# Certified Employee Benefit Specialist (CEBS) Group Benefits Associate (GBA) 2 Practice Exam (Sample)

**Study Guide** 



Everything you need from our exam experts!

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### **Questions**

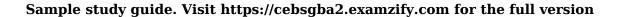


- 1. Which statement about state workers' compensation is correct?
  - A. All workers' compensation programs are self-funded
  - B. Most rely on employer premiums only
  - C. States can insure their compensation programs privately
  - D. Workers' compensation is a general business expense
- 2. Which statement best describes the necessity of a benefits communication strategy?
  - A. It is only necessary for new employees
  - B. It must focus on reducing costs
  - C. It helps employees understand their benefits' value
  - D. It is not required for small organizations
- 3. How do self-funded health plans differ from traditional plans?
  - A. They are less expensive for employees
  - B. The employer bears the financial risk instead of an insurance carrier
  - C. They cover more types of medical services
  - D. They require no administration fees
- 4. Which of the following statements about the Diamond Project is incorrect?
  - A. The Diamond Project was based on years of experience from the Institute of Clinical Systems Improvement.
  - B. Member groups gained expertise in implementing necessary organizational changes for Quality Improvement.
  - C. Success was built on trust and a common mission between medical groups and health plan sponsors.
  - D. Most of the successes of the Diamond Project were with patients covered by Medical Assistance fee-for-service insurance.

- 5. Regarding stop-loss reinsurance for self-funded health plans, which statement is correct?
  - A. Lasering excludes selected low-cost employees from coverage
  - B. Stop-loss reinsurance contracts often last multiple years
  - C. Stop-loss reinsurance is regulated only at the state level
  - D. The stop-loss contract is typically limited to one year
- 6. Which statement regarding quality improvement (QI) strategies is accurate?
  - A. Delegating authority is a top QI strategy
  - B. A universal implementation approach is preferred
  - C. Focusing on special projects yields no benefits
  - D. Volunteer teams are less effective than employed teams
- 7. For which group of individuals have employers started using defined contribution models for medical benefits?
  - A. All active full-time employees
  - B. Active full-time employees with dependent coverage
  - C. Part-time employees with dependent coverage
  - D. Retirees and their eligible dependents
- 8. Which reimbursement method is commonly used for patient-centered medical homes (PCMHs)?
  - A. Fee-for-service
  - **B.** Capitation system
  - C. A negotiated fee-for-service
  - D. Blend of pay-for-performance and monthly per-enrollee payments
- 9. What does adverse selection refer to in group insurance?
  - A. High enrollment rates of healthy individuals
  - B. A situation where insurance costs are lowered
  - C. When high-risk individuals are more likely to enroll
  - D. An equal distribution of health risks among enrollees

#### 10. How can benefit plans influence employee retention?

- A. They can increase company profits
- B. They can improve employee satisfaction and loyalty
- C. They can reduce the need for hiring
- D. They create a 'work-from-home' culture



### **Answers**



- 1. D 2. C 3. B 4. D 5. D 6. A 7. D 8. D 9. C 10. B



### **Explanations**



### 1. Which statement about state workers' compensation is correct?

- A. All workers' compensation programs are self-funded
- B. Most rely on employer premiums only
- C. States can insure their compensation programs privately
- D. Workers' compensation is a general business expense

Workers' compensation is indeed treated as a general business expense. This is because employers are generally mandated to provide this insurance to cover the costs associated with work-related injuries or illnesses that their employees may experience. The premiums paid for workers' compensation coverage reflect a cost of doing business, much like other expenses related to payroll, utilities, and materials. In the context of workers' compensation, these costs can vary based on the industry, the number of employees, and the company's claims history. Employers budget for these expenses and factor them into their financial planning, making it a standard business operating cost. Additionally, because it is essential for protecting employees and ensuring compliance with state regulations, it is not a negotiable expense but rather a critical aspect of an employer's financial obligations towards its workforce. In terms of other options, while some workers' compensation programs may be self-funded (a model chosen by certain organizations), this does not apply universally. The option mentioning reliance on employer premiums only does not account for the fact that some programs may involve varying funding mechanisms, including state funds or private insurance. The statement about states insuring their compensation programs privately is also not entirely accurate, as many states have public state-run systems alongside private options.

# 2. Which statement best describes the necessity of a benefits communication strategy?

- A. It is only necessary for new employees
- B. It must focus on reducing costs
- C. It helps employees understand their benefits' value
- D. It is not required for small organizations

A benefits communication strategy is essential because it helps employees grasp the value of their benefits. Clear communication fosters understanding, ensuring that employees know what benefits are available to them and how to utilize these offerings effectively. This understanding not only enhances employee satisfaction and engagement but also allows individuals to make informed decisions that best meet their needs. Investing time in a robust benefits communication strategy can lead to higher participation rates in available programs, improving the overall effectiveness of the benefits package and, consequently, employee morale and retention. When employees are well-informed about their benefits, they are more likely to appreciate their employer's offerings, which can positively impact workplace culture and productivity. Communication strategies need not be limited to new hires; instead, they must be continuous and evolve over time to address changes in benefits or employee needs. Cost reduction may be a component of benefits management but is not the primary focus of communication strategies aimed at enhancing understanding. Lastly, even small organizations can benefit immensely from a structured communication strategy, as every employee deserves clarity regarding the benefits provided to them.

## 3. How do self-funded health plans differ from traditional plans?

- A. They are less expensive for employees
- B. The employer bears the financial risk instead of an insurance carrier
- C. They cover more types of medical services
- D. They require no administration fees

Self-funded health plans represent a system in which the employer assumes the financial risk associated with providing health care benefits to employees, rather than relying on an insurance carrier. In this arrangement, the employer pays for the health care claims directly, rather than paying premiums to an insurance company that, in turn, covers employee claims. This design allows employers to have greater control over their benefit plans, potentially leading to cost savings through reduced premiums and claims expenses, as they are only responsible for the claims that arise rather than pre-paying for a range of expected services typically managed by an insurer. Additionally, self-funded plans can offer more flexibility in plan design and management, making it easier for an organization to tailor benefits specifically to their employee population. The other options are less applicable to the fundamental nature of self-funded plans. While employees may see a variety of costs associated with their benefits, this is not inherently a characteristic of self-funded as opposed to traditional plans. Similarly, the variety of services covered and the presence of administrative fees can vary widely in both plan types and are not defining characteristics of a self-funded arrangement.

# 4. Which of the following statements about the Diamond Project is incorrect?

- A. The Diamond Project was based on years of experience from the Institute of Clinical Systems Improvement.
- B. Member groups gained expertise in implementing necessary organizational changes for Quality Improvement.
- C. Success was built on trust and a common mission between medical groups and health plan sponsors.
- D. Most of the successes of the Diamond Project were with patients covered by Medical Assistance fee-for-service insurance.

The statement regarding the successes of the Diamond Project being primarily with patients covered by Medical Assistance fee-for-service insurance is incorrect. The Diamond Project was primarily focused on improving care quality using collaborative approaches, particularly among commercial populations and health plans, rather than exclusively benefitting a specific insurance model like fee-for-service. The project emphasized partnerships between medical groups and health plans, working collectively on quality improvement initiatives. Success in this context stemmed from mutual trust and shared objectives, which were pivotal for achieving the project's goals. Moreover, the experience and insights gathered from the Institute of Clinical Systems Improvement served as a foundation for effective strategies implemented throughout the project. In summary, the Diamond Project was about creating synergies between various stakeholder groups to enhance overall healthcare quality, not limited to any single insurance structure such as Medical Assistance fee-for-service.

- 5. Regarding stop-loss reinsurance for self-funded health plans, which statement is correct?
  - A. Lasering excludes selected low-cost employees from coverage
  - B. Stop-loss reinsurance contracts often last multiple years
  - C. Stop-loss reinsurance is regulated only at the state level
  - D. The stop-loss contract is typically limited to one year

The correct statement about stop-loss reinsurance for self-funded health plans is that the stop-loss contract is typically limited to one year. This duration aligns with the nature of self-funded health plans, where employers seek to manage their financial risk associated with unpredictable claims by purchasing stop-loss insurance to provide coverage for catastrophic or excessively high claims. One reason the one-year limit is significant is that these contracts allow insurers to reassess risks every year based on the claims experience of the self-funded plan. This frequent reassessment means that premiums and terms can be adjusted annually to reflect any changes in the claims environment or the overall health of the covered population. Many self-funded employers prefer this annual renewal to ensure that they are not locked into long-term contracts that may not fit their changing needs or financial conditions. In contrast, lasering, which would involve excluding high-risk individuals from coverage, is not accurate in this context as it pertains to specific risk management rather than the duration of contracts. It's also important to note that while stop-loss reinsurance is regulated at both state and federal levels, the emphasis on state regulation is not a complete picture. The assertion that contracts often last multiple years contradicts the typical approach of annual contracts.

- 6. Which statement regarding quality improvement (QI) strategies is accurate?
  - A. Delegating authority is a top QI strategy
  - B. A universal implementation approach is preferred
  - C. Focusing on special projects yields no benefits
  - D. Volunteer teams are less effective than employed teams

Delegating authority is indeed a crucial quality improvement (QI) strategy because it empowers employees at various levels within an organization to take ownership of processes and outcomes. When authority is delegated, team members are encouraged to engage more deeply in their roles and to contribute their insights and expertise, which can lead to innovative solutions and improvements in quality. This strategy fosters an environment of accountability and collaboration, where those closest to the work can identify inefficiencies and propose enhancements. In contrast, the other approaches mentioned do not align with effective QI principles. A universal implementation approach can overlook the unique needs and nuances of different teams or departments, potentially resulting in a one-size-fits-all strategy that may not be effective in all situations. Focusing solely on special projects ignores the continuous nature of quality improvement, where ongoing assessment and adaptation are essential for long-term success. Lastly, the effectiveness of volunteer teams versus employed teams can vary widely; teams comprised of volunteers can often bring fresh perspectives and high motivation, which can be quite beneficial for QI initiatives, depending on the context and goals of the project.

- 7. For which group of individuals have employers started using defined contribution models for medical benefits?
  - A. All active full-time employees
  - B. Active full-time employees with dependent coverage
  - C. Part-time employees with dependent coverage
  - D. Retirees and their eligible dependents

Employers are increasingly turning to defined contribution models for medical benefits specifically for retirees and their eligible dependents. This approach allows employers to allocate a fixed amount of money towards retiree health benefits, which retirees can then use to purchase insurance from private insurers or exchange marketplaces. This model provides employers with more predictable costs while giving retirees the flexibility to choose plans that best suit their needs. Defined contribution plans are particularly advantageous for managing the rising costs and unpredictability associated with providing healthcare benefits to retirees, who may have significantly different health needs and costs compared to active employees. This trend reflects a broader shift within benefits strategies to contain costs while still offering some level of healthcare support to retirees. The other groups mentioned—active full-time employees, full-time employees with dependents, and part-time employees—are typically more likely to be offered traditional defined benefit plans or employer-sponsored insurance due to different workforce dynamics and requirements for medical coverage.

- 8. Which reimbursement method is commonly used for patient-centered medical homes (PCMHs)?
  - A. Fee-for-service
  - **B.** Capitation system
  - C. A negotiated fee-for-service
  - D. Blend of pay-for-performance and monthly per-enrollee payments

The reimbursement method that is commonly used for patient-centered medical homes (PCMHs) aligns well with the concept of providing comprehensive, coordinated care to patients. The blend of pay-for-performance and monthly per-enrollee payments is particularly suited for PCMHs because it emphasizes the quality of care and outcomes, rather than just the quantity of services provided. In a patient-centered medical home model, providers are incentivized not only to manage patient care effectively but also to achieve specific health outcomes. The monthly per-enrollee payments ensure that primary care providers receive consistent revenue for managing their patient panel, enabling them to focus on preventive care and chronic disease management rather than merely responding to acute issues. Additionally, the pay-for-performance component encourages practices to improve the quality of care by offering financial rewards for meeting predefined performance metrics, such as patient satisfaction scores or health outcomes. This dual approach fosters a more holistic, coordinated care model that aligns with the goals of PCMHs, making it a fitting reimbursement strategy for such practices.

#### 9. What does adverse selection refer to in group insurance?

- A. High enrollment rates of healthy individuals
- B. A situation where insurance costs are lowered
- C. When high-risk individuals are more likely to enroll
- D. An equal distribution of health risks among enrollees

Adverse selection in group insurance refers specifically to the phenomenon where individuals with a higher risk of needing healthcare services are more likely to enroll in an insurance plan. This situation arises because those who expect to incur greater medical expenses are motivated to obtain insurance to mitigate their potential out-of-pocket costs. As a result, the insurance pool may become skewed towards higher-risk individuals, leading to potentially higher claims and costs for the insurer. This concept is crucial in understanding how group insurance operates because it impacts the pricing and availability of insurance plans. When a significant number of high-risk individuals enroll without a balancing influx of low-risk individuals, it can drive up premiums and create unsustainable financial pressures on the insurance provider. In contrast, the other options reflect situations that do not align with the definition of adverse selection. For instance, high enrollment rates of healthy individuals would typically mitigate adverse selection, leading to a healthier premium pool. Similarly, a situation where insurance costs are lowered would not occur in the presence of adverse selection, as high-risk groups increase overall costs. Lastly, an equal distribution of health risks among enrollees represents an ideal scenario for insurance companies, which aligns with the opposite of adverse selection.

#### 10. How can benefit plans influence employee retention?

- A. They can increase company profits
- B. They can improve employee satisfaction and loyalty
- C. They can reduce the need for hiring
- D. They create a 'work-from-home' culture

Benefit plans play a significant role in influencing employee retention primarily through their impact on employee satisfaction and loyalty. When a company offers competitive and comprehensive benefits, employees feel valued and appreciated, which enhances their overall job satisfaction. Benefits such as health insurance, retirement plans, paid time off, and flexible work arrangements contribute to an employee's sense of security and well-being. When employees are satisfied with their benefits, they are more likely to feel a sense of loyalty to the organization, reducing the likelihood of seeking opportunities elsewhere. This loyalty can lead to higher productivity, reduced turnover, and a more engaged workforce. Companies that prioritize employee benefits tend to create a positive workplace culture, which further solidifies retention. While other factors mentioned, like profitability and hiring needs, may relate to a company's overall success, they do not directly address how benefits impact an employee's personal decision to stay with an organization. Creating a robust benefits package is essential for fostering an environment where employees feel committed and motivated to remain within the company.