

Amazon Web Services (AWS) Partner Accreditation Practice Test (Sample)

Study Guide



Everything you need from our exam experts!

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Table of Contents

Copyright	1
Table of Contents	2
Introduction	3
How to Use This Guide	4
Questions	5
Answers	8
Explanations	10
Next Steps	16

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Introduction

Preparing for a certification exam can feel overwhelming, but with the right tools, it becomes an opportunity to build confidence, sharpen your skills, and move one step closer to your goals. At Examzify, we believe that effective exam preparation isn't just about memorization, it's about understanding the material, identifying knowledge gaps, and building the test-taking strategies that lead to success.

This guide was designed to help you do exactly that.

Whether you're preparing for a licensing exam, professional certification, or entry-level qualification, this book offers structured practice to reinforce key concepts. You'll find a wide range of multiple-choice questions, each followed by clear explanations to help you understand not just the right answer, but why it's correct.

The content in this guide is based on real-world exam objectives and aligned with the types of questions and topics commonly found on official tests. It's ideal for learners who want to:

- Practice answering questions under realistic conditions,
- Improve accuracy and speed,
- Review explanations to strengthen weak areas, and
- Approach the exam with greater confidence.

We recommend using this book not as a stand-alone study tool, but alongside other resources like flashcards, textbooks, or hands-on training. For best results, we recommend working through each question, reflecting on the explanation provided, and revisiting the topics that challenge you most.

Remember: successful test preparation isn't about getting every question right the first time, it's about learning from your mistakes and improving over time. Stay focused, trust the process, and know that every page you turn brings you closer to success.

Let's begin.

How to Use This Guide

This guide is designed to help you study more effectively and approach your exam with confidence. Whether you're reviewing for the first time or doing a final refresh, here's how to get the most out of your Examzify study guide:

1. Start with a Diagnostic Review

Skim through the questions to get a sense of what you know and what you need to focus on. Your goal is to identify knowledge gaps early.

2. Study in Short, Focused Sessions

Break your study time into manageable blocks (e.g. 30 - 45 minutes). Review a handful of questions, reflect on the explanations.

3. Learn from the Explanations

After answering a question, always read the explanation, even if you got it right. It reinforces key points, corrects misunderstandings, and teaches subtle distinctions between similar answers.

4. Track Your Progress

Use bookmarks or notes (if reading digitally) to mark difficult questions. Revisit these regularly and track improvements over time.

5. Simulate the Real Exam

Once you're comfortable, try taking a full set of questions without pausing. Set a timer and simulate test-day conditions to build confidence and time management skills.

6. Repeat and Review

Don't just study once, repetition builds retention. Re-attempt questions after a few days and revisit explanations to reinforce learning. Pair this guide with other Examzify tools like flashcards, and digital practice tests to strengthen your preparation across formats.

There's no single right way to study, but consistent, thoughtful effort always wins. Use this guide flexibly, adapt the tips above to fit your pace and learning style. You've got this!

Questions

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- 1. Which program is aimed at APN Consulting Partners that offer management of customer environments?**
 - A. AWS Managed Services Program**
 - B. AWS Well-Architected Partner Program**
 - C. AWS Support Program**
 - D. AWS Billing Program**

- 2. How can partners stay updated on AWS service announcements?**
 - A. Through AWS newsletters and Partner Blog**
 - B. By attending live AWS events**
 - C. By following AWS on social media only**
 - D. By subscribing to third-party cloud news websites**

- 3. What technical support resources can AWS Partners access?**
 - A. AWS Support plans and partner community forums**
 - B. Only AWS documentation**
 - C. Online chat support only**
 - D. Third-party service providers only**

- 4. According to the AWS shared responsibility model, which of the following controls are managed by AWS? (Select THREE.)**
 - A. Components of the physical server**
 - B. User access management**
 - C. Global infrastructure**
 - D. Physical security of the facilities in which the services operate**

- 5. Which program provides step-by-step guidance on how to build, market, sell, and specialize as an APN Partner?**
 - A. APN Navigate**
 - B. APN Accelerator**
 - C. APN Partnership Program**
 - D. APN Growth Initiative**

- 6. Which benefit is particularly offered to Consulting Partners in the APN?**
- A. Access to proprietary software**
 - B. Technical training and go-to-market support**
 - C. Exclusive AWS service credits**
 - D. Priority customer service**
- 7. What is the AWS Marketplace?**
- A. A digital catalog that includes software listings from independent software vendors**
 - B. A platform specifically for buying and selling AWS hardware**
 - C. An online store for purchasing physical products related to AWS**
 - D. A service for managing AWS resources**
- 8. How does participation in the AWS Partner Network affect market visibility?**
- A. It decreases competition among partners**
 - B. It enhances visibility by connecting with AWS customers**
 - C. It limits the type of services offered**
 - D. It provides exclusive rights to technology**
- 9. Name one main benefit for Technology Partners in the APN.**
- A. Access to financial grants**
 - B. Access to technical resources and marketing support**
 - C. Exclusive beta-testing opportunities**
 - D. Networking events with leading tech firms**
- 10. Which metric is essential for measuring partner performance within AWS?**
- A. Customer demographics**
 - B. Key Performance Indicators such as acquisition and retention**
 - C. Number of cloud certifications**
 - D. Market awareness and brand recognition**

Answers

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1. B
2. A
3. A
4. A
5. A
6. B
7. A
8. B
9. B
10. B

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Explanations

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1. Which program is aimed at APN Consulting Partners that offer management of customer environments?

- A. AWS Managed Services Program**
- B. AWS Well-Architected Partner Program**
- C. AWS Support Program**
- D. AWS Billing Program**

The AWS Well-Architected Partner Program is designed for partners who can guide customers in utilizing AWS services to create best-in-class cloud architectures. It focuses on enabling partners to provide insights and best practices on AWS architecture, ensuring that customers are leveraging cloud capabilities effectively for operational excellence, security, reliability, performance efficiency, and cost optimization. However, the most fitting choice for partners specifically managing customer environments is the AWS Managed Services Program. This program is tailored for consulting partners who provide ongoing management of AWS environments, offering operational support and managed services to help customers run their workloads effectively on AWS. The Managed Services Program helps partners to implement and operate AWS cloud practices, ensuring that the management aspect of customer environments is their key focus. Therefore, the appropriate answer is the AWS Managed Services Program, as it directly addresses those partners who are involved in the management of customer environments on AWS. The other choices, while beneficial in their contexts, do not specifically target the management aspects that this question highlights. The Well-Architected Partner Program, for instance, emphasizes optimization and architecture rather than direct management.

2. How can partners stay updated on AWS service announcements?

- A. Through AWS newsletters and Partner Blog**
- B. By attending live AWS events**
- C. By following AWS on social media only**
- D. By subscribing to third-party cloud news websites**

Staying updated on AWS service announcements is essential for partners to provide informed guidance and support to their clients. Subscribing to AWS newsletters and the Partner Blog is a highly effective way to receive timely and comprehensive information directly from AWS. AWS newsletters are regularly sent out to subscribers, containing the latest updates, changes, and features newly introduced to AWS services. The Partner Blog serves a similar purpose, offering insights specific to AWS partners, including best practices, product updates, and strategic advice that is tailored for partners looking to enhance their offerings. While attending live AWS events can also provide valuable information and insights, it may not be as consistent or immediate as the information shared through newsletters and the Partner Blog. These resources provide a continuous stream of updates compared to infrequent events. Following AWS on social media can be helpful for broader engagement, but it's often less detailed and can miss key announcements. Subscribing to third-party cloud news websites may provide additional context but often relies on secondary reporting, which may not always be aligned with the latest and most accurate AWS updates. Thus, relying on AWS's own communication channels is the most reliable method for staying informed.

3. What technical support resources can AWS Partners access?

- A. AWS Support plans and partner community forums**
- B. Only AWS documentation**
- C. Online chat support only**
- D. Third-party service providers only**

AWS Partners have access to a variety of technical support resources that enhance their ability to provide solutions and services. Among these resources are AWS Support plans, which are designed to offer different tiers of technical support catering to the needs of partners. These plans include features like 24/7 access to cloud support engineers, guidance for best practices, and assistance with technical issues related to AWS services. In addition, partners can utilize partner community forums. These forums serve as a collaborative space where partners can connect, share insights, and seek advice from one another and from AWS experts. This combination of direct support through AWS Support plans and community engagement via forums creates a comprehensive support ecosystem for AWS Partners, enabling them to leverage resources effectively as they develop and maintain their services on the AWS platform. The other options do not provide the breadth of support available to partners. Relying solely on documentation, online chat support, or third-party service providers does not encompass the robust framework of support that AWS Partners can access.

4. According to the AWS shared responsibility model, which of the following controls are managed by AWS? (Select THREE.)

- A. Components of the physical server**
- B. User access management**
- C. Global infrastructure**
- D. Physical security of the facilities in which the services operate**

In the AWS shared responsibility model, AWS assumes responsibility for managing certain controls while customers are responsible for others. The correct choices illustrate aspects of infrastructure and security that fall under AWS's control. Components of the physical server are managed by AWS as they maintain the hardware and underlying infrastructure that supports cloud services. This includes everything from the physical servers to the networking components necessary for delivering services. Customers utilizing AWS do not need to worry about the specifications and maintenance of these hardware components, allowing them to focus on their own applications and data. Global infrastructure is also managed by AWS, which includes data centers, regions, and availability zones that form the backbone of the AWS cloud services. AWS strategically designs and operates its global footprint to enhance redundancy, availability, and scalability for its customers. This offers the flexibility needed by businesses to deploy applications closer to their users globally. Physical security of the facilities in which the services operate is another area managed by AWS. AWS implements robust security measures to protect its data centers, including physical access controls, surveillance, and personnel security protocols. This ensures that the environment in which customer data resides is protected from unauthorized access and threats. In this model, the responsibilities are divided so that while AWS handles these foundational elements related to infrastructure and security, customers manage

5. Which program provides step-by-step guidance on how to build, market, sell, and specialize as an APN Partner?

- A. APN Navigate**
- B. APN Accelerator**
- C. APN Partnership Program**
- D. APN Growth Initiative**

The APN Navigate program is specifically designed to provide partners with a structured approach to developing their business on AWS. It offers comprehensive, step-by-step guidance tailored to help partners build, market, and sell their AWS-based solutions effectively. The program encompasses various resources and tools that enable partners to specialize in areas that align with their business goals and customer needs. By participating in APN Navigate, partners gain access to best practices, training, and support that guide them through the complexities of the AWS ecosystem. This makes it easier for them to accelerate their growth and enhance their capabilities, ultimately leading to better service offerings for their customers. The structured nature of this program ensures that partners can methodically work towards their business objectives while leveraging AWS technologies and services.

6. Which benefit is particularly offered to Consulting Partners in the APN?

- A. Access to proprietary software**
- B. Technical training and go-to-market support**
- C. Exclusive AWS service credits**
- D. Priority customer service**

Consulting Partners in the AWS Partner Network (APN) receive various benefits specifically tailored to enhance their capabilities and market presence, one of the most significant being technical training and go-to-market support. This benefit is crucial as it enables partners to develop expertise in AWS services, ensuring that they are well-equipped to design and implement solutions for their clients. The training provides in-depth knowledge of AWS offerings, architecture best practices, and the latest technological advancements. Moreover, go-to-market support helps consulting partners effectively position their services and solutions, providing resources for marketing strategies, sales support, and access to AWS promotional materials. This combination of training and market readiness ultimately empowers partners to better serve their customers and drive successful AWS adoption. The other options—access to proprietary software, exclusive AWS service credits, and priority customer service—are not specifically tailored benefits exclusively available to consulting partners. While these may be valuable offerings, they do not encompass the holistic support that technical training and go-to-market assistance provide for consulting partners to excel in their engagements with AWS customers.

7. What is the AWS Marketplace?

- A. A digital catalog that includes software listings from independent software vendors**
- B. A platform specifically for buying and selling AWS hardware**
- C. An online store for purchasing physical products related to AWS**
- D. A service for managing AWS resources**

The AWS Marketplace is primarily a digital catalog that features software listings from various independent software vendors (ISVs). This platform allows users to discover, purchase, and deploy software and services that integrate with AWS, enabling businesses to find the right solutions for their needs easily. This option emphasizes the key aspect of the AWS Marketplace: it is an ecosystem where software can be accessed and utilized in conjunction with AWS services, promoting a wide range of applications that cater to different business requirements. Users can explore offerings in categories such as security, networking, storage, and machine learning, making it easier to find the right tools to enhance their cloud infrastructure. The other options pertain to aspects that are not representative of the primary function of the AWS Marketplace. For instance, there is no focus on buying and selling AWS hardware as it primarily deals with software offerings. Additionally, the platform does not serve as an online store for physical products, nor is it a service dedicated to managing AWS resources; instead, it enhances the AWS experience by providing access to essential software that can be seamlessly integrated into the cloud environment.

8. How does participation in the AWS Partner Network affect market visibility?

- A. It decreases competition among partners**
- B. It enhances visibility by connecting with AWS customers**
- C. It limits the type of services offered**
- D. It provides exclusive rights to technology**

Participation in the AWS Partner Network enhances visibility by connecting partners with AWS customers. This relationship is crucial for partners as it allows them to showcase their offerings directly to a broad audience of potential clients who are already engaged with AWS services. By being part of the network, partners can take advantage of AWS marketing resources and partnership programs, which can lead to increased brand awareness and opportunities for collaboration with AWS on various initiatives. Building a profile within the AWS Partner Network facilitates better positioning in the marketplace, making it easier for customers to discover partners that provide solutions that align with their needs. This advantage can lead to increased sales opportunities and client engagement, ultimately contributing to the growth of the partner's business. Therefore, the connection to a large ecosystem of AWS customers is what significantly boosts visibility in the market for partners in the network.

9. Name one main benefit for Technology Partners in the APN.

- A. Access to financial grants**
- B. Access to technical resources and marketing support**
- C. Exclusive beta-testing opportunities**
- D. Networking events with leading tech firms**

Access to technical resources and marketing support is a main benefit for Technology Partners in the AWS Partner Network (APN) because it enables these partners to leverage AWS's extensive technical knowledge and marketing capabilities to enhance their offerings. This support can include architectural guidance, best practices for integration with AWS services, and even co-marketing initiatives that help partners reach a wider audience. Technical resources often mean access to training programs, webinars, and documentation that can help partners innovate and improve their solutions on the AWS platform. Marketing support can include branding opportunities, promotional resources, and access to AWS events where partners can showcase their solutions. This combination empowers Technology Partners to elevate their presence in the market and to better serve their customers by utilizing AWS's powerful technologies and global reach.

10. Which metric is essential for measuring partner performance within AWS?

- A. Customer demographics**
- B. Key Performance Indicators such as acquisition and retention**
- C. Number of cloud certifications**
- D. Market awareness and brand recognition**

Measuring partner performance within AWS involves evaluating metrics that directly reflect the effectiveness of a partner's business operations and customer interactions. Key Performance Indicators (KPIs), such as acquisition and retention rates, provide quantifiable metrics that indicate how well a partner is performing in attracting and maintaining their customer base. Acquisition rates measure how effectively a partner is bringing in new customers, while retention rates reflect how well they are keeping those customers over time. Together, these indicators offer a comprehensive view of a partner's operational success and their ability to drive customer satisfaction, loyalty, and ultimately, revenue growth. While customer demographics provide useful insights into target audiences, and the number of cloud certifications can reflect a partner's technical capabilities, they do not directly measure performance outcomes. Similarly, market awareness and brand recognition are important but are more about external perception rather than internal performance metrics. Therefore, focusing on KPIs related to customer acquisition and retention is crucial for evaluating the success of partners in the AWS ecosystem.

Next Steps

Congratulations on reaching the final section of this guide. You've taken a meaningful step toward passing your certification exam and advancing your career.

As you continue preparing, remember that consistent practice, review, and self-reflection are key to success. Make time to revisit difficult topics, simulate exam conditions, and track your progress along the way.

If you need help, have suggestions, or want to share feedback, we'd love to hear from you. Reach out to our team at hello@examzify.com.

Or visit your dedicated course page for more study tools and resources:

<https://awspartneraccred.examzify.com>

We wish you the very best on your exam journey. You've got this!

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