

ACCA STRATEGIC BUSINESS LEADER (SBL) PRACTICE EXAM (SAMPLE)

STUDY GUIDE



**SAMPLE STUDY GUIDE
WITH LIMITED QUESTIONS**

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THE FULL VERSION STUDY GUIDE**

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Introduction

Preparing for a certification exam can feel overwhelming, but with the right tools, it becomes an opportunity to build confidence, sharpen your skills, and move one step closer to your goals. At Examzify, we believe that effective exam preparation isn't just about memorization, it's about understanding the material, identifying knowledge gaps, and building the test-taking strategies that lead to success.

This guide was designed to help you do exactly that.

Whether you're preparing for a licensing exam, professional certification, or entry-level qualification, this book offers structured practice to reinforce key concepts. You'll find a wide range of multiple-choice questions, each followed by clear explanations to help you understand not just the right answer, but why it's correct.

The content in this guide is based on real-world exam objectives and aligned with the types of questions and topics commonly found on official tests. It's ideal for learners who want to:

- Practice answering questions under realistic conditions,
- Improve accuracy and speed,
- Review explanations to strengthen weak areas, and
- Approach the exam with greater confidence.

We recommend using this book not as a stand-alone study tool, but alongside other resources like flashcards, textbooks, or hands-on training. For best results, we recommend working through each question, reflecting on the explanation provided, and revisiting the topics that challenge you most.

Remember: successful test preparation isn't about getting every question right the first time, it's about learning from your mistakes and improving over time. Stay focused, trust the process, and know that every page you turn brings you closer to success.

Let's begin.

How to Use This Guide

This guide is designed to help you study more effectively and approach your exam with confidence. Whether you're reviewing for the first time or doing a final refresh, here's how to get the most out of your Examzify study guide:

1. Start with a Diagnostic Review

Skim through the questions to get a sense of what you know and what you need to focus on. Your goal is to identify knowledge gaps early.

2. Study in Short, Focused Sessions

Break your study time into manageable blocks (e.g. 30 – 45 minutes). Review a handful of questions, reflect on the explanations.

3. Learn from the Explanations

After answering a question, always read the explanation, even if you got it right. It reinforces key points, corrects misunderstandings, and teaches subtle distinctions between similar answers.

4. Track Your Progress

Use bookmarks or notes (if reading digitally) to mark difficult questions. Revisit these regularly and track improvements over time.

5. Simulate the Real Exam

Once you're comfortable, try taking a full set of questions without pausing. Set a timer and simulate test-day conditions to build confidence and time management skills.

6. Repeat and Review

Don't just study once, repetition builds retention. Re-attempt questions after a few days and revisit explanations to reinforce learning. Pair this guide with other Examzify tools like flashcards, and digital practice tests to strengthen your preparation across formats.

There's no single right way to study, but consistent, thoughtful effort always wins. Use this guide flexibly, adapt the tips above to fit your pace and learning style. You've got this!

Questions

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- 1. Which of the following is NOT a category of big data?**
 - A. Volume
 - B. Velocity
 - C. Visuals
 - D. Variety
- 2. What model is used to analyze the type of change within a business?**
 - A. Nature/scope
 - B. PEST Analysis
 - C. SAF
 - D. SWOT Analysis
- 3. Which strategy is aligned with products that are perceived as low value?**
 - A. Premium pricing strategy
 - B. Value-added strategy
 - C. No frills strategy
 - D. Market differentiation strategy
- 4. Which statement best describes the impact of organizational culture on employee engagement?**
 - A. It is irrelevant to employee engagement
 - B. It fosters a competitive workplace
 - C. It influences behavior and engagement positively
 - D. It creates barriers to change
- 5. Which of the following is NOT a type of corporate strategy?**
 - A. Growth strategies
 - B. Retrieval strategies
 - C. Stability strategies
 - D. Retrenchment strategies
- 6. Which process assesses potential risks in an organization?**
 - A. Control environment
 - B. Risk assessment process
 - C. Information system communication
 - D. Implementation review

- 7. Which leadership style focuses on motivating and directing teams through inspiration?**
- A. Transactional leadership
 - B. Transformational leadership
 - C. Autocratic leadership
 - D. Servant leadership
- 8. What key benefit does data analytics provide to organizations?**
- A. It streamlines all operational processes
 - B. It minimizes the need for employee training
 - C. It enhances decision-making through actionable insights
 - D. It simplifies regulatory compliance
- 9. What model is used to manage stakeholders effectively during strategy formulation?**
- A. Mendelow's matrix
 - B. Ansoff's matrix
 - C. Cultural web
 - D. TARA
- 10. What matrix helps in decision-making regarding market penetration or product development?**
- A. Harmon's process-strategy matrix
 - B. BCG Matrix
 - C. Ansoff's matrix
 - D. SWOT Analysis

Answers

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1. C
2. A
3. C
4. C
5. B
6. B
7. B
8. C
9. A
10. C

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Explanations

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1. Which of the following is NOT a category of big data?

- A. Volume
- B. Velocity
- C. Visuals**
- D. Variety

Big data is typically characterized by three main dimensions known as the "Three Vs": Volume, Velocity, and Variety. Volume refers to the vast amounts of data generated every day, which can be structured or unstructured. Velocity pertains to the speed at which data is created, processed, and analyzed, reflecting the need for real-time data streaming and analytics. Variety encompasses the different types of data, including text, images, videos, and more, highlighting the complexity of managing and analyzing diverse data formats. The term "Visuals" does not fit within the standard categories of big data. While data visualization is an essential aspect of interpreting and presenting big data insights, it is not one of the fundamental characteristics defining big data itself. Therefore, identifying "Visuals" as not being a category of big data affirms an understanding of how big data is classified and managed.

2. What model is used to analyze the type of change within a business?

- A. Nature/scope**
- B. PEST Analysis
- C. SAF
- D. SWOT Analysis

The appropriate model for analyzing the type of change within a business often focuses on the fundamental characteristics or scope of that change, which aligns with the nature/scope approach. This model assesses the reasons behind the change and the impact it has on various aspects of the business, such as operations, culture, and structure. Understanding the nature and scope allows businesses to categorize changes effectively, distinguishing between incremental adjustments and transformative shifts. This analysis is crucial for strategic planning, as it guides leaders in making informed decisions regarding the direction and resources needed for successful change management. Other models, while useful in different contexts, serve different purposes. PEST analysis examines external factors affecting an organization, such as political, economic, social, and technological influences, rather than focusing solely on the internal type of change. SAF (Suitability, Acceptability, Feasibility) evaluates the viability of strategic options but does not directly categorize the nature of change. SWOT analysis identifies strengths, weaknesses, opportunities, and threats but may not sufficiently outline the types or categories of organizational change as effectively as the nature/scope model does.

3. Which strategy is aligned with products that are perceived as low value?

- A. Premium pricing strategy
- B. Value-added strategy
- C. No frills strategy**
- D. Market differentiation strategy

The strategy that is aligned with products perceived as low value is the no-frills strategy. This approach focuses on providing basic products or services at the lowest possible cost, often stripping away any additional features or services that might inflate the price. By doing so, companies can cater to cost-conscious customers who prioritize price over other factors. This strategy emphasizes efficiency and minimalism, allowing businesses to operate on lower margins while attracting a broader customer base seeking affordable options. It is particularly effective in markets where customers are looking for functionality rather than luxury or additional enhancements. In contrast, the premium pricing strategy targets products that are perceived as high value and seeks to attract consumers who are willing to pay more for perceived quality or exclusivity. The value-added strategy looks to enhance a product by adding features or services, thereby increasing its perceived value. The market differentiation strategy involves distinguishing a product from its competitors based on unique features or benefits, typically aimed at a higher-valued market segment. All these strategies are incongruent with a focus on low-value products, reinforcing why the no-frills strategy is appropriate in this context.

4. Which statement best describes the impact of organizational culture on employee engagement?

- A. It is irrelevant to employee engagement
- B. It fosters a competitive workplace
- C. It influences behavior and engagement positively**
- D. It creates barriers to change

The statement that organizational culture influences behavior and engagement positively is significant because it highlights the role of culture as a foundational element for employee satisfaction and performance. A strong, positive organizational culture can create an environment where employees feel valued, supported, and connected to the organization's values and mission. This sense of alignment motivates employees to engage more fully with their work and to collaborate effectively with their colleagues. When organizational culture promotes open communication, recognition, and shared goals, employees are more likely to feel motivated and committed to their roles. This tailors their behaviors to align with the organization's objectives, leading not only to improved engagement but also to increased productivity and job satisfaction. As a result, employees are more willing to contribute their ideas and efforts, fostering innovation and enhancing overall business performance. In contrast, cultures that are irrelevant or negative can lead to disengagement, where employees feel disconnected or undervalued. A competitive culture might spur some individuals to excel but could also foster divisions rather than teamwork. Barriers to change can arise when an organization's culture is resistant to new ideas, leading to stagnation rather than encouraging growth and adaptation. Thus, the positive influence of a strong organizational culture on employee engagement is crucial for the overall success of the organization.

5. Which of the following is NOT a type of corporate strategy?

- A. Growth strategies
- B. Retrieval strategies**
- C. Stability strategies
- D. Retrenchment strategies

The selection of 'Retrieval strategies' as the option that is not a type of corporate strategy is accurate because this term is not commonly recognized within the framework of corporate strategy classifications. Corporate strategies generally focus on the overall direction of an organization and include various types, such as growth strategies, stability strategies, and retrenchment strategies. Growth strategies involve efforts to expand the business, either through market penetration, market development, product development, or diversification. Stability strategies focus on maintaining the current business level without significant changes, often employed in uncertain economic times. Retrenchment strategies involve reducing the scale or scope of a business, often through downsizing or divesting certain operations to improve financial performance. In contrast, 'retrieval strategies' does not align with these established categories of corporate strategies and lacks a clear definition within the literature on strategic management. This distinction makes it evident why 'retrieval strategies' is not considered a recognized type of corporate strategy.

6. Which process assesses potential risks in an organization?

- A. Control environment
- B. Risk assessment process**
- C. Information system communication
- D. Implementation review

The risk assessment process is specifically designed to identify and evaluate potential risks that could impact an organization. This is a critical component of risk management, allowing organizations to systematically identify risks, analyze their potential impact, and prioritize them based on their significance. By conducting this process, organizations can make informed decisions about how to mitigate or manage those risks effectively. The control environment refers to the overall attitude and culture of an organization regarding risk management and internal controls, but it does not assess risks directly. Information system communication involves the flow of relevant information necessary for decision-making and may support risk assessment but is not the process that specifically assesses risks. An implementation review typically evaluates whether a strategy or plan has been executed effectively, rather than identifying or assessing risks beforehand. Hence, the risk assessment process is the correct choice as it directly pertains to evaluating risks and determining the necessary steps to address them proactively.

7. Which leadership style focuses on motivating and directing teams through inspiration?

- A. Transactional leadership
- B. Transformational leadership**
- C. Autocratic leadership
- D. Servant leadership

The leadership style that focuses on motivating and directing teams through inspiration is transformational leadership. This approach emphasizes the importance of vision and collective purpose. Transformational leaders aim to inspire and engage their team members by fostering an environment of collaboration and encouraging personal and professional growth. They often lead by example and create a sense of belonging and commitment among their followers. In contrast, transactional leadership primarily revolves around rewards and consequences. This style is more focused on maintaining the status quo through structured policies and procedures, rather than inspiring change. Autocratic leadership is characterized by a top-down approach where leaders make decisions unilaterally, leaving little room for team input. This style can stifle creativity and motivation, as it does not prioritize inspiring and engaging team members. Servant leadership, on the other hand, emphasizes serving the needs of the team and prioritizing the well-being of others over traditional power dynamics. While it fosters a supportive environment, its primary focus is not on motivation through inspiration in the way that transformational leadership does. Thus, transformational leadership is distinctive for its emphasis on inspiring and motivating teams, making it the correct answer in this context.

8. What key benefit does data analytics provide to organizations?

- A. It streamlines all operational processes
- B. It minimizes the need for employee training
- C. It enhances decision-making through actionable insights**
- D. It simplifies regulatory compliance

Data analytics significantly enhances decision-making by transforming raw data into actionable insights. Organizations can leverage these insights to understand market trends, customer behavior, and operational efficiencies, allowing them to make informed choices. By analyzing patterns and predicting outcomes, data analytics equips decision-makers with the tools needed to strategize effectively and optimize resources. In contrast to other benefits mentioned, while data analytics can contribute indirectly to streamlining processes or simplifying compliance, its primary strength lies in its ability to provide clear, data-driven insights that guide strategic decision-making. This capability helps organizations respond swiftly to market changes, improve performance, and achieve their objectives with greater confidence.

9. What model is used to manage stakeholders effectively during strategy formulation?

A. Mendelow's matrix

B. Ansoff's matrix

C. Cultural web

D. TARA

Mendelow's Matrix is a strategic tool designed specifically to assess the power and interest of various stakeholders in relation to a project's or organization's strategy. It categorizes stakeholders into four different types based on their levels of power and interest, which enables organizations to manage them more effectively during the strategy formulation process. By identifying stakeholders and understanding their influence, organizations can take appropriate actions to engage with each group. Those with high power and high interest need to be closely managed and kept satisfied, while those with high power but low interest require regular updates to ensure they remain engaged. Stakeholders with low power but high interest should be kept informed, and those with low power and low interest may require minimal communication. This tailored approach ensures that strategic decisions consider the various perspectives and priorities of stakeholders, leading to smoother implementation and greater success of strategic initiatives. Additionally, the insights gained from this matrix help mitigate risks associated with stakeholder resistance, fostering a more collaborative environment. The other options, while valuable in their respective contexts, do not specifically focus on stakeholder management in the same way. Ansoff's Matrix is more concerned with market penetration and growth strategies, the Cultural Web analyzes organizational culture, and TARA focuses on risk analysis. Therefore, Mendelow's Matrix stands out as

10. What matrix helps in decision-making regarding market penetration or product development?

A. Harmon's process-strategy matrix

B. BCG Matrix

C. Ansoff's matrix

D. SWOT Analysis

Ansoff's matrix is a strategic tool that is instrumental in decision-making related to market penetration and product development. This matrix provides a clear framework for businesses to evaluate growth opportunities through four strategic options: market penetration, market development, product development, and diversification. In the context of market penetration, the matrix emphasizes strategies that focus on increasing sales of existing products in existing markets. This may involve enhancing marketing efforts, improving customer service, or adjusting pricing strategies to gain a larger market share. For product development, the matrix guides organizations in creating new products to serve their existing customer base, which can be crucial for maintaining competitiveness and responding to customer needs or trends in the market. The usefulness of Ansoff's matrix lies in its simplicity and clarity, allowing businesses to align their growth strategies with their overall objectives and resources while evaluating risk levels associated with each approach. Consequently, it serves as a valuable decision-making tool for managers contemplating how to expand their market presence or enhance their product offerings effectively.

Next Steps

Congratulations on reaching the final section of this guide. You've taken a meaningful step toward passing your certification exam and advancing your career.

As you continue preparing, remember that consistent practice, review, and self-reflection are key to success. Make time to revisit difficult topics, simulate exam conditions, and track your progress along the way.

If you need help, have suggestions, or want to share feedback, we'd love to hear from you. Reach out to our team at hello@examzify.com.

Or visit your dedicated course page for more study tools and resources:

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We wish you the very best on your exam journey. You've got this!

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