

ANZIIF Tier 1 Practice Exam (Sample)

Study Guide



Everything you need from our exam experts!

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Questions

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- 1. Which action represents subrogation in insurance claims?**
 - A. Settling a claim directly with the insured party**
 - B. Insurer suing a third party after paying the insured's loss**
 - C. Transferring the liability back to the insured**
 - D. Limiting liability to only future events**

- 2. What is stated in the FSG if a binder is involved in the financial service?**
 - A. A statement indicating the firm has no responsibility**
 - B. A statement identifying and explaining the significance of services provided under that binder**
 - C. Detailed financial projections for clients**
 - D. A list of services that are not covered under the binder**

- 3. Which professionals are specifically authorized to deal in life insurance?**
 - A. Claims managers**
 - B. Loss adjustors**
 - C. Life insurance advisors**
 - D. Assessors**

- 4. What does risk appetite refer to in a corporate context?**
 - A. The total number of risks identified**
 - B. The willingness to take risks to achieve company goals**
 - C. The legal constraints surrounding risk management**
 - D. The methods employed to avoid risks**

- 5. In liability insurance, what does a claims made policy require in order to provide indemnity?**
 - A. Claims must be made during the policy period**
 - B. Evidence of previous coverage must be provided**
 - C. Approval from a regulatory body**
 - D. Payment of an additional premium**

- 6. What does "standard cover" mean in the context of insurance?**
- A. Coverage that exceeds standard industry practices**
 - B. Minimum required coverage mandated by law**
 - C. Coverage that cannot be lowered by insurers**
 - D. Coverage that includes all possible risks**
- 7. What does claims made wording refer to in the context of liability insurance?**
- A. Claims must be made against the insured during the period of insurance**
 - B. The insurer covers all prior claim events irrespective of occurrence**
 - C. It limits coverage to claims above a certain amount**
 - D. It provides coverage only for future incidents**
- 8. What critical information must every compliant document include?**
- A. The financial advice only**
 - B. The advice along with contact information of the advising entity**
 - C. Only the advantages of the advice provided**
 - D. Client testimonials regarding the advice**
- 9. How many employees must a business have to be considered a small business?**
- A. Fewer than 50 employees**
 - B. Fewer than 20 employees**
 - C. Fewer than 100 employees if a manufacturing business**
 - D. Fewer than 75 employees**
- 10. What is a policy schedule?**
- A. A summary of the insurer's financial statements**
 - B. A report on the insured's claims history**
 - C. A summary of the client's insurance program**
 - D. The list of all possible exclusions in a policy**

Answers

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1. B
2. B
3. C
4. B
5. A
6. C
7. A
8. B
9. C
10. C

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Explanations

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1. Which action represents subrogation in insurance claims?

- A. Settling a claim directly with the insured party**
- B. Insurer suing a third party after paying the insured's loss**
- C. Transferring the liability back to the insured**
- D. Limiting liability to only future events**

Subrogation is a fundamental principle in insurance that allows an insurer who has paid a loss to recover the amount paid from a third party that is responsible for that loss. This process ensures that the insured party is ultimately compensated without being unjustly enriched at the expense of the insurer. When an insurer pays a claim to the insured, it assumes the insured's right to pursue any third party that may have caused the loss. By suing that third party, the insurer seeks to recover the costs associated with the claim. This action protects the insurer against future impacts of similar losses and helps keep insurance premiums more affordable by ensuring that the liable party ultimately bears the financial responsibility. In contrast, settling a claim directly with the insured does not involve recovering costs from third parties and does not embody the concept of subrogation. Transferring liability back to the insured would negate the purpose of coverage provided by the insurer, and limiting liability to only future events does not relate to how subrogation functions in the context of claims processing. Thus, the action representing subrogation is accurately described by the insurer suing a third party after paying the insured's loss.

2. What is stated in the FSG if a binder is involved in the financial service?

- A. A statement indicating the firm has no responsibility**
- B. A statement identifying and explaining the significance of services provided under that binder**
- C. Detailed financial projections for clients**
- D. A list of services that are not covered under the binder**

The correct choice highlights that the Financial Services Guide (FSG) includes a statement identifying and explaining the significance of the services provided under a binder. This is crucial because the FSG is designed to inform clients about the financial products and services they will be receiving, ensuring transparency and clarity regarding the nature of those services, particularly when a binder is involved. Binders typically represent a temporary insurance contract that provides coverage until a formal policy is issued. Including a detailed explanation of the services related to the binder in the FSG helps clients understand what they can expect and what is being covered during that interim period. This is essential for building trust and ensuring clients are aware of their rights and responsibilities regarding the services provided. In contrast, the other options either do not align with the purpose of the FSG or provide information that would not be appropriate in this context. A statement indicating that the firm has no responsibility would undermine the transparency critical to the FSG. Detailed financial projections do not typically belong in the FSG, as it focuses more on service descriptions and disclosures rather than client-specific financial forecasts. Similarly, while it's important for clients to know what services are not covered, the FSG centers on what is offered, making option B the most relevant and accurate.

3. Which professionals are specifically authorized to deal in life insurance?

- A. Claims managers**
- B. Loss adjustors**
- C. Life insurance advisors**
- D. Assessors**

Life insurance advisors are professionals specifically authorized to deal in life insurance. They are trained and licensed individuals who provide guidance to clients regarding life insurance products, helping them understand different policy options, coverage details, and benefits. These advisors play a crucial role in matching clients with insurance solutions that fit their financial goals and needs. This distinction is important because life insurance is a highly regulated area within the insurance industry, requiring specific knowledge, skills, and licensing. Life insurance advisors are typically well-versed in the complexities of various life insurance plans and are able to provide informed recommendations and support to clients throughout the purchasing process. In contrast, claims managers, loss adjustors, and assessors may have roles related to the insurance field but are not typically involved in the direct sale or advisory role for life insurance products. Claims managers focus on overseeing the claims process, loss adjustors assess claims for validity and settlement purposes, while assessors are generally involved in property and casualty insurance assessments rather than life insurance.

4. What does risk appetite refer to in a corporate context?

- A. The total number of risks identified**
- B. The willingness to take risks to achieve company goals**
- C. The legal constraints surrounding risk management**
- D. The methods employed to avoid risks**

Risk appetite in a corporate context refers to the extent to which an organization is willing to take on risks to achieve its objectives and goals. It involves the balance between potential rewards and the level of uncertainty an organization is prepared to accept. A clearly defined risk appetite guides decision-making processes, ensuring that the company's leadership understands how aggressive or conservative the organization will be in pursuing opportunities that entail risk. This concept is crucial for strategic planning, as it helps businesses align their risk management strategies with their overall corporate goals. Companies with a higher risk appetite may be more willing to engage in innovative projects or market expansion that could yield substantial benefits, despite the associated uncertainties. Conversely, those with a lower risk appetite might focus on maintaining stability and reducing potential exposures. The other choices do not accurately reflect the concept of risk appetite. For instance, merely counting the number of risks identified doesn't convey an organization's stance on taking risks. Legal constraints pertain to regulations and compliance rather than the organization's willingness to embrace risk. Similarly, methods employed to avoid risks relate more to risk mitigation strategies than the underlying attitude toward accepting risk as part of achieving goals.

5. In liability insurance, what does a claims made policy require in order to provide indemnity?

- A. Claims must be made during the policy period**
- B. Evidence of previous coverage must be provided**
- C. Approval from a regulatory body**
- D. Payment of an additional premium**

A claims made policy in liability insurance is structured in such a way that coverage is triggered only when a claim is made during the policy period, regardless of when the incident that caused the claim occurred. This means that in order for indemnity to be provided under a claims made policy, it is essential that the claim is reported to the insurer while the policy is active. If a claim is made after the policy has expired, even if the incident occurred when the policy was in force, indemnity will not be offered. This feature distinguishes claims made policies from occurrence policies, where coverage is based on the date of the incident rather than when the claim is reported. To summarize, the fundamental requirement of a claims made policy is that claims must be made during the policy period for the insurer to provide indemnity, ensuring that the insured is adequately covered for claims arising from their actions within that specified timeframe.

6. What does "standard cover" mean in the context of insurance?

- A. Coverage that exceeds standard industry practices**
- B. Minimum required coverage mandated by law**
- C. Coverage that cannot be lowered by insurers**
- D. Coverage that includes all possible risks**

Standard cover in the context of insurance refers to the level of protection that is typically provided in insurance policies. This generally includes the most common risks that a policy is designed to cover, reflecting agreements made within the insurance industry as to what is considered essential coverage. When we think about standard cover, it's important to recognize that it serves as a baseline or minimum that insurers offer within a particular market segment. Many policies outline standard cover as the fundamental provisions that are automatically included, but that does not necessarily mean that all aspects of coverage cannot be modified. Additionally, policies can offer enhancements or additional options for coverage beyond this standard. The notion that standard cover cannot be lowered by insurers indicates that it is the foundational coverage that clients can expect as a minimum, even though policyholders may have the option to adjust other coverage aspects if they choose to. This means that the basics must be provided, ensuring that the insured is protected against standard risks commonly assumed by insurance providers. Understanding standard cover is essential because it lays the groundwork for insurance contracts, outlining both the obligations of the insurer and the expectations of the insured.

7. What does claims made wording refer to in the context of liability insurance?

- A. Claims must be made against the insured during the period of insurance**
- B. The insurer covers all prior claim events irrespective of occurrence**
- C. It limits coverage to claims above a certain amount**
- D. It provides coverage only for future incidents**

Claims made wording in the context of liability insurance specifies that coverage is applicable only when claims are made against the insured during the active policy period. This means that as long as the policy is in force, any claims brought forth must occur during this timeframe for the insurer to be liable. This presents a clear boundary for both the insured and the insurer, as it defines when coverage begins and ends—specifically, it emphasizes that the event leading to a claim must be reported within the duration of the policy for it to be valid. This structure aids in risk management for insurers, allowing them to assess and contain their liabilities within specific periods. In contrast, other options do not align with the fundamental concept of claims made wording. The assertion that all prior claim events are covered regardless of occurrence misrepresents the limitation that aligns with claims made policies; these policies do not support coverage for incidents that took place before the current policy period. Similarly, limiting coverage to claims above a certain amount does not accurately reflect the characteristic of claims made wording, which does not inherently set thresholds for claims. Lastly, the suggestion of coverage only for future incidents misleads, as claims made policies do not extend to incidents occurring after the policy term without the claims being made during the

8. What critical information must every compliant document include?

- A. The financial advice only**
- B. The advice along with contact information of the advising entity**
- C. Only the advantages of the advice provided**
- D. Client testimonials regarding the advice**

The requirement for a compliant document to include the advice along with the contact information of the advising entity serves two vital purposes. First, it ensures that clients have a clear understanding of the advice being provided, which promotes transparency and informs them about the recommendations being made. Providing specific details about the advice allows clients to make better-informed decisions based on their individual circumstances. Second, including the contact information of the advising entity fosters accountability and a framework for further communication. Clients know whom to contact if they have questions or concerns about the advice provided, thus establishing a channel for ongoing dialogue. This element is critical in compliance as it underlines the importance of professionalism and responsibility within the advice-giving process. The other options lack essential elements that would make a document compliant. For example, focusing solely on financial advice without any identifying information (as suggested by one option) does not uphold the standards of accountability and engagement necessary for regulatory adherence. Similarly, highlighting only the advantages or relying on client testimonials does not provide a complete picture for the client, omitting potentially crucial information such as risks or limitations. Thus, the inclusion of both the advice and the necessary contact details addresses fundamental compliance requirements effectively.

9. How many employees must a business have to be considered a small business?

- A. Fewer than 50 employees**
- B. Fewer than 20 employees**
- C. Fewer than 100 employees if a manufacturing business**
- D. Fewer than 75 employees**

The classification of a small business often varies by country and industry, but generally, a criterion set by many organizations, including government entities, considers a manufacturing business to qualify as a small business if it has fewer than 100 employees. This threshold reflects the scale of operations typical for smaller manufacturing firms, as they often require more workers than service-oriented businesses due to the nature of their operations. In this context, answer C correctly identifies that a manufacturing business must have fewer than 100 employees to be classified as a small business. This definition helps ensure that these businesses receive the support they need, understanding their contributions to the economy and job market. The other options indicate lower thresholds, which apply differently depending on the industry, but do not accurately represent the criteria used for manufacturing businesses specifically.

10. What is a policy schedule?

- A. A summary of the insurer's financial statements**
- B. A report on the insured's claims history**
- C. A summary of the client's insurance program**
- D. The list of all possible exclusions in a policy**

A policy schedule serves as a comprehensive overview of an individual client's insurance arrangements. It outlines various key details such as the types of insurance coverage the client has, the limits of that coverage, the insured properties or individuals, and the premium amounts due. Essentially, it acts as a customized summary tailored to the unique aspects of the client's insurance program, making it easy for both the insurer and the insured to understand the specifics of the policy in question. This structured document is crucial for clients to verify their coverage and to ensure that all relevant details are correct. It can also aid in policy renewal discussions, as it clearly spells out what is covered and what is not. This focus on summarizing the insurance program is what distinctly identifies the policy schedule compared to other documents, such as financial statements or claims history reports.