

# Arizona State University (ASU) ECN221 Business Statistics Exam 2 Practice (Sample)

Study Guide



Everything you need from our exam experts!

Copyright © 2025 by Examzify - A Kaluba Technologies Inc. product.

ALL RIGHTS RESERVED.

No part of this book may be reproduced or transferred in any form or by any means, graphic, electronic, or mechanical, including photocopying, recording, web distribution, taping, or by any information storage retrieval system, without the written permission of the author.

Notice: Examzify makes every reasonable effort to obtain from reliable sources accurate, complete, and timely information about this product.

SAMPLE

## Questions

SAMPLE

1. Which type of estimate is more precise in estimating a population parameter?
  - A. Point estimate
  - B. Interval estimate
  - C. Neither is precise
  - D. Both are equally precise
2. How is statistical significance typically indicated?
  - A. With a correlation coefficient greater than 0.5
  - B. By a p-value greater than the significance level
  - C. By a p-value less than the significance level
  - D. With a large sample size only
3. What term refers to the population from which the sample is drawn?
  - A. sampled population
  - B. random sample
  - C. whole population
  - D. element set
4. What does the coefficient of determination ( $R^2$ ) indicate?
  - A. The overall significance of the regression model
  - B. The proportion of variance explained by independent variables
  - C. The average value of the dependent variable
  - D. The total number of variables in a model
5. In statistical hypothesis testing, what does the term "p-value" refer to?
  - A. The probability of observing the data if the null hypothesis is true
  - B. The total number of data points in the sample
  - C. An estimate of the population mean
  - D. The average error in statistical estimations

6. What is variance a measure of in a data set?
- A. How closely the values cluster around the mean
  - B. How much the values differ from the mean
  - C. The average of all data points
  - D. The total number of data points in the set
7. What is a key difference between interval scales and ratio scales?
- A. Ratio scales measure qualitative data, while interval scales measure quantitative data
  - B. Interval scales lack a true zero point, while ratio scales have one
  - C. Interval scales are used only for categorical data, while ratio scales are not
  - D. There is no difference; they are the same
8. What does a negative skew indicate?
- A. The majority of data is on the left side of the mean
  - B. The distribution is perfectly symmetrical
  - C. The right tail of the distribution is longer
  - D. The left tail of the distribution is longer
9. In regression analysis, what do regression coefficients indicate?
- A. The total number of observations in a dataset
  - B. The average change in the dependent variable for unit changes in the independent variable
  - C. The strength of the relationship between two variables
  - D. The likelihood of statistical significance
10. What distinguishes one-tailed tests from two-tailed tests?
- A. One-tailed tests assess for any significant difference
  - B. Two-tailed tests can only evaluate effects in one direction
  - C. One-tailed tests focus on effect direction, while two-tailed tests assess any differences
  - D. Two-tailed tests are more powerful than one-tailed tests

## Answers

SAMPLE

1. A
2. C
3. A
4. B
5. A
6. B
7. B
8. D
9. B
10. C

SAMPLE

## Explanations

SAMPLE



1. Which type of estimate is more precise in estimating a population parameter?

- A. Point estimate
- B. Interval estimate
- C. Neither is precise
- D. Both are equally precise

A point estimate is a single value that serves as a best guess or approximation of a population parameter. This type of estimate provides a definitive value, which can be attractive for its simplicity and clarity. For instance, if you are estimating the mean height of students in a university, a point estimate would give you a specific number, such as 170 cm. However, it is important to recognize that while point estimates offer clarity in presenting a single figure, they lack the measure of accuracy regarding the variability or uncertainty surrounding a population parameter. This is where interval estimates come into play. An interval estimate, often presented as a confidence interval, offers a range of values within which the population parameter is likely to fall. While interval estimates provide useful context about potential variation and uncertainty, they are inherently broader and thus less precise than a singular point estimate. In the context of precision, the point estimate delivers a specific number that simplifies the estimation process, making it more straightforward for decision-making or further analysis, even though the accuracy of that estimate can vary based on the sample data used. Overall, point estimates are considered more precise in the sense that they provide a definitive figure rather than a range, but they do not account for uncertainty. In practical applications, both types of

2. How is statistical significance typically indicated?

- A. With a correlation coefficient greater than 0.5
- B. By a p-value greater than the significance level
- C. By a p-value less than the significance level
- D. With a large sample size only

Statistical significance is typically indicated by a p-value less than the significance level, often set at 0.05 or 0.01 in many studies. When researchers conduct hypothesis testing, they calculate the p-value to determine the probability of observing the data (or something more extreme) given that the null hypothesis is true. If the p-value falls below the predetermined significance level, it suggests that there is strong evidence against the null hypothesis and that the observed effect or relationship is unlikely to have occurred by random chance alone. In practical terms, this means that a low p-value implies that the results are statistically significant, leading researchers to reject the null hypothesis. Conversely, a p-value greater than the significance level indicates that the evidence is not strong enough to consider the results significant, often leading to a failure to reject the null hypothesis. In this context, the option mentioning a correlation coefficient greater than 0.5 refers to a specific strength of association rather than a formal test of significance. Furthermore, although a large sample size can increase the power of a statistical test, significance is specifically determined through the relationship of the p-value to the significance level and not merely by sample size alone.

3. What term refers to the population from which the sample is drawn?

A. sampled population

B. random sample

C. whole population

D. element set

The term that refers to the population from which the sample is drawn is "sampled population." This concept is fundamental in statistics because it defines the specific group of individuals or items that researchers are interested in studying. When conducting research or sampling, the sampled population serves as the source from which the actual sample is selected for analysis. Understanding the sampled population is crucial because it helps to ensure that the sample accurately represents the broader population, which in turn impacts the validity of the research findings. The other terms do not accurately describe this concept. A "random sample" refers to the specific selection of individuals from the sampled population, intended to provide a representative subset. The "whole population" typically denotes the entire group of interest rather than the specific portion being sampled. An "element set" is not a standard term used in statistics to describe any population or sampling framework.

4. What does the coefficient of determination ( $R^2$ ) indicate?

A. The overall significance of the regression model

B. The proportion of variance explained by independent variables

C. The average value of the dependent variable

D. The total number of variables in a model

The coefficient of determination, denoted as  $R^2$ , is a crucial measure in regression analysis that indicates the proportion of the variance in the dependent variable that can be explained by the independent variables in the model. When assessing the fit of a regression model,  $R^2$  provides insights into how well the model captures the variability of the output data based on the input predictors. A higher  $R^2$  value suggests that a greater proportion of the variance in the dependent variable is accounted for by the independent variables, which implies a better fit of the model to the data. Essentially,  $R^2$  quantifies the degree of correlation between predicted values from the model and the actual values, providing a clear understanding of the model's explanatory power. In contrast, the overall significance of the regression model relates to hypothesis testing of coefficients, while the average value of the dependent variable is a simple statistic without reference to the independent variables. Additionally, the total number of variables in a model does not inform the explanatory power of the model itself, but rather indicates its complexity. Thus,  $R^2$  specifically addresses the relationship between the independent variables and the variance of the dependent variable, making it a vital statistic in evaluating regression models.

5. In statistical hypothesis testing, what does the term "p-value" refer to?

- A. The probability of observing the data if the null hypothesis is true
- B. The total number of data points in the sample
- C. An estimate of the population mean
- D. The average error in statistical estimations

The term "p-value" in statistical hypothesis testing refers specifically to the probability of observing the data, or something more extreme, assuming that the null hypothesis is true. This means that the p-value quantifies how compatible the observed data is with the null hypothesis; a low p-value indicates that the observed data is unlikely under the null hypothesis, leading researchers to consider rejecting it. Essentially, it provides a measure for evaluating the strength of the evidence against the null hypothesis. Understanding this definition is crucial because it helps in making decisions based on the evidence from the sample data. If the p-value is less than the predetermined significance level (often set at 0.05), it is an indication that the null hypothesis may not hold true, suggesting that there may be significant effects or relationships present in the data observed.

6. What is variance a measure of in a data set?

- A. How closely the values cluster around the mean
- B. How much the values differ from the mean
- C. The average of all data points
- D. The total number of data points in the set

Variance is a statistical measurement that quantifies the degree to which the values in a data set differ from the mean of that data set. Specifically, it calculates the average of the squared differences between each data point and the mean, which provides insight into the data's spread or dispersion. A higher variance indicates that the data points are spread out over a wider range of values, while a lower variance suggests that they are more closely clustered around the mean. This property makes variance a crucial tool in understanding how variable or consistent a data set is, thereby giving context to the mean and helping to assess the reliability and variability of the data. The other choices do not accurately capture the definition of variance. For instance, while the first option touches on values clustering around the mean, it does not directly address the differences from the mean, which is central to understanding variance. The average of all data points is merely a description of the mean, and the total number of data points refers to the sample size and does not provide information about dispersion or variance. Thus, the chosen response aptly embodies the essence of what variance represents in statistics.

7. What is a key difference between interval scales and ratio scales?

- A. Ratio scales measure qualitative data, while interval scales measure quantitative data
- B. Interval scales lack a true zero point, while ratio scales have one
- C. Interval scales are used only for categorical data, while ratio scales are not
- D. There is no difference; they are the same

The key difference between interval scales and ratio scales lies in the presence of a true zero point. In interval scales, while the difference between values is meaningful and can be measured (for example, in temperature scales like Celsius or Fahrenheit), there is no true zero that indicates the absence of the quantity being measured. For instance, 0 degrees Celsius does not mean the absence of temperature; it is simply a point on that scale. On the other hand, ratio scales possess all the characteristics of interval scales but also include a true zero point, which signifies the absence of the quantity measured. Examples of ratio scales include height, weight, and duration, where a measurement of zero truly indicates the lack of that dimension. This distinction is crucial in statistics because it affects the types of statistical analyses that can be performed. For example, you can multiply and divide with ratio scales due to their true zero point, while such operations are not meaningful with interval scales. Hence, the fact that interval scales lack a true zero, while ratio scales have one, distinctly differentiates the two.

8. What does a negative skew indicate?

- A. The majority of data is on the left side of the mean
- B. The distribution is perfectly symmetrical
- C. The right tail of the distribution is longer
- D. The left tail of the distribution is longer

A negative skew, also known as left skew, indicates that the tail on the left side of the distribution is longer or fatter than the right side. In this type of distribution, most of the data points are concentrated on the right side of the mean, leading to a longer tail extending to the left. When analyzing data with a negative skew, this means that there are a significant number of lower values which pull the mean down relative to the median. As a result, while the majority of data points are found on the higher end, the presence of these lower values is what contributes to the leftward stretch of the distribution. In summary, a negative skew reflects an imbalance where the left tail is extended, which directly leads to the conclusion that the left tail of the distribution is longer. This understanding is crucial for interpreting data distributions in business statistics and making informed decisions based on the nature of the data.

9. In regression analysis, what do regression coefficients indicate?

- A. The total number of observations in a dataset
- B. The average change in the dependent variable for unit changes in the independent variable
- C. The strength of the relationship between two variables
- D. The likelihood of statistical significance

Regression coefficients provide valuable insights into the relationship between the independent and dependent variables in a regression analysis. Specifically, they indicate the average change in the dependent variable for each one-unit change in the independent variable, while holding all other variables constant. This means if the coefficient of an independent variable is positive, an increase in that variable is associated with an increase in the dependent variable, and if it is negative, an increase in the independent variable is associated with a decrease in the dependent variable. This relationship is crucial for understanding the effect size of predictors in the model and enables analysts and decision-makers to discern how changes in inputs can influence outcomes. Understanding this concept is vital for making informed predictions and decisions based on the regression model. For instance, if a regression coefficient is 2 for a particular variable, it means that for every one-unit increase in that variable, the dependent variable is expected to increase by 2 units, assuming all other variables remain constant. This provides a clear and actionable understanding of how to leverage the independent variable to influence the dependent one.

10. What distinguishes one-tailed tests from two-tailed tests?

- A. One-tailed tests assess for any significant difference
- B. Two-tailed tests can only evaluate effects in one direction
- C. One-tailed tests focus on effect direction, while two-tailed tests assess any differences
- D. Two-tailed tests are more powerful than one-tailed tests

One-tailed tests and two-tailed tests are distinguished primarily by their focus on the direction of the effect being tested. One-tailed tests specifically assess whether a parameter (such as a mean or proportion) is either greater than or less than a certain value, indicating a specific direction of interest. For example, if a researcher hypothesizes that a new teaching method leads to improved test scores, a one-tailed test would check if the mean score with the new method is significantly greater than that of the traditional method. In contrast, two-tailed tests evaluate any significant difference without specifying a direction. This means they are concerned with whether the parameter is significantly different from a value, regardless of whether the difference is in the positive or negative direction. For instance, in the previous example, a two-tailed test would consider the mean score with the new method to be significantly different if it were either higher or lower than the traditional method's mean score. Understanding this distinction is crucial for determining the appropriate statistical test to use depending on the research hypothesis and the nature of the data being analyzed. By clarifying the effect direction for one-tailed tests and the dual consideration for two-tailed tests, we can better appreciate the nuances of hypothesis testing.