

EMONEY FUNDAMENTALS CERTIFICATION PRACTICE TEST (SAMPLE) STUDY GUIDE



SAMPLE STUDY GUIDE WITH LIMITED QUESTIONS

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THE FULL VERSION STUDY GUIDE**

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Introduction

Preparing for a certification exam can feel overwhelming, but with the right tools, it becomes an opportunity to build confidence, sharpen your skills, and move one step closer to your goals. At Examzify, we believe that effective exam preparation isn't just about memorization, it's about understanding the material, identifying knowledge gaps, and building the test-taking strategies that lead to success.

This guide was designed to help you do exactly that.

Whether you're preparing for a licensing exam, professional certification, or entry-level qualification, this book offers structured practice to reinforce key concepts. You'll find a wide range of multiple-choice questions, each followed by clear explanations to help you understand not just the right answer, but why it's correct.

The content in this guide is based on real-world exam objectives and aligned with the types of questions and topics commonly found on official tests. It's ideal for learners who want to:

- Practice answering questions under realistic conditions,
- Improve accuracy and speed,
- Review explanations to strengthen weak areas, and
- Approach the exam with greater confidence.

We recommend using this book not as a stand-alone study tool, but alongside other resources like flashcards, textbooks, or hands-on training. For best results, we recommend working through each question, reflecting on the explanation provided, and revisiting the topics that challenge you most.

Remember: successful test preparation isn't about getting every question right the first time, it's about learning from your mistakes and improving over time. Stay focused, trust the process, and know that every page you turn brings you closer to success.

Let's begin.

How to Use This Guide

This guide is designed to help you study more effectively and approach your exam with confidence. Whether you're reviewing for the first time or doing a final refresh, here's how to get the most out of your Examzify study guide:

1. Start with a Diagnostic Review

Skim through the questions to get a sense of what you know and what you need to focus on. Your goal is to identify knowledge gaps early.

2. Study in Short, Focused Sessions

Break your study time into manageable blocks (e.g. 30 – 45 minutes). Review a handful of questions, reflect on the explanations.

3. Learn from the Explanations

After answering a question, always read the explanation, even if you got it right. It reinforces key points, corrects misunderstandings, and teaches subtle distinctions between similar answers.

4. Track Your Progress

Use bookmarks or notes (if reading digitally) to mark difficult questions. Revisit these regularly and track improvements over time.

5. Simulate the Real Exam

Once you're comfortable, try taking a full set of questions without pausing. Set a timer and simulate test-day conditions to build confidence and time management skills.

6. Repeat and Review

Don't just study once, repetition builds retention. Re-attempt questions after a few days and revisit explanations to reinforce learning. Pair this guide with other Examzify tools like flashcards, and digital practice tests to strengthen your preparation across formats.

There's no single right way to study, but consistent, thoughtful effort always wins. Use this guide flexibly, adapt the tips above to fit your pace and learning style. You've got this!

Questions

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- 1. How can you protect an asset from the liquidation strategy?**
 - A. Move the asset to a different portfolio
 - B. Increase withdrawal limits
 - C. Reclassify as retirement funds
 - D. Use the Exclusion tab under the liquidation strategy to protect the account
- 2. Besides increasing savings to the 529 plan, what is another possible option to increase the probability of Alberto's Education funding?**
 - A. Attending a more affordable college
 - B. Increasing the cost of tuition
 - C. Taking out more student loans
 - D. Decreasing overall savings
- 3. What is the Client Site Organizer?**
 - A. This page shows comprehensive client information such as accounts, property, family & friends, income, expenses, savings, and financial priorities
 - B. A dashboard for scheduling appointments
 - C. A list of advisor contacts
 - D. A search tool for client data
- 4. What types of features can you customize in Market Index data?**
 - A. Historical performance and volatility only
 - B. Asset class and region
 - C. Tax treatment and expense assumptions
 - D. Mean Rate, Rate of Return, Standard Deviation, and Growth Characteristics
- 5. Which planning tool is commonly regarded as the most versatile for scenario-based optimization?**
 - A. Advanced Planning
 - B. Scenario Planning
 - C. Demand Planning
 - D. Master Planning

- 6. Which item is NOT a manipulable fact default in the system?**
- A. Financial Priorities
 - B. Assumed Age of Death
 - C. Living Expense Inflation Assumptions
 - D. State Income Tax Rate Assumptions
- 7. Which saving option should you choose if you only want new Clients to have these options and not the Clients already added?**
- A. Save As New Client
 - B. Save As Default
 - C. Save For New Clients Only
 - D. Save As Template
- 8. Under the default inflation settings, which items are inflated by default and may be changed individually?**
- A. Unclassified Holdings, Unclassified Asset Mix, Income, Expenses, and Property
 - B. Core Cash Account, Savings, Investments
 - C. Salaries, Wages, Bonuses
 - D. Taxable Accounts, Non-Taxable Accounts
- 9. Which Lead Capture customization option(s) can an Advisor modify?**
- A. The Body paragraph that summarizes Lead Capture to a prospect and the Headline title that shows up after clicking the Lead Capture link
 - B. The Logo and the Color scheme
 - C. The Background image and the Button text
 - D. The Footer text and the Navigation menu
- 10. Which setting controls how onboarding is presented to new portal visitors?**
- A. Onboarding toggle
 - B. Onboarding Settings
 - C. Lead Capture Defaults
 - D. Client Site Defaults

Answers

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1. D
2. A
3. D
4. D
5. A
6. A
7. B
8. C
9. C
10. B

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Explanations

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1. How can you protect an asset from the liquidation strategy?

- A. Move the asset to a different portfolio
- B. Increase withdrawal limits
- C. Reclassify as retirement funds
- D. Use the Exclusion tab under the liquidation strategy to protect the account**

The key idea is using the liquidation plan's rules to selectively ignore certain assets. The Exclusion tab under the liquidation strategy is designed for this. By selecting specific assets or accounts to exclude, the plan will fund withdrawals from other assets first, leaving the excluded ones untouched. This gives you a clear, built-in way to protect important holdings from being liquidated. Other approaches don't offer the same guaranteed protection within the strategy. Moving the asset to another portfolio might change its placement but doesn't automatically shield it from the liquidation calculations. Increasing withdrawal limits raises risk rather than protection. Reclassifying as retirement funds can affect tax treatment and eligibility but doesn't create a formal exclusion within the liquidation plan.

2. Besides increasing savings to the 529 plan, what is another possible option to increase the probability of Alberto's Education funding?

- A. Attending a more affordable college**
- B. Increasing the cost of tuition
- C. Taking out more student loans
- D. Decreasing overall savings

Lowering the amount you must fund directly through savings or loans makes it much more likely that what you've saved will cover the bill. Attending a more affordable college reduces the total cost of attendance, so the 529 plan savings can go further and potentially cover a larger share of expenses without increasing debt. The other options would raise or redistribute the burden rather than ease it: higher tuition costs would require more funds, taking out more loans adds debt to repay, and decreasing savings directly reduces the money available to use. By choosing a less expensive college, Alberto improves the odds that his current savings plus any aid will sufficiently fund his education.

3. What is the Client Site Organizer?

- A. This page shows comprehensive client information such as accounts, property, family & friends, income, expenses, savings, and financial priorities
- B. A dashboard for scheduling appointments
- C. A list of advisor contacts
- D. A search tool for client data**

The Client Site Organizer is a search tool for client data. Its primary purpose is to let you quickly locate and pull up information about a client that may be spread across different areas—accounts, property, family & friends, income, expenses, savings, and financial priorities. Instead of navigating through multiple pages, you can use a search function (and filters) to find the exact data you need, making it faster to assemble a complete picture of the client. It isn't simply a scheduling dashboard or a list of advisor contacts, and while it can point you to pages with comprehensive client information, its defining role is efficient data retrieval.

4. What types of features can you customize in Market Index data?

- A. Historical performance and volatility only
- B. Asset class and region
- C. Tax treatment and expense assumptions
- D. Mean Rate, Rate of Return, Standard Deviation, and Growth Characteristics**

Customizing Market Index data focuses on the statistical profile and growth behavior that define how the index performs in models. The best-fit features to adjust are the Mean Rate, Rate of Return, Standard Deviation, and Growth Characteristics. These parameters let you set the average expected return, the actual return path, the variability of returns, and how the index grows over time, which is essential for accurate scenario analysis, risk assessment, and performance projections. Historically observed performance and volatility describe past results and are only part of what you can tailor, so they're too narrow to capture the full customization. Asset class and region refer to what the index contains rather than how its data behave, and tax treatment and expense assumptions pertain to after-tax outcomes and costs rather than the index's core data features.

5. Which planning tool is commonly regarded as the most versatile for scenario-based optimization?

- A. Advanced Planning**
- B. Scenario Planning
- C. Demand Planning
- D. Master Planning

Understanding how to optimize decisions across a network under different possible futures is the focus here. Advanced Planning tools are built to model the entire supply chain, incorporating demand, supply, capacity, constraints, and costs, and then run multiple what-if scenarios to find the best courses of action. They use optimization engines to determine concrete decisions—such as production quantities, inventory levels, and transportation plans—that balance service levels with cost across many scenarios. This makes them highly versatile for scenario-based optimization, because you can compare outcomes, perform sensitivity analyses, and quickly adapt to changing conditions. Scenario planning, by contrast, is about exploring a range of possible futures and strategic responses rather than producing optimized operational decisions. Demand planning centers on forecasting what customers will buy, which informs the planning process but isn't itself an optimization across scenarios. Master planning focuses on aligning the master schedule with demand, but without the broad, scenario-wide optimization capabilities that link multiple functions and constraints in a single framework.

6. Which item is NOT a manipulable fact default in the system?

- A. Financial Priorities**
- B. Assumed Age of Death
- C. Living Expense Inflation Assumptions
- D. State Income Tax Rate Assumptions

The idea being tested is which inputs the planning system treats as adjustable numerical assumptions used in projections. In many financial planning tools, age of death, living expense inflation, and state income tax rates are classic manipulable defaults because changing them directly alters future cash flows, costs, and tax outcomes in the model. Financial priorities, however, are about how you want to allocate resources or what goals you're pursuing; they describe your preferences rather than a numeric assumption the calculator uses to run scenarios. So while you can set or adjust your priorities, they aren't a numerical default fact fed into the projection engine in the same way as the other items.

7. Which saving option should you choose if you only want new Clients to have these options and not the Clients already added?

- A. Save As New Client
- B. Save As Default**
- C. Save For New Clients Only
- D. Save As Template

Save As Default is the option that best ensures only new clients get these options. It sets the current configuration as the standard for all future client entries, so every new client automatically inherits these settings while clients already in your system keep their existing options. The other choices would apply the changes only to a single new client, or require choosing or applying a template for each new client, rather than establishing a system-wide default for all future additions.

8. Under the default inflation settings, which items are inflated by default and may be changed individually?

- A. Unclassified Holdings, Unclassified Asset Mix, Income, Expenses, and Property
- B. Core Cash Account, Savings, Investments
- C. Salaries, Wages, Bonuses**
- D. Taxable Accounts, Non-Taxable Accounts

Default inflation settings adjust forecasted cash flows by automatically inflating income that tends to rise with the economy. Salaries, wages, and bonuses are the items inflated by default because compensation typically grows with wage inflation, helping your earnings projections stay realistic over time. You can still change inflation on other items if you want to model different growth paths, but the system applies inflation to the compensation line by default. The other categories—cash accounts, savings, investments, or account/asset groupings—aren't auto-inflated in the same way, since their future values come from contributions, returns, or market movements rather than wage growth.

9. Which Lead Capture customization option(s) can an Advisor modify?

- A. The Body paragraph that summarizes Lead Capture to a prospect and the Headline title that shows up after clicking the Lead Capture link
- B. The Logo and the Color scheme
- C. The Background image and the Button text**
- D. The Footer text and the Navigation menu

The main idea is that Lead Capture customization focuses on the visual and call-to-action details within the capture unit itself. An Advisor can tailor the look to match the message and audience by selecting a background image that sets the right context and by adjusting the button text to craft a clear, compelling call to action. These elements directly influence how the lead capture form appears and how inviting it is to prospects, which can improve engagement and conversions. In contrast, changes to the Logo and the Color scheme are typically broader branding controls, applied across the whole site or platform rather than just the lead capture component. Similarly, Footer text and the Navigation menu are part of the overall site layout and navigation, not specific to the individual lead capture element.

10. Which setting controls how onboarding is presented to new portal visitors?

- A. Onboarding toggle
- B. Onboarding Settings**
- C. Lead Capture Defaults
- D. Client Site Defaults

Onboarding presentation is about how the guided intro appears to first-time visitors—the sequence, timing, and messages shown when someone new visits the portal. The dedicated Onboarding Settings is the place designed to configure those presentation details, letting you customize how the onboarding experience is presented. The other options don't tune presentation aspects: a toggle would simply turn onboarding on or off, Lead Capture Defaults relate to collecting visitor information, and Client Site Defaults affect broader site-wide settings rather than how onboarding is displayed.

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Next Steps

Congratulations on reaching the final section of this guide. You've taken a meaningful step toward passing your certification exam and advancing your career.

As you continue preparing, remember that consistent practice, review, and self-reflection are key to success. Make time to revisit difficult topics, simulate exam conditions, and track your progress along the way.

If you need help, have suggestions, or want to share feedback, we'd love to hear from you. Reach out to our team at hello@examzify.com.

Or visit your dedicated course page for more study tools and resources:

<https://emoneyfundamentals.examzify.com>

We wish you the very best on your exam journey. You've got this!

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