

APICS Master Planning of Resources (MPR) Practice Exam (Sample)

Study Guide



Everything you need from our exam experts!

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Introduction

Preparing for a certification exam can feel overwhelming, but with the right tools, it becomes an opportunity to build confidence, sharpen your skills, and move one step closer to your goals. At Examzify, we believe that effective exam preparation isn't just about memorization, it's about understanding the material, identifying knowledge gaps, and building the test-taking strategies that lead to success.

This guide was designed to help you do exactly that.

Whether you're preparing for a licensing exam, professional certification, or entry-level qualification, this book offers structured practice to reinforce key concepts. You'll find a wide range of multiple-choice questions, each followed by clear explanations to help you understand not just the right answer, but why it's correct.

The content in this guide is based on real-world exam objectives and aligned with the types of questions and topics commonly found on official tests. It's ideal for learners who want to:

- Practice answering questions under realistic conditions,
- Improve accuracy and speed,
- Review explanations to strengthen weak areas, and
- Approach the exam with greater confidence.

We recommend using this book not as a stand-alone study tool, but alongside other resources like flashcards, textbooks, or hands-on training. For best results, we recommend working through each question, reflecting on the explanation provided, and revisiting the topics that challenge you most.

Remember: successful test preparation isn't about getting every question right the first time, it's about learning from your mistakes and improving over time. Stay focused, trust the process, and know that every page you turn brings you closer to success.

Let's begin.

How to Use This Guide

This guide is designed to help you study more effectively and approach your exam with confidence. Whether you're reviewing for the first time or doing a final refresh, here's how to get the most out of your Examzify study guide:

1. Start with a Diagnostic Review

Skim through the questions to get a sense of what you know and what you need to focus on. Your goal is to identify knowledge gaps early.

2. Study in Short, Focused Sessions

Break your study time into manageable blocks (e.g. 30 - 45 minutes). Review a handful of questions, reflect on the explanations.

3. Learn from the Explanations

After answering a question, always read the explanation, even if you got it right. It reinforces key points, corrects misunderstandings, and teaches subtle distinctions between similar answers.

4. Track Your Progress

Use bookmarks or notes (if reading digitally) to mark difficult questions. Revisit these regularly and track improvements over time.

5. Simulate the Real Exam

Once you're comfortable, try taking a full set of questions without pausing. Set a timer and simulate test-day conditions to build confidence and time management skills.

6. Repeat and Review

Don't just study once, repetition builds retention. Re-attempt questions after a few days and revisit explanations to reinforce learning. Pair this guide with other Examzify tools like flashcards, and digital practice tests to strengthen your preparation across formats.

There's no single right way to study, but consistent, thoughtful effort always wins. Use this guide flexibly, adapt the tips above to fit your pace and learning style. You've got this!

Questions

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- 1. Which planning function deals with the need for inventory adjustments at branch locations?**
 - A. Sales and Operations Planning**
 - B. Distribution Requirements Planning**
 - C. Demand Management**
 - D. Resource Planning**

- 2. Which of the following can be considered a measurement of customer service?**
 - A. Throughput percentage**
 - B. Order fill percentage**
 - C. Percentage of completely satisfied orders**
 - D. Inventory turns**

- 3. What technique is used in a scheduling framework that identifies production quantities necessary to meet specific orders?**
 - A. Rough Cut Capacity Planning**
 - B. Final Assembly Schedule**
 - C. Master Scheduling**
 - D. Infinite Loading**

- 4. In inventory management, what is the "economic order quantity" (EOQ)?**
 - A. The maximum quantity of goods you can store**
 - B. The best-selling inventory item**
 - C. The ideal order quantity that minimizes total inventory costs**
 - D. The quantity needed to fulfill long-term demand**

- 5. Which forecasting technique uses historical data to predict future demand?**
 - A. Qualitative forecasting**
 - B. Time series analysis**
 - C. Causal forecasting**
 - D. Collaborative forecasting**

6. What are channels of distribution?

- A. Services that warehouses provide for inventory management**
- B. Any series of firms or individuals participating in the flow of goods and services**
- C. Systems that monitor inventory levels**
- D. Processes for shipping goods to customers**

7. Statistical forecasting is most effective in which scenario in a Make To Stock (MTS) environment?

- A. Sales volume is low and forecast variance is low**
- B. Sales volume is high and forecast variance is low**
- C. Sales volume is low and forecast variance is high**
- D. Sales volume is constant with low variance**

8. What is the term used for the analysis of a variable classified by time where the values are functions of the time periods?

- A. Time Series Analysis**
- B. Weighted Moving Average**
- C. Regression Analysis**
- D. Forecasting Model**

9. What term describes all customer orders received but not yet shipped?

- A. Backlog**
- B. Order Pool**
- C. Shipping List**
- D. Order Queue**

10. What is the main objective of inventory management?

- A. To increase the amount of inventory on hand**
- B. To reduce production time**
- C. To minimize costs while ensuring an adequate supply of goods**
- D. To eliminate all forms of excess inventory**

Answers

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1. B
2. C
3. B
4. C
5. B
6. B
7. B
8. A
9. A
10. C

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Explanations

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1. Which planning function deals with the need for inventory adjustments at branch locations?

- A. Sales and Operations Planning**
- B. Distribution Requirements Planning**
- C. Demand Management**
- D. Resource Planning**

Distribution Requirements Planning (DRP) is focused on the management of inventory throughout a supply chain, specifically at various branch locations. It is designed to determine the quantity and timing of inventory needed at each location to satisfy customer demand while minimizing costs. This process takes into account factors such as lead times, inventory levels, and distribution constraints to optimize stock levels across different locations. In the context of planning functions, DRP plays a critical role in ensuring that the right products are available in the right places at the right times. By analyzing forecasting data and current inventory status, this planning function allows for timely adjustments to inventory levels, thereby enhancing service levels and reducing excess stock or shortages at branch locations. This is vital in refining the logistics and overall supply chain efficiency, which ultimately contributes to better customer satisfaction and operational efficiency. The other choices—Sales and Operations Planning, Demand Management, and Resource Planning—contribute to different aspects of the planning process but do not specifically focus on the inventory adjustments required at branch locations. Sales and Operations Planning is more about balancing supply and demand at a high level, Demand Management is primarily concerned with forecasting and influencing customer demand, and Resource Planning generally focuses on the allocation of resources to meet planned production and operations.

2. Which of the following can be considered a measurement of customer service?

- A. Throughput percentage**
- B. Order fill percentage**
- C. Percentage of completely satisfied orders**
- D. Inventory turns**

The metric that best measures customer service is the percentage of completely satisfied orders. This measurement directly reflects how well a company meets customer expectations regarding their orders. When analyzing customer service, it is essential to consider how effectively orders are fulfilled and how satisfied customers are with the entire ordering process, including product quality, delivery time, and overall service. The percentage of completely satisfied orders captures not just the quantity of orders delivered, but also the quality of service provided to customers. It indicates whether customers received exactly what they ordered without issues, which is a crucial element in evaluating customer satisfaction and service levels. Metrics like throughput percentage, order fill percentage, and inventory turns provide valuable insight into operational efficiencies and inventory management, but they do not directly address the customer's experience or satisfaction level. Throughput percentage measures the amount of product produced compared to the maximum possible output, which relates to production efficiency rather than customer service. Order fill percentage reflects how well an organization can fulfill orders in terms of quantity, but it does not measure if customers are fully satisfied with their orders. Inventory turns indicate how quickly inventory is sold and replaced, which pertains more to inventory management than customer interaction or satisfaction. In summary, the percentage of completely satisfied orders is the most relevant measure of customer service,

3. What technique is used in a scheduling framework that identifies production quantities necessary to meet specific orders?

- A. Rough Cut Capacity Planning**
- B. Final Assembly Schedule**
- C. Master Scheduling**
- D. Infinite Loading**

The Final Assembly Schedule is indeed the correct answer when it comes to identifying production quantities necessary to meet specific orders. This technique plays a crucial role in the scheduling framework as it focuses on the specific timing and quantities of products to be assembled in accordance with customer demand and order requirements. By doing so, it ensures that finished goods are available when needed, aligning production with customer orders to achieve efficiency and minimize waste. In the context of master planning, the Final Assembly Schedule provides a clear and actionable plan that converts the aggregate demand into specific production schedules. It assists in coordinating resources, such as labor and materials, to meet the anticipated demand effectively. Other techniques mentioned do play roles in production planning but serve different purposes. Rough Cut Capacity Planning, for example, is utilized for evaluating whether the existing capacity is sufficient to meet aggregate production levels. Master Scheduling is more comprehensive and encompasses the overall plan for production while providing information on inventory levels and lead times but is broader in scope than just specific orders. Infinite Loading focuses on scheduling resources without regard to capacity limitations, which is helpful in its own right but does not directly tie production quantities to specific orders in the same targeted way as the Final Assembly Schedule.

4. In inventory management, what is the "economic order quantity" (EOQ)?

- A. The maximum quantity of goods you can store**
- B. The best-selling inventory item**
- C. The ideal order quantity that minimizes total inventory costs**
- D. The quantity needed to fulfill long-term demand**

The economic order quantity (EOQ) is defined as the ideal order quantity that minimizes total inventory costs, which includes ordering costs and holding costs. The concept of EOQ is essential for efficient inventory management, as it helps businesses determine the most cost-effective amount of inventory to order at any given time. When a company orders too much inventory, it incurs high holding costs, such as storage, insurance, and spoilage. On the other hand, ordering too little can lead to frequent ordering and increased ordering costs. By calculating EOQ, businesses can strike a balance that reduces overall expenses related to inventory management. This approach optimizes stock levels, ensuring that a company can meet customer demand without incurring unnecessary costs, thus supporting effective financial planning and resource allocation. Understanding EOQ is critical for professionals engaged in master planning of resources, as it has direct implications on cash flow, production scheduling, and supply chain efficiency. Therefore, recognizing that EOQ represents the quantity that achieves this optimal balance of costs is fundamental for effective inventory management.

5. Which forecasting technique uses historical data to predict future demand?

- A. Qualitative forecasting
- B. Time series analysis**
- C. Causal forecasting
- D. Collaborative forecasting

Time series analysis is a forecasting technique that relies on historical data to make predictions about future demand. This method works by examining patterns and trends within a sequence of data points collected over time. By analyzing these historical patterns, such as seasonal variations, cyclical trends, and moving averages, time series analysis allows organizations to identify consistent trends that can help forecast future demand with greater accuracy. The effectiveness of time series analysis lies in its ability to leverage established data patterns without the introduction of outside factors, which is often the case in other forecasting methods. It is particularly useful when historical data is abundant and reflects the same influencing factors expected in future periods. This makes it a preferred choice for industries or businesses with stable demand patterns over time, where past behavior can be a reliable indicator of future performance.

6. What are channels of distribution?

- A. Services that warehouses provide for inventory management
- B. Any series of firms or individuals participating in the flow of goods and services**
- C. Systems that monitor inventory levels
- D. Processes for shipping goods to customers

Channels of distribution refer to the series of firms or individuals involved in the process of moving goods and services from producers to consumers. This encompasses all intermediaries, including wholesalers, retailers, distributors, and even the transportation services that facilitate the delivery of products to end-users. Understanding channels of distribution is crucial as they determine how a product reaches its market, influencing factors such as pricing, availability, and overall customer satisfaction. The option that focuses on services that warehouses provide relates specifically to one aspect of inventory management, which does not encompass the broader concept of distribution channels. Similarly, the systems that monitor inventory levels are tools that support inventory management but do not define the pathways through which goods travel. The processes for shipping goods to customers, while related to distribution, primarily address the logistics of shipping rather than the entire network involved in getting the product from manufacturer to consumer. In contrast, the correct answer encompasses the entirety of entities involved in distribution, making it the most comprehensive and accurate definition.

7. Statistical forecasting is most effective in which scenario in a Make To Stock (MTS) environment?

- A. Sales volume is low and forecast variance is low**
- B. Sales volume is high and forecast variance is low**
- C. Sales volume is low and forecast variance is high**
- D. Sales volume is constant with low variance**

Statistical forecasting is most effective in a Make To Stock (MTS) environment when sales volume is high and forecast variance is low. In this scenario, the combination of high sales volume allows for a greater pool of data from which to identify patterns and make predictions, which increases the accuracy of the statistical forecasts. When there is low variance in the forecast, it indicates that the sales trends are stable and predictable, enhancing the reliability of forecasting models. In an MTS environment, where inventory is built in anticipation of customer demand, having accurate forecasts is crucial to avoid stockouts or excessive inventory. High sales volume leads to more consistent demand patterns, which statistical methods can capture efficiently. Low forecast variance signifies that the sales figures are closely clustered around the average, further affirming the reliability of forecasts and enabling companies to plan their production and inventory levels more effectively. In contrast, scenarios with low sales volume or high variance present challenges for statistical forecasting as they either lack sufficient data points for reliable predictions or exhibit unpredictable demand that can lead to misaligned inventory levels with customer needs. Constant sales with low variance would also be advantageous but may not capitalize on the potential insights that high sales volume can offer. Therefore, the ideal scenario for effective statistical forecasting in an MTS

8. What is the term used for the analysis of a variable classified by time where the values are functions of the time periods?

- A. Time Series Analysis**
- B. Weighted Moving Average**
- C. Regression Analysis**
- D. Forecasting Model**

Time Series Analysis is a statistical technique used to analyze data points collected or recorded at specific time intervals. This method focuses on identifying patterns, trends, and seasonal variations within the data over time. By examining the relationship of values across different time periods, Time Series Analysis allows for understanding how a variable behaves and changes. In this context, since the question specifically mentions that the values are functions of the time periods, Time Series Analysis is particularly suited for this purpose. It provides valuable insights into past behavior, which can be used for making future predictions or forecasts. The method relies heavily on temporal information, making it distinct and particularly relevant for analyzing data where time is a crucial factor. Other options like Weighted Moving Average, Regression Analysis, and Forecasting Models serve different analytical purposes and may incorporate time series data but do not directly represent the overarching concept of analyzing time-dependent data.

9. What term describes all customer orders received but not yet shipped?

- A. Backlog**
- B. Order Pool**
- C. Shipping List**
- D. Order Queue**

The term that describes all customer orders received but not yet shipped is "Backlog." This refers to the accumulation of orders that have been placed by customers but have not yet been fulfilled, meaning they are still pending shipping. A backlog can indicate demand that exceeds current supply capabilities or production output. Companies often monitor backlogs to understand customer demand, adjust production schedules, and manage inventory levels. The other terms do not accurately convey the same meaning. An order pool typically refers to a collection of orders that are in a preparation stage but does not specifically indicate that they are pending shipment. A shipping list is usually a document detailing the items that are being sent out and does not encompass all orders that have been placed. An order queue refers to the sequence in which orders are being processed or handled, but it does not capture all orders waiting to be shipped. Therefore, "Backlog" is the most precise term for describing all customer orders that have been received but remain unshipped.

10. What is the main objective of inventory management?

- A. To increase the amount of inventory on hand**
- B. To reduce production time**
- C. To minimize costs while ensuring an adequate supply of goods**
- D. To eliminate all forms of excess inventory**

The main objective of inventory management is to minimize costs while ensuring an adequate supply of goods to meet customer demand. This balance is crucial because holding too much inventory can lead to increased storage costs, risk of obsolescence, and cash tied up in unsold goods. Conversely, holding too little inventory may result in stockouts and unmet customer needs, sacrificing sales and customer satisfaction. Effective inventory management involves careful planning and analysis to determine the optimal inventory levels that align with demand forecasts and production schedules. Strategies may include just-in-time (JIT) inventory, safety stock considerations, and forecasting accuracy. The goal is to achieve a streamlined supply chain operation that controls costs while maintaining the ability to fulfill customer requirements effectively. This approach not only enhances operational efficiency but also contributes to overall profitability by ensuring that resources are utilized effectively without incurring unnecessary expenses.

Next Steps

Congratulations on reaching the final section of this guide. You've taken a meaningful step toward passing your certification exam and advancing your career.

As you continue preparing, remember that consistent practice, review, and self-reflection are key to success. Make time to revisit difficult topics, simulate exam conditions, and track your progress along the way.

If you need help, have suggestions, or want to share feedback, we'd love to hear from you. Reach out to our team at hello@examzify.com.

Or visit your dedicated course page for more study tools and resources:

<https://apicsmpr.examzify.com>

We wish you the very best on your exam journey. You've got this!

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