of the role of financial advisors are correct?

- A. I only.
- B. I and III only.
- C. II and III only.
- D. I and II only.

The evolution of the role of financial advisors has been marked by a number of significant changes reflecting broader trends in the financial landscape, regulatory environment, and client expectations. The first statement highlights a critical aspect: financial advisors have typically shifted from being primarily transaction-oriented to becoming more relationship-oriented. This transformation focuses on offering personalized financial planning and comprehensive advice, rather than merely executing buy and sell orders. This change is significant because it aligns with clients' increasing desire for holistic financial guidance that encompasses their entire financial situation rather than isolated transactions. The second statement typically points towards an increased emphasis on fiduciary responsibility — financial advisors are more frequently expected to act in the best interest of their clients, ensuring that the advice and services provided not only meet regulatory standards but also uphold ethical considerations and build trust with clients. This shift further enhances the advisor's role as a trusted partner in their client's financial journey. The third statement often mentions the growing importance of technology in the advisory space. The advent of robo-advisors and digital tools has changed how financial services are delivered, allowing advisors to enhance their services with data analytics, financial modeling, and client engagement platforms. This evolution means that advisors must now balance technological proficiency with their personal touch, adapting to these advancements to better serve their

#### 9. What is one major purpose of establishing an estate plan?

- A. To reduce the amount of income tax paid
- B. To dictate the distribution of assets after death
- C. To set up a business plan
- D. To establish a savings account

Establishing an estate plan primarily serves the purpose of dictating the distribution of assets after an individual's death. This is a crucial aspect of financial planning because it allows individuals to clearly outline their wishes regarding how their assets should be handled, who will inherit what, and any specific conditions or stipulations they wish to impose on those distributions. Effective estate planning helps ensure that an individual's legacy is protected and that their financial affairs are managed according to their desires, thereby minimizing potential conflicts among heirs and reducing uncertainties at a time that can be emotionally challenging for loved ones. By providing clear instructions, an estate plan can also facilitate a smoother transition of assets, potentially expediting the probate process and helping to avoid disputes. While aspects like reducing income tax or setting up a business plan are important in their own right, they do not address the fundamental objective that an estate plan aims to achieve—ensuring that an individual's wishes regarding asset distribution are honored after their passing. Establishing a savings account also does not align with the primary focus of an estate plan.

## 10. Which statement regarding the traits or values of financial advisors is correct?

- A. Professionalism is displayed by being competent and knowledgeable.
- B. Diligence is displayed by being honest with clients.
- C. Objectivity requires respecting clients' privacy.
- D. Confidentiality requires the advisor to make impartial recommendations.

The statement regarding professionalism as being displayed by being competent and knowledgeable is accurate because professionalism encompasses a financial advisor's ability to operate with a high level of skill and expertise. Competence refers to the advisor's understanding of financial principles, regulations, and products, while knowledge reflects their continuous pursuit of industry updates and education. A professional financial advisor builds trust with clients through their ability to provide informed, effective, and reliable advice based on sound financial judgment. This foundation sets the stage for successful client relationships and effective financial planning. Other traits, while important, relate to different aspects within the advisor-client relationship. Diligence pertains more to consistent effort and thoroughness in serving clients, while objectivity relates to impartial decision-making without personal bias. Confidentiality emphasizes the importance of protecting client information relevant to their financial circumstances but does not inherently mean that recommendations must be impartial. Understanding these distinctions further highlights why professionalism, as defined in the correct statement, is critical in the field of financial advising.