

CII Certificate in Insurance - Award in General Insurance (non-UK) (W01) Practice Test (Sample)

Study Guide



Everything you need from our exam experts!

Copyright © 2025 by Examzify - A Kaluba Technologies Inc. product.

ALL RIGHTS RESERVED.

No part of this book may be reproduced or transferred in any form or by any means, graphic, electronic, or mechanical, including photocopying, recording, web distribution, taping, or by any information storage retrieval system, without the written permission of the author.

Notice: Examzify makes every reasonable effort to obtain from reliable sources accurate, complete, and timely information about this product.

SAMPLE

Questions

SAMPLE

- 1. Which of the following is NOT considered a factor in underwriting?**
 - A. Claim history**
 - B. Physical health of the insured**
 - C. The type of coverage requested**
 - D. The public opinion of the insurer**
- 2. What does 'risk transfer' imply in the context of insurance?**
 - A. The process of raising insurance premiums based on claims**
 - B. The act of shifting the risk of loss from one party to another (usually to an insurer)**
 - C. The practice of delaying claims payments to save costs**
 - D. The consolidation of multiple insurance policies into one**
- 3. What is a 'named perils policy'?**
 - A. An insurance policy covering all risks**
 - B. An insurance policy that covers specific risks listed within it**
 - C. A type of life insurance policy**
 - D. A policy that excludes all forms of liability**
- 4. What is meant by 'material fact' in insurance?**
 - A. An irrelevant detail in an insurance contract**
 - B. Any information that could influence an insurer's decision regarding coverage**
 - C. An exaggerated claim made by the insured**
 - D. A legal term referring to fraudulent claims**
- 5. What is the significance of the Treating Customers Fairly (TCF) initiative?**
 - A. It seeks to reduce operational costs for insurers**
 - B. It ensures fair treatment and good outcomes for customers in financial services**
 - C. It focuses on increasing marketing reach**
 - D. It prioritizes insurance claims over products**

- 6. What does 'moral hazard' refer to in insurance?**
- A. The potential for natural disasters**
 - B. The possibility of insured individuals engaging in risky behavior**
 - C. The inherent risk of financial markets**
 - D. The consequences of insuring unstable businesses**
- 7. What is the function of an 'exclusion clause' in an insurance policy?**
- A. A clause that outlines the benefits provided**
 - B. Specific provisions related to coverage limits**
 - C. Specific provisions in an insurance policy that detail conditions or scenarios not covered by the policy**
 - D. A clause ensuring automatic renewal of policies**
- 8. How is 'subrogation' defined in insurance terms?**
- A. The right of an insurer to refund the premium**
 - B. The right of an insurer to pursue a third party that caused a loss to the insured**
 - C. The right of an insured to cancel the policy**
 - D. The process of renewing an insurance policy**
- 9. What is meant by 'unexpected perils' in an insurance policy?**
- A. Risks considered standard and predictable for insurance purposes**
 - B. Risks not generally considered standard or predictable for insurance purposes**
 - C. Common accidents that happen frequently**
 - D. Risks that are excluded from policies by default**
- 10. Which of the following statements about health insurance is true?**
- A. It only covers preventive care.**
 - B. It pays for medical expenses after an injury occurs.**
 - C. It is limited to life-threatening conditions.**
 - D. It does not provide coverage after a claim is made.**

Answers

SAMPLE

1. D
2. B
3. B
4. B
5. B
6. B
7. C
8. B
9. B
10. B

SAMPLE

Explanations

SAMPLE

1. Which of the following is NOT considered a factor in underwriting?

- A. Claim history**
- B. Physical health of the insured**
- C. The type of coverage requested**
- D. The public opinion of the insurer**

In the context of underwriting, which is the process insurers use to evaluate the risk of insuring a client, various factors are typically taken into account to determine how likely it is that a claim will be made. Claim history is critically important because it provides insight into the insured's past behavior and risk profile. The physical health of the insured is also a key factor, particularly in health and life insurance, as it directly relates to the potential likelihood of claims related to health issues. Additionally, the type of coverage requested matters as different types of coverage come with different risk assessments, making it a fundamental aspect of underwriting. The public opinion of the insurer, however, does not directly influence the underwriting process for individual policies. While a strong reputation may indirectly affect the overall competitiveness of an insurer, it is not a practical or measurable factor when assessing the risk of a specific insured individual or entity. Underwriters focus on quantifiable data that reflects an applicant's risk rather than subjective perceptions of the insurer's reputation. Thus, the correct answer is that the public opinion of the insurer is not considered a factor in underwriting.

2. What does 'risk transfer' imply in the context of insurance?

- A. The process of raising insurance premiums based on claims**
- B. The act of shifting the risk of loss from one party to another (usually to an insurer)**
- C. The practice of delaying claims payments to save costs**
- D. The consolidation of multiple insurance policies into one**

In the context of insurance, 'risk transfer' refers to the act of shifting the risk of loss from one party—typically the insured—to another party, which is usually the insurer. This fundamental principle of insurance allows individuals or businesses to mitigate their potential financial losses by paying a premium to the insurance company. In doing so, the insurer assumes the responsibility for certain risks outlined in the policy, effectively protecting the insured from bearing the full brunt of potential losses. For example, if a homeowner purchases property insurance, they transfer the financial risk of damage or loss to the insurer. Instead of facing the significant costs of repairs or replacements in the event of a disaster, the homeowner can rely on the insurance company to cover those expenses according to the terms of the policy. This risk transfer creates a safety net, facilitating financial stability and peace of mind for the insured. The other options represent concepts that do not align with the definition of risk transfer. Raising insurance premiums based on claims is related to underwriting and pricing strategies rather than the transfer of risk. Delaying claims payments primarily concerns claims processing rather than the fundamental nature of risk transfer. Finally, consolidating multiple insurance policies into one refers to insurance management practices rather than the process of transferring risk itself.

3. What is a 'named perils policy'?

- A. An insurance policy covering all risks
- B. An insurance policy that covers specific risks listed within it**
- C. A type of life insurance policy
- D. A policy that excludes all forms of liability

A 'named perils policy' specifically refers to an insurance policy that provides coverage for only those risks that are explicitly listed in the policy document. This means that if a peril is not named, it is not covered, making the coverage more limited compared to an all-risk policy, which would cover a broader range of potential incidents. The policy operates by clearly defining the situations under which a claim can be made. For example, common named perils may include fire, theft, flood, or vandalism. When the event causing loss or damage is one of the specified perils, the insured can make a claim. However, any loss caused by an unlisted peril would not be covered under this type of policy. In contrast, a policy that covers all risks would provide broader protection, making it different from a named perils approach. The other options, such as life insurance or liability exclusion policies, address different kinds of coverage that do not relate to the concept of named perils.

4. What is meant by 'material fact' in insurance?

- A. An irrelevant detail in an insurance contract
- B. Any information that could influence an insurer's decision regarding coverage**
- C. An exaggerated claim made by the insured
- D. A legal term referring to fraudulent claims

In the context of insurance, a 'material fact' refers to any information that is critical to an insurer's decision-making process regarding coverage and the terms of a policy. This can include details about the insured's property, health history, risk factors, and any other relevant circumstances. If a material fact is withheld or misrepresented, it can lead to the insurer reevaluating or denying a claim, as the insurer relies on this information to assess risk accurately. Understanding what constitutes a material fact is essential because it emphasizes the principle of utmost good faith (uberrima fides) in insurance contracts, where both parties are expected to disclose all pertinent information. The other options do not accurately represent the concept of a material fact. For example, irrelevant details do not play a role in an insurer's decision-making, exaggerated claims pertain to the honesty of the insured's claims rather than the fundamental nature of information disclosure, and legal terms regarding fraudulent claims do not align with the definition of a material fact within the context of providing accurate and pertinent information about risks.

5. What is the significance of the Treating Customers Fairly (TCF) initiative?

- A. It seeks to reduce operational costs for insurers**
- B. It ensures fair treatment and good outcomes for customers in financial services**
- C. It focuses on increasing marketing reach**
- D. It prioritizes insurance claims over products**

The Treating Customers Fairly (TCF) initiative plays a crucial role in establishing principles that govern how financial services should treat their clients. The primary objective of TCF is to ensure that customers receive fair treatment at every stage of their interaction with financial service providers. This encompasses providing customers with appropriate products and services that suit their needs, clear and transparent communication, and fair handling of complaints. By focusing on good outcomes for customers, TCF aligns with broader regulatory goals, promoting consumer confidence and better overall experiences in financial markets. Achieving these outcomes can lead to increased customer loyalty and trust, which are vital for the long-term success of any financial institution. This initiative does not specifically aim at reducing operational costs, increasing marketing reach, or prioritizing claims; rather, it centers around the fairness and transparency of customer interactions, which benefits both consumers and businesses in the financial sector.

6. What does 'moral hazard' refer to in insurance?

- A. The potential for natural disasters**
- B. The possibility of insured individuals engaging in risky behavior**
- C. The inherent risk of financial markets**
- D. The consequences of insuring unstable businesses**

Moral hazard refers to the situation where an insured person is more likely to take risks because they are covered by insurance. When individuals know they have financial protection against certain risks, they may engage in riskier behavior than they would if they were not insured. This is particularly relevant in the insurance context because it can lead to increased claims and losses for insurers, undermining the principle of insurance that seeks to spread risk evenly among policyholders. In the context of the other options, while natural disasters, financial market risks, and the stability of businesses are all relevant considerations within the broader insurance field, they do not define moral hazard. Instead, moral hazard specifically addresses the relationship between the insured's behavior and their insurance coverage. Thus, the focus on individuals potentially engaging in riskier behavior due to insurance coverage is what makes this option a clear embodiment of the concept of moral hazard in insurance.

7. What is the function of an 'exclusion clause' in an insurance policy?

- A. A clause that outlines the benefits provided**
- B. Specific provisions related to coverage limits**
- C. Specific provisions in an insurance policy that detail conditions or scenarios not covered by the policy**
- D. A clause ensuring automatic renewal of policies**

The function of an 'exclusion clause' in an insurance policy is to specify the conditions or scenarios that are not covered by the policy. This is essential for both the insurer and the insured to clearly understand the limitations of coverage. By outlining what is excluded, the insurance company can manage its risk and prevent claims that fall outside of the agreed-upon terms. For the policyholder, it helps set expectations regarding what incidents or types of damage will not be compensated, thereby ensuring that they are aware of any gaps in their coverage. Understanding exclusion clauses is crucial as it allows individuals and businesses to make informed decisions about additional coverage they might need, potentially leading them to purchase riders or supplemental policies if necessary. It is important for insured parties to read and understand these clauses to avoid surprises during the claims process.

8. How is 'subrogation' defined in insurance terms?

- A. The right of an insurer to refund the premium**
- B. The right of an insurer to pursue a third party that caused a loss to the insured**
- C. The right of an insured to cancel the policy**
- D. The process of renewing an insurance policy**

Subrogation in insurance refers to the right of an insurer to pursue a third party that has caused a loss to the insured. This legal concept allows the insurer, having compensated the insured for their loss, to step into their shoes and seek recovery from the party responsible for the damage. This process not only aims to mitigate the financial impact on the insurance company but also helps to keep premiums lower for policyholders by holding the responsible party accountable. For instance, if an insured's property is damaged due to someone else's negligence, after paying the claim, the insurer can claim damages from that third party, thereby recovering some or all of the costs. Understanding subrogation is crucial as it exemplifies the insurer's commitment to making a policyholder whole after a loss, while also illustrating how the insurance industry manages risk and responsibility.

9. What is meant by 'unexpected perils' in an insurance policy?

A. Risks considered standard and predictable for insurance purposes

B. Risks not generally considered standard or predictable for insurance purposes

C. Common accidents that happen frequently

D. Risks that are excluded from policies by default

'Unexpected perils' in an insurance policy refers to risks that are not typically anticipated or recognized as standard or predictable for the purposes of insurance coverage. These are events that might occur infrequently or that do not fall within the common scope of risks underwritten by insurers. When designing insurance products, underwriters focus on various categories of risks and base premiums and coverage options on those that are predictable, manageable, and have established historical data. Unexpected perils, however, are those that might arise outside of normal expectations, making them harder to assess and price adequately. For example, natural disasters, unforeseen technological failures, or unique events could all be categorized as unexpected perils since they don't happen with regularity and might not be included in standard insurance coverage. Understanding this concept helps policyholders recognize what kinds of risks might not be covered without specific endorsements or additional coverage. The other options provide descriptions of risks that are more aligned with standard insurance practices or exclusions but do not capture the essence of 'unexpected perils' accurately.

10. Which of the following statements about health insurance is true?

A. It only covers preventive care.

B. It pays for medical expenses after an injury occurs.

C. It is limited to life-threatening conditions.

D. It does not provide coverage after a claim is made.

The statement that health insurance pays for medical expenses after an injury occurs is accurate because one of the primary functions of health insurance is to offer financial protection against the costs associated with medical treatment following injuries or illnesses. Health insurance policies typically cover a range of medical services, including hospitalization, surgeries, and follow-up care, which can arise as a direct result of injuries. This coverage can extend to both unexpected accidents and planned medical procedures, allowing individuals to seek necessary care without bearing the full burden of the associated costs at the time of treatment. By doing so, health insurance helps provide peace of mind to policyholders, knowing that they have financial support in addressing their medical needs when the situation arises. Other statements are not accurate reflections of health insurance's role. For example, health insurance does not limit coverage to only preventive care, nor does it confine itself to life-threatening conditions. Additionally, health insurance provides ongoing coverage over the duration of the policy, even after claims are made, thus offering protection against future medical needs.