# Certified Employee Benefit Specialist (CEBS) Group Benefits Associate (GBA) 1 Practice Exam (Sample)

**Study Guide** 



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### **Questions**



- 1. What is a key objective of Managed Behavioral Health Organizations (MBHOs)?
  - A. To provide unlimited access to mental health services
  - B. To control costs through oversight of expenses
  - C. To eliminate treatment options for patients
  - D. To reduce premiums for insurance companies
- 2. What does the term "AWP" represent in the context of drug pricing?
  - A. Average Wholesale Price
  - **B.** Adjusted Wholesale Price
  - C. American Wholesale Price
  - **D.** Average Warranted Price
- 3. What payment method change did Medicare implement related to diagnosis related groups (DRGs) in the 1980s?
  - A. It reduced physician payments significantly
  - B. It increased hospital costs dramatically
  - C. It transitioned to payment based on DRGs instead of costs
  - D. It eliminated outpatient services completely
- 4. What is a significant advantage for employers using a Cafeteria Plan?
  - A. Higher employee contributions required
  - B. Reduction in payroll costs due to tax exemptions
  - C. Obligation to cover all costs of benefits
  - D. Mandatory contributions to every employee
- 5. What is a major challenge with formative realist case evaluations?
  - A. Identifying the key stakeholders
  - B. Articulating and testing mechanisms of change
  - C. Generating large sample sizes
  - D. Strictly adhering to research protocols

- 6. What is a distinguishing feature of an open formulary?
  - A. It only allows the least expensive drugs to be covered.
  - B. It allows plan enrollees any covered prescription drug.
  - C. It strictly covers non-formulary drugs only.
  - D. It provides discounts on all medications automatically.
- 7. Which characteristic is NOT commonly found in pharmacy plan design options?
  - A. Outsourcing to a PBM
  - B. Managing benefits in-house
  - C. Contracting solely with generic suppliers
  - D. Direct contract with pharmacies
- 8. What is the ACA mandate referred to as the shared responsibility for employers?
  - A. Employer mandate requiring coverage for seasonal employees
  - B. Employer mandate requiring health coverage for contractors
  - C. Employer mandate requiring large employers to offer health coverage or pay a penalty
  - D. Employer mandate allowing employers to opt-out of coverage requirements
- 9. Which type of plan is primarily classified as a Premium Conversion Plan?
  - A. Plans that allow employees to pay insurances on a tax-preferred basis
  - B. Plans exclusive to health insurance coverage
  - C. Plans that are only available to executives
  - D. Saving plans for retirement funding
- 10. What is a noted limitation for enrollees in Consumer Directed Health Plans in understanding their costs?
  - A. They have access to comprehensive cost comparison tools
  - B. Most tools are based on accurate, real-time data
  - C. They generally encounter barriers in understanding and discussing costs with providers
  - D. Enrollees are highly knowledgeable about their plan features

#### **Answers**



- 1. B 2. A 3. C 4. B 5. B 6. B 7. C 8. C 9. A 10. C

### **Explanations**



## 1. What is a key objective of Managed Behavioral Health Organizations (MBHOs)?

- A. To provide unlimited access to mental health services
- B. To control costs through oversight of expenses
- C. To eliminate treatment options for patients
- D. To reduce premiums for insurance companies

Managed Behavioral Health Organizations (MBHOs) are designed to provide a structured approach to mental health care, with a primary focus on controlling costs while maintaining quality services for patients. The key objective of MBHOs involves oversight of mental health care expenses to optimize resource utilization, ensuring that funds are spent effectively and efficiently. Cost control is crucial in the management of behavioral health services because it allows for sustainable care delivery without compromising access or quality. By implementing managed care techniques such as evidence-based practices, care coordination, and utilization review, MBHOs can help prevent unnecessary expenditures and ensure that patients receive appropriate care. While MBHOs aim to improve access to necessary mental health services, the emphasis on cost management provides a framework that can help insurance providers and employers control their overall healthcare spending, making behavioral health services more viable within the broader healthcare landscape. This alignment between cost control and quality care delivery positions MBHOs as critical players in the mental health system.

## 2. What does the term "AWP" represent in the context of drug pricing?

- A. Average Wholesale Price
- **B.** Adjusted Wholesale Price
- C. American Wholesale Price
- **D.** Average Warranted Price

The term "AWP" in the context of drug pricing stands for "Average Wholesale Price." This designation refers to a benchmark used predominantly for billing and reimbursement purposes by health care providers and insurers. AWP is intended to represent the average price at which wholesalers sell drugs to pharmacies, although it is important to note that the actual purchase price may vary significantly. In practice, AWP serves as a reference point for various reimbursement models in the healthcare industry. It is often utilized by pharmacy benefit managers (PBMs) and insurers to determine reimbursement levels for prescription medications. Essentially, AWP aids in establishing the financial relationships within the pharmaceutical supply chain, though it has been criticized for not mirroring actual market prices due to a lack of real-time data. The other options do not accurately capture the meaning used in the pharmaceutical context. The term "Adjusted Wholesale Price" is not widely recognized in industry standards as AWP, and "American Wholesale Price" and "Average Warranted Price" have no established association with drug pricing mechanics. Therefore, understanding AWP is crucial for those involved in pharmaceutical pricing and reimbursement discussions.

- 3. What payment method change did Medicare implement related to diagnosis related groups (DRGs) in the 1980s?
  - A. It reduced physician payments significantly
  - B. It increased hospital costs dramatically
  - C. It transitioned to payment based on DRGs instead of costs
  - D. It eliminated outpatient services completely

In the 1980s, Medicare implemented a significant change in its payment structure by transitioning to a system that reimbursed hospitals based on Diagnosis Related Groups (DRGs) instead of reimbursing them for the actual costs incurred during patient care. This change was pivotal because it established a fixed payment rate determined by the patient's diagnosis and the severity of their condition, which was designed to encourage hospitals to operate more efficiently and reduce unnecessary services. The DRG payment system aimed to control rising healthcare costs by incentivizing hospitals to provide care within a predetermined budget. Under this system, hospitals are paid a flat fee for treating a patient based on their diagnosis, rather than being reimbursed for all individual services provided. This shift from a cost-based payment model to a prospective payment model is foundational in the way Medicare operates today, affecting how services are billed and how care is managed within hospitals. The other options do not accurately reflect the primary change made to Medicare's payment model with regard to DRGs in the 1980s. The focus was on the switch to a fixed payment method based on specific diagnoses, rather than the nature of the individual services rendered or eliminating services entirely.

- 4. What is a significant advantage for employers using a Cafeteria Plan?
  - A. Higher employee contributions required
  - B. Reduction in payroll costs due to tax exemptions
  - C. Obligation to cover all costs of benefits
  - D. Mandatory contributions to every employee

Employers using a Cafeteria Plan experience a significant advantage in terms of payroll cost reduction, primarily due to tax exemptions associated with providing certain benefits. When employees elect benefits through a Cafeteria Plan, those contributions can be made on a pre-tax basis. This means that the employee's taxable income is reduced, leading to savings on federal income and payroll taxes for both the employee and the employer. For employers, this reduction translates into decreased payroll tax liabilities. Additionally, since contributions for certain benefits are not subject to payroll taxes, the overall tax burden on the employer is lessened, creating a more favorable financial scenario. This design encourages a diverse offering of benefits, catering to the specific needs of employees while simultaneously offering cost advantages for the employer. This advantage positions Cafeteria Plans as an appealing option for employers seeking to manage their compensation costs effectively while still providing flexible and tailored benefits to their workforce.

## 5. What is a major challenge with formative realist case evaluations?

- A. Identifying the key stakeholders
- B. Articulating and testing mechanisms of change
- C. Generating large sample sizes
- D. Strictly adhering to research protocols

In formative realist case evaluations, a primary challenge is articulating and testing mechanisms of change. This approach focuses on understanding how and why certain outcomes occur in specific contexts, emphasizing the relationships among various factors involved in the change process. To effectively evaluate these mechanisms, evaluators must not only identify the mechanisms but also provide clear, evidence-based arguments for how they function within the context of the case being studied. This requires not only an in-depth understanding of the domain but also the ability to analyze and interpret complex interactions, which can prove to be quite challenging. In contrast, identifying key stakeholders, generating large sample sizes, and adhering strictly to research protocols, while important elements in evaluation research, do not capture the core complexity and nuance needed in formative realist evaluations. Stakeholder identification is generally a preliminary step and although significant, it doesn't speak to the evaluative depth of understanding mechanisms. Sample size quality is often prioritized over quantity in qualitative evaluations, particularly in formative realism, where context and detailed insight into fewer cases can be more valuable than broader statistical insights. Lastly, strict adherence to research protocols may limit the flexibility needed to explore emerging themes or unexpected findings during evaluations, which are crucial for a formative realist approach. Thus, the complexity and dynamism of articulating

#### 6. What is a distinguishing feature of an open formulary?

- A. It only allows the least expensive drugs to be covered.
- B. It allows plan enrollees any covered prescription drug.
- C. It strictly covers non-formulary drugs only.
- D. It provides discounts on all medications automatically.

An open formulary is characterized by its flexibility in allowing plan enrollees access to any covered prescription drug without stringent restrictions on which medications can be obtained. This means that beneficiaries can fill prescriptions for a wide array of medications, including those that might typically be excluded or subject to more limiting criteria in a closed formulary system. The aim of an open formulary is to improve patient care by ensuring that the necessary medications, regardless of their cost or formulary status, are accessible to members. In contrast, options that suggest limiting coverage—such as focusing only on the least expensive drugs or restricting access to non-formulary drugs—misrepresent the nature of an open formulary. Additionally, while discounts may apply in various contexts, the feature of providing automatic discounts on all medications does not accurately portray what defines an open formulary. Thus, the notion of unrestricted access to a wide range of covered drugs is the cornerstone of an open formulary.

- 7. Which characteristic is NOT commonly found in pharmacy plan design options?
  - A. Outsourcing to a PBM
  - B. Managing benefits in-house
  - C. Contracting solely with generic suppliers
  - D. Direct contract with pharmacies

The characteristic that is not commonly found in pharmacy plan design options is contracting solely with generic suppliers. While generic medications are an important component of cost-effective pharmacy benefits, most pharmacy plan designs aim to provide a balanced approach that includes both generic and brand-name medications. This is done to ensure that members have access to the full spectrum of necessary medications, accommodating varying patient needs and encouraging adherence to treatment regimens. Pharmacy benefit managers (PBMs), managing benefits in-house, and direct contracts with pharmacies are all common practices in pharmacy plan design. Utilizing PBMs allows employers to leverage negotiated discounts and manage pharmaceutical costs effectively, while in-house management can provide greater control over the benefits offered. Direct agreements with pharmacies can streamline operations and potentially yield additional savings through negotiated rates. These strategies reflect the complexities and requirements of providing comprehensive pharmacy benefits, which would not be well-served by limiting options exclusively to generic suppliers.

- 8. What is the ACA mandate referred to as the shared responsibility for employers?
  - A. Employer mandate requiring coverage for seasonal employees
  - B. Employer mandate requiring health coverage for contractors
  - C. Employer mandate requiring large employers to offer health coverage or pay a penalty
  - D. Employer mandate allowing employers to opt-out of coverage requirements

The ACA mandate referred to as the shared responsibility for employers specifically targets large employers and holds them accountable for providing health insurance to their full-time employees. Under this mandate, large employers—those with 50 or more full-time equivalent employees—are required to offer affordable health coverage that provides a minimum level of benefits. Should they fail to meet this requirement, they can incur significant penalties. This mandate was designed to ensure that most employees have access to healthcare coverage, thereby reducing the overall number of uninsured individuals. The goal of the shared responsibility requirement is to promote equity in the health insurance market and to alleviate some of the financial burdens on public health programs by encouraging employer-sponsored health insurance. The other potential answers do not accurately represent this mandate. There are no specific regulations that target coverage for seasonal employees or contractors in this context, nor is there any provision that allows large employers a blanket opt-out from the coverage requirements.

## 9. Which type of plan is primarily classified as a Premium Conversion Plan?

- A. Plans that allow employees to pay insurances on a tax-preferred basis
- B. Plans exclusive to health insurance coverage
- C. Plans that are only available to executives
- D. Saving plans for retirement funding

A Premium Conversion Plan is classified as a plan that allows employees to pay for certain types of insurance premiums on a tax-preferred basis. This means that the contributions made towards the premiums are deducted from the employee's gross income before taxes are calculated, effectively lowering their taxable income. This structure allows employees to save money on their income taxes while ensuring that their insurance coverage is maintained. This type of plan is primarily attractive because it offers a direct financial benefit to employees, making insurance premiums more affordable. Additionally, it encourages participation in employer-sponsored insurance plans because employees can see the tangible benefits of pre-tax contributions. The other options do not accurately reflect the characteristics of a Premium Conversion Plan. For example, plans exclusive to health insurance coverage do not capture the essence of a broader Premium Conversion arrangement, which may include various types of insurance. Similarly, plans that are only available to executives do not encompass the general nature of premium conversion plans, which are typically available to a wider employee base. Lastly, saving plans for retirement funding do not relate to insurance premium payments and thus do not fit the definition of a Premium Conversion Plan.

## 10. What is a noted limitation for enrollees in Consumer Directed Health Plans in understanding their costs?

- A. They have access to comprehensive cost comparison tools
- B. Most tools are based on accurate, real-time data
- C. They generally encounter barriers in understanding and discussing costs with providers
- D. Enrollees are highly knowledgeable about their plan features

Enrollees in Consumer Directed Health Plans (CDHPs) often face challenges in understanding their healthcare costs, primarily due to confusion or lack of knowledge about the specifics of their plan and the associated costs of services. This limitation can manifest as difficulties in knowing what their share of costs will be prior to receiving care, which can lead to unexpected expenses. While CDHPs aim to empower consumers by offering them more control over their healthcare spending, it also places a burden on them to actively engage in price shopping and comprehensive understanding of their plan's specifics. Many enrollees may not have the necessary tools or resources to effectively discuss costs with healthcare providers, which can further complicate their ability to make informed decisions regarding their care. The other options are misleading in this context. Access to comprehensive cost comparison tools doesn't address the fundamental issue of knowledge and understanding. Even if those tools exist, they may not be user-friendly or effectively understood by all enrollees. Similar reasoning applies to the accuracy of real-time data; even accurate tools do not guarantee that users fully comprehend how to utilize the information. Moreover, the statement about enrollees being highly knowledgeable about their plan features contradicts the basic premise of the limitation, as understanding is precisely what