

ASSOCIATION OF CHARTERED CERTIFIED ACCOUNTANTS (ACCA) CERTIFICATION PRACTICE TEST (SAMPLE)

STUDY GUIDE



SAMPLE STUDY GUIDE WITH LIMITED QUESTIONS

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Introduction

Preparing for a certification exam can feel overwhelming, but with the right tools, it becomes an opportunity to build confidence, sharpen your skills, and move one step closer to your goals. At Examzify, we believe that effective exam preparation isn't just about memorization, it's about understanding the material, identifying knowledge gaps, and building the test-taking strategies that lead to success.

This guide was designed to help you do exactly that.

Whether you're preparing for a licensing exam, professional certification, or entry-level qualification, this book offers structured practice to reinforce key concepts. You'll find a wide range of multiple-choice questions, each followed by clear explanations to help you understand not just the right answer, but why it's correct.

The content in this guide is based on real-world exam objectives and aligned with the types of questions and topics commonly found on official tests. It's ideal for learners who want to:

- Practice answering questions under realistic conditions,
- Improve accuracy and speed,
- Review explanations to strengthen weak areas, and
- Approach the exam with greater confidence.

We recommend using this book not as a stand-alone study tool, but alongside other resources like flashcards, textbooks, or hands-on training. For best results, we recommend working through each question, reflecting on the explanation provided, and revisiting the topics that challenge you most.

Remember: successful test preparation isn't about getting every question right the first time, it's about learning from your mistakes and improving over time. Stay focused, trust the process, and know that every page you turn brings you closer to success.

Let's begin.

How to Use This Guide

This guide is designed to help you study more effectively and approach your exam with confidence. Whether you're reviewing for the first time or doing a final refresh, here's how to get the most out of your Examzify study guide:

1. Start with a Diagnostic Review

Skim through the questions to get a sense of what you know and what you need to focus on. Your goal is to identify knowledge gaps early.

2. Study in Short, Focused Sessions

Break your study time into manageable blocks (e.g. 30 – 45 minutes). Review a handful of questions, reflect on the explanations.

3. Learn from the Explanations

After answering a question, always read the explanation, even if you got it right. It reinforces key points, corrects misunderstandings, and teaches subtle distinctions between similar answers.

4. Track Your Progress

Use bookmarks or notes (if reading digitally) to mark difficult questions. Revisit these regularly and track improvements over time.

5. Simulate the Real Exam

Once you're comfortable, try taking a full set of questions without pausing. Set a timer and simulate test-day conditions to build confidence and time management skills.

6. Repeat and Review

Don't just study once, repetition builds retention. Re-attempt questions after a few days and revisit explanations to reinforce learning. Pair this guide with other Examzify tools like flashcards, and digital practice tests to strengthen your preparation across formats.

There's no single right way to study, but consistent, thoughtful effort always wins. Use this guide flexibly, adapt the tips above to fit your pace and learning style. You've got this!

Questions

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- 1. Which of the following is NOT a classification method for business departments?**
 - A. Function
 - B. Employee Role
 - C. Geographic
 - D. Customer/Market Segment

- 2. What characteristic of a firm's supply curve in the short run is significant?**
 - A. It follows the pattern of the demand curve
 - B. It is always upward sloping
 - C. It reflects the marginal cost only above average variable cost
 - D. It remains constant despite changes in price

- 3. Who is recognized as a key figure in the Contingency theory of leadership?**
 - A. Adair
 - B. Bennis
 - C. Fiedler
 - D. Heifitz

- 4. What defines a hollow organizational structure?**
 - A. Complete internal management of all functions
 - B. Outsourcing almost all functions except for a few key roles
 - C. High number of employees in every department
 - D. A focus primarily on in-house production and sales

- 5. According to Schein, what are the first levels of culture?**
 - A. Basic Assumptions, Artefacts, Values
 - B. Values, History, Artefacts
 - C. Artefacts, Espoused Values, Basic Assumptions
 - D. Espoused Values, Ownership, Diversity

- 6. Who is responsible for establishing and maintaining a system of internal control?**
- A. The external auditors
 - B. The board of trustees
 - C. The directors
 - D. The finance committee
- 7. Which method of communication in business involves direct spoken words?**
- A. Non-verbal communication
 - B. Report communication
 - C. Verbal communication
 - D. File communication
- 8. Which group is considered an internal stakeholder?**
- A. Customers
 - B. Suppliers
 - C. Managers
 - D. Shareholders
- 9. Which aspect is generally considered beneficial in corporate governance?**
- A. Domination by a single individual
 - B. Inadequate involvement of the board
 - C. Independent scrutiny
 - D. Emphasis on short-term profitability
- 10. What defines point elasticity of demand?**
- A. The overall elasticity over a range of prices
 - B. Elasticity calculated at a specific point without averages
 - C. The average elasticity across various points
 - D. The elasticity influenced by external economic factors

Answers

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1. B
2. C
3. C
4. B
5. C
6. C
7. C
8. C
9. C
10. B

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Explanations

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1. Which of the following is NOT a classification method for business departments?

- A. Function
- B. Employee Role**
- C. Geographic
- D. Customer/Market Segment

The classification of business departments typically involves grouping them based on various relevant criteria that align with the organization's strategic objectives. The most common methods include function, geographic location, and customer or market segments. When considering why "Employee Role" is not a standard classification method, it's important to note that departments in an organization are primarily defined by their operational roles and objectives, not by the specific roles of individual employees. Employee roles may vary widely within a department based on individual skills and responsibilities, making it less useful for broader classification compared to the other methods. In contrast, functional classification involves sorting departments based on their primary activities, such as marketing, finance, or production, which directly relate to the overall business operations. Geographic classification refers to organizing departments based on their physical locations or market regions, which can affect logistics and regional strategies. Finally, classifying by customer or market segment focuses on aligning departments with specific groups of customers or market needs, allowing for targeted marketing and service efforts. Thus, "Employee Role" does not serve as a practical overarching framework for classifying business departments, which is why it is identified as the correct answer in this context.

2. What characteristic of a firm's supply curve in the short run is significant?

- A. It follows the pattern of the demand curve
- B. It is always upward sloping
- C. It reflects the marginal cost only above average variable cost**
- D. It remains constant despite changes in price

In the context of a firm's supply curve in the short run, the significant characteristic is that it reflects the marginal cost only above average variable cost. This is because, in the short run, a firm will only produce and supply goods when the price meets or exceeds the average variable cost. Below this point, making production decisions could result in losses that exceed fixed costs in the short term, making it unprofitable for the firm to continue operating. The supply curve illustrates the relationship between price and quantity supplied, and in the short run, it typically becomes elastic as firms respond to price changes based on their varying levels of output and production capability. Therefore, the firm will only supply quantities where the price is high enough to cover the variable costs associated with additional production. This ensures that the firm can at least cover its variable costs, thereby allowing it to operate, even if it may not cover total costs, including fixed costs. This characteristic is essential as it helps understand how firms make decisions based on cost structures and market prices, particularly in the short run where adjustments to supply are limited.

3. Who is recognized as a key figure in the Contingency theory of leadership?

- A. Adair
- B. Bennis
- C. Fiedler**
- D. Heifitz

The recognition of Fiedler as a key figure in the Contingency theory of leadership stems from his formulation of the theory which posits that effective leadership is contingent upon the interplay between a leader's style and the specific situational variables present. Fiedler's approach contrasts with other theories that assert a one-size-fits-all model for leadership effectiveness. His major contribution is the development of the Least Preferred Co-worker (LPC) scale, which allows for the classification of leaders based on their relationships with followers. Fiedler argued that a leader's effectiveness depends on their ability to adapt their style to the demands of the environment they find themselves in, including factors such as the nature of the task and the relationship with the team. This distinguishes his work within the broader field of leadership theory, highlighting the importance of context and situational factors in determining the effectiveness of different leadership styles. The other choices represent influential figures in leadership but do not primarily focus on the contingency aspect which is pivotal to Fiedler's contributions. Adair, Bennis, and Heifitz have made notable advancements in various leadership theories and practices, but none are specifically identified with the contingency approach as Fiedler is.

4. What defines a hollow organizational structure?

- A. Complete internal management of all functions
- B. Outsourcing almost all functions except for a few key roles**
- C. High number of employees in every department
- D. A focus primarily on in-house production and sales

A hollow organizational structure is characterized by the strategy of outsourcing the majority of its functions, retaining only a few key roles within the organization. This approach allows the organization to reduce costs by shifting non-core activities to external providers who can perform these tasks more efficiently or effectively. By concentrating on essential functions such as strategy, control, and certain critical operational tasks, the organization can remain agile and focus on its core competencies. In this model, the company leverages external partnerships to maintain a streamlined and efficient operational framework, which can lead to a more flexible and competitive organization. The reliance on external resources enables the hollow organization to adapt quickly to market changes and innovations while managing its internal human capital effectively. The other choices do not align with the definition of a hollow organizational structure. For instance, complete internal management of all functions suggests a traditional hierarchical structure rather than a hollow one. A high number of employees in every department indicates a more conventional organizational layout that does not focus on outsourcing. Lastly, a focus primarily on in-house production and sales opposes the concept of utilizing external resources for operational functions.

5. According to Schein, what are the first levels of culture?

- A. Basic Assumptions, Artefacts, Values
- B. Values, History, Artefacts
- C. Artefacts, Espoused Values, Basic Assumptions**
- D. Espoused Values, Ownership, Diversity

Schein's model of organizational culture identifies three primary levels of culture, which provide a framework for understanding how culture operates within an organization. The correct sequence begins with artefacts, which are the visible, tangible elements of culture, such as dress codes, office layout, rituals, and ceremonies. These are the first, surface-level indicators of culture but do not provide insight into the more profound values and assumptions beneath them. Following artefacts, espoused values represent the organization's declared set of values and rules, which guide behavior. These are often articulated in mission statements or corporate policies and reflect what the organization claims to value. However, espoused values may not always be in alignment with the actual values evident in day-to-day practices and behaviors. Finally, the deepest level consists of basic assumptions, which are the underlying beliefs that are taken for granted within the organization. These assumptions are often unconscious but profoundly shape how members of the organization perceive, think, and feel. Understanding these levels helps individuals recognize that while artefacts may be immediately observable, the true essence of culture is embedded in the deeper values and assumptions that drive organizational behavior. The combination of artefacts, espoused values, and basic assumptions provides a comprehensive view of an organization's culture.

6. Who is responsible for establishing and maintaining a system of internal control?

- A. The external auditors
- B. The board of trustees
- C. The directors**
- D. The finance committee

The responsibility for establishing and maintaining a system of internal control lies primarily with the directors of an organization. This accountability stems from their role in overseeing the entire governance and operational framework of the entity. Directors are expected to ensure that the organization implements adequate controls to mitigate risks, safeguard assets, and maintain the integrity of financial reporting. They must assess the effectiveness of these controls periodically and make necessary adjustments to respond to changes in the operational environment or risk landscape. This proactive approach is crucial for achieving organizational objectives and fostering compliance with applicable laws and regulations. While the board of trustees and the finance committee play important oversight roles and may have specific responsibilities related to finance and governance, the ultimate accountability for the internal control system rests with the directors, who set the tone for the organization's ethical conduct and governance practices. External auditors, on the other hand, provide an independent assessment of the effectiveness of the internal control system but do not have responsibilities for establishing or maintaining it. Their role is to evaluate and offer insights based on their assessments of the control environment established by the directors.

7. Which method of communication in business involves direct spoken words?

- A. Non-verbal communication
- B. Report communication
- C. Verbal communication**
- D. File communication

Verbal communication is the method of communication in business that involves the direct use of spoken words. This form of communication is essential in various business settings, such as meetings, negotiations, and presentations, where clear and immediate interaction between individuals is required. Verbal communication allows individuals to convey their thoughts, ideas, and emotions effectively and facilitates real-time feedback, enabling participants to clarify misunderstandings and enhance collaboration. It can take place in person or through various mediums, including phone conversations, video conferences, and voice messages. In contrast, non-verbal communication focuses on body language, gestures, facial expressions, and tone of voice without spoken words. Report communication involves written documentation, such as memos, reports, and emails, which is not direct spoken interaction. File communication refers to the storage and sharing of documents electronically, again lacking the direct spoken component. Thus, verbal communication distinctly stands out as the method involving direct spoken words.

8. Which group is considered an internal stakeholder?

- A. Customers
- B. Suppliers
- C. Managers**
- D. Shareholders

Managers are considered internal stakeholders because they are directly involved in the operations and decision-making processes of an organization. Internal stakeholders are those individuals or groups that are within the organization and have a vested interest in its performance and success. Managers play a crucial role in strategic planning, resource allocation, and overseeing the daily functions of the business, making their interests aligned with the organization's objectives. Other groups listed, such as customers and suppliers, are external stakeholders. Customers have an interest in the products or services offered by the organization but are not directly involved in its internal operations. Suppliers are also external, providing goods and services but not participating in the organization's management or internal decision-making processes. Shareholders, while often considered part of the internal environment because they own parts of the company, are not involved in the day-to-day operations and generally influence the company through their voting rights and capital investment, making them more of an external stakeholder group. Thus, managers stand out as the clear choice for internal stakeholders based on their functional roles within the organization.

9. Which aspect is generally considered beneficial in corporate governance?

- A. Domination by a single individual
- B. Inadequate involvement of the board
- C. Independent scrutiny**
- D. Emphasis on short-term profitability

Independent scrutiny is widely recognized as a fundamental aspect of effective corporate governance. It involves having an impartial evaluation of the company's operations, financial reporting, and overall management practices. This independence helps to ensure transparency, accountability, and the integrity of information presented to stakeholders, including shareholders, regulators, and the public. With independent scrutiny in place, auditors or independent directors can offer unbiased assessments and challenge decisions made by management, which promotes a culture of objectivity and mitigates risks associated with conflicts of interest. This aspect is essential for maintaining trust in corporate governance structures, as it helps to prevent fraud and promote ethical conduct within the organization. In contrast, domination by a single individual undermines governance by concentrating power and decision-making, which can lead to a lack of checks and balances. Inadequate involvement of the board limits its effectiveness in overseeing management and making informed decisions. An emphasis on short-term profitability can detract from the sustainable growth of the company, risking the long-term interests of stakeholders for immediate gains. Thus, independent scrutiny stands out as a crucial element that enhances accountability and supports sound decision-making in corporate governance.

10. What defines point elasticity of demand?

- A. The overall elasticity over a range of prices
- B. Elasticity calculated at a specific point without averages**
- C. The average elasticity across various points
- D. The elasticity influenced by external economic factors

Point elasticity of demand is calculated at a specific point on the demand curve, rather than over a range of prices or across averages. This approach allows for a precise measurement of how much the quantity demanded of a good responds to a small change in its price at that particular point. The formula for point elasticity is expressed as the percentage change in quantity demanded divided by the percentage change in price, using the derivative of the demand function. This calculation provides a more accurate understanding of the responsiveness of demand in relation to changes in price, reflecting the exact slope of the demand curve at that specific level of price and quantity. By focusing solely on a specific point, this method avoids the averaging method used in arc elasticity, which calculates elasticity over a broader price range. This focused analysis is particularly useful for businesses when determining pricing strategies or anticipating consumer behavior in response to small shifts in price.

Next Steps

Congratulations on reaching the final section of this guide. You've taken a meaningful step toward passing your certification exam and advancing your career.

As you continue preparing, remember that consistent practice, review, and self-reflection are key to success. Make time to revisit difficult topics, simulate exam conditions, and track your progress along the way.

If you need help, have suggestions, or want to share feedback, we'd love to hear from you. Reach out to our team at hello@examzify.com.

Or visit your dedicated course page for more study tools and resources:

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We wish you the very best on your exam journey. You've got this!

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