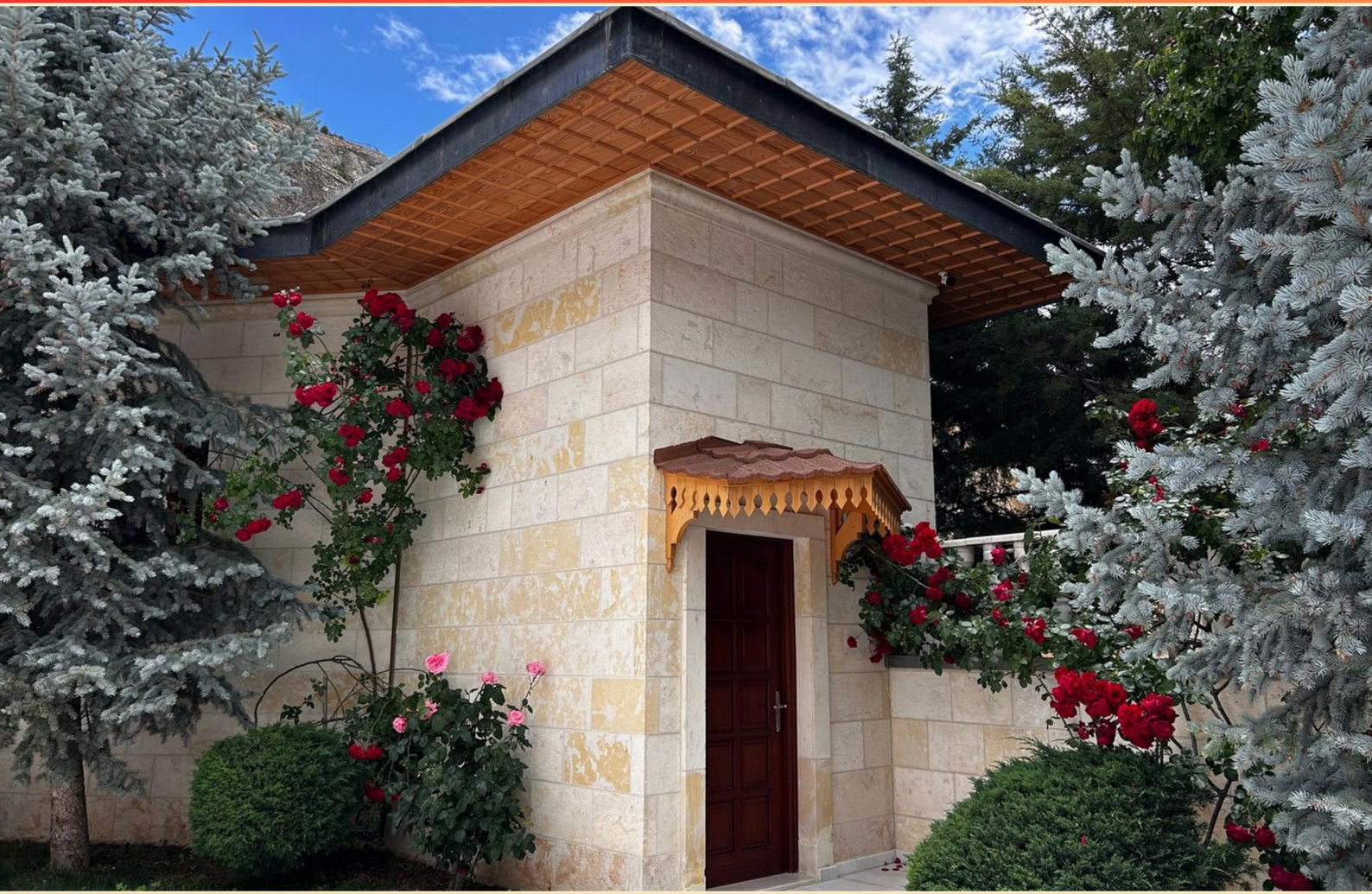


AAMI FUNERAL HOME MANAGEMENT AND MERCHANDISING PRACTICE EXAM (SAMPLE) STUDY GUIDE



SAMPLE STUDY GUIDE WITH LIMITED QUESTIONS

**VISIT US ONLINE FOR
THE FULL VERSION STUDY GUIDE**

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Introduction

Preparing for a certification exam can feel overwhelming, but with the right tools, it becomes an opportunity to build confidence, sharpen your skills, and move one step closer to your goals. At Examzify, we believe that effective exam preparation isn't just about memorization, it's about understanding the material, identifying knowledge gaps, and building the test-taking strategies that lead to success.

This guide was designed to help you do exactly that.

Whether you're preparing for a licensing exam, professional certification, or entry-level qualification, this book offers structured practice to reinforce key concepts. You'll find a wide range of multiple-choice questions, each followed by clear explanations to help you understand not just the right answer, but why it's correct.

The content in this guide is based on real-world exam objectives and aligned with the types of questions and topics commonly found on official tests. It's ideal for learners who want to:

- Practice answering questions under realistic conditions,
- Improve accuracy and speed,
- Review explanations to strengthen weak areas, and
- Approach the exam with greater confidence.

We recommend using this book not as a stand-alone study tool, but alongside other resources like flashcards, textbooks, or hands-on training. For best results, we recommend working through each question, reflecting on the explanation provided, and revisiting the topics that challenge you most.

Remember: successful test preparation isn't about getting every question right the first time, it's about learning from your mistakes and improving over time. Stay focused, trust the process, and know that every page you turn brings you closer to success.

Let's begin.

How to Use This Guide

This guide is designed to help you study more effectively and approach your exam with confidence. Whether you're reviewing for the first time or doing a final refresh, here's how to get the most out of your Examzify study guide:

1. Start with a Diagnostic Review

Skim through the questions to get a sense of what you know and what you need to focus on. Your goal is to identify knowledge gaps early.

2. Study in Short, Focused Sessions

Break your study time into manageable blocks (e.g. 30 – 45 minutes). Review a handful of questions, reflect on the explanations.

3. Learn from the Explanations

After answering a question, always read the explanation, even if you got it right. It reinforces key points, corrects misunderstandings, and teaches subtle distinctions between similar answers.

4. Track Your Progress

Use bookmarks or notes (if reading digitally) to mark difficult questions. Revisit these regularly and track improvements over time.

5. Simulate the Real Exam

Once you're comfortable, try taking a full set of questions without pausing. Set a timer and simulate test-day conditions to build confidence and time management skills.

6. Repeat and Review

Don't just study once, repetition builds retention. Re-attempt questions after a few days and revisit explanations to reinforce learning. Pair this guide with other Examzify tools like flashcards, and digital practice tests to strengthen your preparation across formats.

There's no single right way to study, but consistent, thoughtful effort always wins. Use this guide flexibly, adapt the tips above to fit your pace and learning style. You've got this!

Questions

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- 1. Which term denotes a casket having ends in the shape of a half circle?**
 - A. Elliptic
 - B. Doeskin (moleskin)
 - C. Dome
 - D. Double seal
- 2. Broadcloth is best described as which type of fabric?**
 - A. Broadcloth
 - B. Bronze
 - C. Brushed finish
 - D. Cap (lid)
- 3. Which item serves as a stand for the casket during viewing and services?**
 - A. Body
 - B. Bier
 - C. Bridge
 - D. Cap
- 4. Which term refers to an outer enclosure that offers protection from the earth load and other protective qualities?**
 - A. Velvet
 - B. Vault
 - C. Wood veneer
 - D. Wrought bronze
- 5. Which part of the casket shell includes the top body molding, body panel, base molding, and casket bottom?**
 - A. Bevel top marker
 - B. Bier
 - C. Block
 - D. Body

- 6. Which term is a transfer container consisting of a particle board box with a cardboard tray and cover to satisfy air shipping regulations?**
- A. Combination case
 - B. Combination unit
 - C. Coffin
 - D. Columbarium
- 7. Which term refers to the part of the casket handle that is attached to the casket body?**
- A. Ear (lug)
 - B. Educational group
 - C. Elliptic
 - D. Doeskin (moleskin)
- 8. Which term describes a polymer with high molecular weight and durable substance?**
- A. Plastic
 - B. Pouch
 - C. Polished finish
 - D. Polymer
- 9. Which term corresponds to see composition board?**
- A. Engineered Wood
 - B. Fiberboard
 - C. Excelsior
 - D. Extendover
- 10. What is base?**
- A. Arm
 - B. Base molding
 - C. Base
 - D. Bed

Answers

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1. A
2. A
3. B
4. B
5. D
6. A
7. A
8. D
9. B
10. C

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Explanations

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1. Which term denotes a casket having ends in the shape of a half circle?

- A. Elliptic**
- B. Doeskin (moleskin)
- C. Dome
- D. Double seal

The main idea here is recognizing casket end profiles by their common terms. Elliptic describes ends that are formed from an ellipse, giving a rounded, curved profile at the ends that resembles a half circle when viewed from the side. This matches the description of ends shaped in a half-circle. The other terms refer to different features: a dome relates to the lid's curvature, doeskin is a type of upholstery fabric, and double seal is a sealing mechanism. So elliptic is the term that correctly denotes ends with a half-circle, rounded appearance.

2. Broadcloth is best described as which type of fabric?

- A. Broadcloth**
- B. Bronze
- C. Brushed finish
- D. Cap (lid)

Broadcloth is a fabric type defined by its tight plain weave and smooth surface. It's typically a fine, densely woven material (often cotton or a cotton blend) that produces a crisp, durable fabric with a gentle sheen. The other options aren't fabrics at all—bronze is a metal, a brushed finish is a surface treatment, and a cap is a lid—so broadcloth is the best descriptor as a fabric type.

3. Which item serves as a stand for the casket during viewing and services?

- A. Body
- B. Bier**
- C. Bridge
- D. Cap

In funeral service, the item that holds and displays the casket during viewing and services is a bier. A bier is a sturdy stand or frame designed to support the casket off the floor and at a proper viewing height, providing stable presentation and easy movement if needed. The body is not a stand, a bridge isn't used as a casket display support, and a cap refers to the lid or top of the casket, not the support. So the bier is the correct term for the stand.

4. Which term refers to an outer enclosure that offers protection from the earth load and other protective qualities?

- A. Velvet
- B. Vault**
- C. Wood veneer
- D. Wrought bronze

The idea here is the outer enclosure that surrounds the casket in the grave and is built to withstand the weight of the earth and provide protection. That outer protective container is a vault. It's designed to bear soil pressure, resist moisture, and preserve the integrity of what's inside, sometimes offering security features as well. Velvet, wood veneer, and wrought bronze refer to materials or finishes used in other parts of the casket or its interior, not the outer protective enclosure surrounding the casket in burial.

5. Which part of the casket shell includes the top body molding, body panel, base molding, and casket bottom?

- A. Bevel top marker
- B. Bier
- C. Block
- D. Body**

In casket construction, the shell's main portion that forms the sides and bottom is called the body. The top body molding, body panels, base molding, and the casket bottom are all features that define and are attached to this body section, making it the central structure of the shell. The lid is a separate component, with its own features like the bevel top. The bier is a carrying stand, not part of the shell, and a block isn't described as a standard shell component. So the parts listed—top body molding, body panels, base molding, and bottom—belong to the body.

6. Which term is a transfer container consisting of a particle board box with a cardboard tray and cover to satisfy air shipping regulations?

- A. Combination case**
- B. Combination unit
- C. Coffin
- D. Columbarium

When shipping remains by air, the packaging used must be a rigid, compliant transfer container. The term describes a lightweight, economical option: a combination case. It is a particle board outer box with a cardboard tray inside and a cover, designed to meet air shipping regulations by providing the necessary rigidity and protection while keeping weight and cost down. This container serves the regulatory requirement for safe air transport without the expense of a full hardwood coffin. It's distinct from a traditional coffin or casket, which is a burial container, and from a columbarium, which houses cremated remains in urn form.

7. Which term refers to the part of the casket handle that is attached to the casket body?

- A. Ear (lug)**
- B. Educational group
- C. Elliptic
- D. Doeskin (moleskin)

The ear, also called the lug, is the component of the casket handle that attaches to the casket body. It's the small projection on the shell to which the handle is fastened, providing the anchor point for lifting and handling the casket. This terminology is standard in catalogs and product specs, because it directly identifies the part that connects the handle to the casket. The other terms don't fit because they refer to unrelated concepts: educational group has no relation to casket hardware; elliptic describes a shape; doeskin (moleskin) is a type of fabric used for lining or covering, not for the attachment point of the handle.

8. Which term describes a polymer with high molecular weight and durable substance?

- A. Plastic
- B. Pouch
- C. Polished finish
- D. Polymer**

A polymer is a large molecule made up of many repeating units, and polymers are typically described by high molecular weight. High molecular weight gives long chain lengths, which contribute to strength and durability in many polymers. So the term that best fits "a polymer with high molecular weight and durable substance" is polymer, because it names the chemical family and the characteristic of being a long, chain-like molecule. A plastic refers to a material made from polymers that is moldable, which is related but focuses on form rather than the fundamental name of the substance. The other choices—pouch and polished finish—are unrelated to the molecular nature of the material.

9. Which term corresponds to see composition board?

- A. Engineered Wood
- B. Fiberboard**
- C. Excelsior
- D. Extendover

Composition board refers to a wood-based panel formed by bonding wood fibers with adhesive to create a uniform sheet. The term most accurate for this kind of panel is fiberboard, because it is specifically made from wood fibers bonded together to form a cohesive board used in many economical casket interiors and bases. Engineered wood is a broader category that includes various products like plywood and particleboard, so it isn't the precise match for a composition board. Excelsior is shredded wood used for packing and cushioning, not a board material, and extendover describes a design feature rather than a material. So fiberboard best corresponds to composition board.

10. What is base?

- A. Arm
- B. Base molding
- C. Base
- D. Bed

Base refers to the bottom or foundation part of a casket or similar piece, the structural piece that supports everything above and to which other components attach. It is the foundational element, distinct from the interior bed (the cushion or lining where the body rests) and from base molding (the decorative trim around the bottom edge). Arm is unrelated in this context. So the term that best matches the bottom foundation piece is base.

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Next Steps

Congratulations on reaching the final section of this guide. You've taken a meaningful step toward passing your certification exam and advancing your career.

As you continue preparing, remember that consistent practice, review, and self-reflection are key to success. Make time to revisit difficult topics, simulate exam conditions, and track your progress along the way.

If you need help, have suggestions, or want to share feedback, we'd love to hear from you. Reach out to our team at hello@examzify.com.

Or visit your dedicated course page for more study tools and resources:

<https://aamifuneralhomemgmtmerch.examzify.com>

We wish you the very best on your exam journey. You've got this!

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