

CFA SUSTAINABLE INVESTING CERTIFICATE (FORMERLY ESG CERTIFICATE) PRACTICE EXAM (SAMPLE)

STUDY GUIDE



SAMPLE STUDY GUIDE WITH LIMITED QUESTIONS

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THE FULL VERSION STUDY GUIDE**

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Introduction

Preparing for a certification exam can feel overwhelming, but with the right tools, it becomes an opportunity to build confidence, sharpen your skills, and move one step closer to your goals. At Examzify, we believe that effective exam preparation isn't just about memorization, it's about understanding the material, identifying knowledge gaps, and building the test-taking strategies that lead to success.

This guide was designed to help you do exactly that.

Whether you're preparing for a licensing exam, professional certification, or entry-level qualification, this book offers structured practice to reinforce key concepts. You'll find a wide range of multiple-choice questions, each followed by clear explanations to help you understand not just the right answer, but why it's correct.

The content in this guide is based on real-world exam objectives and aligned with the types of questions and topics commonly found on official tests. It's ideal for learners who want to:

- Practice answering questions under realistic conditions,
- Improve accuracy and speed,
- Review explanations to strengthen weak areas, and
- Approach the exam with greater confidence.

We recommend using this book not as a stand-alone study tool, but alongside other resources like flashcards, textbooks, or hands-on training. For best results, we recommend working through each question, reflecting on the explanation provided, and revisiting the topics that challenge you most.

Remember: successful test preparation isn't about getting every question right the first time, it's about learning from your mistakes and improving over time. Stay focused, trust the process, and know that every page you turn brings you closer to success.

Let's begin.

How to Use This Guide

This guide is designed to help you study more effectively and approach your exam with confidence. Whether you're reviewing for the first time or doing a final refresh, here's how to get the most out of your Examzify study guide:

1. Start with a Diagnostic Review

Skim through the questions to get a sense of what you know and what you need to focus on. Your goal is to identify knowledge gaps early.

2. Study in Short, Focused Sessions

Break your study time into manageable blocks (e.g. 30 – 45 minutes). Review a handful of questions, reflect on the explanations.

3. Learn from the Explanations

After answering a question, always read the explanation, even if you got it right. It reinforces key points, corrects misunderstandings, and teaches subtle distinctions between similar answers.

4. Track Your Progress

Use bookmarks or notes (if reading digitally) to mark difficult questions. Revisit these regularly and track improvements over time.

5. Simulate the Real Exam

Once you're comfortable, try taking a full set of questions without pausing. Set a timer and simulate test-day conditions to build confidence and time management skills.

6. Repeat and Review

Don't just study once, repetition builds retention. Re-attempt questions after a few days and revisit explanations to reinforce learning. Pair this guide with other Examzify tools like flashcards, and digital practice tests to strengthen your preparation across formats.

There's no single right way to study, but consistent, thoughtful effort always wins. Use this guide flexibly, adapt the tips above to fit your pace and learning style. You've got this!

Questions

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1. How long can an audit firm remain in the role at an EU public company?

- A. 5 years
- B. 7 years
- C. 10 years
- D. 20 years

2. What are the three pillars of sustainability?

- A. Environmental, Social, and Governance
- B. Environmental, Social, and Economic
- C. Economic, Technical, and Corporate
- D. Political, Environmental, and Economic

3. Which of the following best describes impact investing?

- A. Investing exclusively in high-growth sectors
- B. Investing with the intention to generate social and environmental impact alongside a financial return
- C. Investing in companies without regard to ESG factors
- D. Investing based solely on financial metrics

4. In what way can clean technology influence sustainable investing?

- A. By causing financial losses
- B. By discouraging innovation
- C. By addressing environmental challenges and providing returns
- D. By creating dependency on fossil fuels

5. What is the most significant difference between monitoring dialogues and engagement?

- A. Monitoring will influence trading decisions, engagement voting decisions
- B. Monitoring is only done by portfolio managers, engagement only by stewardship staff
- C. Monitoring occurs with investor relations staff, engagement with board directors
- D. Monitoring is one-way information seeking, engagement two-way dialogue

- 6. Which of the following is considered an element of ESG integration?**
- A. ESG factor tilts
 - B. Red flag indicators
 - C. Company questionnaires and management interviews
 - D. Watch lists
- 7. In ESG analysis, what is the purpose of engaging in stewardship activities?**
- A. To maintain status quo
 - B. To influence corporate governance and improve long-term value
 - C. To increase short-term profit margins
 - D. To avoid interaction with company management
- 8. What is the purpose of stakeholder engagement in ESG investing?**
- A. To increase the financial performance of investments
 - B. To ensure compliance with regulatory requirements
 - C. To strengthen relationships and influence practices
 - D. To select managers for better fund performance
- 9. What is the long-term goal of the Paris Agreement regarding global average temperature increase?**
- A. 1C (1.8F)
 - B. 1.5C (2.7F)
 - C. 2.0C (3.6F)
 - D. 2.5C (4.5F)
- 10. An analyst assesses a company as below average on ESG metrics. All other matters being equal, she is most likely to:**
- A. Give a PE premium to the stock
 - B. Increase the company's cost of capital
 - C. Increase the terminal growth rate assumption in a DCF model
 - D. Reduce the risk of default in her forecast models

Answers

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1. D
2. B
3. B
4. C
5. D
6. A
7. B
8. C
9. C
10. B

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Explanations

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1. How long can an audit firm remain in the role at an EU public company?

- A. 5 years
- B. 7 years
- C. 10 years
- D. 20 years**

The correct answer reflects the EU regulations regarding the tenure of audit firms serving public companies. Under the EU's statutory audit reform, an audit firm can typically hold an engagement for a maximum of 10 consecutive years. However, this period can be extended to 20 years if the audit firm is engaged in a combined audit with another firm. This means that an audit firm can remain in the role for 10 years, but with certain conditions in place, this period can effectively be extended to 20 years. This regulation aims to promote the independence of auditors and enhance the quality of audits by ensuring that firms are rotated periodically, thereby preventing the potential for overly familiar relationships between the auditors and the management of the company. The emphasis is on maintaining auditor independence and accountability, which is crucial for investor protection and the overall integrity of the financial markets.

2. What are the three pillars of sustainability?

- A. Environmental, Social, and Governance
- B. Environmental, Social, and Economic**
- C. Economic, Technical, and Corporate
- D. Political, Environmental, and Economic

The correct answer identifies the three pillars of sustainability as Environmental, Social, and Economic. This framework is fundamental to understanding sustainability as it emphasizes the need for balance among these three interrelated dimensions in pursuing development and growth. The Environmental pillar focuses on the preservation of natural resources and ecosystems, emphasizing responsible management of environmental impacts and the need for sustainable practices that maintain ecological balance. The Social pillar addresses the importance of equity, community, and social well-being, recognizing that sustainable development must also improve lives and ensure fair treatment and opportunities for all individuals. The Economic pillar underlines the necessity for businesses and economies to thrive in a manner that is sustainable over the long term, ensuring prosperity without compromising future generations' ability to meet their own needs. Collectively, these three pillars highlight that true sustainability requires solutions that are viable in all three aspects—ensuring environmental health, promoting social equity, and fostering economic viability. This integrated approach is essential for creating a sustainable future that can withstand the challenges of societal growth and environmental change.

3. Which of the following best describes impact investing?

- A. Investing exclusively in high-growth sectors
- B. Investing with the intention to generate social and environmental impact alongside a financial return**
- C. Investing in companies without regard to ESG factors
- D. Investing based solely on financial metrics

Impact investing is best described by the intention to generate social and environmental impact alongside financial returns. This definition highlights the dual objectives of impact investing, where investors not only seek financial profits but also aim to address social and environmental challenges. This approach is aligned with the principles of sustainable investing, which focus on creating positive change while still achieving monetary gains. The essence of impact investing lies in actively seeking investments that have a measurable positive effect on society or the environment. This could involve supporting renewable energy initiatives, funding projects that promote education, or investing in companies that uphold ethical practices. By integrating these impacts with financial goals, impact investors can contribute to solutions for pressing global issues while still maintaining a financial interest in their investments. In contrast, the other options do not capture the comprehensive nature of impact investing. Investing exclusively in high-growth sectors may lead to exceptional financial returns but does not guarantee any social or environmental impact. Ignoring ESG factors when selecting investments overlooks crucial criteria that could lead to detrimental outcomes for society and the environment. Finally, basing investment decisions solely on financial metrics neglects the growing recognition that sustainability and responsibility are vital to long-term success in today's investment landscape. Thus, option B encapsulates the true spirit of impact investing, showcasing its focus on both

4. In what way can clean technology influence sustainable investing?

- A. By causing financial losses
- B. By discouraging innovation
- C. By addressing environmental challenges and providing returns**
- D. By creating dependency on fossil fuels

Clean technology plays a crucial role in sustainable investing by addressing environmental challenges while also generating potential financial returns. This approach aligns with the core principles of sustainable investing, which focuses on generating long-term value in a manner that is environmentally responsible and socially equitable. Investments in clean technology often target solutions to pressing issues such as climate change, resource depletion, and pollution. By promoting renewable energy sources, energy efficiency improvements, and sustainable materials, clean technology can help mitigate the negative impacts of traditional industries on the environment. As such, these investments can lead to both positive environmental outcomes and financial gains, as they tap into growing markets driven by increasing regulatory pressures and consumer preferences for sustainable solutions. Furthermore, the integration of clean technology into investment strategies can enhance portfolio resilience by diversifying risk and capturing opportunities associated with the global transition to a low-carbon economy. Overall, clean technology serves as a bridge between ecological sustainability and economic performance, making it a vital component of a well-rounded sustainable investment strategy.

5. What is the most significant difference between monitoring dialogues and engagement?

- A. Monitoring will influence trading decisions, engagement voting decisions
- B. Monitoring is only done by portfolio managers, engagement only by stewardship staff
- C. Monitoring occurs with investor relations staff, engagement with board directors

D. Monitoring is one-way information seeking, engagement two-way dialogue

The most significant difference between monitoring dialogues and engagement lies in the nature of interaction and communication with the companies involved. Monitoring is primarily a one-way process where investors gather information about a company's performance, issues, and risks, which may include ESG factors. This can involve analyzing reports, attending presentations, and assessing public disclosures to understand how a company's operations align with sustainable investment criteria. On the other hand, engagement represents a two-way dialogue where investors actively communicate with a company's management or board of directors. This interaction allows for discussions that can lead to meaningful exchanges of views on various topics, including sustainability practices, corporate governance, and other concerns that may impact long-term value creation. The goal of engagement is to influence positive change in a company's practices or to seek clarification on issues of concern, hence the emphasis on it being a dialogue rather than a one-sided inquiry. This distinction highlights the different roles that monitoring and engagement play within an investor's strategy towards sustainability and responsible investing. It illustrates how one process is more passive and observational, while the other is proactive and interactive, striving for a constructive partnership with companies to enhance their ESG performance.

6. Which of the following is considered an element of ESG integration?

- A. ESG factor tilts**
- B. Red flag indicators
- C. Company questionnaires and management interviews
- D. Watch lists

ESG factor tilts are indeed a crucial element of ESG integration as they involve adjusting the portfolio allocation based on the performance and risks associated with specific environmental, social, and governance factors. By tilting investments towards companies or sectors that are more sustainable or responsible, investment managers aim to enhance returns while minimizing risks associated with ESG issues. This approach integrates ESG considerations into the investment decision-making process in a systematic and quantifiable way. In the context of ESG integration, the other options play supportive roles but do not represent the concept in its entirety. Red flag indicators, for example, may signal potential issues related to ESG factors, but they do not directly influence investment decisions. Company questionnaires and management interviews gather qualitative data on ESG practices but are part of the research process rather than an integration strategy. Similarly, watch lists help investors monitor companies that may require further scrutiny but do not actively serve to integrate ESG factors into investment strategies. Therefore, ESG factor tilts stand out as a proactive method that directly influences investment decisions through ESG considerations.

7. In ESG analysis, what is the purpose of engaging in stewardship activities?

- A. To maintain status quo
- B. To influence corporate governance and improve long-term value**
- C. To increase short-term profit margins
- D. To avoid interaction with company management

Engaging in stewardship activities serves the primary purpose of influencing corporate governance and supporting the improvement of long-term value. This involves proactive involvement by investors in the companies they invest in, aiming to promote responsible management practices that align with sustainable outcomes. Stewardship activities can take various forms, including voting on shareholder resolutions, engaging in constructive dialogue with company management, and advocating for best practices in environmental and social governance. The intention is to encourage companies to adopt strategies and policies that enhance both their operational integrity and overall sustainability, which ultimately leads to improved financial performance over the long haul. Through these efforts, investors can help to ensure that companies are held accountable for their practices, pushing for transparency and responsible decision-making that benefits a broad array of stakeholders, including customers, employees, and the wider community. This approach aligns with the principles of sustainable investing, where the focus is not merely on immediate financial returns but rather on fostering a resilient and profitable business model that can thrive in a complex and ever-changing global landscape.

8. What is the purpose of stakeholder engagement in ESG investing?

- A. To increase the financial performance of investments
- B. To ensure compliance with regulatory requirements
- C. To strengthen relationships and influence practices**
- D. To select managers for better fund performance

The purpose of stakeholder engagement in ESG investing primarily revolves around strengthening relationships and influencing practices. Engaging stakeholders—such as companies, investors, customers, and communities—allows for open communication, feedback, and collaboration on sustainable practices and policies. This engagement helps investors understand the ESG risks and opportunities within their portfolios, which can lead to more informed investment decisions and potential improvements in corporate performance related to sustainability. Moreover, when investors actively engage with stakeholders, they can encourage companies to adopt better environmental and social practices, leading to positive impacts that align with broader sustainability goals. This collaborative approach fosters a culture of accountability and responsibility, ultimately benefiting both the stakeholders involved and the investor's long-term interests. Other choices focus on ancillary aspects of ESG investing; while they may relate to stakeholder engagement in some contexts, they do not capture its core purpose as effectively as strengthening relationships and influencing practices.

9. What is the long-term goal of the Paris Agreement regarding global average temperature increase?

- A. 1C (1.8F)
- B. 1.5C (2.7F)
- C. 2.0C (3.6F)**
- D. 2.5C (4.5F)

The long-term goal of the Paris Agreement is to limit the rise in global average temperature to well below 2 degrees Celsius above pre-industrial levels, while pursuing efforts to limit the temperature increase to 1.5 degrees Celsius. This objective is pivotal as it reflects the scientific consensus on the need to avert severe consequences of climate change, such as extreme weather events, rising sea levels, and significant disruptions to ecosystems and human societies. This framework emphasizes the importance of keeping the global temperature increase as low as possible to minimize climate risks and safeguard future generations. While the thresholds portrayed in the other options are relevant to discussions on climate change impacts, they do not accurately capture the Paris Agreement's specific goals, particularly the ambitious target of 1.5 degrees Celsius that demonstrates a heightened urgency for global efforts to mitigate climate change.

10. An analyst assesses a company as below average on ESG metrics. All other matters being equal, she is most likely to:

- A. Give a PE premium to the stock
- B. Increase the company's cost of capital**
- C. Increase the terminal growth rate assumption in a DCF model
- D. Reduce the risk of default in her forecast models

A company that is assessed as below average on ESG metrics is likely to be viewed as having higher risks associated with environmental, social, and governance factors. These risks can include potential regulatory changes, reputational damage, and operational inefficiencies which may affect the company's long-term sustainability and profitability. Increasing the company's cost of capital reflects a recognition of these risks. Investors typically require a higher return when investing in companies perceived as having greater risk, which leads to a higher cost of equity. Consequently, a company assessed negatively on ESG metrics would likely face an increased cost of capital due to the additional perceived risks that could negatively impact its financial performance. This adjustment in the cost of capital is crucial for accurately assessing the company's value and risk profile in financial models, such as Discounted Cash Flow (DCF) analysis, where discount rates are pivotal in determining the present value of future cash flows. A higher perceived risk necessitates a higher discount rate, thereby reducing valuations and accurately reflecting the potential negative implications of poor ESG performance on expected returns.

Next Steps

Congratulations on reaching the final section of this guide. You've taken a meaningful step toward passing your certification exam and advancing your career.

As you continue preparing, remember that consistent practice, review, and self-reflection are key to success. Make time to revisit difficult topics, simulate exam conditions, and track your progress along the way.

If you need help, have suggestions, or want to share feedback, we'd love to hear from you. Reach out to our team at hello@examzify.com.

Or visit your dedicated course page for more study tools and resources:

<https://cfasustainableinvesting.examzify.com>

We wish you the very best on your exam journey. You've got this!

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