

CANADIAN SECURITIES COURSE (CSC) LEVEL 2 PRACTICE EXAM (SAMPLE) STUDY GUIDE



SAMPLE STUDY GUIDE WITH LIMITED QUESTIONS

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THE FULL VERSION STUDY GUIDE**

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Introduction

Preparing for a certification exam can feel overwhelming, but with the right tools, it becomes an opportunity to build confidence, sharpen your skills, and move one step closer to your goals. At Examzify, we believe that effective exam preparation isn't just about memorization, it's about understanding the material, identifying knowledge gaps, and building the test-taking strategies that lead to success.

This guide was designed to help you do exactly that.

Whether you're preparing for a licensing exam, professional certification, or entry-level qualification, this book offers structured practice to reinforce key concepts. You'll find a wide range of multiple-choice questions, each followed by clear explanations to help you understand not just the right answer, but why it's correct.

The content in this guide is based on real-world exam objectives and aligned with the types of questions and topics commonly found on official tests. It's ideal for learners who want to:

- Practice answering questions under realistic conditions,
- Improve accuracy and speed,
- Review explanations to strengthen weak areas, and
- Approach the exam with greater confidence.

We recommend using this book not as a stand-alone study tool, but alongside other resources like flashcards, textbooks, or hands-on training. For best results, we recommend working through each question, reflecting on the explanation provided, and revisiting the topics that challenge you most.

Remember: successful test preparation isn't about getting every question right the first time, it's about learning from your mistakes and improving over time. Stay focused, trust the process, and know that every page you turn brings you closer to success.

Let's begin.

How to Use This Guide

This guide is designed to help you study more effectively and approach your exam with confidence. Whether you're reviewing for the first time or doing a final refresh, here's how to get the most out of your Examzify study guide:

1. Start with a Diagnostic Review

Skim through the questions to get a sense of what you know and what you need to focus on. Your goal is to identify knowledge gaps early.

2. Study in Short, Focused Sessions

Break your study time into manageable blocks (e.g. 30 – 45 minutes). Review a handful of questions, reflect on the explanations.

3. Learn from the Explanations

After answering a question, always read the explanation, even if you got it right. It reinforces key points, corrects misunderstandings, and teaches subtle distinctions between similar answers.

4. Track Your Progress

Use bookmarks or notes (if reading digitally) to mark difficult questions. Revisit these regularly and track improvements over time.

5. Simulate the Real Exam

Once you're comfortable, try taking a full set of questions without pausing. Set a timer and simulate test-day conditions to build confidence and time management skills.

6. Repeat and Review

Don't just study once, repetition builds retention. Re-attempt questions after a few days and revisit explanations to reinforce learning. Pair this guide with other Examzify tools like flashcards, and digital practice tests to strengthen your preparation across formats.

There's no single right way to study, but consistent, thoughtful effort always wins. Use this guide flexibly, adapt the tips above to fit your pace and learning style. You've got this!

Questions

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- 1. What is a key consideration in determining investment objectives according to the portfolio management process?**
 - A. Growth prospects only
 - B. Liquidity constraints only
 - C. Income generation
 - D. Security complexity
- 2. How does closet indexing differ from traditional indexing in terms of fund replication and management approach?**
 - A. Active management, replicates index exactly, high turnover rate
 - B. Passive management, replicates index exactly, low management fees
 - C. Passive management, doesn't replicate exactly, low turnover and fees
 - D. Active management, replicates index approximately, high fund fees
- 3. What risk is associated with active Exchange Traded Funds (ETFs) due to their valuation frequency?**
 - A. Lower transparency
 - B. High market exposure
 - C. Discrepancy risk
 - D. Increased tax liabilities
- 4. What distinguishes Non-Managed Fee Based Accounts from Self-Directed Accounts?**
 - A. In-person financial planning
 - B. Unlimited trades
 - C. Online trading platforms
 - D. Robotic investment advice
- 5. What type of industries are characterized as Declining Industries based on the text?**
 - A. Continually developing
 - B. Unprofitable at first
 - C. Stop in growth or declining
 - D. Sale/earnings consistently expanding

- 6. How is the real rate of return calculated?**
- A. Nominal rate plus inflation
 - B. Inflation subtracted from the nominal rate
 - C. Real rate multiplied by inflation
 - D. Real rate divided by inflation
- 7. Which risk type is associated with the effects of inflation on returns?**
- A. Interest rate risk
 - B. Liquidity risk
 - C. Foreign investment risk
 - D. Real rate of return risk
- 8. Which organization is responsible for overseeing mutual fund regulations?**
- A. SRO
 - B. IIROC
 - C. MFDA
 - D. 81-101 prospectus
- 9. Which type of clients are primarily serviced by the buy side according to the provided text?**
- A. Institutional clients
 - B. Individual clients
 - C. Corporate clients
 - D. Retail clients
- 10. Which type of Commodity exchange traded fund invests directly with gold/silver and closely matches the spot price?**
- A. Equity based
 - B. Futures based
 - C. Inverse exchange traded fund
 - D. Physical based

Answers

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1. C
2. C
3. C
4. C
5. C
6. B
7. D
8. C
9. A
10. D

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Explanations

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1. What is a key consideration in determining investment objectives according to the portfolio management process?

- A. Growth prospects only
- B. Liquidity constraints only
- C. Income generation**
- D. Security complexity

In determining investment objectives according to the portfolio management process, one key consideration is income generation. While growth prospects and security complexity can also be important factors to consider when setting investment objectives, income generation is particularly crucial as it reflects the investor's need for immediate income or cash flow from their investments. Liquidity constraints, on the other hand, focus on the investor's ability to quickly convert assets into cash without significantly impacting the asset's price, which is also an important consideration but not the primary factor when determining investment objectives.

2. How does closet indexing differ from traditional indexing in terms of fund replication and management approach?

- A. Active management, replicates index exactly, high turnover rate
- B. Passive management, replicates index exactly, low management fees
- C. Passive management, doesn't replicate exactly, low turnover and fees**
- D. Active management, replicates index approximately, high fund fees

Closet indexing is characterized by a passive management style, where the fund does not replicate the index exactly. Instead, it holds a portfolio that closely resembles the benchmark index but may have slight deviations. This approach allows the fund manager to attempt to outperform the index while still being largely aligned with it. Typically, closet indexing results in relatively low turnover compared to actively managed funds, as the strategy relies on maintaining a portfolio that mirrors the performance of the index rather than frequently buying and selling securities. This lower turnover contributes to reduced transaction costs, which helps keep management fees low. In contrast, traditional indexing aims to replicate an index as closely as possible, which usually results in lower fees and lower turnover rates. Active management strategies, on the other hand, might involve frequent trading and larger deviations from the index, potentially leading to higher fees and greater turnover. Therefore, the characteristics of closet indexing—passive management, approximate replication of the index, and lower fees and turnover—distinguish it from both traditional indexing and more active management approaches.

3. What risk is associated with active Exchange Traded Funds (ETFs) due to their valuation frequency?

- A. Lower transparency
- B. High market exposure
- C. Discrepancy risk**
- D. Increased tax liabilities

The correct answer highlights the potential for discrepancy risk in active Exchange Traded Funds (ETFs) due to their valuation frequency. This risk arises because actively managed ETFs may trade securities throughout the trading day in reaction to market conditions or the manager's strategies, leading to a possibility that the price at which the ETF is traded does not accurately reflect the underlying net asset value (NAV) of the assets held within it. If the valuations of these underlying assets are updated less frequently than the trading of the ETF shares, it can create a gap or discrepancy between the market price of the ETF shares and the actual value of the securities it holds. This kind of risk is particularly significant for active ETFs that may change their holdings more frequently based on investment strategies, making it essential for investors to be aware of the timing and nature of asset valuations in these products. Understanding this risk can help investors make more informed decisions about their investments in active ETFs.

4. What distinguishes Non-Managed Fee Based Accounts from Self-Directed Accounts?

- A. In-person financial planning
- B. Unlimited trades
- C. Online trading platforms**
- D. Robotic investment advice

The correct distinction between Non-Managed Fee Based Accounts and Self-Directed Accounts lies in the nature of the services provided. Non-Managed Fee Based Accounts typically come with the guidance of financial advisors who assist clients in making investment decisions, while Self-Directed Accounts are designed for individuals who want to manage their own investments without any advisory assistance. In this context, the reference to online trading platforms highlights a crucial difference. Self-Directed Accounts often provide clients with access to these platforms where they can execute trades independently, while Non-Managed Fee Based Accounts may offer more advisory services or resources that support an added layer of decision-making. This visual and functional distinction underscores how clients engage with their investments in each type of account. The other options suggest services or features that may not fundamentally identify the key difference between the two account types. In-person financial planning indicates personalized service but does not solely categorize Non-Managed Fee Based Accounts. Unlimited trades could apply to various account types and doesn't suggest a core distinction, and robotic investment advice relates more to managed accounts rather than the self-directed nature of the latter.

5. What type of industries are characterized as Declining Industries based on the text?

- A. Continually developing
- B. Unprofitable at first
- C. Stop in growth or declining**
- D. Sale/earnings consistently expanding

Declining industries are defined by a notable halt or reversal in growth trends, which can often be attributed to various factors such as changes in consumer preferences, advancements in technology that render certain products or services obsolete, or increased competition. Industries that experience stagnation or a decrease in demand typically have difficulty maintaining profitability and market share. In this context, the option indicating "stop in growth or declining" aligns perfectly with the characteristics of declining industries. Such industries may face challenges such as reduced sales, shrinking market sizes, and subsequently, are often considered less attractive for investment. Understanding the nature of declining industries is crucial for investors who aim to navigate market dynamics effectively.

6. How is the real rate of return calculated?

- A. Nominal rate plus inflation
- B. Inflation subtracted from the nominal rate**
- C. Real rate multiplied by inflation
- D. Real rate divided by inflation

The correct approach to calculating the real rate of return is to subtract the rate of inflation from the nominal rate. This formula helps investors understand the actual purchasing power of their returns after accounting for inflation. The nominal rate represents the observed return on an investment, but it does not reflect the decrease in purchasing power caused by rising prices. By subtracting inflation, you arrive at the real rate, which indicates the true increase in wealth or value an investor can expect from their investment. Understanding this concept is crucial for making informed investment decisions, as it provides a clearer picture of how much an investment truly earns after factoring in the economic effects of inflation over time.

7. Which risk type is associated with the effects of inflation on returns?

- A. Interest rate risk
- B. Liquidity risk
- C. Foreign investment risk
- D. Real rate of return risk**

The correct choice is indeed related to the impact of inflation on investment returns, and it specifically pertains to how inflation erodes the purchasing power of future cash flows. As inflation rises, the real rate of return on investments, which is the nominal return adjusted for inflation, can diminish. This means that even if an investment appears to yield a significant nominal return, its actual value can be substantially less in terms of purchasing power due to inflation. The other types of risks mentioned do not connect in the same way to inflation: - Interest rate risk refers to the potential for investment losses due to changes in interest rates, which primarily affects the value of fixed-income investments. - Liquidity risk relates to the ease with which an asset can be converted to cash without significantly affecting its price. While this can impact investor returns, it does not directly correlate with inflation. - Foreign investment risk involves uncertainties and potential losses associated with investing in foreign assets, including currency fluctuations or political instability, rather than the effects of inflation on returns. Thus, real rate of return risk is the most accurate choice regarding the impact inflation has on investment returns.

8. Which organization is responsible for overseeing mutual fund regulations?

- A. SRO
- B. IIROC
- C. MFDA**
- D. 81-101 prospectus

The mutual fund industry in Canada is primarily regulated by the Mutual Fund Dealers Association (MFDA). The MFDA is a self-regulatory organization (SRO) that focuses on mutual fund dealers and their representatives, ensuring compliance with the applicable regulations, standards, and practices to protect investors and maintain the integrity of the mutual fund sector. The MFDA sets rules that govern the conduct of its members, which include mutual fund dealers, and provides oversight to help ensure that investors are treated fairly. This includes monitoring sales practices and ensuring that disclosures regarding mutual fund products are made clearly to investors. Other organizations such as the Investment Industry Regulatory Organization of Canada (IIROC) play a role in regulating investment dealers and trading activity in securities more broadly, but their primary focus is not exclusively on mutual funds. The term "SRO" refers to self-regulatory organizations in general, which encompasses various entities including both the MFDA and IIROC, but does not specifically pinpoint the organization responsible for mutual funds. The 81-101 prospectus relates to regulations concerning disclosure documents for mutual funds but does not oversee regulations as an organization. Thus, the MFDA stands out as the specific body mandated to oversee mutual fund regulations, making it the correct choice in this context.

9. Which type of clients are primarily serviced by the buy side according to the provided text?

- A. Institutional clients**
- B. Individual clients
- C. Corporate clients
- D. Retail clients

The correct choice highlights that the buy side primarily services institutional clients. These clients include entities like pension funds, mutual funds, hedge funds, and insurance companies that make large-scale investments in various securities. The buy side focuses on asset management and investment strategies aimed at achieving higher returns for their clients. Institutional clients are characterized by their significant capital and long-term investment goals, which aligns well with the services provided by the buy side. They require specialized services and advice, which the buy side firms are equipped to deliver. While individual, corporate, and retail clients may interact with financial markets, they typically do not represent the primary focus of the buy side's investment activities. Individual and retail clients tend to deal more with the sell side of the market, accessing products and information, whereas the buy side is centered around managing large portfolios for institutions.

10. Which type of Commodity exchange traded fund invests directly with gold/silver and closely matches the spot price?

- A. Equity based
- B. Futures based
- C. Inverse exchange traded fund

D. Physical based

The correct response highlights that a physical-based commodity exchange traded fund (ETF) invests directly in the underlying physical assets, such as gold or silver. This type of ETF holds the actual metals in a secure vault, which enables it to closely track the spot price of these commodities. As a result, investors can gain exposure to the price movements of gold or silver without needing to manage the physical storage of these metals themselves. In contrast, other types of ETFs may not provide the same direct exposure to the commodities themselves. Equity-based ETFs typically invest in stocks of companies involved in the production of commodities rather than the commodities directly. Futures-based ETFs invest in futures contracts, which can result in differences between the ETF price and the underlying spot price due to factors like roll yield. Inverse exchange traded funds are designed to provide the opposite of the performance of the underlying asset, which means they do not track the spot price of gold or silver directly. Therefore, the physical-based ETF is the most suitable choice for those looking to invest directly in gold or silver and closely match the spot price.

Next Steps

Congratulations on reaching the final section of this guide. You've taken a meaningful step toward passing your certification exam and advancing your career.

As you continue preparing, remember that consistent practice, review, and self-reflection are key to success. Make time to revisit difficult topics, simulate exam conditions, and track your progress along the way.

If you need help, have suggestions, or want to share feedback, we'd love to hear from you. Reach out to our team at hello@examzify.com.

Or visit your dedicated course page for more study tools and resources:

<https://canadiansecuritiesleveltwo.examzify.com>

We wish you the very best on your exam journey. You've got this!

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