

# Accredited Wealth Management Practice Exam (Sample)

## Study Guide



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**SAMPLE**

## **Questions**

SAMPLE

- 1. What role does an Administrator play in estate settlements?**
  - A. They are responsible for managing the financial investment decisions**
  - B. They help prepare wills and trusts**
  - C. They are appointed to settle an estate when there is no will**
  - D. They conduct audits of the estate's financial documents**
- 2. How do contributions to a traditional IRA affect federal income taxes?**
  - A. They are fully taxable at the time of contribution**
  - B. They are deductible from earned income if certain conditions are met**
  - C. They do not affect taxes**
  - D. They increase tax liabilities immediately**
- 3. What is a testamentary trust?**
  - A. A trust that takes effect while the trustor is alive**
  - B. A trust established by a will that takes effect upon death**
  - C. A type of trust that cannot be modified**
  - D. A trust that only benefits minors**
- 4. What is the primary goal of diversification in investing?**
  - A. To guarantee profits**
  - B. To reduce overall risk**
  - C. To focus investments in one sector**
  - D. To increase costs**
- 5. What is a revocable trust?**
  - A. A trust that cannot be sold**
  - B. A trust that may not be modified or terminated**
  - C. A trust that reserves the right to be modified by the creator**
  - D. A trust created for minors only**

- 6. What aspect of ownership does equity represent?**
- A. Total debt against an asset**
  - B. The portion of an asset owned free of claims**
  - C. The total market value of an organization**
  - D. The potential future value of an investment**
- 7. What are the two parties typically involved in a Split-Dollar Plan?**
- A. An individual and a broker**
  - B. A corporation and an employee**
  - C. A bank and a borrower**
  - D. A government and a contractor**
- 8. What is the purpose of a Qualified Domestic Relations Order (QDRO)?**
- A. To establish a trust fund for children**
  - B. To divide ERISA retirement plan benefits between spouses**
  - C. To allow tax-free transfers of assets**
  - D. To accumulate tax deferred benefits for employees**
- 9. What is the tax status of withdrawals from a 403(b) plan?**
- A. Taxed as capital gains**
  - B. Taxed as ordinary income**
  - C. Tax-exempt**
  - D. Taxed at a lower rate than regular income**
- 10. What is the primary objective of a balanced mutual fund?**
- A. To maximize stocks for high returns**
  - B. To balance stocks and bonds**
  - C. To minimize investment in bonds**
  - D. To focus exclusively on real estate**

## **Answers**

SAMPLE

1. C
2. B
3. B
4. B
5. C
6. B
7. B
8. B
9. B
10. B

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## **Explanations**

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**1. What role does an Administrator play in estate settlements?**

- A. They are responsible for managing the financial investment decisions**
- B. They help prepare wills and trusts**
- C. They are appointed to settle an estate when there is no will**
- D. They conduct audits of the estate's financial documents**

An Administrator plays a crucial role in estate settlements, particularly in situations where a decedent has not left behind a will, known as dying "intestate." In such cases, the court appoints an Administrator to manage the process of settling the estate. This encompasses identifying and valuing the deceased's assets, ensuring debts are paid, and distributing the remaining assets to the rightful heirs according to state laws. The Administrator thus acts as a fiduciary, responsible for handling the estate efficiently and in accordance with the legal requirements, ultimately guiding the estate settlement process in the absence of a testamentary document. This role is essential to ensure fairness and compliance with legal standards when there are no clear directions provided by a will.

**2. How do contributions to a traditional IRA affect federal income taxes?**

- A. They are fully taxable at the time of contribution**
- B. They are deductible from earned income if certain conditions are met**
- C. They do not affect taxes**
- D. They increase tax liabilities immediately**

Contributions to a traditional IRA can be deducted from earned income on your federal income tax return, potentially lowering your taxable income for that year. This is particularly advantageous for individuals who meet certain eligibility criteria, such as income limits and participation in other retirement plans. When you contribute to a traditional IRA, these contributions may reduce your overall taxable income, which can result in a lower tax bill for the year the contributions are made. Additionally, the funds in the traditional IRA grow tax-deferred; meaning you won't owe taxes on that income or capital gains until you withdraw the funds in retirement. This can lead to significant tax savings over time, as the money can compound without the immediate tax burden. It's important to consult IRS guidelines or a tax professional regarding specific eligibility conditions that apply to these deductions.

### 3. What is a testamentary trust?

- A. A trust that takes effect while the trustor is alive
- B. A trust established by a will that takes effect upon death**
- C. A type of trust that cannot be modified
- D. A trust that only benefits minors

A testamentary trust is a type of trust that is created through a will and goes into effect only after the death of the person who created the will, known as the testator. This trust is designed to manage and distribute the testator's assets according to their wishes, as specified in the will. The key feature of a testamentary trust is that it does not start functioning until the death of the testator, which distinguishes it from other types of trusts that may be established during the lifetime of the individual. Because it is part of the will, the terms and conditions of the trust, including who the beneficiaries are and what assets will be placed in the trust, are explicitly laid out in the testamentary document. While a testamentary trust can provide benefits to various types of beneficiaries, including minors or individuals requiring special care, its fundamental characteristic is its establishment through a will and activation upon the testator's death. This mechanism allows individuals to ensure their wishes regarding asset distribution and care for dependents are followed even after they are no longer alive.

### 4. What is the primary goal of diversification in investing?

- A. To guarantee profits
- B. To reduce overall risk**
- C. To focus investments in one sector
- D. To increase costs

The primary goal of diversification in investing is to reduce overall risk. Diversification involves spreading investments across various asset classes, sectors, or geographical regions rather than concentrating them in a single area. This strategy helps mitigate the impact of poor performance in any one investment or sector. When one investment underperforms, others may perform well, balancing out potential losses. By diversifying, investors aim to achieve a more stable and reliable portfolio performance over time, as different investments react differently to the same economic events, leading to lower volatility and a reduced risk of significant losses. This principle is crucial for building a resilient investment strategy that can withstand market fluctuations. In contrast, guaranteeing profits is not a feasible outcome of any investment strategy as all investments carry some degree of risk. Focusing investments in one sector increases exposure to sector-specific risks, while increasing costs does not align with the fundamental objective of diversification, which is to optimize returns while minimizing risk.

## 5. What is a revocable trust?

- A. A trust that cannot be sold
- B. A trust that may not be modified or terminated
- C. A trust that reserves the right to be modified by the creator**
- D. A trust created for minors only

A revocable trust, as indicated in the correct choice, is a type of trust that allows the creator, also known as the grantor or settlor, to retain the right to modify or terminate the trust at any time during their lifetime. This flexibility is one of the primary advantages of a revocable trust. The grantor can change the terms of the trust, alter beneficiaries, or even completely dissolve the trust if they choose. This adaptability makes revocable trusts popular for estate planning, allowing individuals to respond to changes in their circumstances or wishes. The other options describe aspects that do not apply to a revocable trust. For instance, a trust that cannot be sold or a trust that may not be modified or terminated describes characteristics of irrevocable trusts, which are fundamentally different since they do not allow changes once established. Additionally, a trust created for minors only is a specific type of trust and does not reflect the broader definition or functionality of revocable trusts, which are utilized for a wide range of estate planning needs across various demographics.

## 6. What aspect of ownership does equity represent?

- A. Total debt against an asset
- B. The portion of an asset owned free of claims**
- C. The total market value of an organization
- D. The potential future value of an investment

Equity represents the portion of an asset that is owned free of claims, which means it reflects the inherent value that an owner has in an asset after all liabilities or debts associated with that asset have been settled. In practical terms, equity is calculated by taking the total value of the asset and subtracting any claims or debts against it. For example, if a homeowner has a property valued at \$300,000 but owes \$200,000 on the mortgage, the equity in the home is \$100,000. This concept is fundamental in financial contexts, as it provides insight into the actual ownership stake and net worth of an entity, whether it be an individual or a company. Understanding equity is crucial for assessing financial health, investment potential, and overall asset management.

**7. What are the two parties typically involved in a Split-Dollar Plan?**

- A. An individual and a broker**
- B. A corporation and an employee**
- C. A bank and a borrower**
- D. A government and a contractor**

In a Split-Dollar Plan, the two parties typically involved are a corporation and an employee. This arrangement is primarily used to provide life insurance benefits in a way that is mutually beneficial for both the employer and the employee. In this structure, the employer pays a portion of the insurance premiums while also providing the employee with a benefit that can serve as a form of compensation. The employee, in turn, secures coverage that can be advantageous for their financial planning. This method allows for flexible arrangement terms regarding premium payments and death benefits, often enhancing employee retention and satisfaction. The other choices do not fit as they pertain to different types of relationships or agreements. For example, an individual and a broker generally relate to the purchase of insurance rather than a structured plan between an employer and employee. Similarly, a bank and a borrower refer to loan agreements, which do not typically involve split-dollar arrangements, and a government and a contractor pertain to service agreements rather than employee benefit plans. Thus, the corporation-employee dynamic is specific to Split-Dollar Plans and illustrates the intended use of life insurance in corporate employee benefits.

**8. What is the purpose of a Qualified Domestic Relations Order (QDRO)?**

- A. To establish a trust fund for children**
- B. To divide ERISA retirement plan benefits between spouses**
- C. To allow tax-free transfers of assets**
- D. To accumulate tax deferred benefits for employees**

A Qualified Domestic Relations Order (QDRO) is a legal order that serves the specific purpose of dividing retirement plan benefits between spouses or former spouses in the event of a divorce. This is particularly relevant for ERISA-qualified retirement plans, which encompass many employer-sponsored retirement accounts. A QDRO allows for the division of these benefits without incurring immediate tax liabilities for the distributing party, making it an essential tool in divorce proceedings where retirement assets are involved. In this context, the importance of the QDRO lies in its ability to ensure that both parties receive an equitable portion of the retirement benefits accrued during the marriage. The plan administrator must comply with the QDRO, ultimately allowing for the benefits to be distributed according to the order's terms. This avoids the complexities and potential penalties associated with withdrawing funds from retirement accounts prematurely. The other options do not accurately reflect the primary function of a QDRO. Establishing a trust fund for children relates to child support and custody arrangements rather than the division of retirement assets. Tax-free asset transfers may occur in different contexts but are not the main function of a QDRO, which specifically addresses retirement benefits. Similarly, while accumulating tax-deferred benefits is a characteristic of retirement accounts, it does not represent

**9. What is the tax status of withdrawals from a 403(b) plan?**

- A. Taxed as capital gains
- B. Taxed as ordinary income**
- C. Tax-exempt
- D. Taxed at a lower rate than regular income

Withdrawals from a 403(b) plan are taxed as ordinary income, which means that when you take distributions from your 403(b), those amounts are added to your taxable income for the year and will be subject to the same income tax rates as your regular income. This taxation applies regardless of your age when you make the withdrawal, provided you are not subject to early withdrawal penalties. It's important to understand that a 403(b) plan is a tax-advantaged retirement savings plan, similar to a 401(k), specifically designed for employees of non-profit organizations, certain public education institutions, and some ministers. Contributions to a 403(b) are made pre-tax, allowing the account to grow tax-deferred until withdrawal. This means that taxes are postponed until you take money out of the account, at which point the withdrawals are treated as ordinary income for tax purposes. This tax treatment is a fundamental aspect of how retirement plans like the 403(b) encourage individuals to save for retirement while deferring taxes until they withdraw funds, potentially in a lower income tax bracket during retirement.

**10. What is the primary objective of a balanced mutual fund?**

- A. To maximize stocks for high returns
- B. To balance stocks and bonds**
- C. To minimize investment in bonds
- D. To focus exclusively on real estate

The primary objective of a balanced mutual fund is to balance stocks and bonds within its portfolio. This investment strategy aims to achieve a middle ground between growth and income, allowing investors to benefit from the capital appreciation associated with stocks while also providing some degree of stability and income through bonds. The balanced approach helps manage risk by diversifying across asset classes, which can reduce the overall volatility of the portfolio. In the context of a balanced mutual fund, having exposure to both equities and fixed-income securities allows for potential growth while also cushioning against market downturns common with stock investments. This combination is particularly appealing to investors looking for a moderate risk profile, as it can provide a more stable return over time compared to a fund that focuses solely on one asset class. The other options focus on either an extreme emphasis on one type of investment (like stocks, bonds, or real estate) or the complete exclusion of an asset class, which does not align with the objective of a balanced mutual fund. Therefore, the approach of balancing stocks and bonds effectively encapsulates the core goal of such funds.