

BROKER CONTINUING EDUCATION (CE) PRACTICE EXAM (SAMPLE)

STUDY GUIDE



Prepare with structure. Pass with confidence



Copyright © 2026 by Examzify - A Kaluba Technologies Inc. product.

ALL RIGHTS RESERVED.

No part of this book may be reproduced or transferred in any form or by any means, graphic, electronic, or mechanical, including photocopying, recording, web distribution, taping, or by any information storage retrieval system, without the written permission of the author.

Notice: Examzify makes every reasonable effort to obtain accurate, complete, and timely information about this product from reliable sources.

SAMPLE

Table of Contents

Copyright	1
Table of Contents	2
Introduction	3
How to Use This Guide	4
Questions	5
Answers	8
Explanations	10
Next Steps	16

SAMPLE

Introduction

Preparing for a certification exam can feel overwhelming, but with the right tools, it becomes an opportunity to build confidence, sharpen your skills, and move one step closer to your goals. At Examzify, we believe that effective exam preparation isn't just about memorization, it's about understanding the material, identifying knowledge gaps, and building the test-taking strategies that lead to success.

This guide was designed to help you do exactly that.

Whether you're preparing for a licensing exam, professional certification, or entry-level qualification, this book offers structured practice to reinforce key concepts. You'll find a wide range of multiple-choice questions, each followed by clear explanations to help you understand not just the right answer, but why it's correct.

The content in this guide is based on real-world exam objectives and aligned with the types of questions and topics commonly found on official tests. It's ideal for learners who want to:

- Practice answering questions under realistic conditions,
- Improve accuracy and speed,
- Review explanations to strengthen weak areas, and
- Approach the exam with greater confidence.

We recommend using this book not as a stand-alone study tool, but alongside other resources like flashcards, textbooks, or hands-on training. For best results, we recommend working through each question, reflecting on the explanation provided, and revisiting the topics that challenge you most.

Remember: successful test preparation isn't about getting every question right the first time, it's about learning from your mistakes and improving over time. Stay focused, trust the process, and know that every page you turn brings you closer to success.

Let's begin.

How to Use This Guide

This guide is designed to help you study more effectively and approach your exam with confidence. Whether you're reviewing for the first time or doing a final refresh, here's how to get the most out of your Examzify study guide:

1. Start with a Diagnostic Review

Skim through the questions to get a sense of what you know and what you need to focus on. Your goal is to identify knowledge gaps early.

2. Study in Short, Focused Sessions

Break your study time into manageable blocks (e.g. 30 – 45 minutes). Review a handful of questions, reflect on the explanations.

3. Learn from the Explanations

After answering a question, always read the explanation, even if you got it right. It reinforces key points, corrects misunderstandings, and teaches subtle distinctions between similar answers.

4. Track Your Progress

Use bookmarks or notes (if reading digitally) to mark difficult questions. Revisit these regularly and track improvements over time.

5. Simulate the Real Exam

Once you're comfortable, try taking a full set of questions without pausing. Set a timer and simulate test-day conditions to build confidence and time management skills.

6. Repeat and Review

Don't just study once, repetition builds retention. Re-attempt questions after a few days and revisit explanations to reinforce learning. Pair this guide with other Examzify tools like flashcards, and digital practice tests to strengthen your preparation across formats.

There's no single right way to study, but consistent, thoughtful effort always wins. Use this guide flexibly, adapt the tips above to fit your pace and learning style. You've got this!

Questions

SAMPLE

- 1. In what way can technology impact the role of real estate brokers?**
 - A. It can complicate communication with clients
 - B. It improves marketing, communication, and transaction processes
 - C. It replaces the need for brokers
 - D. It reduces the volume of transactions
- 2. How does the concept of "agency" affect real estate transactions?**
 - A. It establishes pricing strategies
 - B. It defines the relationship between brokers and clients
 - C. It impacts the marketing of properties
 - D. It governs the geographic areas where brokers can operate
- 3. What term describes the documentation of patient assessment information, interventions performed, and patient responses in a chronological manner?**
 - A. Narrative charting
 - B. SOAP notes
 - C. Progress notes
 - D. Chart auditing
- 4. What is the significance of the Multiple Listing Service (MLS)?**
 - A. It allows brokers to set their own commission rates freely
 - B. It allows brokers to share property listings and access a wider audience of potential buyers
 - C. It serves as a legal contract between agents and buyers
 - D. It provides appraisers with property valuation tools
- 5. What is thought to contribute to the increased incidence of tinnitus in males?**
 - A. Age-related factors
 - B. Loud workplaces
 - C. Genetic predisposition
 - D. Dietary choices

- 6. What is a common type of expense included in closing costs?**
- A. Property insurance premiums
 - B. Marketing fees for the property
 - C. Inspection fees
 - D. Monthly mortgage payments
- 7. Under Florida law, how many days do hospitals have to report a serious adverse event?**
- A. 10 days
 - B. 15 days
 - C. 30 days
 - D. 45 days
- 8. What phase involves the escalation of tension before abuse occurs?**
- A. The reconciliation phase
 - B. The tension-building phase
 - C. The violent episode phase
 - D. The aftermath phase
- 9. How can brokers ensure compliance with state regulations?**
- A. By avoiding any discussions about local laws
 - B. By remaining informed and completing continuing education
 - C. By setting their own rules for transactions
 - D. By consulting only with clients
- 10. What are the two types of tinnitus identified?**
- A. Acute and Chronic
 - B. Subjective and Objective
 - C. Primary and Secondary
 - D. Tonal and Atonal

Answers

SAMPLE

1. B
2. B
3. A
4. B
5. B
6. C
7. A
8. B
9. B
10. B

SAMPLE

Explanations

SAMPLE

1. In what way can technology impact the role of real estate brokers?

- A. It can complicate communication with clients
- B. It improves marketing, communication, and transaction processes**
- C. It replaces the need for brokers
- D. It reduces the volume of transactions

Technology significantly enhances the role of real estate brokers by improving marketing efforts, streamlining communication, and facilitating transaction processes. With advancements such as social media, online listing services, and marketing automation tools, brokers can reach a broader audience more efficiently and effectively. Improved communication is another critical aspect, as technology provides brokers with various platforms to engage with clients instantly and share important information in real-time. Additionally, transaction processes have become more streamlined through the use of electronic documents, digital signatures, and transaction management software, which make it easier to handle the extensive paperwork involved in real estate transactions. This positive impact of technology allows brokers to focus on providing excellent service and building relationships with clients, rather than getting bogged down in administrative tasks. Overall, technology plays a vital role in enhancing the capabilities of real estate brokers, making their work more efficient and client-oriented.

2. How does the concept of "agency" affect real estate transactions?

- A. It establishes pricing strategies
- B. It defines the relationship between brokers and clients**
- C. It impacts the marketing of properties
- D. It governs the geographic areas where brokers can operate

The concept of "agency" plays a crucial role in real estate transactions as it defines the relationship between brokers and their clients. Agency establishes the legal and ethical obligations that a broker has towards their client, which can be a buyer, seller, landlord, or tenant. This relationship entails the broker acting on behalf of the client, with fiduciary duties including loyalty, confidentiality, disclosure, and accounting. Understanding agency is essential because it clarifies the level of service and commitment the broker must provide. For example, when a broker enters into a listing agreement with a seller, the agency relationship means that the broker must advocate for the seller's best interests, provide honest advice, and keep the seller informed about all aspects of the transaction. This concept also underpins all legal responsibilities and representations that the broker is bound to uphold, impacting everything from negotiations to contract terms. Proper understanding of agency helps ensure that clients are aware of their rights and the responsibilities of their brokers, thereby fostering trust and accountability in real estate dealings.

3. What term describes the documentation of patient assessment information, interventions performed, and patient responses in a chronological manner?

A. Narrative charting

B. SOAP notes

C. Progress notes

D. Chart auditing

The correct answer is narrative charting, which refers to a method of documenting patient information in a detailed, chronological format. This approach allows healthcare providers to capture a comprehensive view of the patient's assessments, the interventions carried out, and the patient's responses over time. The chronological nature of narrative charting helps in tracking the progression of a patient's condition and the effectiveness of the treatments provided. In contrast, SOAP notes, while they also serve as a structured format for documentation, focus on a specific framework that includes Subjective, Objective, Assessment, and Plan components and may not always provide a chronological narrative. Progress notes can refer to broader entries that summarize various aspects of patient care and can be integrated into narrative charting but do not strictly adhere to the chronological format. Chart auditing involves reviewing documentation for compliance and accuracy rather than serving as a primary method of documentation. Thus, narrative charting's detailed chronological approach makes it particularly valuable in clinical practice as it enhances clarity and continuity of care through complete and sequential patient records.

4. What is the significance of the Multiple Listing Service (MLS)?

A. It allows brokers to set their own commission rates freely

B. It allows brokers to share property listings and access a wider audience of potential buyers

C. It serves as a legal contract between agents and buyers

D. It provides appraisers with property valuation tools

The Multiple Listing Service (MLS) plays a crucial role in the real estate industry by enabling brokers to share property listings with one another. This cooperative system allows agents to list properties and grants them access to a broader pool of potential buyers. When listings are shared through the MLS, it significantly increases the visibility of the properties, making it easier for buyers to find homes that meet their criteria. Additionally, this collaboration helps to streamline the buying and selling process, as agents can communicate with each other effectively about available listings. Ultimately, the MLS creates a more efficient marketplace where properties can be matched with buyers more quickly, benefiting all parties involved in the transaction. This cooperative network is fundamental to enhancing market exposure and fostering competition, which can lead to better pricing and conditions for consumers. In contrast, while brokers have the autonomy to set their own commission rates, that aspect is not the primary function of the MLS. The system does not act as a legal contract between agents and buyers, nor does it provide appraisal tools—those functionalities are typically associated with different aspects of real estate practice. Thus, the focus of the MLS is predominantly on sharing and accessing property listings, making the second option the most accurate in highlighting its significance.

5. What is thought to contribute to the increased incidence of tinnitus in males?

- A. Age-related factors
- B. Loud workplaces**
- C. Genetic predisposition
- D. Dietary choices

The increased incidence of tinnitus in males is often attributed to exposure to loud environments, particularly in occupations characterized by high noise levels. This exposure can lead to acoustic trauma, which damages the delicate hair cells within the cochlea of the inner ear. Over time, this damage can result in the perception of ringing or buzzing sounds, commonly known as tinnitus. Males tend to work in loud environments more frequently than females, contributing to a higher incidence of this condition among them. While age-related factors, genetic predisposition, and dietary choices can influence tinnitus, loud workplaces are a significant and direct contributor. This highlights the importance of hearing protection in noisy work environments as a preventive measure against tinnitus and its associated impacts on health and quality of life.

6. What is a common type of expense included in closing costs?

- A. Property insurance premiums
- B. Marketing fees for the property
- C. Inspection fees**
- D. Monthly mortgage payments

Closing costs typically encompass a variety of expenses that a buyer or seller incurs during the final stages of a real estate transaction. Among the common expenses included in these costs are inspection fees. Inspection fees are essential as they cover the costs associated with evaluating the condition of the property, which helps the buyer make informed decisions. These inspections can reveal any structural, mechanical, or safety issues that could affect the property's value or the buyer's plans. In contrast, while property insurance premiums, marketing fees, and monthly mortgage payments are pertinent to real estate transactions, they do not fall under the category of closing costs. Property insurance premiums are usually paid separately prior to or at the time of closing but are not classified as closing costs themselves. Marketing fees generally relate to the seller's expenses incurred to promote their property and are not borne directly by the buyer during closing. Lastly, monthly mortgage payments stem from the financing of the property and are ongoing costs rather than one-time expenses at closing.

7. Under Florida law, how many days do hospitals have to report a serious adverse event?

- A. 10 days**
- B. 15 days
- C. 30 days
- D. 45 days

Florida law stipulates that hospitals are required to report a serious adverse event within 15 days of the event occurring. Adverse events may include things such as surgical errors, medication errors, or any incident that results in significant harm to a patient. This reporting requirement is in place to promote transparency and improve the quality of care by allowing for timely analysis and response to such incidents. The timeframe established helps ensure that there is sufficient opportunity for a thorough investigation and follow-up on the serious event, facilitating the development of strategies to prevent similar occurrences in the future. The 15-day window reflects a balance between timely reporting and allowing hospitals to gather necessary information relating to the incident. Consequently, while the initial thought might lean toward 10 days due to emphasis on quick reporting, the precise timeframe under the law for hospitals is 15 days, underscoring the importance of both accountability and the ability to respond comprehensively.

8. What phase involves the escalation of tension before abuse occurs?

- A. The reconciliation phase
- B. The tension-building phase**
- C. The violent episode phase
- D. The aftermath phase

The tension-building phase is characterized by a gradual increase in tension and conflict within the relationship, often marked by behaviors such as arguments, critical remarks, and increased control by one partner. This phase sets the stage for the impending abuse and can include signs like intimidation, emotional withdrawal, and a fear of conflict. It is a critical time where the victim may feel anxious and attempt to placate the abuser or avoid triggering further escalation. Understanding this phase is essential for identifying patterns of abusive behavior and for the development of safety plans, as it highlights how the dynamics of the relationship can signal impending violence. Recognizing the signs of the tension-building phase can empower individuals to seek help and support prior to the occurrence of physical or emotional abuse.

9. How can brokers ensure compliance with state regulations?

- A. By avoiding any discussions about local laws
- B. By remaining informed and completing continuing education**
- C. By setting their own rules for transactions
- D. By consulting only with clients

Remaining informed and completing continuing education is crucial for brokers to ensure compliance with state regulations. State regulations can be complex and are subject to change, making it essential for brokers to stay updated on any new laws or amendments that may affect their practice. By engaging in continuing education, brokers not only learn about current legislation but also about best practices, ethical responsibilities, and industry standards. This proactive approach helps them navigate the regulatory landscape effectively, minimizing the risk of non-compliance and potential penalties. Other options do not adequately support compliance. Avoiding discussions about local laws leaves brokers uninformed and vulnerable to unintentional violations. Setting their own rules for transactions can lead to conflicts with established regulations and could jeopardize their license. Consulting only with clients limits the broker's perspective and does not provide the necessary insights from regulatory bodies or industry practices that are essential for ensuring compliance.

10. What are the two types of tinnitus identified?

A. Acute and Chronic

B. Subjective and Objective

C. Primary and Secondary

D. Tonal and Atonal

The identification of tinnitus as either subjective or objective is a fundamental concept in understanding this auditory condition. Subjective tinnitus is the more common form, where the individual perceives sounds that have no external source; it is only audible to the person experiencing it. This type can be linked to various causes, such as exposure to loud noise, ear infections, or age-related hearing loss. On the other hand, objective tinnitus refers to sounds that can be heard by others, often caused by underlying physiological changes in the body, such as blood flow issues or muscle spasms. This distinction is critical for healthcare professionals as it influences diagnosis and treatment options. The other classifications, such as acute and chronic or primary and secondary, do exist but do not capture the auditory characteristics of tinnitus as distinctly as the subjective and objective categories. These classifications focus more on duration or causation rather than the perceptual experience of the sounds.

Next Steps

Congratulations on reaching the final section of this guide. You've taken a meaningful step toward passing your certification exam and advancing your career.

As you continue preparing, remember that consistent practice, review, and self-reflection are key to success. Make time to revisit difficult topics, simulate exam conditions, and track your progress along the way.

If you need help, have suggestions, or want to share feedback, we'd love to hear from you. Reach out to our team at hello@examzify.com.

Or visit your dedicated course page for more study tools and resources:

<https://brokerce.examzify.com>

We wish you the very best on your exam journey. You've got this!

SAMPLE