

# Certified Texas Contract Manager Practice Exam (Sample)

## Study Guide



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**SAMPLE**

## **Questions**

- 1. In contract management, what does the term "record retention period" refer to?**
  - A. The time to archive records**
  - B. The duration to keep contract documents**
  - C. The period during which contracts are active**
  - D. The time before a contract can be amended**
- 2. When should the Contract Administration Plan (CAP) be implemented?**
  - A. Immediately after the contract is awarded**
  - B. Early in the solicitation process**
  - C. After the post-award kick-off meeting**
  - D. Before the solicitation process starts**
- 3. Which of the following is NOT a type of damages typically included in contract remedies?**
  - A. Compensatory damages**
  - B. Punitive damages**
  - C. Emotional distress damages**
  - D. Liquidated damages**
- 4. What defines third degree of affinity relationships?**
  - A. Spouse's siblings and their spouses**
  - B. Children's spouses**
  - C. Spouse's great-grandparents and great-grandchildren**
  - D. Spouses' uncles, aunts, and their spouses**
- 5. What does a score of C indicate regarding a vendor's compliance?**
  - A. Complete customer satisfaction**
  - B. Substantial remediation of noncompliance**
  - C. Minor instances of noncompliance**
  - D. Termination of the vendor contract**

- 6. How long are contract documents required to be retained if they were executed before September 1, 2015?**
- A. 4 years**
  - B. 5 years**
  - C. 7 years**
  - D. AC+7 years**
- 7. Which is NOT a method for monitoring contracts?**
- A. Site visits**
  - B. Financial audits**
  - C. Reports**
  - D. Communication**
- 8. What do inspections during the acceptance phase typically include?**
- A. Verifying vendor compliance**
  - B. Comparing received items with the purchase order**
  - C. Revising contract terms**
  - D. Calculating indirect costs**
- 9. What is the primary purpose of monitoring in contract management?**
- A. Documenting trends and ensuring compliance**
  - B. Negotiating new terms and conditions**
  - C. Establishing supplier relationships**
  - D. Implementing service-based payments**
- 10. What does the Disclosure of Interested Parties (1295 Form) help monitor?**
- A. Contracts under \$1M in value**
  - B. Businesses entering into contracts**
  - C. Employee conduct during procurement**
  - D. Procurement practices across agencies**

## **Answers**

SAMPLE

- 1. B**
- 2. B**
- 3. C**
- 4. D**
- 5. C**
- 6. D**
- 7. B**
- 8. B**
- 9. A**
- 10. B**

**SAMPLE**

## **Explanations**

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**1. In contract management, what does the term "record retention period" refer to?**

- A. The time to archive records**
- B. The duration to keep contract documents**
- C. The period during which contracts are active**
- D. The time before a contract can be amended**

The term "record retention period" specifically refers to the duration that contract documents must be kept by an organization after they are created or received. This period is critical for compliance with legal and regulatory requirements, as well as for ensuring that important contractual information is available for future reference in case of disputes or audits. Organizations establish record retention policies to define how long different types of records should be retained, which often reflects best practices and legal obligations. Choosing this option highlights the importance of maintaining records not just for the duration of the contracts themselves, but also for a specified period afterward to ensure that all necessary documentation is available when needed. Other options address different aspects of contracts, such as their active lifespan, archival processes, or amendment timelines, but they do not directly pertain to the concept of how long records must be retained once contracts are concluded.

**2. When should the Contract Administration Plan (CAP) be implemented?**

- A. Immediately after the contract is awarded**
- B. Early in the solicitation process**
- C. After the post-award kick-off meeting**
- D. Before the solicitation process starts**

The most appropriate time to implement the Contract Administration Plan (CAP) is early in the solicitation process. This timing is crucial because establishing the CAP during this phase allows for a more structured and effective approach to managing the contract throughout its lifecycle. By developing the CAP early, all stakeholders can ensure that they have a clear understanding of their responsibilities, performance metrics, and compliance requirements right from the beginning. Engaging in contract administration planning at this stage sets the foundation for a successful procurement process. It aids in identifying potential risks and establishes methods for monitoring and controlling contract performance, which are essential for achieving the desired outcomes. While there are merits to the other options, they miss the importance of proactive planning. Implementing the CAP immediately after contract award does not allow for early risk assessment and may lead to challenges in successful contract management. Having it come after a post-award kick-off meeting aligns too closely with the operational phase, and creating it before starting solicitation may not take into account specific contract requirements that arise during that process. Hence, early implementation is key to effective contract administration.

**3. Which of the following is NOT a type of damages typically included in contract remedies?**

- A. Compensatory damages**
- B. Punitive damages**
- C. Emotional distress damages**
- D. Liquidated damages**

The correct option, which you identified, is indeed emotional distress damages. In the context of contract remedies, emotional distress damages are not typically recognized. Contract law primarily focuses on rectifying financial losses incurred due to a breach of contract, which is why the other types of damages mentioned are commonly included in contractual remedies. Compensatory damages aim to cover the actual economic loss suffered by the non-breaching party and are the most standard form of damages awarded in breach of contract cases. Punitive damages, although not as common in contract disputes, are intended to punish a party for particularly egregious behavior and deter similar conduct in the future. Liquidated damages are specified within the contract itself and serve as a predetermined amount that one party agrees to pay the other in the event of a breach. Emotional distress damages, while recognized in tort law, deal with psychological impact rather than tangible economic loss associated directly with a breach of contract, and thus, they fall outside the typical scope of contract remedies.

**4. What defines third degree of affinity relationships?**

- A. Spouse's siblings and their spouses**
- B. Children's spouses**
- C. Spouse's great-grandparents and great-grandchildren**
- D. Spouses' uncles, aunts, and their spouses**

The third degree of affinity relationships typically includes the relatives of a spouse that are one or more generations removed but still form a close familial connection. Spouses' uncles and aunts, as well as their spouses, fall into this category because they are directly related to a spouse, creating a link that is not too far removed, thus fitting the definition of third degree of affinity. While options mentioning siblings or great-grandparents and great-grandchildren may involve family connections, they either pertain to direct lineage or are too distant from the primary relationship to qualify for the third degree of affinity. In contrast, the option that references spouses' uncles and aunts directly aligns with the definition, as it considers the in-laws related through marriage, reinforcing the close connections that characterize third-degree relationships.

**5. What does a score of C indicate regarding a vendor's compliance?**

- A. Complete customer satisfaction**
- B. Substantial remediation of noncompliance**
- C. Minor instances of noncompliance**
- D. Termination of the vendor contract**

A score of C indicates that the vendor has minor instances of noncompliance. This suggests that while the vendor generally meets the requirements outlined in the contract, there are some areas where they fall short or do not fully comply with established standards. Such a score implies that these issues are not severe enough to warrant significant action, such as contract termination, but they do need to be addressed. This scoring system is designed to help stakeholders assess not only the overall performance of a vendor but also the specific areas that require attention to ensure ongoing compliance and improvement. Understanding this grading system can help in determining the appropriate follow-up actions, such as discussions for remediation or setting new performance expectations.

**6. How long are contract documents required to be retained if they were executed before September 1, 2015?**

- A. 4 years**
- B. 5 years**
- C. 7 years**
- D. AC+7 years**

The requirement to retain contract documents executed before September 1, 2015, stipulates a retention period of "AC+7 years," where "AC" refers to the active contract term. This means that the documents must be kept not only for seven years after the contract's termination but also for the duration of the active contract itself. This ensures that organizations maintain necessary records during the term of the contract while also allowing for a reasonable period afterward to manage any potential claims or issues that may arise. The extended retention period is crucial for legal compliance and for providing adequate support in the event of disputes or audits.

**7. Which is NOT a method for monitoring contracts?**

- A. Site visits
- B. Financial audits**
- C. Reports
- D. Communication

Monitoring contracts effectively involves various methods that ensure compliance, performance, and risk management. In this context, financial audits are typically not a direct method for monitoring the ongoing aspects of a contract. While financial audits are crucial for assessing compliance with financial regulations and can provide insights into an organization's financial health, they are generally conducted periodically and may not actively monitor the day-to-day execution of a contract. In contrast, site visits allow for firsthand observation of the project and its adherence to contract terms. Reports provide detailed information about performance metrics and outcomes, serving as a key tool for ongoing monitoring. Communication is vital for ensuring all parties are aligned and any issues are promptly addressed. Thus, financial audits do not align with the proactive nature required for continuous contract management and monitoring.

**8. What do inspections during the acceptance phase typically include?**

- A. Verifying vendor compliance
- B. Comparing received items with the purchase order**
- C. Revising contract terms
- D. Calculating indirect costs

During the acceptance phase, inspections are primarily concerned with ensuring that the items received match the specifications laid out in the purchase order. This involves a detailed comparison of the received goods or services against what was originally agreed upon in terms of quantity, quality, specifications, and any other contractual obligations. This step is crucial to finalizing the acceptance process, as it affirms that the vendor has fulfilled their contractual duties correctly. Verifying vendor compliance is certainly an aspect of this phase, but it typically occurs through the entire contract lifecycle rather than specifically focused solely on the acceptance of goods. Revising contract terms and calculating indirect costs are not activities that generally pertain to the acceptance phase. In this context, the focus is squarely on ensuring that what was ordered is what was delivered, making the inspection process critical for proper contract management and vendor accountability.

**9. What is the primary purpose of monitoring in contract management?**

- A. Documenting trends and ensuring compliance**
- B. Negotiating new terms and conditions**
- C. Establishing supplier relationships**
- D. Implementing service-based payments**

The primary purpose of monitoring in contract management is to ensure compliance and track performance trends related to the terms and conditions of the contract. Monitoring involves regularly reviewing how well both parties are adhering to their obligations and assessing the success of the contract in achieving its goals. This process helps identify any issues or non-compliance that may need addressing, ensuring that both parties uphold their commitments. Additionally, documenting trends through monitoring allows organizations to make informed decisions about future negotiations, enhance supplier relationships, and optimize contract performance based on historical data. Effective monitoring serves as a proactive measure to mitigate risks and improve overall contract management outcomes, making it a crucial component of the contract management process.

**10. What does the Disclosure of Interested Parties (1295 Form) help monitor?**

- A. Contracts under \$1M in value**
- B. Businesses entering into contracts**
- C. Employee conduct during procurement**
- D. Procurement practices across agencies**

The Disclosure of Interested Parties, commonly referred to as the 1295 Form, serves a vital function in monitoring businesses that are entering into contracts with governmental entities in Texas. This requirement ensures transparency and accountability in the procurement process by requiring businesses to disclose any interested parties, such as owners or investors, who may have a financial interest in the contract. This disclosure helps prevent potential conflicts of interest and ensures that the awarding of contracts is conducted fairly and without undue influence. By focusing on the businesses themselves and their affiliations, the form aims to safeguard public trust and maintain the integrity of the public procurement process. This is particularly geared toward larger contracts, typically those that might significantly impact public resources or interests. In contrast, the other options either do not focus specifically on businesses entering into contracts or address aspects that are not directly related to the purpose of the 1295 Form. For instance, monitoring contracts under a certain value or employee conduct during procurement does not directly relate to the disclosure of interested parties, and while procurement practices across agencies are important, they fall outside the specific focus of the 1295 Form.